



**YES!**  
**WE'VE**  
**GOT IT**



## 2016 ANNUAL REPORT

Notice of Annual Meeting of Stockholders and Proxy Statement





## Corporate Profile

AutoZone, Inc. is the nation's leading retailer and a leading distributor of automotive replacement parts and accessories in the United States. We began operations in 1979 and at August 27, 2016, operated 5,297 AutoZone stores in the United States, including the District of Columbia and Puerto Rico; 483 stores in Mexico; eight stores in Brazil; and 26 Interamerican Motor Corporation ("IMC") branches. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. Many AutoZone stores have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. IMC branches carry an extensive line of original equipment quality import replacement parts. AutoZone also sells the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com) and [www.alldatadiy.com](http://www.alldatadiy.com). Additionally, AutoZone sells automotive hard parts, maintenance items, accessories

and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories, performance and replacement parts through [www.autoanything.com](http://www.autoanything.com), and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com) and [www.imcparts.net](http://www.imcparts.net). AutoZone does not derive revenue from automotive repair or installation services.

- 5,814 locations (5,297 in 50 states, the District of Columbia and Puerto Rico in the U.S., 483 stores in Mexico, eight stores in Brazil and 26 IMC branches)
- 4,390 domestic Commercial programs
- 10 Distribution centers (8 in the United States, 1 in Mexico and 1 in Brazil)
- More than 84,000 AutoZoners

## Selected Financial Highlights

(Dollars in millions, except per share data)	2012	2013*	2014	2015	2016
Net Sales	\$8,604	\$9,148	\$9,475	\$10,187	<b>\$10,636</b>
Operating Profit	\$1,629	\$1,773	\$1,830	\$1,953	<b>\$2,060</b>
Diluted Earnings per Share	\$23.48	\$27.79	\$31.57	\$36.03	<b>\$40.70</b>
After-Tax Return on Invested Capital	33.1 %	32.9 %	32.1%	31.2%	<b>31.3%</b>
Domestic Same Store Sales Growth	3.9 %	0.0 %	2.8 %	3.8 %	<b>2.4%</b>
Operating Margin	18.9 %	19.4 %	19.3 %	19.2 %	<b>19.4%</b>
Cash Flow from Operations	\$1,224	\$1,415	\$1,341	\$1,525	<b>\$1,577</b>



\*2013 includes a 53rd week



## Dear Customers, AutoZoners and Stockholders,

On behalf of our more than 84,000 AutoZoners, I am honored to update you on our progress during fiscal 2016 and to review our opportunities for 2017 and beyond. The operating theme for AutoZone in 2017 is "YES! We've Got It" and focuses on our inventory availability initiatives. And, as you'd expect, we are planning enhanced product availability to drive sales growth in 2017 and beyond. In many ways, availability has been a continual theme for more than a decade. As far back as fiscal 2000, we opened our first hub store with the objective of adding more unique products to the local marketplace. Over time, that theme has evolved and been drastically expanded. At the end of fiscal 2016, we had 182 hub stores across the U.S. and we have created a subset of hubs, called mega hubs, which carry even more inventory than traditional hubs. We've also been aggressively investing in our distribution center network (DCs), with two additional domestic DCs expected to open in the next three years. This will take our domestic DC count to 10. Along with our increase in availability, we've expanded our deliveries to many of our U.S. stores. We're now delivering multiple times per week from our DCs to approximately 1,900 of our nearly 5,300 U.S. stores. In 2017, we expect to expand this increase in weekly deliveries to another approximate 1,000 U.S. stores. We believe expanding availability of parts to our stores will allow us to meet or exceed our customers' expectations. With a very competitive domestic marketplace, being able to say "Yes" will allow us to service the needs of our customers better.

Fiscal 2016 was a more challenging year for AutoZone than previous years in many ways. While it is easy to measure due to our domestic same store sales results being below the previous year, I say this more because of all the initiatives either under development or in the implementation phase. Our phased inventory availability implementation, distribution center initiatives, foreign currency pressures on both the Mexico and Brazilian businesses, gasoline price fluctuations, expansion of our Interamerican Motor (IMC) business acquired in 2015, investments in our internet businesses (AutoZone.com, AutoAnything, and ALLDATA) and the opening of our foreign buying office in China kept us very busy. While certainly taxing to the organization, I couldn't be more pleased with how our team responded to each opportunity or challenge. We are better positioned today to grow our business because of what we accomplished in 2016.

This past year marked AutoZone's 37th anniversary and I feel our future is as bright as back in 1979, when Pitt Hyde, our Founder, and his team embarked on this journey in the automotive aftermarket. They set the standard for great service in clean, well-lit, well-merchandised stores in convenient locations. Today, that vision has resulted in a \$10+ billion multi-country enterprise with years of growth potential ahead. Along with AutoZone stores in 50 U.S. States, the District of Columbia, Puerto Rico, Mexico and Brazil, ALLDATA has expanded into Mexico and grown its business in Europe. We also expanded our product offerings to retail and commercial customers, both online through [autozone.com](http://autozone.com), [autozonepro.com](http://autozonepro.com), [imcparts.net](http://imcparts.net), [alldata.com](http://alldata.com), [alldatadiy.com](http://alldatadiy.com) and [autoanything.com](http://autoanything.com), as well as through IMC's import parts. Most importantly, we have more than 84,000 of the very best people in our industry. I feel it is absolutely our leaders' responsibility to create terrific career opportunities for all AutoZoners. We want to develop a legacy at AutoZone where every AutoZoner has a chance to advance to their fullest potential. To that end, in 2016, we launched our new "diversity and inclusion initiative" to make sure all AutoZoners have tremendous opportunities for growth and advancement. I am proud of what we have accomplished to this point, but we have significant opportunities to improve further. I want to make sure AutoZone continues to create as much opportunity for our AutoZoners (employees) as it does in servicing our customers. In fact, they go hand in hand. With our AutoZoners' continued development, we will only become a better organization by being able to say "YES! We've Got It." Our Founders had a great vision, and that vision is alive and well today. We owe it to them to grow to even further heights. We have positioned ourselves well for continued future success.

## What's Different

While our story continues to be one of evolution, not revolution, we are very excited about our potential for fiscal 2017. We will be continuing our focus on our inventory availability initiatives. To that end, we will continue to expand distribution center deliveries to another 1,000 domestic stores. We expect to take our expanded delivery network to around 3,000 of our approximately 5,300 domestic stores. We also expect to build a handful of additional mega hubs in 2017. While our very successful 182 hub stores carry a more extensive line of hard parts inventory than their surrounding stores, usually twice the number of products, the mega hubs carry an even more extensive assortment, in some cases twice what a hub store carries. Where the additional distribution center deliveries are focused on providing higher in-stock levels on products we stock in our stores, the mega hubs are focused on increasing local market availability. Once our inventory availability efforts are fully implemented in the next few years, we expect about two-thirds of our stores will receive replenishment orders from our distribution centers three times per week or more in some cases, and we will expand or build more than 25 mega

hubs that will be able to provide substantially broader inventory assortments to the vast majority of our chain. In order to support these two initiatives, we will add two or three more domestic distribution centers to our existing eight facilities. The first two distribution center additions will be completed over the next three years and, once completed, will add more needed distribution capacity and will reduce drive times to stores in many markets, where distances were just too far for multiple deliveries per week. We believe these well-planned and tested initiatives are already improving sales to both our retail and commercial customers. While we will face cost headwinds to roll out these initiatives to our stores, we are excited by their sales potential.

Secondly, in fiscal 2016 we continued with our international store growth, opening 43 stores outside the U.S., and finishing with 483 stores in Mexico and eight stores in Brazil. We will open our 500th store in Mexico this upcoming year, and we can't wait to celebrate this wonderful accomplishment with all our AutoZoners. Our international earnings were negatively impacted by foreign currency headwinds this past year. Both the Mexican peso and the Brazilian real weakened relative to the U.S. dollar. This caused our reported earnings, in dollars, to be significantly less than they would have been otherwise. However, as the comparisons for 2017 will be easier, we look forward to continuing to grow in our international markets.

Thirdly, in fiscal 2016, we continued to expand IMC by opening six new branches. Acquired in 2015, IMC is the second largest distributor of original equipment ("OE") quality import replacement parts in the United States. With its extensive line of OE brands for most European and Asian cars, we believe IMC has strong prospects and having access to these products will also benefit both our retail and commercial customers. While growing this business, we have experienced cost headwinds, integration challenges and some growing pains, and, therefore, we must be deliberate during expansion. We see future opportunities for IMC branches to be opened in most large metropolitan markets. We are very excited about IMC's growth potential in future years.

Lastly, we are expanding our growing internet offerings. Utilizing our consumer sites [autozone.com](http://autozone.com) and [autoanything.com](http://autoanything.com), we believe we are well positioned to serve our customers however they elect to interact with us. We also plan on enhancing our business to business sites, including [autozonepro.com](http://autozonepro.com), [imcparts.net](http://imcparts.net) and [alldata.com](http://alldata.com). In 2017, we will continue to focus on both increasing our online product offerings and improving the shopping experience. While this business is growing at a faster pace than our "brick and mortar" business, it remains relatively small in sales volume. However, over time, as mobile shopping intensifies, it will expand. We have to stay out front in this sector of our industry. Our customers are demanding an ever improving online shopping experience. As such, we will be delivering on their desires.

We are proud of what we've accomplished this past year: record sales, profits, profits per share and cash flow generation. However, we must continue to enhance our offerings to meet our customers where, when and how they want to interact with us. Looking forward, 2017 will be a busy year for us as we have many growth opportunities in front of us.

We believe fiscal 2016 laid a strong foundation for an even better year in 2017. Fiscal 2016 was a year of rolling out initiatives begun in late 2015. In fiscal 2017, we will look to complete most of these new initiatives. We will continue investing capital in our information systems infrastructure at increasing levels. These investments will help build upon and improve, what we believe to be, the best systems in our industry.

## Summary of 2016 Results

During 2016, we had many successes. We exceeded \$10.6 billion in sales, up 4.4% over fiscal year 2015, and we delivered \$40.70 in earnings per share, up 13.0% over 2015. We also:

- Expanded our domestic store base by 156 stores across 50 states and Puerto Rico
- Opened 249 net new Commercial programs, ending the year with commercial programs in 83% of our domestic store base
- Increased our presence in Mexico by 42 stores ending with 483 stores
- Opened one additional store in Brazil, for a total of eight stores
- Significantly grew our online offerings at [autozone.com](http://autozone.com), [autozonepro.com](http://autozonepro.com) and [autoanything.com](http://autoanything.com)
- Continued our expansion of IMC, opening six new branches in 2016
- Opened six additional hub stores, finishing the fiscal year with 182 hubs (including 11 mega hubs)
- Continued with our industry leading Return on Invested Capital (ROIC) reporting 31.3% for fiscal 2016
- Generated a record \$1.6 billion of Operating Cash Flow, up 3.4% over last year
- Repurchased more than \$1B of our shares for the eighth consecutive year

Our success is directly attributable to our 84,000+ great AutoZoners and their commitment to customer service, our Pledge and Values and leveraging our unique and powerful culture.



## **We are looking forward to 2017!**

### **U.S. Retail**

We are the country's largest retailer of automotive aftermarket products with nearly 5,300 stores across the United States. Our initiatives for 2016 were: (1) Great People Providing Great Service; (2) Commercial Growth; (3) Leveraging the Internet; (4) Improving Inventory Availability; and (5) Yes! We've Got It!

The most significant initiative impacting retail in 2016 was the further implementation of our inventory availability initiatives highlighted earlier. Many of our retail initiatives generally don't change significantly from year to year. Our Great People Providing Great Service initiative has been and will continue to be a constant as it is imperative we have great people providing great service. This initiative is focused on hiring, retaining, training and developing the best people in the industry. We also continued with our aggressive investments in technology this past year. We have committed to a multi-year approach to enhancing our systems, both hardware and software, to ensure our AutoZoners have the best, most reliable tools available. Building on our heightened investment in technology, we significantly increased our investment over 2015 in this area. We expect an increased level of investment next year as well, as technology improvements will be part of our core priorities for years to come.

### **U.S. Commercial**

In fiscal 2016, our Commercial sales grew 7.1% over last year. This customer base remains highly fragmented, and we see tremendous opportunities to increase market share. We opened 249 net new programs this past year, and have opened 969 net new programs over the last three years. Currently, 22% of our Commercial programs are three years old or less. We now have the commercial program in 83% of our domestic stores base, and we see opportunities to continue to open additional programs and grow sales in our existing programs. In 2016, we intensified our focus on growing our "mature programs" and specifically our "mature customers." While 2016 proved to be a challenging year for our industry, with mild winter temperatures negatively affecting the Northeast, Middle Atlantic and Midwestern markets, we saw, as in previous years, our growth rates continue to outpace the overall industry. Additionally, through our IMC acquisition completed in 2015, we are now providing a wider product assortment to our existing customers. We believe we are well positioned for growth in Commercial for 2017 and beyond.

### **International**

With over 480 stores across Mexico and just a handful in Brazil, we expanded our international store base in 2016. While our business model performed well last year, we were challenged by exchange rate fluctuations that hurt translation of local currency profits into their U.S. dollar equivalents. With the bulk of our international business in Mexico, the peso devalued approximately 9% over our fiscal year. While exchange rates remained a challenge for us in 2016, we executed our ongoing store expansion strategy well. Our deliberate store opening schedule is driven by our efforts to improve our information systems within our international operations. We believe having all our stores across the world on the same systems platform will allow improved execution. This is a challenging task since there are different requirements for doing business in Brazil versus Mexico, for example. This common platform development is taking on heightened importance in 2017, and is a part of the increase in our technology expenditures. While we have been doing business in Mexico for nearly two decades, we will expand our presence there for many more years. In Brazil, we have a much smaller presence with only eight stores, but as we continue to work to develop a model that works well for our Brazilian customers and for us financially, we expect to expand. We are planning to open a handful of new stores in Brazil over the course of 2017. We are excited about our ongoing International opportunities.

### **Digital Integration**

This concept was introduced at the beginning of fiscal 2014 and remains a key priority for us. This effort strives to leverage all our "digital assets" to both communicate with and sell more effectively to our customers. We have a wealth of data, content and customer relationships from AutoZone Retail and Commercial, ALLDATA, autozone.com, autozonepro.com, AutoAnything and IMC. Our goal is to combine these customer views and use this data to help sell more effectively. By mining our data further, we'll be able to learn more and improve upon having the right merchandise in the right locations for whenever and wherever our customers demand it. We must make sure our customers are "one click" from experiencing WOW! Customer Service. Therefore, it is imperative our websites and mobile apps have a compelling offering to attract and retain customers. While this initiative is ongoing, we understand our challenges and see our opportunities. This promises to be an important part of our thinking on customer relationships for years to come. This remains a key focus in 2017.

## Our Future

As mentioned in the opening, our operating theme for 2017 is “Yes! We’ve Got It.” We are focused on having the right inventory available at the right location every day. We believe both our multi-weekly delivery model and our mega hubs allow us to do just this. We have always understood there are choices our customers can make on where they shop, and we don’t take that for granted. Every customer interaction is an opportunity for us to “surprise and delight,” leading our customers to say “WOW!” or conversely, an opportunity for us to disappoint a customer – an unacceptable outcome. While 2016 was a more challenging year in many more ways than expected, with milder weather impacting sales results, we continually invested in our AutoZoners, training and merchandise availability. We are challenging ourselves in 2017 to improve on our customer service efforts. We are determined to say “Yes” to our customers more in 2017.

This upcoming year’s key priorities are similar to last year. We will focus on: (1) Great People Providing Great Service; (2) Commercial Growth; (3) Leveraging the Internet; (4) Yes! We’ve Got It!; and (5) Leveraging IT. Our approach remains one of consistency where superior execution is a competitive differentiator. But, our approach must also evolve over time to meet and exceed our customers’ needs, and each of these efforts is focused on enhancing our operations to provide a superior experience for all of our customers. We have a solid business model that is built on delivering consistent financial results. This past quarter, we celebrated our 40th consecutive quarter of double digit EPS growth! While pleased with this amazing accomplishment, we understand we must continue to work hard to have future success. As we think about the future, we intend to continue to grow new store square footage at an annual rate of three to four percent and we expect to continue to grow our commercial sales at a rate faster than our retail sales. In light of these plans, we look to routinely grow EBIT dollars in the mid-single digit range, or better in times of strength. We will continue to leverage our historically strong cash flows to repurchase shares in an effort to grow our earnings per share into double digits. We will continue to invest in initiatives that provide us with an appropriate return. Our ROIC, at 31.3%, is one of the best in all of hardlines retailing. We will also continue to be good stewards of capital as we understand the capital we deploy is your capital.

Lastly, I want to thank our AutoZoners for their dedication and hard work in 2016. Over the years, they have continued to execute our game plan exceptionally well. They embrace our culture and provide our customers with an exceptional experience. As we begin 2017, we must continue to focus on our customers’ needs and exceed their expectations. I would also like to thank our vendors for their ongoing commitment to our collective success. Finally, I would like to thank you, our stockholders, for the confidence you have placed in us by your decision to invest in our company. We remain committed to managing your capital wisely, achieving an appropriate return on incremental projects and returning excess cash through an orderly share repurchase program.

We have a wonderful culture that has been built over the past 37 years. While we have performed well in the past, we have to remain passionate about our Pledge, culture and values to earn our customers’ business. I continue to believe our best days are ahead. Thank you for staying in the Zone with us for all these years.

We look forward to updating you on our continued success well into the future.

Sincerely,



Bill Rhodes

Chairman, President and CEO

Customer Satisfaction



**Notice of annual meeting of stockholders  
and proxy statement**







**AUTOZONE, INC.**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS  
DECEMBER 14, 2016**

Proxy

**What:** Annual Meeting of Stockholders  
**When:** December 14, 2016, 8:00 a.m. Central Standard Time  
**Where:** J. R. Hyde III Store Support Center  
123 South Front Street  
Memphis, Tennessee

**Stockholders  
will vote regarding:**

- Election of eleven directors
- Ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for the 2017 fiscal year
- Approval of AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan
- Advisory vote on executive compensation
- The transaction of other business that may be properly brought before the meeting

**Record Date:** Stockholders of record as of October 17, 2016, may vote at the meeting.

By order of the Board of Directors,

Kristen C. Wright  
Secretary

Memphis, Tennessee  
October 24, 2016

**We encourage you to vote by telephone or Internet, both of which are convenient, cost-effective and reliable alternatives to returning your proxy card by mail.**

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**AutoZone, Inc.**  
**123 South Front Street**  
**Memphis, Tennessee 38103**  
**Proxy Statement**  
**for**  
**Annual Meeting of Stockholders**  
**December 14, 2016**

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**The Meeting**

The Annual Meeting of Stockholders of AutoZone, Inc. will be held at AutoZone's offices, the J. R. Hyde III Store Support Center, 123 South Front Street, Memphis, Tennessee, at 8:00 a.m. CST on December 14, 2016.

**About this Proxy Statement**

Our Board of Directors has sent you this Proxy Statement to solicit your vote at the Annual Meeting. This Proxy Statement contains important information for you to consider when deciding how to vote on the matters brought before the Meeting. Please read it carefully.

In this Proxy Statement:

- "AutoZone," "we," "us," and "the Company" mean AutoZone, Inc.
- "Annual Meeting" or "Meeting" means the Annual Meeting of Stockholders to be held on December 14, 2016, at 8:00 a.m. CST at the J. R. Hyde III Store Support Center, 123 South Front Street, Memphis, Tennessee.
- "Board" means the Board of Directors of AutoZone, Inc.

AutoZone will pay all expenses incurred in this proxy solicitation. We also may make additional solicitations in person, by telephone, facsimile, e-mail, or other forms of communication. Brokers, banks, and others who hold our stock for beneficial owners will be reimbursed by us for their expenses related to forwarding our proxy materials to the beneficial owners.

This Proxy Statement is first being sent or given to security holders on or about October 24, 2016.

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE STOCKHOLDER MEETING TO BE HELD ON DECEMBER 14, 2016. This Proxy Statement and the annual report to security holders are available at [www.autozoneinc.com](http://www.autozoneinc.com).**

**Information about Voting**

**What matters will be voted on at the Annual Meeting?**

At the Annual Meeting, stockholders will be asked to vote on the following proposals:

1. to elect eleven directors;
2. to ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the 2017 fiscal year;
3. to approve the AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan; and
4. to approve an advisory vote on executive compensation

Stockholders also will transact any other business that may be properly brought before the Meeting.

**Who is entitled to vote at the Annual Meeting?**

The record date for the Annual Meeting is October 17, 2016. Only stockholders of record at the close of business on that date are entitled to attend and vote at the Annual Meeting. The only class of stock that can be

voted at the Meeting is our common stock. Each share of common stock is entitled to one vote on all matters that come before the Meeting. At the close of business on the record date, October 17, 2016, we had 28,861,394 shares of common stock outstanding.

### How do I vote my shares?

You may vote your shares in person or by proxy:

*By Proxy:* You can vote by telephone, on the Internet or by mail. *We encourage you to vote by telephone or Internet, both of which are convenient, cost-effective, and reliable alternatives to returning your proxy card by mail.*

1. *By Telephone:* You may submit your voting instructions by telephone by following the instructions printed on the enclosed proxy card. If you submit your voting instructions by telephone, you do not have to mail in your proxy card.

2. *On the Internet:* You may vote on the Internet by following the instructions printed on the enclosed proxy card. If you vote on the Internet, you do not have to mail in your proxy card.

3. *By Mail:* If you properly complete and sign the enclosed proxy card and return it in the enclosed envelope, it will be voted in accordance with your instructions. The enclosed envelope requires no additional postage if mailed in the United States.

*In Person:* You may attend the Annual Meeting and vote in person. If you are a registered holder of your shares (if you hold your stock in your own name), you need only to attend the Meeting. However, if your shares are held in an account by a broker, you will need to present a written consent from your broker permitting you to vote the shares in person at the Annual Meeting.

### How will my vote be counted?

Your vote for your shares will be cast as you indicate on your proxy card. If you sign your card without indicating how you wish to vote, your shares will be voted FOR our nominees for director, FOR Ernst & Young LLP as independent registered public accounting firm, FOR the AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan, FOR the advisory vote on executive compensation, and in the proxies' discretion on any other matter that may properly be brought before the Meeting or any adjournment of the Meeting.

The votes will be tabulated and certified by our transfer agent, Computershare. A representative of Computershare will serve as the inspector of election.

### Can I change my vote after I submit my proxy?

Yes, you may revoke your proxy at any time before it is voted at the Meeting by:

- giving written notice to our Secretary that you have revoked the proxy, or
- providing a later-dated proxy.

Any written notice should be sent to the Secretary at 123 South Front Street, Dept. 8074, Memphis, Tennessee 38103.

### How many shares must be present to constitute a quorum for the Meeting?

Holders of a majority of the shares of the voting power of the Company's stock must be present in person or by proxy in order for a quorum to be present. If a quorum is not present at the scheduled time of the Annual Meeting, we may adjourn the Meeting, without notice other than announcement at the Meeting, until a quorum is present or represented. Any business which could have been transacted at the Meeting as originally scheduled can be conducted at the adjourned meeting.

## Corporate Governance Matters

### Independence

#### *How many independent directors does AutoZone have?*

Our Board of Directors has determined that ten of our current eleven directors are independent: Douglas H. Brooks, Linda A. Goodspeed, Sue E. Gove, Earl G. Graves, Jr., Enderson Guimaraes, J. R. Hyde, III, D. Bryan Jordan, W. Andrew McKenna, George R. Mrkonjac, Jr., and Luis P. Nieto, Jr. All of these directors meet the independence standards of our Corporate Governance Principles and the New York Stock Exchange listing standards.

#### *How does AutoZone determine whether a director is independent?*

In accordance with AutoZone's Corporate Governance Principles, a director is considered independent if the director meets the independence requirements of the applicable New York Stock Exchange listing standards, and, with respect to the Audit Committee, the applicable Securities & Exchange Commission rules.

In determining the independence of our directors, the Board considers relationships involving directors and their immediate family members that are relevant under applicable laws and regulations, the listing standards of the New York Stock Exchange, and the standards contained in our Corporate Governance Principles. The Board relies on information from Company records and questionnaires completed annually by each director.

As part of its most recent independence determinations, the Board noted that AutoZone does not have, and did not have during fiscal 2016, significant commercial relationships with companies at which Board members served as officers or directors, or in which Board members or their immediate family members held an aggregate of 10% or more direct or indirect interest.

The Board considered the fact that Mr. Jordan is the Chairman of the Board, President and Chief Executive Officer and a member of the board of directors of First Horizon National Corporation, parent company of First Tennessee Bank, which

- participates in one of AutoZone's supplier confirmed receivables programs (under which some AutoZone vendors are borrowers, but AutoZone is not);
- has established a Daylight Overdraft line which allows AutoZone to make large payments early in the morning creating a "daylight" overdraft which is rectified at the end of the day;
- acts as Trustee for AutoZone's pension plan;
- offers brokerage services to AutoZone employees exercising stock options, and
- holds various AutoZone deposit accounts.

During fiscal 2016, First Horizon National Corporation did business with AutoZone in arm's length transactions which were not, individually or cumulatively, material to either AutoZone or First Horizon National Corporation and which did not materially benefit Mr. Jordan, either directly or indirectly.

The Board also considered the fact that Mr. Brooks is a member of the board of directors of Southwest Airlines. During fiscal 2016, AutoZone purchased airline tickets from Southwest Airlines which were not, individually or cumulatively, material to either AutoZone or Southwest Airlines and which did not materially benefit Mr. Brooks, either directly or indirectly.

The Board also reviewed donations made by the Company to not-for-profit organizations with which Board members or their immediate family members were affiliated by membership or service or as directors or trustees.

Based on its review of the above matters, the Board determined that none of Messrs. Brooks, Graves, Guimaraes, Hyde, Jordan, McKenna, Mrkonic, or Nieto or Ms. Goodspeed or Gove has a material relationship with the Company and that all of them are independent within the meaning of the AutoZone Corporate Governance Principles and applicable law and listing standards. The Board also determined that Mr. Rhodes is not independent since he is an employee of the Company.

### **Board Leadership Structure**

Our Board believes that having a combined Chairman/CEO, independent members and chairs for each of our Board committees and an independent Lead Director currently provides the best board leadership structure for AutoZone. This structure, together with our other corporate governance practices, provides strong independent oversight of management while ensuring clear strategic alignment throughout the Company. Our Lead Director is a non-employee director who is elected by the Board. Earl G. Graves, Jr., a director since 2002, currently serves as our Lead Director.

Our Lead Director:

- Chairs Board meetings when the Chairman is not present, including presiding at all executive sessions of the Board (without management present) at every regularly scheduled Board meeting;
- Works with management to determine the information and materials provided to Board members;
- Approves Board meeting agendas, schedules and other information provided to the Board;
- Consults with the Chairman on such other matters as are pertinent to the Board and the Company;
- Has the authority to call meetings of the independent directors;
- Is available for direct communication and consultation with major shareholders upon request; and
- Serves as liaison between the Chairman and the independent directors.

### **Board Risk Oversight**

Oversight of risk management is a responsibility of the Board of Directors and is an integral part of the Board's oversight of AutoZone's business. AutoZone's management takes a variety of calculated risks in order to enhance Company performance and shareholder value. The primary responsibility for the identification, assessment and management of the various risks resides with AutoZone's management. The Board of Directors is primarily responsible for ensuring that management has established and adequately resourced processes for identifying and preparing the Company to manage risks effectively. Additionally, the Board reviews the Company's principal strategic and operating risks as part of its regular discussion and consideration of AutoZone's strategy and operating results. The Board also reviews periodically with the General Counsel legal matters that may have a material adverse impact on the Company's financial statements, the Company's compliance with laws, and any material reports received from regulatory agencies.

The Audit Committee is involved in the Board's oversight of risk management. At each of its regular meetings, the Audit Committee reviews the Company's major financial exposures and the steps management has taken to identify, assess, monitor, control, remediate and report such exposures. The Audit Committee, along with management, also evaluates the effectiveness of the risk avoidance and mitigation processes in place. Such risk-related information is then summarized, reported and discussed at each quarterly Board of Directors meeting.

To assist with risk management and oversight, AutoZone has adopted the concept of enterprise risk management ("ERM") using the framework issued in 2004 by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's Vice President of Internal Audit, who reports directly to the Audit Committee, has been charged with leading the Company's ERM processes with the assistance of Company

management. The Vice President of Internal Audit presents to the Audit Committee a comprehensive review of the Company's ERM processes annually. This presentation includes an overview of all significant risks that have been identified and assessed and the strategies developed by management for managing such risks. The Vice President of Internal Audit leads open discussions with the Audit Committee members to analyze the significance of the risks identified and to verify that the list is all-inclusive. Company management is also involved in these discussions to ensure that the Board gains a full understanding of the risks and the strategies that management has implemented to manage the risks.

Other Board committees also consider significant risks within their areas of responsibility. The Compensation Committee considers risk in connection with the design of AutoZone's compensation programs. The Nominating and Corporate Governance Committee oversees risks related to the Company's governance policies and practices.

### **Corporate Governance Documents**

Our Board of Directors has adopted Corporate Governance Principles; charters for its Audit, Compensation, and Nominating & Corporate Governance Committees; a Code of Business Conduct & Ethics for directors, officers and employees of AutoZone; and a Code of Ethical Conduct for Financial Executives. Each of these documents is available on our corporate website at [www.autozoneinc.com](http://www.autozoneinc.com) and is also available, free of charge, in print to any stockholder who requests it.

### **Meetings and Attendance**

#### ***How many times did AutoZone's Board of Directors meet during the last fiscal year?***

During the 2016 fiscal year, the Board of Directors held four meetings.

#### ***Did any of AutoZone's directors attend fewer than 75% of the meetings of the Board and their assigned committees?***

All of our directors attended at least 75% of the meetings of the Board and their assigned committees during the fiscal year.

#### ***What is AutoZone's policy with respect to directors' attendance at the Annual Meeting?***

As a general matter, all directors are expected to attend our Annual Meetings. At our 2015 Annual Meeting, all directors were present except for Enderson Guimaraes.

#### ***Do AutoZone's non-management directors meet regularly in executive session?***

The non-management members of our Board regularly meet in executive sessions in conjunction with each regularly scheduled Board meeting. Our Lead Director, Mr. Graves, presides at these sessions.

### **Committees of the Board**

#### ***What are the standing committees of AutoZone's Board of Directors?***

AutoZone's Board has three standing committees: Audit Committee, Compensation Committee, and Nominating and Corporate Governance Committee, each consisting only of independent directors.

### **Audit Committee**

#### ***What is the function of the Audit Committee?***

The Audit Committee is responsible for:

- the integrity of the Company's financial statements,
- the independent auditor's qualification, independence and performance,

- the performance of the Company’s internal audit function, and
- the Company’s compliance with legal and regulatory requirements.

The Audit Committee performs its duties by:

- evaluating, appointing or dismissing, determining compensation for, and overseeing the work of the independent public accounting firm employed to conduct the annual audit, which reports to the Audit Committee;
- pre-approving all audit and permitted non-audit services performed by the independent auditor, considering issues of auditor independence;
- conducting periodic reviews with Company officers, management, independent auditors, and the internal audit function;
- reviewing and discussing with management and the independent auditor the Company’s annual audited financial statements, quarterly financial statements, internal controls report and the independent auditor’s attestation thereof, and other matters related to the Company’s financial statements and disclosures;
- overseeing the Company’s internal audit function;
- reporting periodically to the Board and making appropriate recommendations; and
- preparing the report of the Audit Committee required to be included in the annual proxy statement.

***Who are the members of the Audit Committee?***

The Audit Committee consists of Ms. Goodspeed, Ms. Gove, Mr. Jordan, Mr. McKenna (Chair), Mr. Mrkonic, and Mr. Nieto.

***Are all of the members of the Audit Committee independent?***

Yes, the Audit Committee consists entirely of independent directors under the standards of AutoZone’s Corporate Governance Principles and the listing standards of the New York Stock Exchange.

***Does the Audit Committee have an Audit Committee Financial Expert?***

The Board has determined that Ms. Goodspeed, Ms. Gove, Mr. Jordan, Mr. McKenna, Mr. Mrkonic and Mr. Nieto each meet the qualifications of an audit committee financial expert as defined by the Securities and Exchange Commission. All members of the Audit Committee meet the New York Stock Exchange definition of financial literacy.

***How many times did the Audit Committee meet during the last fiscal year?***

During the 2016 fiscal year, the Audit Committee held nine meetings.

***Where can I find the charter of the Audit Committee?***

The Audit Committee’s charter is available on our corporate website at [www.autozoneinc.com](http://www.autozoneinc.com) and is also available, free of charge, in print to any stockholder who requests it.



## **Audit Committee Report**

The Audit Committee of AutoZone, Inc. has reviewed and discussed AutoZone's audited financial statements for the year ended August 27, 2016, with AutoZone's management. In addition, we have discussed with Ernst & Young LLP, AutoZone's independent registered public accounting firm, the matters required to be discussed by Statement on Auditing Standards No. 61, *Communications with Audit Committees*, as amended and as adopted by the Public Company Accounting Oversight Board ("PCAOB") in Rule 3200T, the Sarbanes-Oxley Act of 2002, and the charter of the Committee.

The Committee also has received the written disclosures and the letter from Ernst & Young LLP required by the applicable requirements of the PCAOB regarding the firm's communications with the Audit Committee concerning independence, and we have discussed with Ernst & Young LLP their independence from the Company and its management. The Committee has discussed with AutoZone's management and the auditing firm such other matters and received such assurances from them as we deemed appropriate.

As a result of our review and discussions, we have recommended to the Board of Directors the inclusion of AutoZone's audited financial statements in the annual report for the fiscal year ended August 27, 2016, on Form 10-K for filing with the Securities and Exchange Commission.

While the Audit Committee has the responsibilities and powers set forth in its charter, the Audit Committee does not have the duty to plan or conduct audits or to determine that AutoZone's financial statements are complete, accurate, or in accordance with generally accepted accounting principles; AutoZone's management and the independent auditor have this responsibility. Nor does the Audit Committee have the duty to assure compliance with laws and regulations and the policies of the Board of Directors.

W. Andrew McKenna (Chair)  
Linda A. Goodspeed  
Sue E. Gove  
D. Bryan Jordan  
George R. Mrkonic, Jr.  
Luis P. Nieto

*The above Audit Committee Report does not constitute soliciting material and should not be deemed filed or incorporated by reference into any other Company filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent the Company specifically incorporates this Report by reference therein.*

## **Compensation Committee**

### ***What is the function of the Compensation Committee?***

The Compensation Committee has the authority, based on its charter and the AutoZone Corporate Governance Principles, to:

- review and approve AutoZone's compensation objectives;
- review and approve the compensation programs, plans, policies and awards for executive officers, including recommending equity-based plans for stockholder approval;
- lead the independent directors in the evaluation of the performance of the Chief Executive Officer ("CEO") in meeting established goals and objectives relevant to the compensation of the CEO;
- act as administrator as may be required by AutoZone's short- and long-term incentive plans and stock or stock-based plans; and
- review the compensation of AutoZone's non-employee directors from time to time and recommend to the full Board any changes that the Compensation Committee deems necessary.

The Compensation Committee may appoint subcommittees from time to time with such responsibilities as it may deem appropriate; however, the committee may not delegate its authority to any other persons.

AutoZone's processes and procedures for the consideration and determination of executive compensation, including the role of the Compensation Committee and compensation consultants, are described in the "Compensation Discussion and Analysis" on page 22.

***Who are the members of the Compensation Committee?***

The Compensation Committee consists of Mr. Brooks, Ms. Goodspeed, Mr. Graves (Chair), Mr. McKenna, and Mr. Mrkonic, all of whom are independent directors under the standards of AutoZone's Corporate Governance Principles and the listing standards of the New York Stock Exchange.

***How many times did the Compensation Committee meet during the last fiscal year?***

During the 2016 fiscal year, the Compensation Committee held three meetings.

***Where can I find the charter of the Compensation Committee?***

The Compensation Committee's charter is available on our corporate website at [www.autozoneinc.com](http://www.autozoneinc.com) and is also available, free of charge, in print to any stockholder who requests it.

**Nominating and Corporate Governance Committee**

***What is the function of the Nominating and Corporate Governance Committee?***

The Nominating and Corporate Governance Committee ensures that:

- qualified candidates are presented to the Board of Directors for election as directors;
- the Board of Directors has adopted appropriate corporate governance principles that best serve the practices and objectives of the Board of Directors; and
- AutoZone's Articles of Incorporation and By-Laws are structured to best serve the interests of the stockholders.

***Who are the members of the Nominating and Corporate Governance Committee?***

The Nominating and Corporate Governance Committee consists of Ms. Gove (Chair), Mr. Guimaraes, Mr. Jordan and Mr. Nieto, all of whom are independent directors under the standards of AutoZone's Corporate Governance Principles and the listing standards of the New York Stock Exchange.

***How many times did the Nominating and Corporate Governance Committee meet during the last fiscal year?***

During the 2016 fiscal year, the Nominating and Corporate Governance Committee held three meetings.

***Where can I find the charter of the Nominating and Corporate Governance Committee?***

The Nominating and Corporate Governance Committee's charter is available on our corporate website at [www.autozoneinc.com](http://www.autozoneinc.com) and is also available, free of charge, in print to any stockholder who requests it.

## **Director Nomination Process**

### ***What is the Nominating and Corporate Governance Committee's policy regarding consideration of director candidates recommended by stockholders? How do stockholders submit such recommendations?***

The Nominating and Corporate Governance Committee's policy is to consider director candidate recommendations from stockholders if they are submitted in writing to AutoZone's Secretary in accordance with the procedure set forth in Article III, Section 1 of AutoZone's Sixth Amended and Restated By-Laws ("By-Laws"), including biographical and business experience, information regarding the nominee and other information required by said Article III, Section 1. Copies of the By-Laws will be provided upon written request to AutoZone's Secretary and are also available on AutoZone's corporate website at [www.autozoneinc.com](http://www.autozoneinc.com).

### ***What qualifications must a nominee have in order to be recommended by the Nominating and Corporate Governance Committee for a position on the Board?***

The Board believes each individual director should possess certain personal characteristics, and that the Board as a whole should possess certain core competencies. Such personal characteristics are integrity and accountability, informed judgment, financial literacy, mature confidence, high performance standards, and passion. They should also have demonstrated the confidence to be truly independent, as well as be business savvy, have an owner orientation and have a genuine interest in AutoZone. Core competencies of the Board as a whole are accounting and finance, business judgment, management expertise, crisis response, industry knowledge, international markets, strategy and vision. These characteristics and competencies are set forth in more detail in AutoZone's Corporate Governance Principles, which are available on AutoZone's corporate website at [www.autozoneinc.com](http://www.autozoneinc.com).

### ***How does the Nominating and Corporate Governance Committee identify and evaluate nominees for director?***

Prior to each annual meeting of stockholders at which directors are to be elected, the Nominating and Corporate Governance Committee considers incumbent directors and other qualified individuals, if necessary, as potential director nominees. In evaluating a potential nominee, the Nominating and Corporate Governance Committee considers the personal characteristics described above, and also reviews the composition of the full Board to determine the areas of expertise and core competencies needed to enhance the function of the Board. The Nominating and Corporate Governance Committee may also consider other factors such as the size of the Board, whether a candidate is independent, how many other public company directorships a candidate holds, and the listing standards requirements of the New York Stock Exchange.

The Nominating and Corporate Governance Committee recognizes the importance of selecting directors from various backgrounds and professions in order to ensure that the Board as a whole has a variety of experiences and perspectives which contribute to a more effective decision-making process. The Board does not have a specific diversity policy, but considers diversity of race, ethnicity, gender, age, cultural background and professional experiences in evaluating candidates for Board membership.

The Nominating and Corporate Governance Committee uses a variety of methods for identifying potential nominees for director. Candidates may come to the attention of the Nominating and Corporate Governance Committee through current Board members, stockholders or other persons. The Nominating and Corporate Governance Committee may retain a search firm or other consulting firm from time to time to identify potential nominees. Nominees recommended by stockholders in accordance with the procedure described above, i.e., submitted in writing to AutoZone's Secretary, accompanied by the biographical and business experience information regarding the nominee and the other information required by Article III, Section 1 of the By-Laws, will receive the same consideration as the Nominating and Corporate Governance Committee's other potential nominees.

**Procedure for Communication with the Board of Directors**

*How can stockholders and other interested parties communicate with the Board of Directors?*

Stockholders and other interested parties may communicate with the Board of Directors by writing to the Board, to any individual director or to the non-management directors as a group c/o Secretary, AutoZone, Inc., 123 South Front Street, Dept. 8074, Memphis, Tennessee 38103. The Company’s General Counsel and Secretary will review all such correspondence and will forward correspondence that, in her opinion, deals with the function of the Board of Directors or that she otherwise determines requires the attention of any member, group or committee of the Board of Directors. Communications addressed to the Board of Directors or to the non-management directors as a group will be forwarded to the Chair of the Nominating and Corporate Governance Committee, and communications addressed to a committee of the Board will be forwarded to the chair of that committee.

**Compensation of Directors**

*Director Compensation Table*

This table shows the compensation paid to our non-employee directors during the 2016 fiscal year. No amounts were paid to our non-employee directors during the 2016 fiscal year that would be classified as “Option Awards,” “Non-Equity Incentive Plan Compensation,” “Changes in Pension Value and Nonqualified Deferred Compensation Earnings” or “All Other Compensation,” so these columns have been omitted from the table.

<u>Name(1)</u>	<u>Fees Paid in Cash (\$) (2)</u>	<u>Stock Awards (\$) (3)</u>	<u>Total (\$)</u>
Douglas H. Brooks .....	78,750	124,997	203,747
Linda A. Goodspeed .....	20,000	214,998	234,998
Sue E. Gove .....	—	224,999	224,999
Earl G. Graves, Jr. ....	—	239,993	239,993
Enderson Guimaraes .....	—	204,997	204,997
J.R. Hyde, III .....	—	204,997	204,997
D. Bryan Jordan .....	—	214,998	214,998
W. Andrew McKenna .....	—	224,999	224,999
George R. Mrkonjic, Jr. ....	—	214,998	214,998
Luis Nieto .....	87,500	124,997	212,497

- (1) William C. Rhodes, III, our Chairman, President and Chief Executive Officer, serves on the Board but does not receive any compensation for his service as a director. His compensation as an employee of the Company is shown in the Summary Compensation Table on page 34.
- (2) Under the Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan (the “Amended 2011 Equity Plan”), AutoZone’s non-employee directors receive their director compensation in the form of Restricted Stock Units, which are contractual rights to receive in the future a share of AutoZone stock. Upon timely election, non-employee directors may elect to receive \$80,000 of the annual retainer fee, plus any additional fees, in the form of cash, paid in quarterly installments in advance (on January 1, April 1, July 1 and October 1 of each calendar year). This column represents the portion of the Director Compensation that was paid in cash and earned in fiscal year 2016.
- (3) The “Stock Awards” column represents the aggregate grant date fair value computed in accordance with FASB ASC Topic 718 for awards of Restricted Stock Units under the Amended 2011 Equity Plan during fiscal 2016. See Note B, Share-Based Payments, to our consolidated financial statements in our 2016 Annual Report for a discussion of our accounting for share-based awards and the assumptions used. The aggregate number of outstanding awards of common stock under the AutoZone, Inc. 2003 Director Compensation Plan

(“Stock Units”) and Restricted Stock Units held by each director at the end of fiscal 2016 are shown in the following footnote 4. See “Security Ownership of Management and Board of Directors” on page 12 for more information about our directors’ stock ownership.

- (4) As of August 27, 2016, each current non-employee director had the following aggregate number of outstanding Stock Units, Restricted Stock Units and stock options:

<u>Name</u>	<u>Stock Units (#)</u>	<u>Restricted Stock Units (#)</u>	<u>Stock Options (#)</u>
Douglas H. Brooks	—	791	—
Linda A. Goodspeed	—	1,193	—
Sue E. Gove	280	2,920	—
Earl G. Graves, Jr.	3,417	3,127	3,000
Enderson Guimaraes	—	1,632	—
J.R. Hyde, III	7,505	2,768	12,000
D. Bryan Jordan	—	1,209	—
W. Andrew McKenna	4,247	2,846	9,000
George R. Mrkonic, Jr.	1,405	2,844	—
Luis Nieto	1,136	2,426	—

***Narrative Accompanying Director Compensation Table***

AutoZone’s current director compensation program became effective January 1, 2016.

*Annual Retainer Fees.* Non-employee directors receive an annual retainer fee of \$205,000 (the “Annual Retainer”). The lead director and the chair of the Audit Committee each receive an additional fee (“Additional Fee”) of \$20,000 annually, the chair of the Compensation Committee receives an Additional Fee of \$15,000 per year, the chair of the Nominating and Corporate Governance Committee receives an Additional Fee of \$10,000 per year, and the non-chair members of the Audit Committee each receive an Additional Fee of \$10,000 per year (such Additional Fees, together with the Annual Retainer, the “Director Compensation”). There are no meeting fees.

Under the Amended 2011 Equity Plan, which replaced the AutoZone, Inc. 2011 Equity Incentive Award Plan (the “2011 Equity Plan”), non-employee directors receive Director Compensation in the form of Restricted Stock Units, which are contractual rights to receive in the future a share of AutoZone common stock. Upon timely delivery of an election form, a non-employee director may elect to receive \$80,000 of the Annual Retainer plus any Additional Fees in the form of cash, paid in quarterly installments, with the remainder of the Annual Retainer paid in the form of Restricted Stock Units. All Restricted Stock Units are granted on January 1 of the applicable calendar year.

If a non-employee director is elected to the Board, or assumes a different position, after the beginning of a calendar quarter, he or she will receive the Annual Retainer and/or Additional Fees, prorated based on the number of days remaining in the calendar year, for Restricted Stock Units or quarter, for cash, as appropriate.

Restricted Stock Units become payable on the earlier to occur of (1) the fifth anniversary of the grant date, or (2) the date on which the non-employee director ceases to be a director (the “Payment Date”). Upon timely delivery of an election form, a non-employee director may elect to receive payment on the date on which he or she ceases to be a director. Restricted Stock Units are payable in shares of AutoZone common stock no later than the fifteenth day of the third month following the end of the tax year in which such Payment Date occurs.

***Other Predecessor Plans***

The AutoZone, Inc. Second Amended and Restated Director Compensation Plan and the AutoZone, Inc. Fourth Amended and Restated 1998 Director Stock Option Plan were terminated in December 2002 and were

replaced by the AutoZone, Inc. First Amended and Restated 2003 Director Compensation Plan (the “2003 Director Compensation Plan”) and the AutoZone, Inc. First Amended and Restated 2003 Director Stock Option Plan (the “2003 Director Stock Option Plan”). The 2003 Director Compensation Plan and the 2003 Director Stock Option Plan were terminated in December 2010 and replaced by the 2011 Equity Plan. The 2011 Equity Plan was terminated in December 2015 and replaced with the Amended 2011 Equity Plan. However, grants made under those plans continue in effect under the terms of the grant made and are included in the aggregate awards outstanding shown above.

Stock Ownership Requirement

The Board has established a stock ownership requirement for non-employee directors. Each director is required to own AutoZone common stock and/or restricted stock units having a cumulative fair market value in an amount equal to three times the value of the base annual retainer payable pursuant to the Director Compensation Program within five years of joining the Board, and to maintain such ownership level thereafter. Exceptions to this requirement may only be made by the Board under compelling mitigating circumstances. Shares, Stock Units and Restricted Stock Units issued under the AutoZone, Inc. Second Amended and Restated Director Compensation Plan, the 2003 Director Compensation Plan, the 2011 Equity Plan and the Amended 2011 Equity Plan count toward this requirement. The in-the-money value of vested stock options does not count toward this requirement.

**OTHER INFORMATION**

**Security Ownership of Management and Board of Directors**

This table shows the beneficial ownership of common stock by each director, the Principal Executive Officer, the Principal Financial Officer and the other three most highly compensated executive officers, and all current directors and executive officers as a group. Unless stated otherwise in the notes to the table, each person named below has sole authority to vote and invest the shares shown.

<u>Name of Beneficial Owner</u>	<u>Shares</u>	<u>Deferred Stock Units(1)</u>	<u>Options(2)</u>	<u>Restricted Stock Units(3)</u>	<u>Total</u>	<u>Ownership Percentage</u>
Douglas H. Brooks . . . . .	610	—	—	791	1,401	*
Linda A. Goodspeed . . . . .	—	—	—	1,193	1,193	*
Sue E. Gove . . . . .	58	280	—	2,920	3,258	*
Earl G. Graves, Jr. . . . .	—	3,417	3,000	3,127	9,544	*
Enderson Guimaraes . . . . .	—	0	—	1,632	1,632	*
J. R. Hyde, III(4) . . . . .	62,600	7,505	12,000	2,768	84,873	*
D. Bryan Jordan . . . . .	240	0	—	1,209	1,449	*
W. Andrew McKenna . . . . .	3,751	4,247	9,000	2,846	19,844	*
George R. Mrkonic, Jr. . . . .	—	1,405	—	2,844	4,249	*
Luis P. Nieto . . . . .	—	1,136	—	2,426	3,562	*
William C. Rhodes, III(5) . .	47,248	—	152,162	—	199,410	*
William T. Giles . . . . .	8,362	—	90,075	—	98,437	*
William W. Graves(6) . . . . .	6,203	—	55,525	—	61,728	*
Mark A. Finestone(7) . . . . .	4,188	—	47,925	—	52,113	*
Thomas B. Newbern . . . . .	12,613	—	9,250	—	21,863	*
All current directors and executive officers as a group (24 persons) . . . . .	154,800	17,990	550,289	21,756	744,835	2.6%

\* Less than 1%.

(1) Includes shares that may be acquired immediately upon termination as a director by conversion of Stock Units.

- (2) Includes shares that may be acquired upon exercise of stock options either immediately or within 60 days of October 17, 2016.
- (3) Includes Restricted Stock Units that may be acquired within sixty (60) days of termination of service as a director.
- (4) Includes 25,000 shares pledged as security by Mr. Hyde. Does not include 2,000 shares owned by Mr. Hyde's wife.
- (5) Includes 1,694 shares held as custodian for Mr. Rhodes' children, 162 shares held as trustee of trusts for Mr. Rhodes' children, 567 shares held as trustee of trusts for Mr. Rhodes' nieces and nephews, 15,834 shares owned by a trust for Mr. Rhodes' wife and 9,000 shares owned by a grantor retained annuity trust. Also includes 1,862 shares held by a charitable foundation for which Mr. Rhodes is president and a director and for which he shares investment and voting power.
- (6) Includes 3,600 shares owned by a grantor retained annuity trust.
- (7) Includes 102 shares held in trusts for Mr. Finestone's children.

**Security Ownership of Certain Beneficial Owners**

The following entities are known by us to own more than five percent of our outstanding common stock:

<u>Name and Address of Beneficial Owner</u>	<u>Shares</u>	<u>Ownership Percentage(1)</u>
FMR LLC(2) . . . . . 245 Summer Street Boston, MA 02210	3,456,561	12.0%
T. Rowe Price Associates, Inc.(3) . . . . . P.O. Box 89000 Baltimore, MD 21289	3,346,627	11.6%
The Vanguard Group, Inc.(4) . . . . . PO Box 2600, V26 Valley Forge, PA 19482	1,813,090	6.3%
Massachusetts Financial Services Co.(5) . . . . . 111 Huntington Avenue, 24 <sup>th</sup> Floor Boston, MA 02199	1,713,596	5.9%
Blackrock Institutional Trust Company, N.A.(6) . . . . . 400 Howard Street San Francisco, CA 94105	1,539,275	5.3%

- (1) The ownership percentages are calculated based on the number of shares of AutoZone common stock outstanding as of October 17, 2016.
- (2) The source of this information is the Form 13F filed by FMR LLC on August 11, 2016 for the quarter ending June 30, 2016. The shares are beneficially owned by a group consisting of Fidelity Management & Research Co. and FMR CO LLC (3,182,952 shares); Fidelity (Canada) Asset Management ULC (133,865 shares); FIAM LLC (96,700 shares); Fidelity Institutional Asset Management Trust Co., (17,012 shares); Strategic Advisers Inc. (15,877 shares); and Fidelity Management Trust Co. (10,155 shares).
- (3) The source of this information is the Form 13F filed by T. Rowe Price Associates, Inc. on August 15, 2016 for the quarter ending June 30, 2016.
- (4) The source of this information is the Form 13F filed by The Vanguard Group, Inc. on August 10, 2016 for the quarter ending June 30, 2016. The shares are beneficially owned by a group consisting of Vanguard Group Inc. (1,748,606 shares); Vanguard Fiduciary Trust Co. (47,831 shares); and Vanguard Investments Australia, Ltd. (16,653 shares).
- (5) The source of this information is the Form 13F filed by Massachusetts Financial Services Co. on August 12, 2016 for the quarter ending June 30, 2016. The shares are beneficially owned by a group consisting of

Massachusetts Financial Services Co. (1,063,529 shares); MFS Institutional Advisors, Inc. (275,834 shares); MFS Investment Management K.K. (126,391 shares); MFS International (U.K.) Limited (117,814 shares); MFS Investment Management Canada Ltd (59,170 shares); MFS Investment Management Company (LUX) S.A.R.L. (49,958 shares); MFS Heritage Trust Company (16,549 shares); and MFS International Singapore Pte. Ltd. (4,351 shares).

- (6) The source of this information is the Form 13F filed by Blackrock Institutional Trust Company, N.A. (868,321 shares) and the Form 13F filed by Blackrock Fund Advisors (670,954 shares), each filed on August 10, 2016 for the quarter ending June 30, 2016.

## THE PROPOSALS

### **PROPOSAL 1 — Election of Directors**

Eleven directors will be elected at the Annual Meeting to serve until the next annual meeting of stockholders in 2017. Pursuant to AutoZone's Sixth Amended and Restated By-Laws, in an uncontested election of directors, a nominee for director is elected to the Board if the number of votes cast for such nominee's election exceed the number of votes cast against such nominee's election. (If the number of nominees were to exceed the number of directors to be elected, i.e., a contested election, directors would be elected by a plurality of the votes cast at the Annual Meeting.) Pursuant to AutoZone's Corporate Governance Principles, incumbent directors must agree to tender their resignation if they fail to receive the required number of votes for re-election, and in such event the Board will act within 90 days following certification of the shareholder vote to determine whether to accept the director's resignation. These procedures are described in more detail in our Corporate Governance Principles, which are available on our corporate website at [www.autozoneinc.com](http://www.autozoneinc.com). The Board may consider any factors it deems relevant in deciding whether to accept a director's resignation. If a director's resignation offer is not accepted by the Board, that director will continue to serve until AutoZone's next annual meeting of stockholders or until his or her successor is duly elected and qualified, or until the director's earlier death, resignation, or removal.

Any director nominee who is not an incumbent director and who does not receive a majority vote in an uncontested election will not be elected as a director, and a vacancy will be left on the Board. The Board, in its sole discretion, may either fill a vacancy resulting from a director nominee not receiving a majority vote pursuant to the By-Laws or decrease the size of the Board to eliminate the vacancy.

Broker non-votes occur when shares held by a brokerage firm are not voted with respect to a proposal because the firm has not received voting instructions from the beneficial owner of the shares and the firm does not have the authority to vote the shares in its discretion. Shares abstaining from voting and shares as to which a broker non-vote occurs are considered present for purposes of determining whether a quorum exists, but are not considered votes cast or shares entitled to vote with respect to such matter. Accordingly, abstentions and broker non-votes will have no effect on the outcome of Proposal 1.

**The Board of Directors recommends that the stockholders vote FOR each of these nominees.** These nominees have consented to serve if elected. Should any nominee be unavailable to serve, your proxy will be voted for the substitute nominee recommended by the Board of Directors, or the Board of Directors may reduce the number of directors on the Board.

Each of the nominees named below was elected a director at the 2015 annual meeting.

### Nominees

The nominees are:

*Douglas H. Brooks*, 64, has been a director since 2013. He is retired. Until his retirement in 2013, he had held various positions with Brinker International, including serving as Non-Executive Chairman of the Board of Brinker International from January 2013 until December 2013; Chairman, President and Chief



Executive Officer of Brinker from 2004 until January 2013, and President and Chief Operating Officer from 1999 to 2004. He served on the Brinker board of directors from 1999 through 2013. Mr. Brooks is also a director of Southwest Airlines and Club Corp.

*Experience, Skills and Qualifications:* The Board believes Mr. Brooks is qualified to serve as a director of the Company based on his strategic and operational business background, his knowledge of international operations, his experience as a chief executive officer of a public company, his experience managing a company with a focus on customer service, his owner orientation, and his board experience as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

Linda A. Goodspeed, 54, has been a director since 2013. She is currently the Chief Operating Officer and a Managing Partner at WealthStrategies Financial Advisors, positions she has held since 2007. She had served as Senior Vice President and Chief Information Officer of ServiceMaster from 2011 to 2014. From 2008 to September 2011, Ms. Goodspeed served as Vice President, Information Systems and Chief Information Officer for Nissan North America, Inc., a subsidiary of Nissan Motor Company, a global manufacturer of vehicles. From 2001 to 2008, Ms. Goodspeed served as Executive Vice President at Lennox International, Inc., a global manufacturer of air conditioning, heating and commercial refrigeration equipment. She is also a director of Columbus McKinnon Corp., American Electric Power Co., Inc., and Global Power Equipment Group.

*Experience, Skills and Qualifications:* The Board believes Ms. Goodspeed is qualified to serve as a director of the Company based on her experience in key strategic and operational roles with several large global companies, her expertise in information technology and previous position as the chief information officer of a service company, her owner orientation, her board experience and her executive management skills, as well as her integrity, energy, and willingness to spend time on and interest in AutoZone.

Sue E. Gove, 58, has been a director since 2005. She is currently the President of Excelsior Advisors, LLC. She had been the President of Golfsmith International Holdings, Inc. from February 2012 through April 2014 and Chief Executive Officer from October 2012 through April 2014. Previously, she was Chief Operating Officer of Golfsmith International Holdings, Inc. from September 2008 through October 2012, Executive Vice President from September 2008 through February 2012 and Chief Financial Officer from March 2009 through July 2012. Ms. Gove previously had been a self-employed consultant since April 2006, serving clients in specialty retail and private equity. Ms. Gove was a consultant for Prentice Capital Management, LP from April 2007 to March 2008. She was a consultant for Alvarez and Marsal Business Consulting, L.L.C. from April 2006 to March 2007. She was Executive Vice President and Chief Operating Officer of Zale Corporation from 2002 to March 2006 and a director of Zale Corporation from 2004 to 2006. She was Executive Vice President, Chief Financial Officer of Zale Corporation from 1998 to 2002 and remained in the position of Chief Financial Officer until 2003. She is also a director of Iconix Brand Group, Inc. and Logitech International, SA.

*Experience, Skills and Qualifications:* The Board believes Ms. Gove is qualified to serve as a director of the Company based on her experience in executive retail operations and finance roles, her knowledge of accounting, financial reporting, and financial systems, her executive management skills, her owner orientation, and her board experience, as well as her integrity, energy, and willingness to spend time on and interest in AutoZone.

Earl G. Graves, Jr., 54, has been a director since 2002 and was elected Lead Director in January 2009. He has been the President and Chief Executive Officer of Black Enterprise, publisher of Black Enterprise Magazine, since January 2006, and was President and Chief Operating Officer from 1998 to 2006. Mr. Graves has been employed by the same company in various capacities since 1988.

*Experience, Skills and Qualifications:* The Board believes Mr. Graves is qualified to serve as a director of the Company based on his business, management and strategic planning experience, his knowledge of advertising and marketing, his owner orientation, and his board experience, as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*Anderson Guimaraes*, 57, has been a director since 2012. He has been the President and Chief Operating Officer for Laureate Education, Inc. since September 2015. He was Executive Vice President, Global Categories and Operations of PepsiCo, Inc. from January 2015 through July 2015. He served as Chief Executive Officer of PepsiCo Europe and Sub-Sahara Africa from September 2012 through January 2015. He was also President of PepsiCo Global Operations from October 2011 to September 2012. Mr. Guimaraes previously had served as Executive Vice President of Electrolux and Chief Executive Officer of its major appliances business in Europe, Africa and the Middle East from 2008 to 2011. Prior to this, Mr. Guimaraes spent 10 years at Philips Electronics, first as a regional marketing executive in Brazil and ultimately as Senior Vice President and head of Global Marketing Management and general manager of the WidiWall LED display business. He also served as CEO of Philips' Lifestyle Incubator group, an innovation engine which created new businesses and developed them over several years. Earlier, Mr. Guimaraes worked in various marketing positions at Danone and Johnson & Johnson.

*Experience, Skills and Qualifications:* The Board believes Mr. Guimaraes is qualified to serve as a director of the Company based on his business, management and strategic planning experience, his knowledge of advertising, marketing and international operations, and his owner orientation as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*J. R. Hyde, III*, 73, has been a director since 1986 and was non-executive Chairman of the Board from 2005 until June 2007. He has been the President of Pittco Holdings, Inc., an investment company, since 1988. Mr. Hyde has been a director of GTx, Inc., a biopharmaceutical company, since 2000 and has been the Lead Director since 2015. Mr. Hyde served as Chairman of the Board of GTx, Inc. from 2000 to 2015. Mr. Hyde, AutoZone's founder, was AutoZone's Chairman from 1986 to 1997 and its Chief Executive Officer from 1986 to 1996. He was Chairman and Chief Executive Officer of Malone & Hyde, AutoZone's former parent company, until 1988. Mr. Hyde was a director of FedEx Corporation from 1977 to September 2011.

*Experience, Skills and Qualifications:* The Board believes Mr. Hyde, the founder and a former Chairman and Chief Executive Officer of AutoZone, is qualified to serve as a director of the Company based on his extensive knowledge of AutoZone's business and the automotive aftermarket industry, his expertise in strategic business development and executive management, his owner orientation, and his board experience as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*D. Bryan Jordan*, 54, has been a director since 2013. He has served as Chairman of the Board, President and Chief Executive Officer of First Horizon National Corporation since January 1, 2012, and has held the positions of President and Chief Executive Officer and director since 2008. From May 2007 until September 2008 Mr. Jordan was Executive Vice President and Chief Financial Officer of First Horizon and First Tennessee Bank National Association, and prior to that he served in various positions at Regions Financial Corporation and its subsidiary Regions Bank, including (beginning in 2002) as Chief Financial Officer.

*Experience, Skills and Qualifications:* The Board believes Mr. Jordan is qualified to serve as a director of the Company based on his extensive experience in the banking and financial services industry, his experience serving as the chief executive officer and the chief financial officer of public companies, his knowledge of corporate finance and management, and his owner orientation, as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*W. Andrew McKenna*, 70, has been a director since 2000 and served as Lead Director from June 2007 through January 2009. He is retired. Until his retirement in 1999, he had held various positions with The Home Depot, Inc., including Senior Vice President — Strategic Business Development from 1997 to 1999; President, Midwest Division from 1994 to 1997; and Senior Vice President — Corporate Information Systems from 1990 to 1994. Prior to joining Home Depot he was a Partner, Management Consulting, with Deloitte & Touche for 10 years. He was also President of SciQuest.com, Inc. in 2000. Mr. McKenna was a

director of Danka Business Systems PLC from 2002 to 2008, serving as Chairman of the Board from March 2005 to March 2006. Mr. McKenna was a director of Bally Technologies from 2011 to 2014, when the company was sold. At Bally Technologies he served as Chair of the Governance Committee.

*Experience, Skills and Qualifications:* The Board believes Mr. McKenna is qualified to serve as a director of the Company based on his executive experience in the retail industry and other industries, his expertise in strategic business development, his background in finance, audit and information technology, his owner orientation, and his board experience, as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*George R. Mrkonic, Jr.*, 64, has been a director since 2006. He has been the Non-Executive Chairman of Paperchase Products Limited, London, UK, a retailer of cards, stationery, wraps and gifts in the UK, Europe and the Middle East, since 2005, and has been a director since 1999. Previously, he was President of Borders Group, Inc. from 1994 to 1997 and Vice Chairman of Borders Group, Inc. from 1994 to 2002. He is also a director of Brinker International, Inc., and Ulta Salon, Cosmetics & Fragrance, Inc. Mr. Mrkonic was a director of Pacific Sunwear of California, Inc. from 2007 to 2015 and Syntel, Inc. from 2009 to May 2016.

*Experience, Skills and Qualifications:* The Board believes Mr. Mrkonic is qualified to serve as a director of the Company based on his experience as a senior executive in retail companies, his knowledge of corporate strategy, finance, and management, his owner orientation, and his board experience, as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*Luis P. Nieto*, 61, has been a director since 2008. He is president of Nieto Advisory LLC which provides advisory services to small consumer food companies. He was president of the Consumer Foods Group of ConAgra Foods Inc., one of the largest packaged foods companies in North America, from 2008 until his retirement in June 2009. Previously, he was president of ConAgra Refrigerated Foods from 2006 to 2008 and ConAgra Meats from 2005 to 2006. Prior to joining ConAgra, Mr. Nieto was President and Chief Executive Officer of the Federated Group, a leading private label supplier to the retail grocery and foodservice industries from 2002 to 2005. From 2000 to 2002, he served as President of the National Refrigerated Products Group of Dean Foods Company. He held other positions at Dean Foods Group from 1998 to 2000. Prior to joining Dean Foods, Mr. Nieto held positions in brand management and strategic planning with Mission Foods, Kraft Foods and the Quaker Oats Company. Mr. Nieto is also a director of Ryder Systems, Inc.

*Experience, Skills and Qualifications:* The Board believes Mr. Nieto is qualified to serve as a director of the Company based on his expertise in brand management and marketing, including experience managing a diverse portfolio of brands and products, as well as his knowledge of finance and operations, his executive management experience, his owner orientation and his board experience, as well as his integrity, energy, and willingness to spend time on and interest in AutoZone.

*William C. Rhodes, III*, 51, was elected Chairman in June 2007. He has been President, Chief Executive Officer, and a director since 2005. Prior to his appointment as President and Chief Executive Officer, Mr. Rhodes was Executive Vice President — Store Operations and Commercial. Prior to fiscal 2005, he had been Senior Vice President — Supply Chain and Information Technology since fiscal 2002, and prior thereto had been Senior Vice President — Supply Chain since 2001. Prior to that time, he served in various capacities within the Company since 1994. Prior to 1994, Mr. Rhodes was a manager with Ernst & Young LLP. Mr. Rhodes is also a director of Dollar General Corporation.

*Experience, Skills and Qualifications:* The Board believes Mr. Rhodes, AutoZone's Chairman, President and Chief Executive Officer, is qualified to serve as a director of the Company based on his 20 plus years' experience with the Company, which have included responsibility for corporate strategy, executive management, operations, finance, supply chain and information technology; his knowledge and understanding of the automotive aftermarket and retail industries; his financial background and his owner orientation, as well as his integrity and energy.

**PROPOSAL 2 — Ratification of Independent Registered Public Accounting Firm**

Ernst & Young LLP, our independent auditor for the past twenty-nine fiscal years, has been selected by the Audit Committee to be AutoZone’s independent registered public accounting firm for the 2017 fiscal year. Representatives of Ernst & Young LLP will be present at the Annual Meeting to make a statement if they so desire and to answer any appropriate questions.

**The Audit Committee recommends that you vote FOR ratification of Ernst & Young LLP as AutoZone’s independent registered public accounting firm.**

Under Nevada law and the Company’s By-Laws, if a quorum is present, Ernst & Young LLP will be ratified as AutoZone’s independent registered public accounting firm if the number of votes cast in favor of the matter exceeds the number of votes cast in opposition to the matter. Broker non-votes occur when shares held by a brokerage firm are not voted with respect to a proposal because the firm has not received voting instructions from the beneficial owner of the shares and the firm does not have the authority to vote the shares in its discretion. Shares abstaining from voting and shares as to which a broker non-vote occurs are considered present for purposes of determining whether a quorum exists, but are not considered votes cast or shares entitled to vote with respect to such matter. Accordingly, abstentions and broker non-votes will have no effect on the outcome of Proposal 2. The Audit Committee is not bound by a vote either for or against the firm. The Audit Committee will consider a vote against the firm by the stockholders in selecting our independent registered public accounting firm in the future.

During the past two fiscal years, the aggregate fees for professional services rendered by Ernst & Young LLP were as follows:

	2016	2015
Audit Fees . . . . .	\$2,255,034	\$1,997,500
Audit-Related Fees . . . . .	—	—
Tax and other Non-Audit-Related Fees . . . . .	400,545(1)	643,232(2)

- (1) Tax and other Non-Audit-Related Fees for 2016 were for state, local and international tax services.
- (2) Tax and other Non-Audit-Related Fees for 2015 were for state and local tax services.

The Audit Committee pre-approves all services performed by the independent registered public accounting firm under the terms contained in the Audit Committee charter, a copy of which can be obtained at our website at [www.autozoneinc.com](http://www.autozoneinc.com). The Audit Committee pre-approved 100% of the services provided by Ernst & Young LLP during the 2016 and 2015 fiscal years. The Audit Committee considers the services listed above to be compatible with maintaining Ernst & Young LLP’s independence.

**PROPOSAL 3 — Approval of the AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan**

**General**

The following is a summary of the AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan (the “Executive Plan”). The Executive Plan was previously approved by AutoZone’s stockholders in 2001 with respect to grants covering 300,000 shares of AutoZone common stock (“Shares”), and has been amended and restated, effective as of September 21, 2016, to extend the term of the Executive Plan, subject to approval by AutoZone’s stockholders. The amended and restated Executive Plan will become effective if and when the amended and restated Executive Plan is approved by the affirmative vote of the holders of the majority of the shares of our Common Stock (“Stock”) present, or represented, and entitled to vote thereon at our Annual Meeting of Stockholders. No increase in the number of Shares authorized for grant under the Executive Plan is sought by AutoZone at this time. The following summary is qualified in its entirety by reference to the amended and restated Executive Plan document, which is reproduced in its entirety as Exhibit A to this Proxy Statement.

**The Board of Directors recommends that the stockholders vote FOR ratification and adoption of the AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan.**

### **Relation to Employee Stock Purchase Plan**

The Executive Plan will permit its participants to acquire Shares in excess of the purchase limits contained in the AutoZone, Inc. Sixth Amended and Restated Employee Stock Purchase Plan, as amended, or any successor plan thereto (the “ESPP”). Under the ESPP, AutoZone employees may authorize AutoZone to withhold portions of their eligible salary and bonus to purchase Shares at a price equal to 85% of the fair market value of the Shares at the lesser of the fair market value at the beginning or the ending of the calendar quarter. Under the ESPP, participants may only authorize AutoZone to withhold the lesser of \$15,000 or 10% of their annual cash compensation, as defined in the ESPP. The ESPP, unlike the Executive Plan, is qualified for special tax treatment under Section 423 of the Internal Revenue Code, which provides that no taxes are assessed on the purchased Shares or the discount for the purchase of the Shares until the Shares are sold. Because the Executive Plan is not required to comply with the requirements of Section 423 of the Internal Revenue Code, unlike the ESPP, the Executive Plan (i) will have a higher 25% limit on the percentage of a participant’s compensation that may be used to purchase Shares under the Executive Plan, (ii) will place no dollar limit on the amount of a participant’s compensation that may be used to purchase Shares under the Executive Plan, and (iii) will base option exercise prices on the market value of the Shares as of the last day of the calendar quarter only.

### **Eligibility**

Eligibility to participate in the Executive Plan will be determined by the Compensation Committee. Participants in the Executive Plan will be permitted to make an election, before the beginning of each option period (January 1, April 1, July 1, October 1 (or by such earlier administrative deadline as the Company may impose)), to use up to 25% of their eligible compensation to purchase Shares pursuant to options granted under the Executive Plan. Eligible compensation will include a participant’s base salary and bonus paid during the fiscal year preceding the participation election or, if the participant did not receive compensation for the full prior fiscal year, the participant’s annualized current salary plus any bonus accrued for the current fiscal year as of the participation election.

### **Option Grants**

Options will be granted under the Executive Plan each calendar quarter during a plan year and will consist of two parts: a restricted Share option and an unvested Share option. Both the restricted Share option and the unvested Share option will automatically be exercised together at the end of each calendar quarter based on the compensation that a participant has previously elected to contribute for such period. In the event of a merger or similar corporate transaction, the date of exercise will instead be the effective date of such transaction unless options outstanding under the Executive Plan are assumed or substituted for by a successor entity. The exercise price of the restricted Share option will equal 100% of the fair market value of a Share on the date of exercise, and the exercise price of the unvested Share option will equal zero. The Shares subject to the restricted Share option and the unvested Share option will be granted in such proportion that, when taken together, the aggregate per Share exercise price of Shares subject to the two options will equal approximately 85% of the fair market value of a Share on the date of exercise.

### **Share Delivery; Forfeiture**

Shares generally will not be delivered to a participant under the Executive Plan until the first anniversary of the applicable exercise date. Except as provided below, Shares subject to the restricted Share option (representing approximately 85% of the value of Shares subject to any quarterly option grant under the Executive Plan) will remain non-transferable by a participant prior to the first anniversary of the applicable exercise date and Shares subject to the unvested Share option (representing approximately 15% of the value of the Shares subject to a quarterly option grant under the Executive Plan) will be forfeitable by a participant if the participant’s employment is terminated prior to the first anniversary of the applicable exercise date. Notwithstanding the foregoing, Shares subject to unvested Share options will vest immediately and Shares subject to both unvested Share options and

restricted Share options will be delivered as soon as practicable following a participant's termination of employment by AutoZone without cause or due to the participant's death or disability (each, a "Non-Cause Termination"), in any case prior to the first anniversary of the exercise date.

### **Termination of Employment**

If a participant experiences a termination of employment during an option period, then participation in the Plan shall automatically terminate as of the date of the termination of employment. As soon as practicable after such a participant's termination of employment, the Company will refund the amount of the balance in that account under the Executive Plan.

### **Certain Tax Consequences**

Participants' contributions to the Executive Plan are made with after-tax dollars. Participants will have a tax basis in Shares acquired pursuant to any restricted Share option equal to the exercise price of the applicable option. Any gain or loss on a subsequent disposition of Shares acquired pursuant to a restricted Share option will be taxed to the participant as capital gain or loss. With respect to Shares acquired pursuant to an unvested Share option, the fair market value of such Shares at the time that the Shares vest and are no longer subject to forfeiture generally will be taxable to participants at ordinary income rates and subject to income and employment tax withholding by AutoZone. Thereafter, any appreciation or loss in value of such Shares will be taxable as a capital gain or loss when the Shares are sold. However, if a participant makes an election under section 83(b) of the Internal Revenue Code within thirty days after the acquisition of any Shares pursuant to an unvested Share option, the fair market value of such Shares as of the date the Shares are acquired will be taxable to the participant at ordinary income rates. Thereafter, any increase or decrease in value of such Shares will be taxable to the participant as a capital gain or loss upon the disposition of the Shares. AutoZone will become eligible for a tax deduction only to the extent and at the time that any participant recognizes ordinary income in respect of any Shares acquired pursuant to the Executive Plan.

### **Amendment; Termination**

The Executive Plan may be amended or terminated by the Compensation Committee at any time, except that approval of the stockholders will be required (i) to increase the number of Shares available under the Executive Plan, (ii) to sell Shares under the Executive Plan for less than the price as currently computed under the Executive Plan's option price provisions, (iii) to materially modify the eligibility requirements for participation in the Executive Plan or the types of awards available under the Executive Plan, or (iv) to make any other modification that would require stockholder approval under applicable law or stock exchange rules. The Executive Plan will terminate on January 1, 2026.

### **Vote Required**

In accordance with New York Stock Exchange listing requirements, extension of the term of the Executive Plan through January 1, 2026, requires approval by a majority of shares of votes cast on such proposal, provided that the total vote cast on the proposal represents over 50% of the outstanding shares of Stock entitled to vote on the proposal. Abstentions will have the effect of a vote against this proposal. Broker non-votes will not affect the outcome of this proposal.

### **PROPOSAL 4 — Advisory Vote on Executive Compensation — "Say-on-Pay"**

On December 14, 2011, AutoZone's stockholders approved, on an advisory basis, AutoZone's recommendation that future advisory votes on executive compensation should be held every year (the "Say When on Say-on-Pay Resolution"). The Say When on Say-on-Pay Resolution will be voted on again in 2017. Consequently, and in accordance with Section 14A of the Securities Exchange Act, we are asking stockholders to approve the following advisory resolution on the compensation of our Principal Executive

Officer, the Principal Financial Officer and our other three most highly paid executive officers (collectively, the “Named Executive Officers”) at the Annual Meeting:

“RESOLVED, that the compensation paid to AutoZone’s Named Executive Officers, as disclosed in this Proxy Statement pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the accompanying compensation tables and the related narrative discussion, is hereby APPROVED.”

This advisory vote, commonly known as a “say-on-pay” proposal, gives our stockholders the opportunity to endorse or not endorse our executive pay program. The Board of Directors recommends a vote “FOR” this resolution because it believes that AutoZone’s executive compensation program, described in the Compensation Discussion and Analysis, is effective in achieving the Company’s goals of rewarding financial and operating performance and the creation of stockholder value.

Our Board of Directors and Compensation Committee believe that there should be a strong relationship between pay and corporate performance, and our executive compensation program reflects this belief. While the overall level and balance of compensation elements in our compensation program are designed to ensure that AutoZone can retain key executives and, when necessary, attract qualified new executives to the organization, the emphasis of AutoZone’s compensation program is linking executive compensation to business results and intrinsic value creation, which is ultimately reflected in increases in stockholder value.

AutoZone sets challenging financial and operating goals, and a significant amount of an executive’s annual cash compensation is tied to these objectives and therefore “at risk” — payment is earned only if performance warrants it.

AutoZone’s compensation program is intended to support long-term focus on stockholder value, so it emphasizes long-term rewards. At target levels, the majority of an executive officer’s total compensation package each year is the potential value of his or her stock options, which yield value to the executive only if the stock price appreciates.

Our management stock ownership requirement effectively promotes meaningful and significant stock ownership by our Named Executive Officers and further aligns their interests with those of our stockholders.

We urge you to read the Compensation Discussion and Analysis, as well as the Summary Compensation Table and related compensation tables and narrative, appearing on pages 22 through 47, which provide detailed information on our compensation philosophy, policies and practices and the compensation of our Named Executive Officers.

Because the vote on this proposal is advisory in nature, it is not binding on AutoZone, the Board of Directors or the Compensation Committee. The vote on this proposal will, therefore, not affect any compensation already paid or awarded to any Named Executive Officer and will not overrule any decisions made by the Board of Directors or the Compensation Committee. Because we highly value the opinions of our stockholders, however, the Board of Directors and the Compensation Committee will consider the results of this advisory vote when making future executive compensation decisions.

Under Nevada law and the Company’s By-Laws, if a quorum is present, this matter will be approved if the number of votes cast in favor of the matter exceeds the number of votes cast in opposition to the matter. Broker non-votes occur when shares held by a brokerage firm are not voted with respect to a proposal because the firm has not received voting instructions from the beneficial owner of the shares and the firm does not have the authority to vote the shares in its discretion. Shares abstaining from voting and shares as to which a broker non-vote occurs are considered present for purposes of determining whether a quorum exists, but are not considered votes cast or shares entitled to vote with respect to such matter. Accordingly, abstentions and broker non-votes will have no effect on the outcome of Proposal 4.

**The Board of Directors recommends that the stockholders vote FOR this proposal.**

**Other Matters**

We do not know of any matters to be presented at the Annual Meeting other than those discussed in this Proxy Statement. If, however, other matters are properly brought before the Annual Meeting, your proxies will be able to vote those matters in their discretion.

**EXECUTIVE COMPENSATION**

**Compensation Discussion and Analysis**

This Compensation Discussion and Analysis provides a principles-based overview of AutoZone’s executive compensation program. It discusses our rationale for the types and amounts of compensation that our executive officers receive and how compensation decisions affecting these officers are made. It also discusses AutoZone’s total rewards philosophy, the key principles governing our compensation program, and the objectives we seek to achieve with each element of our compensation program.

***What are the Company’s key compensation principles?***

Pay for performance. The primary emphasis of AutoZone’s compensation program is linking executive compensation to business results and intrinsic value creation, which is ultimately reflected in increases in stockholder value. Base salary levels are intended to be competitive in the U.S. marketplace for executives, but the more potentially valuable components of executive compensation are annual cash incentives, which depend on the achievement of pre-determined business goals, and to a greater extent, long-term compensation, which is based on the value of our stock.

Attract and retain talented AutoZoners. The overall level and balance of compensation elements in our compensation program are designed to ensure that AutoZone can retain key executives and, when necessary, attract qualified new executives to the organization. We believe that a company which provides quality products and services to its customers, and delivers solid financial results, will generate long-term stockholder returns, and that this is the most important component of attracting and retaining executive talent.

***What are the Company’s overall executive compensation objectives?***

Drive high performance. AutoZone sets challenging financial and operating goals, and a significant amount of an executive’s annual cash compensation is tied to these objectives and therefore “at risk” — payment is earned only if performance warrants it.

Drive long-term stockholder value. AutoZone’s compensation program is intended to support long-term focus on stockholder value, so it emphasizes long-term rewards. At target levels, the majority of an executive officer’s total compensation package each year is the potential value of his or her stock options.

The table below illustrates how AutoZone’s compensation program weights the “at-risk” components of its Named Executive Officers’ 2016 total compensation (using actual base earnings + fiscal 2016 annual cash incentive payment + the value of fiscal 2016 stock and option grants). See the Summary Compensation Table on page 34 for additional details about fiscal 2016 compensation for all of the Named Executive Officers (“NEOs”).

Executive	Base Salary	Annual Incentive	Long-Term Incentive	Total At-Risk
William C. Rhodes III	7%	10%	83%	93%
All Other NEOs	19%	17%	63%	81%



***Who participates in AutoZone’s executive compensation programs?***

The Chief Executive Officer and the other Named Executive Officers, as well as the other senior executives comprising AutoZone’s Executive Committee, participate in the compensation program outlined in this Compensation Discussion and Analysis. The Executive Committee consists of the Chief Executive Officer and officers with the title of senior vice president or executive vice president (a total of 14 executives at the end of fiscal 2016). However, many elements of the compensation program also apply to other levels of AutoZone management. The intent is to ensure that management is motivated to pursue, and is rewarded for achieving, the same financial, operating and stockholder objectives.

***What are the key elements of the Company’s overall executive compensation program?***

The table below summarizes the key elements of AutoZone’s executive compensation program and the objectives they are designed to achieve. More details on these elements follow throughout the Compensation Discussion and Analysis and this Proxy Statement, as appropriate.

	<u>Description</u>	<u>Objectives</u>
Base salary	<ul style="list-style-type: none"> <li>• Annual fixed cash compensation.</li> </ul>	<ul style="list-style-type: none"> <li>• Attract and retain talented executives.</li> <li>• Recognize differences in relative size, scope and complexity of positions as well as individual performance over the long term.</li> </ul>
Annual cash incentive	<ul style="list-style-type: none"> <li>• Annual variable pay tied to the achievement of economic profit objectives, as operationalized by our primary measures:                             <ul style="list-style-type: none"> <li>• Earnings before interest and taxes, and</li> <li>• Return on invested capital.</li> </ul> </li> <li>• Actual payout depends on the results achieved. Individual potential payout is capped at \$4 million; however, payout is zero if threshold targets are not achieved.</li> <li>• The Compensation Committee may reduce payouts in its discretion when indicated by individual performance or other reasons, but does not have discretion to increase payouts.</li> </ul>	<ul style="list-style-type: none"> <li>• Communicate key financial and operating objectives.</li> <li>• Drive high levels of performance by ensuring that executives’ total cash compensation is linked to achievement of financial and operating objectives.</li> <li>• Support and reward consistent, balanced growth and returns performance (add value every year) with demonstrable links to stockholder returns.</li> <li>• Drive cross-functional collaboration and a total-company perspective.</li> </ul>
Stock options and other equity compensation	<ul style="list-style-type: none"> <li>• Senior executives receive non-qualified stock options (NQSOs).</li> <li>• All stock options are granted at fair market value on the grant date (discounted options are prohibited).</li> <li>• AutoZone’s equity compensation plan prohibits re-pricing of stock options and does not include a “reload” program.</li> </ul>	<ul style="list-style-type: none"> <li>• Align long-term compensation with stockholder results. Opportunities for significant wealth accumulation by executives are tightly linked to stockholder returns.</li> <li>• Provide retention incentives to ensure business continuity, and facilitate succession planning and executive knowledge transfer.</li> </ul>

	<u>Description</u>	<u>Objectives</u>
	<ul style="list-style-type: none"> <li>• AutoZone may occasionally grant awards of performance-restricted stock units, as well as awards of restricted stock with time-based vesting.</li> </ul>	
Stock purchase plans	<ul style="list-style-type: none"> <li>• AutoZone maintains a broad-based employee stock purchase plan (ESPP) which is qualified under Section 423 of the Internal Revenue Code. The Employee Stock Purchase Plan allows AutoZoners to make quarterly purchases of AutoZone shares at 85% of the fair market value on the first or last day of the calendar quarter, whichever is lower. The annual contribution limit under the ESPP is \$15,000.</li> <li>• The Company has implemented an Executive Stock Purchase Plan so that executives may continue to purchase AutoZone shares beyond the limit the IRS and the company set for the Employee Stock Purchase Plan. An executive may make purchases using up to 25% of their prior fiscal year's eligible compensation.</li> </ul>	<ul style="list-style-type: none"> <li>• Allow all AutoZoners to participate in the growth of AutoZone's stock.</li> <li>• Encourage ownership, and therefore alignment of executive and stockholder interests.</li> </ul>
Management stock ownership requirement	<ul style="list-style-type: none"> <li>• AutoZone implemented a stock ownership requirement during fiscal 2008 for executive officers.</li> <li>• Covered executives must meet specified minimum levels of ownership, using a multiple of base salary approach.</li> </ul>	<ul style="list-style-type: none"> <li>• Encourage ownership by requiring executive officers to meet specified levels of ownership.</li> <li>• Alignment of executive and stockholder interests.</li> </ul>
Retirement plans	<p>The Company maintains three retirement plans:</p> <ul style="list-style-type: none"> <li>• 401(k) defined contribution plan,</li> <li>• Frozen defined benefit pension plan, and</li> <li>• Non-qualified deferred compensation plan (including a frozen defined benefit restoration feature)</li> </ul>	<ul style="list-style-type: none"> <li>• Provide competitive executive retirement benefits.</li> <li>• The non-qualified plan enables executives to defer 25% of base salary and 75% of annual cash incentives, independent of the IRS limitations set for the qualified 401(k) plan.</li> <li>• The restoration component of the non-qualified plan, which was frozen at the end of 2002, allowed executives to accrue benefits that were not capped by IRS earnings limits.</li> </ul>

	<u>Description</u>	<u>Objectives</u>
Health and other benefits	<p>Executives are eligible for a variety of benefits, including:</p> <ul style="list-style-type: none"> <li>• Medical, dental and vision plans;</li> <li>• Life and disability insurance plans; and</li> <li>• Charitable contribution match program.</li> </ul>	<ul style="list-style-type: none"> <li>• Provide competitive benefits.</li> <li>• Minimize perquisites while ensuring a competitive overall rewards package.</li> </ul>

*Annual cash compensation.* Annual cash compensation consists of base salary and annual cash incentives.

*Base Salary.* Salaries are determined within the context of a targeted total cash compensation level for each position. Base salary is a fixed portion of the targeted annual cash compensation, with the specific portion varying based on differences in the size, scope or complexity of the jobs as well as the tenure and individual performance level of incumbents in the positions. Points are assigned to positions using a job evaluation system developed by Hay Group, a global management and human resources consulting firm, and AutoZone maintains salary ranges based on these job evaluations. These salary ranges are usually updated annually based on broad-based survey data; in addition to Hay Group survey data, AutoZone also subscribes to survey information from a variety of providers for this purpose, as discussed below.

The survey data used to periodically adjust salary ranges is broad-based, including data submitted by hundreds of companies. Examples of the types of information contained in salary surveys include summary statistics (e.g., mean, median, 25th percentile, etc.) related to:

- base salaries
- variable compensation
- total annual cash compensation
- long-term incentive compensation
- total direct compensation

The salary surveys cover both the retail industry and compensation data on a broader, more general public company universe. Multiple salary surveys are used, so that ultimately the data represent hundreds of companies and positions and thousands of incumbents, or people holding those positions. The surveys generally list the participating companies, and for each position “matched”, the number of companies and incumbents associated with the position. Subscribers cannot determine which information comes from which company.

The salary ranges which apply to the Named Executive Officers, including the Principal Executive Officer, are part of the structure applicable to thousands of AutoZone’s employees. AutoZone positions are each assigned to a salary grade. This is generally accomplished at the creation of a position, using the Hay Group job evaluation method, and jobs tend to remain in the same grade as long as there are no significant job content changes. Each grade in the current salary structure has a salary range associated with it. This range has a midpoint, to which we compare summary market salary data (generally median pay level) of the types discussed above.

Over time, as the median pay levels in the competitive market change, as evidenced by the salary survey data, AutoZone will make appropriate adjustments to salary range midpoints so that on average, these midpoints are positioned at roughly 95% of the market median value as revealed by the surveys. This positioning relative

to the market allows for competitive base salary levels, while generally leaving actual average base pay slightly below the survey market level. This fits our stated philosophy of delivering competitive total rewards at or above the market median through performance-based variable compensation.

In making decisions related to compensation of the Named Executive Officers, the Compensation Committee uses the survey data and salary ranges as context in reviewing compensation levels and approving pay actions. Other elements that the Compensation Committee considers are individual performance, Company performance, individual tenure, internal equity, position tenure, and succession planning.

*Annual Cash Incentive.* Executive officers and certain other employees are eligible to receive annual cash incentives each fiscal year based on the Company’s attainment of certain Company performance objectives set by the Compensation Committee at the beginning of the fiscal year. The annual cash incentive target for each position, expressed as a percentage of base salary, is based on both salary range and level within the organization, and therefore does not change annually. As a general rule, as an executive’s level of management responsibility increases, the portion of his or her total compensation dependent on Company performance increases.

The threshold and target percentage amounts for the Named Executive Officers for fiscal 2016 are shown in the table below.

Principal Position	Threshold	Target
Chairman, President & CEO	62.5%	125%
Executive Vice President	37.5%	75%

Annual cash incentives for executive officers are paid pursuant to the AutoZone, Inc. 2015 Executive Incentive Compensation Plan (“EICP”), our performance-based short-term incentive plan. Pursuant to the plan, the Compensation Committee establishes incentive objectives at the beginning of each fiscal year. For more information about the EICP, see Discussion of Plan-Based Awards Table on page 37.

The actual incentive amount paid depends on Company performance relative to the target objectives. A minimum pre-established goal must be met in order for any incentive award to be paid, and the incentive award as a percentage of annual salary will increase as the Company achieves higher levels of performance.

The Compensation Committee may in its sole discretion reduce the incentive awards paid to Named Executive Officers. Under the EICP, the Compensation Committee may not exercise discretion in granting awards in cases where no awards are indicated, nor may the Compensation Committee increase any calculated awards. Any such “positive” discretionary changes, were they to occur, would be paid outside of the EICP and reported under the appropriate Bonus column in the Summary Compensation Table; however, the Compensation Committee has not historically exercised this discretion.

The Compensation Committee, as described in the EICP, may (but is not required to) disregard the effect of one-time charges and extraordinary events such as asset write-downs, litigation judgments or settlements, changes in tax laws, accounting principles or other laws or provisions affecting reported results, accruals for reorganization or restructuring, and any other extraordinary non-recurring items, acquisitions or divestitures and any foreign exchange gains or losses on the calculation of performance.

The incentive objectives for fiscal 2016 were set in an October 2015 Compensation Committee meeting, and were based on the achievement of specified levels of earnings before interest and taxes (“EBIT”) and return on invested capital (“ROIC”), as are the incentive objectives for fiscal 2017, which were set during a Compensation Committee meeting held in September 2016. The total incentive award is determined based on the impact of EBIT and ROIC on AutoZone’s economic profit for the year, rather than by a simple allocation of a portion of the award to achievement of the EBIT target and a portion to achievement of the ROIC target. EBIT and ROIC are key inputs to the calculation of economic profit (sometimes referred to as “economic value added”), and have been determined by our Compensation Committee to be important factors in enhancing

stockholder value. If both the EBIT and ROIC targets are achieved, the result will be a 100%, or target, payout. However, the payout cannot exceed 100% unless the EBIT target is exceeded (i.e., unless there is “excess EBIT” to fund the additional incentive payout). Additionally, when the aggregate incentive amount is calculated, if the resulting payout amount in excess of target exceeds a specified percentage of excess EBIT (currently 20%), then the incentive payout will be reduced until the total amount of the incentive payment in excess of target is within that specified limit.

The specific targets are tied to achievement of the Company’s operating plan for the fiscal year. In 2016, the target objectives were EBIT of \$2,040.2 million and ROIC of 30.3%. The 2016 incentive awards for each named executive officer were based on the following performance:

	<u>EBIT (\$MMs)</u>	<u>ROIC</u>
EICP Target . . . . .	2,040.2	30.3%
Actual (as adjusted) . . . . .	2,071.5	31.5%
Difference . . . . .	31.3	115 bps

*Effect of Performance on Total Annual Cash Compensation.* Because AutoZone emphasizes pay for performance, it is only when the Company exceeds its target objectives that an executive’s total annual cash compensation begins to climb relative to the median market level. Similarly, Company performance below target will cause an executive’s total annual cash compensation to drop below market median. As discussed below, AutoZone does not engage in strict benchmarking of compensation levels, i.e., we do not use specific data to support precise targeting of compensation, such as setting an executive’s base pay at the 50<sup>th</sup> percentile of an identified group of companies.

*Stock compensation.* To emphasize achievement of long-term stockholder value, AutoZone’s executives receive a significant portion of their targeted total compensation in the form of non-qualified stock options. Although stock options have potential worth at the time they are granted, they only confer actual value if AutoZone’s stock price appreciates between the grant date and the exercise date. For this reason, we believe stock options are a highly effective long-term compensation vehicle to reward executives for creating stockholder value. We want our executives to realize total compensation levels well above the market norm, because when they do, such success is the result of achievement of Company financial and operating objectives that leads to growth in the per-share value of AutoZone common stock.

AutoZone grants stock options annually. Currently, the annual grants are reviewed and approved by the Compensation Committee in the meeting (typically in late September or early October) at which it reviews prior year results, determines incentive payouts, and takes other compensation actions affecting its executive officers. The Compensation Committee has not delegated its authority to grant stock options; all grants are directly approved by the Compensation Committee. Option grant amounts for the Chief Executive Officer’s direct reports and other senior executives are recommended to the Compensation Committee by the Chief Executive Officer, based on individual performance and the size and scope of the position held. AutoZone’s practice is to limit the total option shares granted to its employees during the annual grant process to approximately one percent of common shares outstanding. The annual grant is typically made near the beginning of the fiscal year and does not include a limited number of promotional or new hire grants that may be made during the fiscal year. The Committee reserves the right to deviate from this policy as it deems appropriate.

Newly promoted or hired officers may receive an option grant shortly after their hire or promotion. New hire or promotional stock options are individually approved at a regularly scheduled meeting of the Compensation Committee, or by unanimous written consent of the Compensation Committee. The grants are recommended to the Compensation Committee by the Chief Executive Officer based on individual circumstances (e.g., what may be required in order to attract a new executive). Internal promotional grants are prorated based on the time elapsed since the officer received a regular annual grant of stock options.

On October 7, 2015, the Committee authorized a one-time award of 50,000 nonqualified stock options to Mr. Rhodes. The options, which have an expiration date of October 8, 2025, vest in one-half increments on the

fourth and fifth anniversaries of the grant. The purpose of this one-time award is to solidify Mr. Rhodes' commitment to AutoZone as well as to motivate continued high performance in a way that is aligned with both stockholder results as well as AutoZone's leadership team incentives. In association with this one-time grant, the Committee intends to continue authorizing annual stock option grants to Mr. Rhodes at a reduced level compared to prior years. On October 6, 2015, the Committee authorized a grant of 7,850 nonqualified stock options to Mr. Rhodes; these options have an expiration date of October 7, 2025, and vest in one-quarter increments on the first, second, third and fourth anniversaries of the grant.

*Stock purchase plans.* AutoZone maintains the Sixth Amended and Restated AutoZone, Inc. Employee Stock Purchase Plan ("Employee Stock Purchase Plan") which enables all employees to purchase AutoZone common stock at a discount, subject to IRS-determined limitations. Based on IRS rules, we limit the annual purchases in the Employee Stock Purchase Plan to no more than \$15,000, and no more than 10% of eligible compensation. To support and encourage stock ownership by our executives, AutoZone also established a non-qualified stock purchase plan. The AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan and the AutoZone, Inc. Fifth Amended and Restated Executive Stock Purchase Plan (collectively, the "Executive Stock Purchase Plan") permit participants to acquire AutoZone common stock in excess of the purchase limits contained in AutoZone's Employee Stock Purchase Plan. Because the Executive Stock Purchase Plan is not required to comply with the requirements of Section 423 of the Internal Revenue Code, it has a higher limit on the percentage of a participant's compensation that may be used to purchase shares (25%) and places no dollar limit on the amount of a participant's compensation that may be used to purchase shares under the plan.

The Executive Stock Purchase Plan operates in a similar manner to the tax-qualified Employee Stock Purchase Plan, in that it allows executives to contribute after-tax compensation for use in making quarterly purchases of AutoZone common stock. Options are granted under the Executive Stock Purchase Plan each calendar quarter and consist of two parts: a restricted share option and an unvested share option. Shares are purchased under the restricted share option at 100% of the closing price of AutoZone stock at the end of the calendar quarter (i.e., not at a discount), and a number of shares are issued under the unvested share option at no cost to the executive, so that the total number of shares acquired upon exercise of both options is equivalent to the number of shares that could have been purchased with the contributions at a price equal to 85% of the stock price at the end of the quarter. The unvested shares are subject to forfeiture if the executive does not remain with the company for one year after the grant date. After one year, the shares vest, and the executive owes taxes based on the share price on the vesting date (unless a so-called 83(b) election was made on the date of grant).

The table below can be used to compare and contrast the stock purchase plans. For more information about our stock-based plans, including the Executive Stock Purchase Plan, see Discussion of Plan-Based Awards Table on page 37.

	Employee Stock Purchase Plan	Executive Stock Purchase Plan
Contributions	After tax, limited to lower of 10% of eligible compensation or \$15,000	After tax, limited to 25% of eligible compensation
Discount	15% discount based on lowest price at beginning or end of the quarter	15% discount based on quarter-end price
Vesting	None (one-year holding period only)	Shares granted to represent 15% discount vest after one year; one-year holding period for shares purchased at fair market value
Taxes — Individual	Ordinary income in amount of spread; capital gains for appreciation; taxed when shares sold	Ordinary income when restrictions lapse (83(b) election optional)
Taxes — Company	No deduction unless “disqualifying disposition”	Deduction when included in employee’s income

***How does the Compensation Committee consider and determine executive and director compensation?***

*Chief Executive Officer.* The Compensation Committee establishes the compensation level for the Chief Executive Officer, including base salary, annual cash incentive compensation, and stock-based awards. The Chief Executive Officer’s compensation is reviewed annually by the Compensation Committee in conjunction with a review of his individual performance by the non-management directors, taking into account all forms of compensation, including base salary, annual cash incentive, stock options and other stock-based awards, and the value of other benefits received.

*Other Executive Officers.* The Compensation Committee reviews and establishes base salaries for AutoZone’s executive officers other than the Chief Executive Officer based on each executive officer’s individual performance during the past fiscal year and on the recommendations of the Chief Executive Officer. The Compensation Committee approves the annual cash incentive amounts for the executive officers, which are determined by objectives established by the Compensation Committee at the beginning of each fiscal year as discussed above. The actual incentive amount paid depends on performance relative to the target objectives.

The Compensation Committee approves awards of stock options to many levels of management, including executive officers. Stock options are granted to executive officers upon initial hire or promotion, and thereafter are typically granted annually in accordance with guidelines established by the Compensation Committee as discussed above. The actual grant is determined by the Compensation Committee based on the guidelines and the performance of the individual in the position. The Compensation Committee considers the recommendations of the Chief Executive Officer. Other than grants of stock made pursuant to the stock purchase plans discussed above, from time to time the Compensation Committee has sole authority to approve any other individual awards of stock-based compensation.

*Management Stock Ownership Requirement.* To further reinforce AutoZone’s objective of driving long-term stockholder results, AutoZone maintains a stock ownership requirement for all Executive Committee members (a total of 14 individuals at the end of fiscal 2016). Covered executives must attain a specified minimum level of stock ownership, based on a multiple of their base salary, within 5 years of the executive’s placement into a covered position. Executives who are promoted into a position with a higher multiple will have

an additional 3 years to attain the increased required ownership level. In order to calculate whether each executive meets the ownership requirement, we total the value of each executive’s holdings of whole shares of stock and the intrinsic (or “in-the-money”) value of vested stock options, based on the fiscal year-end closing price of AutoZone stock, and compare that value to the appropriate multiple of fiscal year-end base salary.

To encourage full participation in our equity plans, all AutoZone stock acquired under those plans is included in the executive’s holdings for purposes of calculating his or her ownership. This includes vested stock options and vested shares which have restrictions on sale.

Key features of the stock ownership requirement are summarized in the table below:

Ownership Requirement	<ul style="list-style-type: none"> <li>• Chief Executive Officer                      5 times base salary</li> <li>• Executive Vice President                      3 times base salary</li> <li>• Senior Vice President                      2 times base salary</li> </ul>
Holding Requirements	<ul style="list-style-type: none"> <li>• Individuals who have not achieved the ownership requirement within the specified period will be required to hold 50% of net after-tax shares upon exercise of any stock option, and may not sell any shares of AZO.</li> <li>• Guidelines will no longer apply after an executive reaches age 62, in order to facilitate appropriate financial planning as retirement approaches. The Compensation Committee may waive the guidelines for any other executive at its discretion.</li> </ul>
Ownership Definition	<ul style="list-style-type: none"> <li>• Shares of stock directly owned;</li> <li>• Unvested Shares acquired via the Executive Stock Purchase Plan; and</li> <li>• Vested stock options acquired via the AutoZone Stock Option Plan (based on the “in-the-money” value).</li> </ul>

Under AutoZone’s insider trading policies, all transactions involving put or call options on the stock of AutoZone are prohibited at all times. Officers and directors and their respective family members may not directly or indirectly participate in transactions involving trading activities which by their aggressive or speculative nature may give rise to an appearance of impropriety.

***What roles do the Chief Executive Officer and other executive officers play in the determination of executive compensation?***

The Chief Executive Officer attends most meetings of the Compensation Committee and participates in the process by answering Compensation Committee questions about pay philosophy and by ensuring that the Compensation Committee’s requests for information are fulfilled. He also assists the Compensation Committee in determining the compensation of the executive officers by providing recommendations and input about such matters as individual performance, tenure, and size, scope and complexity of their positions. The Chief Executive Officer makes specific recommendations to the Compensation Committee concerning the compensation of his direct reports and other senior executives, including the executive officers. These recommendations usually relate to base salary increases, changes to annual incentive targets and stock option grants. The Chief Executive Officer also recommends pay packages for newly hired executives. Management provides the Compensation Committee with data, analyses and perspectives on market trends and annually prepares information to assist the Compensation Committee in its consideration of such recommendations. Annual incentive awards are based on achievement of business objectives set by the Compensation Committee, but the Compensation Committee may exercise negative discretion, and if it does so, it is typically in reliance on the Chief Executive Officer’s assessment of an individual’s performance.

The Chief Executive Officer does not make recommendations to the Compensation Committee regarding his own compensation. The Senior Vice President, Human Resources has direct discussions with the



Compensation Committee Chair regarding the Compensation Committee’s recommendations on the Chief Executive Officer’s compensation; however, Compensation Committee discussions of specific pay actions related to the Chief Executive Officer are held outside his presence.

***Does AutoZone use compensation consultants?***

The Compensation Committee used the services of Pearl Meyer & Partners (“PM&P”) during fiscal 2015 through early fiscal 2016. PM&P, affirmatively “independent” pursuant to Securities and Exchange Commission and New York Stock Exchange requirements, was hired by and reported directly to, the Compensation Committee. PM&P does not perform any consulting work for AutoZone’s management.

The Compensation Committee has authority, pursuant to its charter, to hire consultants of its selection to advise it with respect to AutoZone’s compensation programs, and it may also limit the use of the Compensation Committee’s compensation consultants by AutoZone’s management as it deems appropriate. Although historically AutoZone has hired consultants to provide services from time to time, it is not AutoZone’s usual practice, and as discussed previously, neither the Compensation Committee nor AutoZone’s management regularly engages consultants as part of the annual review and determination of executive compensation.

***What are AutoZone’s peer group and compensation benchmarking practices?***

AutoZone reviews publicly-available data from a peer group of companies to help us ensure that our overall compensation remains competitive. The peer group data we use is from proxy filings and other published sources – it is not prepared or compiled especially for AutoZone.

We periodically review the appropriateness of this peer group. It typically has changed when such events as acquisitions and spin-offs have occurred. Accordingly, during fiscal 2016 management recommended the inclusion of Dollar Tree following its combination with Family Dollar Stores.

The criteria used to select the peer group companies listed below were primarily, but not exclusively:

- Direct competitors;
- Companies with which we compete for talent, customers and capital; and
- Companies with revenues consistently ranging between 50% and 200% of AutoZone’s revenues.

**AutoZone Peer Group**

Advance Auto Parts	Dollar Tree	O’Reilly Automotive
Barnes & Noble	Foot Locker	Ross Stores
Bed Bath & Beyond	Gamestop	Sherwin Williams
Darden Restaurants	Gap Stores	Starbucks
Dick’s Sporting Goods	Genuine Parts	Tractor Supply Company
Dollar General	L Brands	Yum! Brands

We do not use information from the peer group or other published sources to set precise compensation targets or make individual compensation decisions. AutoZone does not engage in “benchmarking,” such as targeting base salary at peer group median for a given position. Rather we use such data as context in reviewing AutoZone’s overall compensation levels and approving recommended compensation actions. Broad survey data and peer group information are just two elements that we find useful in maintaining a reasonable and competitive compensation program. Other elements that we consider are individual performance, Company performance, individual tenure, position tenure, and succession planning.

***What is AutoZone’s policy concerning the taxation of compensation?***

The Compensation Committee considers the provisions of Section 162(m) of the Internal Revenue Code which allows the Company to take an income tax deduction for compensation up to \$1 million and for certain

compensation exceeding \$1 million paid in any taxable year to a “covered employee” as that term is defined in the Code. There is an exception for qualified performance-based compensation, and AutoZone’s compensation program is designed to maximize the tax deductibility of compensation paid to executive officers, where possible. However, the Compensation Committee may authorize payments which are not deductible where it is in the best interests of AutoZone and its stockholders.

Payments made pursuant to AutoZone’s Executive Incentive Compensation Plan, as well as the stock options granted under the Amended 2011 Equity Plan, qualify as performance-based compensation. Base salaries (less deferred compensation), restricted stock awards, Executive Stock Purchase Plan vested shares, and certain benefits and perquisites do not qualify as performance-based under 162(m). For fiscal 2016, the sum of this compensation for each of AutoZone’s “covered employees” did not exceed \$1 million; therefore, the compensation of the Chief Executive Officer and the other “covered employees” was fully deductible in fiscal 2016.

Section 409A of the Internal Revenue Code was created with the passage of the American Jobs Creation Act of 2004. These tax regulations create strict rules related to non-qualified deferred compensation earned and vested on or after January 1, 2005. The Internal Revenue Service periodically releases Notices and other guidance related to Section 409A, and AutoZone continues to take actions necessary to comply with the Section’s requirements by the deadlines established by the Internal Revenue Service.

### **Compensation Committee Report**

The Compensation Committee of the Board of Directors (the “Committee”) has reviewed and discussed with management the Compensation Discussion and Analysis (“CD&A”). Based on the review and discussions, the Committee recommended to the Board of Directors that the CD&A be included in this proxy statement.

Members of the Compensation Committee:

Earl G. Graves, Jr., Chair  
Douglas H. Brooks  
Linda A. Goodspeed  
W. Andrew McKenna  
George R. Mrkonjic, Jr.

### **Compensation Committee Interlocks and Insider Participation**

The Compensation Committee is composed solely of independent, non-employee directors. The members of the Compensation Committee of the Board of Directors during the 2016 fiscal year are listed above.

### **Compensation Program Risk Assessment**

AutoZone’s management conducts ongoing assessments of the compensation plans and programs that apply throughout the Company, including those plans and programs in which our executives participate. The assessments are performed by key members of AutoZone’s human resources, finance, operations, and legal teams, and entails thorough discussions of each plan’s or program’s design and operation. Significant findings are reviewed by senior management prior to being reviewed and discussed with the Compensation Committee.

Plan elements which are reviewed include participants, performance measures, performance and payout curves or formulas, how target level performance is determined (including whether any thresholds and caps exist), how frequently payouts occur, and the mix of fixed and variable compensation which the plan delivers. The plans and programs are also reviewed from the standpoint of reasonableness (e.g., how target and above-target pay levels compare to similar plans for similar populations at other companies, and how payout amounts relate to the results which generate the payment), how well the plans and programs are aligned with AutoZone’s goals and objectives, and from an overall standpoint, whether these plans and programs represent an appropriate mix of short- and long-term compensation.

The purpose of these reviews is to determine whether the risks related to the design and operation of these plans and programs, if present, are reasonably likely to have a material adverse effect on the company. We believe that our compensation policies and practices do not encourage excessive risk-taking and are not reasonably likely to have a material adverse effect on the company. The various mitigating factors which support this conclusion include:

- Oversight of the management incentive plan and all stock-based compensation by the Compensation Committee of the Board of Directors;
- Senior management oversight of key plans and programs, including approving target level payouts, setting financial and operating goals, and approving payouts;
- Administration and oversight of plans and programs by multiple functions within the Company (e.g., finance, operations, legal and human resources);
- Interrelationship between measures (e.g., correlation between economic profit performance and appreciation in the per-share price of AutoZone's stock);
- Vesting and stock ownership requirements for executive officers which encourage long-term perspectives among participants; and
- A preference for performance measures which result in payments only upon achievement of ultimate financial results.

**SUMMARY COMPENSATION TABLE**

This table shows the compensation paid to the Named Executive Officers during the 2016 fiscal year.

Name and Principal Position	Year	Salary (\$)	Bonus \$(1)	Stock Awards \$(2)(3)	Option Awards \$(3)	Non-Equity Incentive Plan Compensation \$(4)	Change In Pension Value & Non-qualified Deferred Compensation Earnings \$(5)	All Other Compensation \$(6)	Total (\$)
<b>William C. Rhodes III</b> . . . . .	2016	1,000,000	—	90,300	12,490,176	1,543,750	39,196	186,549	15,349,971
Chairman, President & Chief Executive Officer	2015	1,000,000	—	90,628	2,563,220	1,507,500	9,089	181,256	5,351,693
	2014	1,000,000	—	90,041	2,574,670	1,483,750	33,610	172,280	5,354,351
<b>William T. Giles</b> . . . . .	2016	601,090	—	27,452	1,737,659	556,761	—	104,348	3,027,310
CFO/Executive Vice President, Finance, IT & ALLDATA	2015	560,539	—	27,530	1,561,502	507,008	—	107,845	2,764,424
	2014	544,385	—	32,039	1,555,530	484,639	—	92,422	2,709,015
<b>Mark A. Finestone</b> . . . . .	2016	492,154	—	26,373	1,803,231	446,624	—	94,412	2,862,794
Executive Vice President, Merchandising, Supply Chain & Marketing	2015	430,154	—	13,274	1,163,761	311,260	—	87,423	2,005,872
	2014	418,154	—	10,050	1,166,647	297,810	—	78,530	1,971,191
<b>William W. Graves</b> . . . . .	2016	492,154	—	18,637	1,475,371	446,624	28,313	97,232	2,558,331
Executive Vice President, Mexico, Brazil, IMC & Store Development	2015	430,154	—	17,275	1,163,761	311,260	7,685	89,883	2,020,018
	2014	418,154	—	13,028	1,166,647	297,810	26,128	85,873	2,007,640
<b>Thomas B. Newbern</b> . . . . .	2016	492,154	—	—	1,803,231	446,624	66,149	57,519	2,865,677
Executive Vice President, Store Operations, Commercial & Loss Prevention	2015	430,154	—	—	1,163,761	311,260	16,344	43,611	1,965,130

- (1) Annual incentive awards were paid pursuant to the 2010 Executive Incentive Compensation Plan and the EICP and therefore appear in the “non-equity incentive plan compensation” column of the table.
- (2) Represents shares acquired pursuant to the Executive Stock Purchase Plan, the Amended 2011 Equity Plan and the 2011 Equity Plan. See “Compensation Discussion and Analysis” on page 22 for more information about these plans. See Note B, Share-Based Payments, to our consolidated financial statements in our 2016 Annual Report for a description of the Amended 2011 Equity Plan and the Executive Stock Purchase Plan and the accounting and assumptions used in calculating expenses in accordance with FASB ASC Topic 718.
- (3) The value of stock awards and option awards was determined as required by FASB ASC Topic 718. There is no assurance that these values will be realized. See Note B, Share-Based Payments, to our consolidated financial statements in our 2016 Annual Report for details on assumptions used in the valuation.
- (4) Incentive amounts were earned for the 2016 fiscal year pursuant to the EICP and were paid in October 2016. See “Compensation Discussion and Analysis” on page 22 for more information about this plan.
- (5) Our defined benefit pension plans were frozen as of December 31, 2002, and accordingly, benefits do not increase or decrease, and there is no service cost. We have determined that annual changes in actuarial assumptions result in year-over-year changes in the present values of the benefits provided. Therefore, the values shown in the column represent the change in value from one year to the next, with negative changes reflected as zero change. See the Pension Benefits table on page 41 for more information. We did not provide above-market or preferential earnings on deferred compensation in 2014, 2015 or 2016.

(6) All Other Compensation includes the following:

<u>Name</u>		<u>Perquisites and Personal Benefits\$(A)</u>	<u>Tax Gross-ups \$(C)</u>	<u>Company Contributions to Defined Contribution Plans\$(D)</u>	<u>Life Insurance Premiums (\$)</u>
William C. Rhodes III	2016	64,728(B)	5,641	100,300	15,880
	2015	63,016(B)	3,010	99,350	15,880
	2014	57,361(B)	—	101,159	13,760
William T. Giles	2016	45,943(B)	2,431	42,973	13,001
	2015	54,565(B)	—	41,660	11,620
	2014	41,204(B)	—	40,738	10,480
Mark A. Finestone	2016	58,319(B)	2,431	30,245	3,417
	2015	54,941(B)	—	29,065	3,417
	2014	46,310(B)	—	28,660	3,560
William W. Graves	2016	59,833(B)	2,431	30,235	4,733
	2015	56,107(B)	—	29,043	4,733
	2014	53,609(B)	—	28,704	3,560
Thomas B. Newbern	2016	18,216	5,641	30,245	3,417
	2015	9,561	1,568	29,065	3,417

(A) Perquisites and personal benefits for all Named Executive Officers include Company-provided home security system and/or monitoring services, airline club memberships and status upgrades, Company-paid spouse business-related travel, Company-paid long-term disability insurance premiums, and matching charitable contributions under the AutoZone Matching Gift Program.

(B) The perquisites or personal benefits which exceeded the greater of \$25,000 or 10% of the total amount of perquisites and personal benefits for an executive officer, which consisted of matching charitable contributions made under the AutoZone Matching Gift program, under which executives may contribute to qualified charitable organizations and AutoZone provides a matching contribution to the charities in an equal amount, up to \$50,000 in the aggregate for each executive officer annually, are as follows:

<u>Name</u>	<u>2016 (\$)</u>	<u>2015 (\$)</u>	<u>2014 (\$)</u>
William C. Rhodes III	50,000	50,000	50,000
William T. Giles	38,000	50,000	36,000
Mark A. Finestone	50,000	50,000	41,272
William W. Graves	50,000	50,000	47,331

(C) Represents amounts related to Company-paid spouse business-related travel.

(D) Represents employer contributions to the AutoZone, Inc. 401(k) Plan and the AutoZone, Inc. Executive Deferred Compensation Plan.

**GRANTS OF PLAN-BASED AWARDS**

The following table sets forth information regarding plan-based awards granted to the Company's Named Executive Officers during the 2016 fiscal year.

Name	Equity Plans Grant Date	Estimated Future Payments Under Nonequity Incentive Plans(1)			All other Stock Awards: Number of shares of Stock or Units (#) (2)	All other Option Awards: Number of securities underlying options (#) (3)	Exercise or base price of option awards (\$)	Grant date fair value of stock and option awards (\$)
		Threshold (\$)	Target (\$)	Maximum (\$)				
William C. Rhodes III . . . . .		625,000	1,250,000	N/A				
	10/6/2015					7,850	1,286,851	
	10/7/2015					50,000	11,203,325	
	9/30/2015				15		10,857	
	12/31/2015				76		56,385	
	3/31/2016				13		10,357	
	6/30/2016				16		12,701	
							<b>12,580,476</b>	
William T. Giles . . . . .		228,006	456,012	N/A				
	10/6/2015					10,600	1,737,659	
	9/30/2015				9		6,514	
	12/31/2015				10		7,419	
	3/31/2016				8		6,374	
	6/30/2016				9		7,145	
							<b>1,765,111</b>	
Mark A. Finestone . . . . .		187,500	375,000	N/A				
	10/6/2015					11,000	1,803,231	
	9/30/2015				4		2,895	
	12/31/2015				22		16,322	
	3/31/2016				4		3,187	
	6/30/2016				5		3,969	
							<b>1,829,604</b>	
William W. Graves . . . . .		187,500	375,000	N/A				
	10/6/2015					9,000	1,475,371	
	9/30/2015				1		724	
	12/31/2015				22		16,322	
	3/31/2016				1		797	
	6/30/2016				1		794	
							<b>1,494,008</b>	
Thomas B. Newbern . . . . .		187,500	375,000	N/A				
	10/6/2015					11,000	1,803,231	
							<b>1,803,231</b>	

(1) Represents potential threshold, target and maximum incentive compensation for the 2016 fiscal year under the EICP based on each officer's salary on the date the 2016 fiscal year targets were approved. The amounts actually paid for the 2016 fiscal year are described in the "Non-Equity Incentive Plan Compensation" column in the Summary Compensation Table. The "threshold" is the minimum payment level under the EICP which is 50% of the target amount. There is no overall percentage maximum; however, awards paid to any individual pursuant to the EICP may not exceed \$4 million. See "Compensation Discussion and Analysis" at page 22 and the discussion following this table for more information on the EICP.

- (2) Represents shares awarded pursuant to the Executive Stock Purchase Plan. See “Compensation Discussion and Analysis” at page 22 and the discussion following this table for more information on the Executive Stock Purchase Plan.
- (3) Represents options awarded pursuant to the 2011 Equity Plan. See “Compensation Discussion and Analysis” at page 22 and the discussion following this table for more information on equity plans.

### Discussion of Plan-Based Awards Table

Executive Incentive Compensation Plan. The EICP is intended to be a performance-based compensation plan under Section 162(m) of the Internal Revenue Code. The Company’s executive officers, as determined by the Compensation Committee of the Board of Directors, are eligible to participate in the EICP. At the beginning of each fiscal year, the Compensation Committee establishes a goal, which may be a range from a minimum to a maximum attainable bonus, based on one or more of the following measures:

- Earnings
- Earnings per share
- Sales
- Market share
- Operating or net cash flows
- Pre-tax profits
- Earnings before interest and taxes (EBIT)
- Return on invested capital
- Economic value added
- Return on inventory
- EBIT margin
- Sales per square foot
- Comparable store sales

The EICP provides that the goal may be different for different executives. The goals can change annually to support our business objectives. After the end of each fiscal year, the Compensation Committee must certify the attainment of goals under the EICP and direct the amount to be paid to each participant in cash. See “Compensation Discussion and Analysis” on page 22 for more information about the EICP.

Executive Stock Purchase Plan. The Executive Stock Purchase Plan permits participants to acquire AutoZone common stock in excess of the purchase limits contained in AutoZone’s Employee Stock Purchase Plan. Because the Executive Stock Purchase Plan is not required to comply with the requirements of Section 423 of the Internal Revenue Code, it has a higher limit on the percentage of a participant’s compensation that may be used to purchase shares (25%) and places no dollar limit on the amount of a participant’s compensation that may be used to purchase shares under the plan. For more information about the Executive Stock Purchase Plan, see “Compensation Discussion and Analysis” on page 22.

Stock Options. Stock options are awarded to many levels of management, including executive officers, to align the long-term interests of AutoZone’s management and our stockholders. During the 2016 fiscal year, 733 AutoZone employees received stock options. The stock options shown in the table were granted pursuant to the Amended 2011 Equity Plan and the 2011 Equity Plan.

Both incentive stock options and non-qualified stock options, or a combination of both, can be granted under the Amended 2011 Equity Plan. Incentive stock options have a maximum term of ten years, and non-qualified stock options have a maximum term of ten years and one day. The stock options subject to Mr. Rhodes’ one-time grant in 2015 vest in equal increments on the fourth and fifth anniversaries of the grant date. All other options granted during the 2016 fiscal year vest in one-fourth increments over a four-year period. All options granted under the Amended 2011 Equity Plan have an exercise price equal to the fair market value of AutoZone common stock on the date of grant, which is defined as the closing price on the grant date. Option repricing is expressly prohibited by the terms of the Amended 2011 Equity Plan.

Each grant of stock options is governed by the terms of a Stock Option Agreement entered into between the Company and the executive officer at the time of the grant. The Stock Option Agreements provide vesting schedules and other terms of the grants in accordance with the Amended 2011 Equity Plan.

Under the Amended 2011 Equity Plan, participants may receive equity-based compensation in the form of stock appreciation rights, restricted shares, restricted share units, dividend equivalents, deferred stock, stock payments, performance share awards and other incentive awards structured by the Compensation Committee and the Board within parameters set forth in the Amended 2011 Equity Plan.

The aggregate number of shares of AutoZone common stock available for equity grants pursuant to the Amended 2011 Equity Plan will be reduced by two shares for every share delivered in settlement of an award other than (i) a stock option, (ii) a stock appreciation right or (iii) any other award for which the holder pays the intrinsic value existing as of the date of grant (such awards, "Full Value Awards"). To the extent that any award other than a Full Value Award is forfeited, expires or is settled in cash without the delivery of shares to the holder, then any shares subject to the award will again be available for the grant of an award pursuant to the Amended 2011 Equity Plan; if such forfeited, expired or cash-settled award is a Full Value Award, then the number of shares available under the Amended 2011 Equity Plan will be increased by two shares for each share subject to the award that is forfeited, expired or cash-settled. However, shares tendered or withheld in payment of the exercise price of an option or in satisfaction of any tax withholding obligations with respect to an award, shares subject to a stock appreciation right that are not issued in connection with the stock settlement of the stock appreciation right on exercise thereof, and shares purchased on the open market with the cash proceeds from the exercise of options, will not again be available for the grant of an award pursuant to the Amended 2011 Equity Plan. Any shares of restricted stock repurchased by AutoZone at the same price paid by the participant, so that such shares are returned to AutoZone, will again be available for awards granted pursuant to the Amended 2011 Equity Plan. The payment of dividend equivalents in cash in conjunction with any outstanding awards will not be counted against the shares available for issuance under the Amended 2011 Equity Plan.



## OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END

The following table sets forth information regarding outstanding stock option awards under the Amended 2011 Equity Plan, the 2011 Equity Plan, the AutoZone, Inc. 2006 Stock Option Plan the “2006 Stock Option Plan”) and the Third Amended and Restated AutoZone, Inc. 1996 Stock Option Plan (“1996 Stock Option Plan”), other outstanding equity awards under the amended 2011 Equity Plan and the 2011 Equity Plan, and unvested shares under the Executive Stock Purchase Plan for the Company’s Named Executive Officers as of August 27, 2016:

Name	Grant Date	Option Awards				Stock Awards	
		Number of securities underlying unexercised options(1)		Option Exercise Price	Option Expiration Date	Number of shares of stock that have not vested(2)	Market value of shares of stock that have not vested(3)
		Exercisable	Unexercisable				
William C. Rhodes III . . . . .	09/22/2008	32,000	—	\$130.79	9/23/2018		
	09/29/2009	500	—	\$142.77	9/29/2019		
	09/29/2009	26,500	—	\$142.77	9/30/2019		
	09/29/2010	700	—	\$228.20	9/29/2020		
	09/29/2010	23,700	—	\$228.20	9/30/2020		
	09/27/2011	400	—	\$326.00	9/27/2021		
	09/27/2011	20,800	—	\$326.00	9/28/2021		
	09/27/2012	16,875	5,625	\$371.47	9/28/2022		
	10/01/2013	9,600	9,600	\$425.11	10/2/2023		
	09/23/2014	4,350	13,050	\$507.79	9/24/2024		
	10/06/2015	—	7,850	\$744.62	10/7/2025		
	10/07/2015	—	50,000(4)	\$736.00	10/8/2025		
	9/30/2015					15	\$11,302
	12/31/2015					76	\$57,264
	3/31/2016					13	\$ 9,795
	6/30/2016					16	\$12,056
<b>Totals . . . . .</b>		<b>135,425</b>	<b>86,125</b>			<b>120</b>	<b>\$90,417</b>
William T. Giles . . . . .	09/22/2008	18,400	—	\$130.79	9/23/2018		
	09/29/2009	15,800	—	\$142.77	9/30/2019		
	09/28/2010	13,500	—	\$225.74	9/29/2020		
	09/27/2011	125	—	\$326.00	9/27/2021		
	09/27/2011	12,000	—	\$326.00	9/28/2021		
	09/27/2012	10,200	3,400	\$371.47	9/28/2022		
	10/01/2013	5,800	5,800	\$425.11	10/2/2023		
	09/23/2014	2,650	7,950	\$507.79	9/24/2024		
	10/06/2015	—	10,600	\$744.62	10/7/2025		
	9/30/2014					9	\$ 6,781
	12/31/2014					10	\$ 7,535
	3/31/2015					8	\$ 6,028
	6/30/2015					9	\$ 6,781
<b>Totals . . . . .</b>		<b>78,475</b>	<b>27,750</b>			<b>36</b>	<b>\$27,125</b>
Mark Finestone . . . . .	09/28/2010	13,500	—	\$225.74	9/29/2020		
	09/27/2011	11,800	—	\$326.00	9/28/2021		
	09/27/2012	7,050	2,350	\$371.47	9/28/2022		
	10/01/2013	4,350	4,350	\$425.11	10/2/2023		
	09/23/2014	1,975	5,925	\$507.79	9/24/2024		
	10/06/2015	—	11,000	\$744.62	10/7/2025		
	9/30/2014					4	\$ 3,014
	12/31/2014					22	\$16,576
	3/31/2015					4	\$ 3,014
	6/30/2015					5	\$ 3,767
<b>Totals . . . . .</b>		<b>38,675</b>	<b>23,625</b>			<b>35</b>	<b>\$26,371</b>

Name	Grant Date	Option Awards				Stock Awards	
		Number of securities underlying unexercised options(1)		Option Exercise Price	Option Expiration Date	Number of shares of stock that have not vested(2)	Market value of shares of stock that have not vested(3)
		Exercisable	Unexercisable				
William W. Graves . . . . .	09/29/2009	12,000	—	\$142.77	9/30/2019		
	09/28/2010	900	—	\$225.74	9/28/2020		
	09/28/2010	10,500	—	\$225.74	9/29/2020		
	09/27/2011	500	—	\$326.00	9/27/2021		
	09/27/2011	9,500	—	\$326.00	9/28/2021		
	09/27/2012	7,050	2,350	\$371.47	9/28/2022		
	10/01/2013	4,350	4,350	\$425.11	10/2/2023		
	09/23/2014	1,975	5,925	\$507.79	9/24/2024		
	10/06/2015	—	9,000	\$744.62	10/7/2025		
		9/30/2014				1	\$ 753
	12/31/2014				22	\$16,576	
	3/31/2015				1	\$ 753	
	6/30/2015				1	\$ 753	
<b>Totals . . . . .</b>		<b>46,775</b>	<b>21,625</b>			<b>25</b>	<b>\$18,835</b>
Thomas B. Newbern . . . . .	09/27/2012	—	2,350	\$371.47	9/28/2022		
	10/01/2013	—	4,350	\$425.11	10/2/2023		
	09/23/2014	—	5,925	\$507.79	9/24/2024		
	10/06/2015	—	11,000	\$744.62	10/7/2025		
<b>Totals . . . . .</b>		<b>—</b>	<b>23,625</b>				

- (1) Unless indicated otherwise, stock options vest annually in one-fourth increments over a four-year period. Both incentive stock options and non-qualified stock options have been awarded.
- (2) Represents shares acquired pursuant to unvested shares granted under the Executive Stock Purchase Plan. Such shares vest on the first anniversary of the date the option was exercised under the plan, and will vest immediately upon a participant's termination of employment without cause or the participant's death, disability or retirement.
- (3) Based on the closing price of AutoZone common stock on August 26, 2016 (\$753.47 per share).
- (4) Represents a one-time grant of non-qualified stock options pursuant to the 2011 Equity Plan. Fifty percent (50%) of the shares vest on the fourth anniversary of the grant, and the other fifty percent (50%) vest on the fifth anniversary of the grant.

### OPTION EXERCISES AND STOCK VESTED

The following table sets forth information regarding stock option exercises and vested stock awards for the Company's Named Executive Officers during the fiscal year ended August 27, 2016:

<u>Name</u>	<u>Option Awards</u>		<u>Stock Awards</u>	
	<u>Number of shares acquired on exercise (#)</u>	<u>Value realized on exercise (\$)(1)</u>	<u>Number of shares acquired on vesting (#)(2)</u>	<u>Value realized on vesting (\$)(3)</u>
William C. Rhodes III .....	38,600	24,286,796	147	110,544
William T. Giles .....	21,400	13,258,314	45	34,215
Mark A. Finestone .....	10,500	6,884,861	21	16,023
William W. Graves .....	—	—	28	20,896
Thomas B. Newbern .....	24,800	10,640,297	—	—

- (1) If the shares were sold immediately upon exercise, the value realized on exercise of the option is the difference between the actual sales price and the exercise price of the option. Otherwise, the value realized is the difference between the closing price of AutoZone common stock on the New York Stock Exchange on the date of exercise and the exercise price of the option.
- (2) Represents shares acquired pursuant to the Executive Stock Purchase Plan. See "Compensation Discussion and Analysis" on page 22 for more information about this plan.
- (3) Based on the closing price of AutoZone common stock on the vesting date.

### PENSION BENEFITS

The following table sets forth information regarding pension benefits for the Company's Named Executive Officers as of August 27, 2016:

<u>Name</u>	<u>Plan Name</u>	<u>Number of Years of Credited Service</u>	<u>Present Value of Accumulated Benefit (\$)(1)</u>	<u>Payments During Last Fiscal Year (\$)</u>
William C. Rhodes III .....	AutoZone, Inc. Associates Pension Plan	7	116,585	—
	AutoZone, Inc. Executive Deferred Compensation Plan		73,310	—
William T. Giles .....	N/A			
Mark A. Finestone .....	N/A			—
William W. Graves .....	AutoZone, Inc. Associates Pension Plan	9	141,167	—
	AutoZone, Inc. Executive Deferred Compensation Plan		22,515	—
Thomas B. Newbern .....	AutoZone, Inc. Associates Pension Plan	17	288,152	—
	AutoZone, Inc. Executive Deferred Compensation Plan		66,136	—

- (1) As the plan benefits were frozen as of December 31, 2002, there is no service cost and increases in future compensation levels no longer impact the calculations. The benefit of each participant is accrued based on a funding formula computed by our independent actuaries, Mercer. See Note L, Pension and Savings Plans, to our consolidated financial statements in our 2016 Annual Report for a discussion of our assumptions used in determining the present value of the accumulated pension benefits.

Prior to January 1, 2003, substantially all full-time AutoZone employees were covered by a defined benefit pension plan, the AutoZone, Inc. Associates Pension Plan (the "Pension Plan"). The Pension Plan is a traditional defined benefit pension plan which covered full-time AutoZone employees who were at least 21 years old and had completed one year of service with the Company. The benefits under the Pension Plan were based on years of service and the employee's highest consecutive five-year average compensation. Compensation included total annual earnings shown on Form W-2 plus any amounts directed on a tax-deferred basis into Company-sponsored benefit plans, but did not include reimbursements or other expense allowances, cash or non-cash fringe benefits, moving expenses, non-cash compensation (regardless of whether it resulted in imputed income), long-term cash incentive payments, gain on exercise of stock options, payments under any insurance plan, payments under any weekly-paid indemnity plan, payments under any long term disability plan, nonqualified deferred compensation, or welfare benefits.

AutoZone also maintained a supplemental defined benefit pension plan for certain highly compensated employees to supplement the benefits under the Pension Plan as part of our Executive Deferred Compensation Plan (the "Supplemental Pension Plan"). The purpose of the Supplemental Pension Plan was to provide any benefit that could not be provided under the qualified plan due to IRS limitations on the amount of salary that could be recognized in the qualified plan. The benefit under the Supplemental Pension Plan is the difference between (a) the amount of benefit determined under the Pension Plan formula but using the participant's total compensation without regard to any IRS limitations on salary that can be recognized under the qualified plan, less (b) the amount of benefit determined under the Pension Plan formula reflecting the IRS limitations on compensation that can be reflected under a qualified plan.

In December 2002, both the Pension Plan and the Supplemental Pension Plan were frozen. Accordingly, all benefits to all participants in the Pension Plan were fixed and could not increase, and no new participants could join the plans.

Annual benefits to the Named Executive Officers are payable upon retirement at age 65. Sixty monthly payments are guaranteed after retirement. The benefits will not be reduced by Social Security or other amounts received by a participant. The basic monthly retirement benefit is calculated as 1% of average monthly compensation multiplied by a participant's years of credited service. Benefits under the Pension Plan may be taken in one of several different annuity forms. The actual amount a participant would receive depends upon the payment method chosen.

A participant in the Pension Plan is eligible for early retirement under the plan if he or she is at least 55 years old AND was either (a) a participant in the original plan as of June 19, 1976; or (b) has completed at least ten (10) years of service for vesting (i.e. years in which the participant worked at least 1,000 hours after becoming a Pension Plan participant). The early retirement date will be the first of any month after the participant meets these requirements and chooses to retire. Benefits may begin immediately, or the participant may elect to begin receiving them on the first of any month between the date he or she actually retires and the normal retirement date. If a participant elects to begin receiving an early retirement benefit before the normal retirement date, the amount of the accrued benefit will be reduced according to the number of years by which the start of benefits precedes the normal retirement date.

Messrs. Rhodes, Graves and Newbern are participants in the Pension Plan and the Supplemental Pension Plan. No Named Executive Officers received payment of a retirement benefit in fiscal 2016.

## NONQUALIFIED DEFERRED COMPENSATION

The following table sets forth information regarding nonqualified deferred compensation for the Company's Named Executive Officers as of and for the year ended August 27, 2016.

<u>Name</u>	<u>Plan</u>	<u>Executive Contributions in Last FY (\$)(1)</u>	<u>Registrant Contributions in Last FY (\$)(2)</u>	<u>Aggregate Earnings in Last FY (\$)(3)</u>	<u>Aggregate withdrawals / distributions (\$)</u>	<u>Aggregate Balance at Last FYE (\$)</u>
William C. Rhodes III . . .	Executive Deferred Compensation Plan	602,250	89,700	588,554	—	9,640,343
William T. Giles . . . . .	Executive Deferred Compensation Plan	95,427	32,477	57,834	—	862,602
William W. Graves . . . . .	Executive Deferred Compensation Plan	189,898	19,653	54,907	—	1,167,131
Mark A. Finestone . . . . .	Executive Deferred Compensation Plan	71,950	19,653	42,621	(44,884)	786,114
Thomas B. Newbern . . . . .	Executive Deferred Compensation Plan	160,160	19,653	67,938	(10,180)	1,605,616

- (1) Represents contributions by the Named Executive Officers under the AutoZone, Inc. Executive Deferred Compensation Plan (the "EDCP"). Such contributions are included under the appropriate "Salary" and "Non-Equity Incentive Plan Compensation" columns for the Named Executive Officers in the Summary Compensation Table.
- (2) Represents matching contributions by the Company under the EDCP. Such contributions are included under the "All Other Compensation" column for the Named Executive Officers in the Summary Compensation Table.
- (3) Represents the difference between the aggregate balance at end of fiscal 2016 and the end of fiscal 2015, excluding (i) contributions made by the executive officer and the Company during fiscal 2016 and (ii) any withdrawals or distributions during fiscal 2016. None of the earnings in this column were included in the Summary Compensation Table because they were not preferential or above market.

Officers of the Company with the title of vice president or higher based in the United States are eligible to participate in the EDCP after their first year of employment with the Company. As of August 27, 2016, there were 45 such officers of the Company. The EDCP is a nonqualified plan that allows officers to make a pretax deferral of base salary and bonus compensation. Officers may defer up to 25% of base salary and up to 75% of bonus compensation. The Company match is calculated based on 100% of the first 3% of deferred compensation and 50% of the next 2% deferred, less the maximum value of the Company match available generally to participants in AutoZone's 401(k) Plan. Participants may select among various mutual funds in which to invest their deferral accounts. Participants may elect to receive distribution of their deferral accounts at retirement or starting in a specific future year of choice before or after anticipated retirement (but not later than the year in which the participant reaches age 75). If a participant's employment with AutoZone terminates other than by retirement or death, the account balance will be paid in a lump sum payment six months after termination of employment. There are provisions in the EDCP for withdrawal of all or part of the deferral account balance in the event of an extreme and unforeseen financial hardship.

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**POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL**

Our Named Executive Officers may receive certain benefits if their employment terminates under specified circumstances. These benefits derive from Company policies, plans, agreements and arrangements described below.

**Agreement with Mr. Rhodes**

In February 2008, Mr. Rhodes and AutoZone entered into an agreement (the “Agreement”) providing that if Mr. Rhodes’ employment is terminated by the Company without cause, he will receive severance benefits consisting of an amount equal to 2.99 times his then-current base salary, a lump sum prorated share of any unpaid annual bonus incentive for periods during which he was employed, and AutoZone will pay the cost of COBRA premiums to continue his medical, dental and vision insurance benefits for up to 18 months to the extent such premiums exceed the amount Mr. Rhodes had been paying for such coverage during his employment. The Agreement further provides that Mr. Rhodes will not compete with AutoZone or solicit its employees for a three-year period after his employment with AutoZone terminates.

**Executive Officer Agreements (Messrs. Giles, Finestone, Graves and Newbern)**

AutoZone’s executive officers who do not have written employment agreements, including Messrs. Giles, Finestone, Graves and Newbern, have entered into agreements (“Severance and Non-Compete Agreements”) with the Company providing that if their employment is involuntarily terminated without cause, and if they sign an agreement waiving certain legal rights, they will receive severance benefits in the form of salary continuation for a period of time ranging from 12 months to 24 months, depending on their length of service at the time of termination. Mr. Giles presently has 10 years of service, Mr. Finestone has 14 years of service, Mr. Graves has 23 years of service and Mr. Newbern has 31 years of service.

<u>Years of Service</u>	<u>Severance Period</u>
Less than 2 . . . . .	12 months
2 – less than 5 . . . . .	18 months
5 or more . . . . .	24 months

The executives will also receive a lump sum prorated share of their annual bonus incentive when such incentives are paid to similarly-situated executives. Medical, dental and vision insurance benefits generally continue through the severance period up to a maximum of 18 months, with the Company paying the cost of COBRA premiums to the extent such premiums exceed the amount the executive had been paying for such coverage. An appropriate level of outplacement services may be provided based on individual circumstances.

The Severance and Non-Compete Agreement further provides that the executive will not compete with AutoZone or solicit its employees for a two-year period after his or her employment with AutoZone terminates.

**Equity Plans**

All outstanding, unvested stock options, including those held by the Named Executive Officers, will vest immediately upon the option holder’s death pursuant to the terms of the stock option agreements.

Unvested shares under our Executive Stock Purchase Plan, which normally are subject to forfeiture if a participant’s employment terminates prior to the first anniversary of their acquisition, will vest immediately if the termination is by reason of the participant’s death, disability, termination by the Company without cause, or retirement on or after the participant’s normal retirement date. The plan defines “disability,” “cause,” and “normal retirement date.”

**Life Insurance**

AutoZone provides all salaried employees in active full-time employment in the United States a company-paid life insurance benefit in the amount of two times annual earnings. “Annual earnings” exclude stock compensation and gains realized from stock option exercises, but include salary and incentive compensation received. Additionally, salaried employees are eligible to purchase additional life insurance subject to insurability above certain amounts. The maximum benefit of the company-paid and the additional coverage combined is \$5,000,000. All of the Named Executive Officers are eligible for this benefit.

**Disability Insurance**

All full-time officers at the level of vice president and above are eligible to participate in two executive long-term disability plans. Accordingly, AutoZone purchases individual disability policies for its executive officers that pay 70% of the first \$7,143 of insurable monthly earnings in the event of disability. Additionally, the executive officers are eligible to receive an executive long-term disability plan benefit in the amount of 70% of the next \$35,714 of insurable monthly earnings to a maximum benefit of \$25,000 per month. AutoZone purchases insurance to cover this plan benefit. These two benefits combined provide a maximum benefit of \$30,000 per month. The benefit payment for these plans may be reduced by deductible sources of income and disability earnings.

The following table shows the amounts that the Named Executive Officers would have received if their employment had been terminated under specified circumstances on August 27, 2016. This table does not include amounts related to the Named Executive Officers' vested benefits under our deferred compensation and pension plans or pursuant to stock option awards, all of which are described in the tables above.

Name	Voluntary or For Cause Termination (\$)	Involuntary Termination Not For Cause (\$)	Change in Control (\$)	Disability (\$)	Death (\$)	Normal Retirement (\$)
<b>William C. Rhodes, III(1)</b>						
Severance Pay .....	—	2,990,000	—	—	—	—
Annual Incentive .....	—	1,543,750	—	1,543,750	1,543,750	1,543,750
Benefits Continuation .....	—	21,988	—	—	2,883	—
Unvested Stock Options .....	—	—	—	—	9,450,103	—
Unvested Stock Awards .....	—	90,417	—	90,417	90,417	90,417
Disability Benefits .....	—	—	—	5,280,000	—	—
Life Insurance Benefits .....	—	—	—	—	5,000,000	—
<b>Total .....</b>	<b>—</b>	<b><u>4,646,155</u></b>	<b>—</b>	<b><u>6,914,167</u></b>	<b><u>16,087,153</u></b>	<b><u>1,634,167</u></b>
<b>William T. Giles(2)</b>						
Severance Pay .....	—	1,216,032	—	—	—	—
Annual Incentive .....	—	556,761	—	556,761	556,761	556,761
Benefits Continuation .....	—	25,142	—	—	2,763	—
Unvested Stock Options .....	—	—	—	—	5,250,254	—
Unvested Stock Awards .....	—	27,125	—	27,125	27,125	27,125
Disability Benefits .....	—	—	—	3,600,000	—	—
Life Insurance Benefits .....	—	—	—	—	2,154,000	—
<b>Total .....</b>	<b>—</b>	<b><u>1,825,060</u></b>	<b>—</b>	<b><u>4,183,886</u></b>	<b><u>7,990,903</u></b>	<b><u>583,886</u></b>
<b>Mark A. Finestone(2)</b>						
Severance Pay .....	—	1,000,000	—	—	—	—
Annual Incentive .....	—	446,624	—	446,624	446,624	446,624
Benefits Continuation .....	—	21,637	—	—	2,763	—
Unvested Stock Options .....	—	—	—	—	3,879,070	—
Unvested Stock Awards .....	—	26,371	—	26,371	26,371	26,371
Disability Benefits .....	—	—	—	3,750,000	—	—
Life Insurance Benefits .....	—	—	—	—	1,000,000	—
<b>Total .....</b>	<b>—</b>	<b><u>1,494,632</u></b>	<b>—</b>	<b><u>4,222,995</u></b>	<b><u>5,354,828</u></b>	<b><u>472,995</u></b>
<b>William W. Graves(2)</b>						
Severance Pay .....	—	1,000,000	—	—	—	—
Annual Incentive .....	—	446,624	—	446,624	446,624	446,624
Benefits Continuation .....	—	21,032	—	—	2,859	—
Unvested Stock Options .....	—	—	—	—	3,861,370	—
Unvested Stock Awards .....	—	18,835	—	18,835	18,835	18,835
Disability Benefits .....	—	—	—	3,540,000	—	—
Life Insurance Benefits .....	—	—	—	—	1,000,000	—
<b>Total .....</b>	<b>—</b>	<b><u>1,486,491</u></b>	<b>—</b>	<b><u>4,005,459</u></b>	<b><u>5,329,688</u></b>	<b><u>465,459</u></b>
<b>Thomas B. Newbern(2)</b>						
Severance Pay .....	—	1,000,000	—	—	—	—
Annual Incentive .....	—	446,624	—	446,624	446,624	446,624
Benefits Continuation .....	—	25,142	—	—	2,763	—
Unvested Stock Options .....	—	—	—	—	3,879,070	—
Disability Benefits .....	—	—	—	4,290,000	—	—
Life Insurance Benefits .....	—	—	—	—	1,000,000	—
<b>Total .....</b>	<b>—</b>	<b><u>1,471,766</u></b>	<b>—</b>	<b><u>4,736,624</u></b>	<b><u>5,328,457</u></b>	<b><u>446,624</u></b>

(1) Severance Pay, Bonus and Benefits Continuation amounts shown under the "Involuntary Termination Not for Cause" column reflect the terms of Mr. Rhodes' Agreement described above. Unvested stock options are those outstanding, unvested stock options which will vest immediately upon the option holder's death.



Unvested stock awards are shares under the Executive Stock Purchase Plan, which vest upon involuntary termination not for cause, disability, death or normal retirement. Annual Incentive is shown at actual annual incentive amount for the 2016 fiscal year; it would be prorated if the triggering event occurred other than on the last day of the fiscal year. Disability Benefits are benefits under Company-paid individual long-term disability insurance policy. Life Insurance Benefits are benefits under a Company-paid life insurance policy.

- (2) Severance Pay, Bonus and Benefits Continuation amounts shown under the “Involuntary Termination Not for Cause” column reflect payments to Mr. Giles, Mr. Finestone, Mr. Graves, and Mr. Newbern under the Severance and Non-Compete Agreements described above. Annual Incentive is shown at actual annual incentive amount for the 2016 fiscal year; it would be prorated if the triggering event occurred other than on the last day of the fiscal year. Benefits Continuation refers to medical, dental and vision benefits. Unvested stock options are those outstanding, unvested stock options which will vest immediately upon the option holder’s death. Unvested stock awards are share options under the Executive Stock Purchase Plan, which vest upon involuntary termination not for cause, disability, death or normal retirement. Disability Benefits are benefits under Company-paid individual long-term disability insurance policy. Life Insurance Benefits are benefits under a Company-paid life insurance policy.

### **Related Party Transactions**

Our Board has adopted a Related Person Transaction Policy (the “Policy”) which requires the Audit Committee of the Board to review and approve or ratify all Related Person Transactions. The Audit Committee is to consider all of the available relevant facts and circumstances of each transaction, including but not limited to the benefits to the Company; the impact on a director’s independence in the event the Related Person is a director, an immediate family member of a director or an entity in which a director is a partner, shareholder or executive officer; the availability of other sources for comparable products or services; the terms of the transaction; and the terms available to unrelated third parties generally. Related Person Transactions must also comply with the policies and procedures specified in our Code of Ethics and Business Conduct and Corporate Governance Principles, as described below.

The Policy also requires disclosure of all Related Person Transactions that are required to be disclosed in AutoZone’s filings with the Securities and Exchange Commission, in accordance with all applicable legal and regulatory requirements.

A “Related Person Transaction” is defined in the Policy as a transaction, arrangement or relationship (or any series of similar transactions, arrangements or relationships) that occurred since the beginning of the Company’s most recent fiscal year in which the Company (including any of its subsidiaries) was, is or will be a participant and the amount involved exceeds \$120,000 and in which any Related Person had, has or will have a direct or indirect material interest. “Related Persons” include a director or executive officer of the Company, a nominee to become a director of the Company, any person known to be the beneficial owner of more than 5% of any class of the Company’s voting securities, any immediate family member of any of the foregoing persons, and any firm, corporation or other entity in which any of the foregoing persons is employed or is a partner or principal or in a similar position or in which such person has a 5% or greater beneficial ownership interest.

Our Board has adopted a Code of Business Conduct (the “Code of Conduct”) that applies to the Company’s directors, officers and employees. The Code of Conduct prohibits directors and executive officers from engaging in activities that create conflicts of interest, taking corporate opportunities for personal use or competing with the Company, among other things. Our Board has also adopted a Code of Ethical Conduct for Financial Executives (the “Financial Code of Conduct”) that applies to the Company’s officers and employees who hold the position of principal executive officer, principal financial officer, principal accounting officer or controller as well as to the Company’s officers and employees who perform similar functions (“Financial Executives”). The Financial Code of Conduct requires the Financial Executives to, among other things, report any actual or apparent conflicts of interest between personal or professional relationships involving the Company’s management or any other Company employee with a role in financial reporting disclosures or internal controls. Additionally, our Corporate Governance Principles require each director who is faced with an

issue that presents, or may give the appearance of presenting, a conflict of interest to disclose that fact to the Chairman of the Board and the Secretary, and to refrain from participating in discussions or votes on such issue unless a majority of the Board determines, after consultation with counsel, that no conflict of interest exists as to such matter.

We have concluded there are no material Related Party Transactions or agreements that were entered into during the fiscal year ended August 27, 2016, and through the date of this proxy statement requiring disclosure under these policies.

**Equity Compensation Plans**

*Equity Compensation Plans Approved by Stockholders*

Our stockholders have approved the Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan, the AutoZone, Inc. 2011 Equity Incentive Award Plan, the 2006 Stock Option Plan, the 1996 Stock Option Plan, the Employee Stock Purchase Plan, the Executive Stock Purchase Plan, the 2003 Director Compensation Plan and the 2003 Director Stock Option Plan.

*Equity Compensation Plans Not Approved by Stockholders*

The AutoZone, Inc. Second Amended and Restated Director Compensation Plan was approved by the Board, but was not submitted for approval by the stockholders as then permitted under the rules of the New York Stock Exchange. This plan was terminated in December 2002 and was replaced by the 2003 Director Compensation Plan, after the stockholders approved it. No further grants can be made under the terminated plan. However, any grants made under this plan will continue under the terms of the grant made. Only treasury shares are issued under the terminated plans.

Under the Second Amended and Restated Director Compensation Plan, a non-employee director could receive no more than one-half of the annual retainer and meeting fees immediately in cash, and the remainder of the fees were taken in common stock or deferred in stock appreciation rights.

**Summary Table**

The following table sets forth certain information as of August 27, 2016, with respect to compensation plans under which shares of AutoZone common stock may be issued.

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights</u>	<u>Weighted-average exercise price of outstanding options warrants and rights</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column)</u>
Equity compensation plans approved by security holders . .	1,794,366	428.72	1,583,764
Equity compensation plans not approved by security holders . .	7,284	38.18	—
Total . . . . .	1,801,650	\$425.44	1,583,764

**Section 16(a) Beneficial Ownership Reporting Compliance**

Securities laws require our executive officers, directors, and beneficial owners of more than ten percent of our common stock to file insider trading reports (Forms 3, 4, and 5) with the Securities and Exchange Commission and the New York Stock Exchange relating to the number of shares of common stock that they own, and any changes in their ownership. To our knowledge, all persons related to AutoZone that are required to file these insider trading reports have filed them in a timely manner. Copies of the insider trading reports can be found on the AutoZone corporate website at [www.autozoneinc.com](http://www.autozoneinc.com).

## **STOCKHOLDER PROPOSALS FOR 2017 ANNUAL MEETING**

Stockholder proposals for inclusion in the Proxy Statement for the Annual Meeting in 2017 must be received by June 26, 2017. In accordance with our By-Laws, stockholder proposals received after August 16, 2017, but by September 15, 2017, may be presented at the Annual Meeting, but will not be included in the Proxy Statement. Any stockholder proposal received after September 15, 2017, will not be eligible to be presented for a vote to the stockholders in accordance with our By-Laws. Any proposals must be mailed to AutoZone, Inc., Attention: Secretary, Post Office Box 2198, Dept. 8074, Memphis, Tennessee 38101-2198.

## **ANNUAL REPORT**

A copy of our Annual Report is being mailed with this Proxy Statement to all stockholders of record.

By order of the Board of Directors,

Kristen C. Wright  
Secretary

Memphis, Tennessee  
October 24, 2016

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**EXHIBIT A**  
**AUTOZONE, INC.**  
**SIXTH AMENDED AND RESTATED**  
**EXECUTIVE STOCK PURCHASE PLAN**

AUTOZONE, INC., a corporation organized under the laws of the State of Nevada, by resolution of its Board of Directors on October 2, 2001, adopted the AutoZone, Inc. Executive Stock Purchase Plan (the “Plan”), subject to the approval of the Plan by the stockholders of the Company as provided in the Plan. The Plan was approved by the stockholders on December 13, 2001. The Plan was subsequently Amended and Restated by the Board’s Compensation Committee, acting pursuant to authority provided in the Plan, on July 11, 2002, December 10, 2003 and December 14, 2005. On September 26, 2006, the Board’s Compensation Committee adopted a further Amendment and Restatement of the Plan, subject to the approval by the stockholders of the Company to extend the term of the Plan until September 25, 2016. The Plan as so amended was approved by the stockholders on December 13, 2006. The Plan was subsequently Amended and Restated by the Compensation Committee, effective as of July 1, 2012. The Board’s Compensation Committee desires to further amend and restate the Plan, effective September 21, 2016, subject to the approval by the stockholders of the Company, to extend the term of the Plan until January 1, 2026.

The purposes of the Plan are as follows:

(1) To assist selected employees of the Company or of a Parent or Subsidiary of the Company in acquiring a stock ownership interest in the Company above the maximum amount of stock ownership interest allowable pursuant to the AutoZone, Inc. Sixth Amended and Restated Employee Stock Purchase Plan (the “ESPP”), or any successor thereto. The Plan is not intended to qualify as an “employee stock purchase plan” under Section 423 of the Internal Revenue Code of 1986, as amended.

(2) To help selected employees provide for their future security and to encourage them to remain in the employment of the Company or of a Parent or Subsidiary of the Company.

## **1. DEFINITIONS**

Whenever any of the following terms are used in the Plan with the first letter or letters capitalized, they shall have the meaning specified below unless the context clearly indicates to the contrary. The masculine pronoun shall include the feminine and neuter and the singular shall include the plural where the context so indicates:

(a) “Board” shall mean the Board of Directors of the Company.

(b) “Cause” shall mean the willful engagement by the employee in conduct which is demonstrably and materially injurious to the Company, monetarily or otherwise, as determined by the Committee.

(c) “Code” shall mean the Internal Revenue Code of 1986, as amended.

(d) “Committee” shall mean the Compensation Committee of the Board appointed to administer the Plan pursuant to paragraph 12.

(e) “Company” shall mean AutoZone, Inc., a Nevada corporation.

(f) “Date of Exercise” shall mean, with respect to any Option, (i) the March 31 of the Plan Year in which the Option was granted (in the case of an Option granted on January 1), (ii) the June 30 of the Plan Year in which the Option was granted (in the case of an Option granted on April 1), (iii) the September 30 of the Plan Year in which the Option was granted (in the case of an Option granted on July 1), or (iv) the December 31 of the Plan Year in which the Option was granted (in the case of an Option granted on October 1).

(g) “Date of Grant” shall mean the date upon which an Option is granted, as set forth in subparagraph 3(a).

(h) “Disability” shall mean a permanent and total disability within the meaning of Section 22(e)(3) of the Code, or such other definition as the Committee shall provide in its discretion.

(i) “Eligible Compensation” shall mean, with respect to a Plan Year (i) the Eligible Employee’s compensation for the fiscal year of the Company ending most recently before an election is made by the Eligible Employee to participate in the Plan, based on the base salary paid to the Eligible Employee during such fiscal year plus any annual incentive compensation paid (or accrued) for such fiscal year as of the date of the election to participate, if the Eligible Employee was employed by the Company for the full preceding fiscal year, or (ii) otherwise, the Eligible Employee’s annualized current base salary rate plus any annual incentive compensation accrued for the current fiscal year as of the date of the election to participate.

(j) “Eligible Employee” shall mean an employee of the Company and those of any present or future Parent or Subsidiary of the Company incorporated under the laws of a state of the United States of America who is selected by the Committee and designated in writing to be eligible to participate in the Plan.

(k) “Exchange Act” shall mean the Securities Exchange Act of 1934, as amended.

(l) “Fair Market Value” shall mean: (i) the closing price of the Stock on the principal exchange on which the Stock is then trading, if any, on such date, or, if the Stock was not traded on such date, then on the next preceding trading day during which a sale occurred; or (ii) if such Stock is not traded on an exchange but is quoted on NASDAQ or a successor quotation system, (A) the last sales price (if the Stock is then listed as a National Market Issue under the NASD National Market System) or (B) the mean between the closing representative bid and asked prices (in all other cases) for the Stock on such date as reported by NASDAQ or such successor quotation system; or (iii) if such Stock is not publicly traded on an exchange and not quoted on NASDAQ or a successor quotation system, the mean between the closing bid and asked prices for the Stock on such date as determined in good faith by the Committee; or (iv) if the Stock is not publicly traded, the fair market value established by the Committee acting in good faith.

(m) “Form” shall mean either a paper form or a form on electronic media, prepared by the Company.

(n) “Option” shall mean an option granted under the Plan to an Eligible Employee to purchase shares of the Company’s Stock.

(o) “Option Period” shall mean with respect to any Option the period beginning upon the Date of Grant and ending upon the Date of Exercise.

(p) “Option Price” has the meaning set forth in subparagraph 4(b).

(q) “Parent of the Company” shall mean any corporation, other than the Company, in an unbroken chain of corporations ending with the Company if, at the time of the granting of the Option each of the corporations other than the Company owns stock possessing more than 50% of the total combined voting power of all classes of stock in one of the other corporations in such chain.

(r) “Participant” shall mean an Eligible Employee who has complied with the provisions of subparagraph 3(b).

(s) “Plan” shall mean the AutoZone, Inc. Executive Stock Purchase Plan, as amended from time to time. The Plan is currently known as the AutoZone, Inc. Sixth Amended and Restated Executive Stock Purchase Plan.

(t) “Plan Year” shall mean the calendar year beginning on January 1 and ending on December 31.

- (u) “Restricted Share Option” shall mean an Option for Restricted Shares.
- (v) “Restricted Share Option Price” has the meaning set forth in subparagraph 4(b)(i).
- (w) “Restricted Shares” has the meaning set forth in subparagraph 4(c)(i).
- (x) “Securities Act” shall mean the Securities Act of 1933, as amended.
- (y) “Stock” shall mean shares of the Company’s common stock.

(z) “Subsidiary of the Company” shall mean any corporation other than the Company in an unbroken chain of corporations beginning with the Company if, at the time of the granting of the Option, each of the corporations other than the last corporation in the unbroken chain owns stock possessing more than 50% of the total combined voting power of all classes of stock in one of the other corporations in such chain.

- (aa) “Unvested Share Option” shall mean an Option for Unvested Shares.
- (bb) “Unvested Share Option Price” has the meaning set forth in subparagraph 4(b)(ii).
- (cc) “Unvested Shares” has the meaning set forth in subparagraph 4(c)(ii).

## 2. STOCK SUBJECT TO THE PLAN

Subject to the provisions of paragraph 9 (relating to adjustment upon changes in the Stock), the Stock which may be sold pursuant to options granted under the Plan shall not exceed in the aggregate 300,000 shares, and may be unissued shares or reacquired shares or shares bought on the market for purposes of the Plan.

## 3. GRANT OF OPTIONS

(a) General Statement. While the Plan remains in force, the Company may offer Options under the Plan to all Eligible Employees. These Options may be granted four times each Plan Year on the January 1, the April 1, the July 1, or the October 1 of each Plan Year, or on such other days as may be determined by the Committee. The term of each Option shall be for three months and shall end on the March 31 (with respect to a January 1 Date of Grant), the June 30 (with respect to an April 1 Date of Grant), the September 30 (with respect to a July 1 Date of Grant), or the December 31 (with respect to an October 1 Date of Grant) of the Plan Year in which the Option is granted or for such other term or Date of Exercise as may be determined by the Committee. The Options are granted in consideration of past and future services to the Company. Each Option shall consist of a Restricted Share Option granted together with an Unvested Share Option, and exercise of an Option may only occur by exercising both the Restricted Share Option and the Unvested Share Option together. The number of shares of Stock subject to each Restricted Share Option shall be the quotient of (i) the aggregate compensation deductions authorized by each Participant in accordance with subparagraph 3(b) for the Option Period divided by (ii) the Restricted Share Option Price and rounded down to the nearest whole share. The number of shares of the Stock subject to each Unvested Share Option shall be the quotient of the number of shares subject to the Restricted Share Option for the Option Period divided by 5.66667 and rounded to the nearest whole share.

(b) Election to Participate; Compensation Deduction Authorization. An Eligible Employee may participate in the Plan only by deductions from regular payroll or bonus payments, on an after-tax basis. For each Plan Year beginning after the Effective Date, Eligible Employees may make elections to participate in the Plan with respect to each Option Period. An election to participate may only be made by delivering to the Company, before the beginning of an Option Period (and by such earlier administrative deadline as the Company may impose), the properly completed Form whereby the Eligible Employee gives notice of the election to participate in the Plan as of the next following Date of Grant. Each such election shall designate a stated dollar amount, in \$5.00 increments, to be withheld from regular paychecks and/or bonus payments, as elected by the Eligible Employee, on an after-tax basis. The stated dollar amount may not be less than \$5.00 with respect to a payroll period election or a bonus payment election, and the aggregate amount permitted to be so elected and withheld during any Plan Year may not in any event exceed 25% of the Eligible Employee’s Eligible Compensation with respect to such Plan Year. Unless otherwise specified by an Eligible Employee in his or her election, the Eligible Employee’s election to participate in the Plan for an Option Period will automatically remain in effect for

subsequent Option Periods until the Eligible Employee makes a subsequent election satisfying the requirements described in this subparagraph changing or terminating the election, or withdraws from participation as provided by subparagraph 5(b).

(c) Changes in Compensation Deduction Authorization. The compensation deduction authorization referred to in subparagraph 3(b) may be changed only with respect to a subsequent Option Period by making a new election as described in subparagraph 3(b), except to the extent otherwise provided in paragraph 5 below.

#### 4. EXERCISE OF OPTIONS

(a) General Statement. Each Participant will be deemed to have exercised the Option on each Date of Exercise to the extent that the balance then in the Participant's account under the Plan is sufficient to purchase at the Option Price whole shares of the Stock subject to the Option. The excess balance, if any, in a Participant's account shall remain in the account and be available for the purchase of Stock on the following Date of Exercise.

(b) "Option Price" Defined. The option price per share of the Stock (the "Option Price") to be paid by each Participant on each exercise of an Option shall be as follows:

(i) The Option Price to be paid by each Participant on each exercise of a Restricted Share Option (the "Restricted Share Option Price") shall be an amount equal to 100% of the Fair Market Value of the Stock on the Date of Exercise.

(ii) The Option Price to be paid by each Participant on each exercise of an Unvested Share Option (the "Unvested Share Option Price") shall be zero.

(c) Delivery of Shares.

(i) For the number of shares of Stock which are purchased upon the exercise of a Restricted Share Option (the "Restricted Shares"), upon the first anniversary of the applicable Date of Exercise and upon proper completion and submission of the proper Form to the Company, the Company shall deliver to the Participant such number of shares. The Restricted Shares shall not be transferable or assignable by the Participant prior to such first anniversary of the Date of Exercise, *provided, however*, that upon a Participant's termination of employment with the Company prior to the first anniversary of the applicable Date of Exercise, upon the proper completion and submission of the proper Form to the Company, the Company shall deliver to such Participant (or Participant's estate) such Restricted Shares and such transfer and assignment restrictions shall lapse.

(ii) For the number of shares of Stock which are purchased upon the exercise of an Unvested Share Option (the "Unvested Shares"), subject to the Participant's continued employment with the Company except as provided below, on the first anniversary of the Date of Exercise and upon the proper completion and submission of the proper Form to the Company, the Company shall deliver to the Participant such number of shares. If a Participant experiences a termination of employment with the Company prior to the first anniversary of the Date of Exercise, except by reason of the Participant's death, Disability, or termination by the Company without Cause, the Unvested Shares shall be forfeited and the Participant shall have no further interest in the Unvested Shares. Upon a Participant's termination of employment with the Company by reason of the Participant's death, Disability, or termination by the Company without Cause, the Unvested Shares shall be vested and upon the proper completion and submission of the proper Form to the Company, the Company shall deliver to such Participant (or Participant's estate) the Unvested Shares.

(iii) In the event the Company is required to obtain from any commission or agency authority to issue any shares, the Company will seek to obtain such authority. The inability of the Company to obtain from any such commission or agency authority which counsel for the Company deems necessary for the lawful issuance of any such shares shall relieve the Company from liability to any Participant except to return the amount of the balance in the account in cash.



## 5. WITHDRAWAL FROM PLAN PARTICIPATION

(a) Withdrawal from Participation. A Participant may terminate his or her election to have compensation withheld under the Plan and to withdraw from participation effective with respect to any future Option Period by making an election satisfying the requirements described in subparagraph 3(b).

(b) Withdrawal from Participation During an Option Period. A Participant may elect, during an Option Period, to terminate his or her election to have compensation withheld under the Plan and to withdraw from such participation for the remainder of the then current Option Period by providing to the Company notice of such withdrawal, in such form as the Company may require. As soon as administratively practicable following receipt and acceptance of such notice, the Company will stop the Participant's compensation deductions under the Plan and refund to the Participant the amount of any balance in the Participant's account under the Plan.

(c) Participation Following Withdrawal. An Eligible Employee who has previously withdrawn from participation in the Plan may participate again on any January 1, April 1, July 1 or October 1 thereafter as provided in paragraph 3(b) above.

(d) Stock Subject to Plan. Notwithstanding a Participant's withdrawal from the Plan, any Stock acquired under the Plan shall remain subject to the terms of the Plan.

## 6. TERMINATION OF EMPLOYMENT

If a Participant experiences a termination of employment during an Option Period, then participation in the Plan shall automatically terminate as of the date of the termination of employment. As soon as practicable after such a Participant's termination of employment, the Company will refund the amount of the balance in that account under the Plan. Upon a Participant's termination of employment under this subparagraph 6, any Option held by such Participant under the Plan shall terminate.

## 7. RESTRICTION UPON ASSIGNMENT

No Option or interest or right therein or part thereof shall be liable for the debts, contracts or engagements of any Participant or any successor in interest, nor shall any Option be subject to disposition by transfer, alienation, anticipation, pledge, encumbrance, assignment or any other means, whether such disposition be voluntary or involuntary or by operation of law by judgment, levy, attachment, garnishment or any other legal or equitable proceedings (including bankruptcy), and attempted disposition thereof shall be null and void and of no effect; provided, however, that nothing in this paragraph 7 shall prevent transfers by will or by the applicable laws of descent and distribution. Options may not be exercised to any extent except in accordance with the provisions of paragraphs 4 and 6 above.

## 8. NO RIGHTS OF STOCKHOLDER UNTIL OPTION IS EXERCISED

With respect to shares of the Stock subject to an Option, a Participant shall not be deemed to be a stockholder of the Company, and shall not have any of the rights or privileges of a stockholder. A Participant shall have the rights and privileges of a stockholder of the Company when, but not until, an Option is exercised.

## 9. CHANGES IN THE STOCK; ADJUSTMENTS OF AN OPTION

Whenever any change is made in the Stock or to Options outstanding under the Plan, by reason of stock dividend or by reason of division, combination or reclassification of shares, appropriate action will be taken by the Committee to adjust accordingly the number of shares of the Stock subject to the Plan and the number and the Option Price of shares of the Stock subject to the Options outstanding under the Plan.

## 10. USE OF FUNDS; NO INTEREST PAID

All funds received or held by the Company under the Plan will be included in the general funds of the Company free of any trust or other restriction and may be used for any corporate purpose. No interest will be paid to any Participant or credited to any account under the Plan with respect to such funds.

## 11. AMENDMENT OF THE PLAN; APPROVAL BY STOCKHOLDERS

The Committee may amend, suspend or terminate the Plan at any time and from time to time; provided, however, that approval by the vote of the holders of more than 50% of the shares of the Company's Stock present in person or by proxy and entitled to vote at a meeting shall be required to amend the Plan (i) to increase the number of shares of Stock available under the Plan, (ii) to decrease the Option Price below a price computed in the manner stated in subparagraph 4(b), (iii) to materially alter the requirements for eligibility to participate in the Plan, or (iv) to modify the Plan in a manner requiring stockholder approval under the Code or the Exchange Act.

## 12. ADMINISTRATION BY COMMITTEE; RULES AND REGULATIONS

(a) Administration. The Plan shall be administered by the Compensation Committee of the Board.

(b) Duties and Powers of Committee. It shall be the duty of the Committee to conduct the general administration of the Plan in accordance with its provisions. The Committee shall have the power to interpret the Plan and the Options and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. The Board shall have no right to exercise any of the rights or duties of the Committee under the Plan.

(c) Majority Rule. The Committee shall act by a majority of its members in office. The Committee may act either by vote at a meeting or by a memorandum or other written instrument signed by a majority of the Committee.

(d) Professional Assistance; Good Faith Actions. The Committee may employ attorneys, consultants, accountants, appraisers, brokers or other persons. The Committee, the Company and its officers and directors shall be entitled to rely upon the advice, opinions or valuations of any such persons. All actions taken and all interpretations and determinations made by the Committee in good faith shall be final and binding upon all Participants, the Company and all other interested persons. No member of the Committee shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan or the Options, and all members of the Committee shall be fully protected by the Company in respect to any such action, determination or interpretation.

## 13. NO RIGHTS AS AN EMPLOYEE

Nothing in the Plan shall be construed to give any person (including any Eligible Employee or Participant) the right to remain in the employ of the Company or a Parent or Subsidiary of the Company or to affect the right of the Company or a Parent or Subsidiary of the Company to terminate or change the terms and conditions of the employment of any person (including any Eligible Employee or Participant) at any time with or without cause.

## 14. MERGER, ACQUISITION OR LIQUIDATION OF THE COMPANY

In the event of the merger or consolidation of the Company into another corporation, the acquisition by another corporation of all or substantially all of the Company's assets or 80% or more of the Company's then outstanding voting stock or the liquidation or dissolution of the Company, the Date of Exercise with respect to outstanding Options shall be the effective date of such merger, consolidation, acquisition, liquidation or dissolution unless the Committee shall, in its sole discretion, provide for the assumption or substitution of such Options.

## 15. TERM

No Option may be granted during any period of suspension or after termination of the Plan, and in no event may any Option be granted under the Plan after January 1, 2026 unless extended by the Board of Directors of the Company.

## 16. EFFECT UPON OTHER PLANS

The adoption of the Plan shall not affect any other compensation or incentive plans in effect for the Company or a Parent or Subsidiary of the Company. Nothing in this Plan shall be construed to limit the right of the Company or a Parent or Subsidiary of the Company (a) to establish any other forms of incentives or

compensation for employees of the Company or a Parent or Subsidiary of the Company or (b) to grant or assume options otherwise than under this Plan in connection with any proper corporate purpose, including, but not by way of limitation, the grant or assumption of options in connection with the acquisition, by purchase, lease, merger, consolidation or otherwise, of the business, stock or assets of any corporation, firm or association.

#### **17. RULE 16b-3 RESTRICTIONS UPON DISPOSITIONS OF STOCK**

The Plan is intended to conform to the extent necessary with all provisions of the Securities Act, and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, including, without limitation, Rule 16b-3. Notwithstanding anything herein to the contrary, the Plan shall be administered, and Options shall be granted and may be exercised, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and Options granted hereunder shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

#### **18. NOTICES**

Any notice to be given under the terms of the Plan to the Company shall be addressed to the Company in care of its Secretary or any designee and any notice to be given to a Participant shall be addressed to Participant's last address as reflected in the Company's records and may be given either in writing or via electronic communication to the extent permitted by law. By a notice given pursuant to this paragraph, either party may hereafter designate a different address for notices to be given. Any notice which is required to be given to a Participant shall, if the Participant is then deceased, be given to the Participant's personal representative if such representative has previously informed the Company of the representative status and address by notice under this paragraph. Any notice shall have been deemed duly given when received by the Company or when sent to a Participant by the Company to Participant's last known mailing address or delivered to an electronic mailbox accessible by Participant as permitted by law.

#### **19. TITLES**

Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of the Plan.

#### **20. TAX WITHHOLDING**

(a) Payment of any sums required by federal, state or local tax law shall be withheld with respect to the issuance, vesting, exercise or payment of any Restricted Shares, Restricted Share Options, Unvested Shares or Unvested Share Options within the time limit as required by law for such payment. A Participant may elect to pay withholding taxes due upon the vesting of the Unvested Shares by having the Company withhold Unvested Shares that have vested and are issuable to such Participant as Stock (without restriction or risk of forfeiture).

(b) Notwithstanding any other provision of the Plan, the number of shares that may be withheld in order to satisfy the Participant's federal and state income and payroll tax liabilities with respect to the vesting, exercise or payment of the Unvested Shares shall be limited to the number of shares that have a Fair Market Value on the date of withholding equal to the aggregate amount of such tax liabilities based on the withholding rates for federal and state tax income and payroll tax purposes that are applicable to such supplemental taxable income.

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**AutoZone®**

Form 10-K





**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-K**

- Annual Report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the fiscal year ended August 27, 2016, or
- Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-10714



**AUTOZONE, INC.**

(Exact name of registrant as specified in its charter)

**Nevada**  
(State or other jurisdiction of  
incorporation or organization)

**62-1482048**  
(I.R.S. Employer Identification No.)

**123 South Front Street, Memphis, Tennessee**  
(Address of principal executive offices)

**38103**  
(Zip Code)

**(901) 495-6500**  
(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

<b>Title of each class</b>	<b>Name of each exchange on which registered</b>
Common Stock (\$0.01 par value)	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act:**

None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes   
No

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter was \$21,836,021,743.

The number of shares of Common Stock outstanding as of October 17, 2016, was 28,861,394.

#### **Documents Incorporated By Reference**

Portions of the definitive Proxy Statement to be filed within 120 days of August 27, 2016, pursuant to Regulation 14A under the Securities Exchange Act of 1934 for the Annual Meeting of Stockholders to be held on December 14, 2016, are incorporated by reference into Part III.



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## Forward-Looking Statements

Certain statements contained in this annual report are forward-looking statements. Forward-looking statements typically use words such as “believe,” “anticipate,” “should,” “intend,” “plan,” “will,” “expect,” “estimate,” “project,” “positioned,” “strategy” and similar expressions. These are based on assumptions and assessments made by our management in light of experience and perception of historical trends, current conditions, expected future developments and other factors that we believe to be appropriate. These forward-looking statements are subject to a number of risks and uncertainties, including without limitation: product demand; energy prices; weather; competition; credit market conditions; access to available and feasible financing; the impact of recessionary conditions; consumer debt levels; changes in laws or regulations; war and the prospect of war, including terrorist activity; inflation; the ability to hire and retain qualified employees; construction delays; the compromising of the confidentiality, availability, or integrity of information, including cyber security attacks; and raw material costs of our suppliers. Certain of these risks are discussed in more detail in the “Risk Factors” section contained in Item 1A under Part 1 of this Annual Report on Form 10-K for the year ended August 27, 2016, and these Risk Factors should be read carefully. Forward-looking statements are not guarantees of future performance and actual results; developments and business decisions may differ from those contemplated by such forward-looking statements, and events described above and in the “Risk Factors” could materially and adversely affect our business. Forward-looking statements speak only as of the date made. Except as required by applicable law, we undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Actual results may materially differ from anticipated results.

**PART I**

**Item 1. Business**

**Introduction**

AutoZone, Inc. (“AutoZone,” the “Company,” “we,” “our” or “us”) is the nation’s leading retailer and a leading distributor of automotive replacement parts and accessories in the United States. We began operations in 1979 and at August 27, 2016, operated 5,297 AutoZone stores in the United States, including Puerto Rico; 483 stores in Mexico; eight stores in Brazil; and 26 Interamerican Motor Corporation (“IMC”) branches. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At August 27, 2016, in 4,390 of our domestic AutoZone stores we also had a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. We also have commercial programs in AutoZone stores in Mexico and Brazil. IMC branches carry an extensive line of original equipment quality import replacement parts. We also sell the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com) and [www.alldatadiy.com](http://www.alldatadiy.com). Additionally, we sell automotive hard parts, maintenance items, accessories and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories, performance and replacement parts through [www.autoanything.com](http://www.autoanything.com), and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com) and [www.imcparts.net](http://www.imcparts.net). We do not derive revenue from automotive repair or installation services.

At August 27, 2016, our AutoZone stores and IMC branches were in the following locations:

	<b>Location Count</b>
Alabama.....	108
Alaska.....	8
Arizona.....	133
Arkansas.....	62
California.....	570
Colorado.....	81
Connecticut.....	46
Delaware.....	15
Florida.....	295
Georgia.....	194
Hawaii.....	3
Idaho.....	27
Illinois.....	235
Indiana.....	153
Iowa.....	27
Kansas.....	47
Kentucky.....	95
Louisiana.....	121
Maine.....	12
Maryland.....	66
Massachusetts.....	80
Michigan.....	185
Minnesota.....	52
Mississippi.....	89
Missouri.....	111
Montana.....	13
Nebraska.....	19
Nevada.....	63
New Hampshire.....	22
New Jersey.....	88
New Mexico.....	62
New York.....	179
North Carolina.....	210

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North Dakota .....	3
Ohio .....	256
Oklahoma .....	74
Oregon .....	42
Pennsylvania .....	169
Puerto Rico .....	40
Rhode Island .....	17
South Carolina .....	86
South Dakota .....	6
Tennessee .....	163
Texas .....	585
Utah .....	56
Vermont .....	2
Virginia .....	118
Washington .....	87
Washington, DC .....	5
West Virginia .....	43
Wisconsin .....	66
Wyoming .....	8
Total Domestic AutoZone stores .....	5,297
Mexico .....	483
Brazil .....	8
Total AutoZone stores .....	5,788
IMC branches .....	26
Total locations .....	5,814

### Marketing and Merchandising Strategy

We are dedicated to providing customers with superior service and trustworthy advice as well as quality automotive parts and products at a great value in conveniently located, well-designed stores. Key elements of this strategy are:

#### *Customer Service*

Customer service is the most important element in our marketing and merchandising strategy, which is based upon consumer marketing research. We emphasize that our AutoZoners (employees) should always put customers first by providing prompt, courteous service and trustworthy advice. Our electronic parts catalog assists in the selection of parts as well as identifying any associated warranties that are offered by us or our vendors. We sell automotive hard parts, maintenance items, accessories and non-automotive parts through [www.autozone.com](http://www.autozone.com) for pick-up in store or to be shipped directly to a customer's home or business. Additionally, we offer smartphone apps that provide customers with store locations, driving directions, operating hours, ability to purchase products and product availability.

Our stores generally open at 7:30 or 8 a.m. and close between 8 and 10 p.m. Monday through Saturday and typically open at 9 a.m. and close between 6 and 9 p.m. on Sunday. However, some stores are open 24 hours, and some have extended hours of 6 or 7 a.m. until midnight seven days a week.

We also provide specialty tools through our Loan-A-Tool program. Customers can borrow a specialty tool, such as a steering wheel puller, for which a do-it-yourself ("DIY") customer or a repair shop would have little or no use other than for a single job. AutoZoners also provide other free services, including check engine light readings where allowed by law, battery charging, the collection of used oil for recycling and the testing of starters, alternators and batteries.

*Merchandising*

The following tables show some of the types of products that we sell by major category of items:

<b>Failure</b>	<b>Maintenance</b>	<b>Discretionary</b>
A/C Compressors	Antifreeze & Windshield Washer Fluid	Air Fresheners
Batteries & Accessories	Brake Drums, Rotors, Shoes & Pads	Cell Phone Accessories
Bearings	Chemicals, including Brake & Power	Drinks & Snacks
Belts & Hoses	Steering Fluid, Oil & Fuel Additives	Floor Mats & Seat Covers
Calipers	Oil & Transmission Fluid	Interior and Exterior Accessories
Carburetors	Oil, Air, Fuel & Transmission Filters	Mirrors
Chassis	Oxygen Sensors	Performance Products
Clutches	Paint & Accessories	Protectants & Cleaners
CV Axles	Refrigerant & Accessories	Sealants & Adhesives
Engines	Shock Absorbers & Struts	Steering Wheel Covers
Fuel Pumps	Spark Plugs & Wires	Stereos & Radios
Fuses	Windshield Wipers	Tools
Ignition		Wash & Wax
Lighting		
Mufflers		
Radiators		
Tire Repair		
Thermostats		
Starters & Alternators		
Water Pumps		

We believe that the satisfaction of our customers is often impacted by our ability to provide specific automotive products as requested. Each store carries the same basic products, but we tailor our hard parts inventory to the makes and models of the vehicles in each store’s trade area, and our sales floor products are tailored to the local store’s demographics. Our hub stores (including mega hubs, which carry an even broader assortment) carry a larger assortment of products that are delivered to local satellite stores. We are constantly updating the products we offer to ensure that our inventory matches the products our customers need or desire.

*Pricing*

We want to be perceived by our customers as the value leader in our industry, by consistently providing quality merchandise at the right price, backed by a satisfactory warranty and outstanding customer service. For many of our products, we offer multiple value choices in a good/better/best assortment, with appropriate price and quality differences from the “good” products to the “better” and “best” products. A key differentiating component versus our competitors is our exclusive line of in-house brands, which includes the Valucraft, AutoZone, SureBilt, ProElite, Duralast, Duralast Max, Duralast Gold, Duralast Platinum and Duralast ProPower brands. We believe that our overall value compares favorably to that of our competitors.

*Brand Marketing: Advertising and Promotions*

We believe that targeted advertising and promotions play important roles in succeeding in today’s environment. We are constantly working to understand our customers’ wants and needs so that we can build long-lasting, loyal relationships. We utilize promotions, advertising and loyalty card programs primarily to advise customers about the overall importance of vehicle maintenance, our great value and the availability of high quality parts. Broadcast and internet media are our primary advertising methods of driving traffic to our stores. We utilize in-store signage, in-store circulars and creative product placement and promotions to help educate customers about products that they need.

*Store Design and Visual Merchandising*

We design and build stores for high visual impact. The typical AutoZone store utilizes colorful exterior and interior signage, exposed beams and ductwork and brightly lit interiors. Maintenance products, accessories and non-automotive items are attractively displayed for easy browsing by customers. In-store signage and special displays promote products on floor displays, end caps and shelves.

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## Commercial

Our commercial sales program operates in a highly fragmented market, and we are one of the leading distributors of automotive parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts in the United States, Puerto Rico and Mexico. As a part of the domestic store program, we offer credit and delivery to our customers, as well as online ordering through [www.autozonepro.com](http://www.autozonepro.com) and [www.imcparts.net](http://www.imcparts.net). Through our hub stores, we offer a greater range of parts and products desired by professional technicians. We have dedicated sales teams focused on independent repair shops as well as national, regional and public sector commercial accounts.

## Store Operations

### *Store Formats*

Substantially all AutoZone stores are based on standard store formats, resulting in generally consistent appearance, merchandising and product mix. Approximately 85% to 90% of each store's square footage is selling space, of which approximately 40% to 45% is dedicated to hard parts inventory. The hard parts inventory area is generally fronted by counters or pods that run the depth or length of the store, dividing the hard parts area from the remainder of the store. The remaining selling space contains displays of maintenance, accessories and non-automotive items.

We believe that our stores are "destination stores," generating their own traffic rather than relying on traffic created by adjacent stores. Therefore, we situate most stores on major thoroughfares with easy access and good parking.

### *Store Personnel and Training*

Each store typically employs from 10 to 16 AutoZoners, including a manager and, in some cases, an assistant manager. We provide on-the-job training as well as formal training programs, including an annual national sales meeting, regular store meetings on specific sales and product topics, standardized training manuals and computer based modules and a specialist program that provides training to AutoZoners in several areas of technical expertise from the Company, our vendors and independent certification agencies. All domestic AutoZoners are encouraged to complete tests resulting in certifications by the National Institute for Automotive Service Excellence ("ASE"), which is broadly recognized for training certification in the automotive industry. Training is supplemented with frequent store visits by management.

Store managers, sales representatives, commercial sales managers and managers at various levels across the organization receive financial incentives through performance-based bonuses. In addition, our growth has provided opportunities for the promotion of qualified AutoZoners. We believe these opportunities are important to attract, motivate and retain high quality AutoZoners.

All store support functions are centralized in our store support centers located in Memphis, Tennessee; Monterrey, Mexico; Chihuahua, Mexico; Sao Paulo, Brazil and Canoga Park, California. We believe that this centralization enhances consistent execution of our merchandising and marketing strategies at the store level, while reducing expenses and cost of sales.

### *Store Automation*

All of our AutoZone stores have Z-net, our proprietary electronic catalog that enables our AutoZoners to efficiently look up the parts that our customers need and to provide complete job solutions, advice and information for customer vehicles. Z-net provides parts information based on the year, make, model and engine type of a vehicle and also tracks inventory availability at the store, at other nearby stores and through special order. The Z-net display screens are placed on the hard parts counter or pods, where both the AutoZoner and customer can view the screen.

Our AutoZone stores utilize our computerized proprietary Store Management System, which includes bar code scanning and point-of-sale data collection terminals. The Store Management System provides administrative assistance and improved personnel scheduling at the store level, as well as enhanced merchandising information and improved inventory control. We believe the Store Management System also enhances customer service through faster processing of transactions and simplified warranty and product return procedures.

## Store Development

The following table reflects our location development during the past five fiscal years:

	Fiscal Year				
	2016	2015	2014	2013	2012
Beginning locations .....	5,609	5,391	5,201	5,006	4,813
Acquired locations <sup>(1)</sup> .....	—	17	—	—	—
New locations .....	205	202	190	197	193
Closed locations .....	—	1	—	2	—
Net new locations .....	205	201	190	195	193
Relocated locations .....	6	5	8	11	10
Ending locations .....	5,814	5,609	5,391	5,201	5,006

(1) Includes 17 IMC branches acquired on September 27, 2014.

We believe that expansion opportunities exist in markets that we do not currently serve, as well as in markets where we can achieve a larger presence. We undertake substantial research prior to entering new markets. The most important criteria for opening a new AutoZone store or IMC branch are the projected future profitability and the ability to achieve our required investment hurdle rate. Key factors in selecting new site and market locations for AutoZone stores and IMC branches include population, demographics, vehicle profile, customer buying trends, commercial businesses, number and strength of competitors' stores and the cost of real estate. In reviewing the vehicle profile, we also consider the number of vehicles that are seven years old and older, or "our kind of vehicles"; these vehicles are generally no longer under the original manufacturers' warranties and require more maintenance and repair than newer vehicles. We seek to open new AutoZone stores in high visibility sites in high traffic locations within or contiguous to existing market areas and attempt to cluster development in markets in a relatively short period of time. When selecting future sites and market locations for our IMC branches, we look for locations close to major highways to support IMC's delivery schedule and also consider the population of AutoZone stores in the market. In addition to continuing to lease or develop our own locations, we evaluate and may make strategic acquisitions.

## Purchasing and Supply Chain

Merchandise is selected and purchased for all AutoZone stores through our store support centers located in Memphis, Tennessee; Monterrey, Mexico and Sao Paulo, Brazil. Merchandise is selected and purchased for all IMC branches through our store support center located in Canoga Park, California. In fiscal 2016, one class of similar products accounted for approximately 11 percent of our total sales, and one vendor supplied approximately 10 percent of our purchases. No other class of similar products accounted for 10 percent or more of our total sales, and no other individual vendor provided more than 10 percent of our total purchases. We believe that alternative sources of supply exist, at similar costs, for most types of product sold. Most of our merchandise flows through our distribution centers to our AutoZone stores and IMC branches by our fleet of tractors and trailers or by third-party trucking firms.

We ended fiscal 2016 with 182 hub stores, which have a larger assortment of products as well as regular replenishment items that can be delivered to a store in its network within 24 hours. Hub stores are generally replenished from distribution centers multiple times per week. Hub stores have increased our ability to distribute products on a timely basis to many of our stores and to expand our product assortment.

During fiscal 2014 and 2015, we tested two new concepts of our supply chain strategy, increased delivery frequency to our stores utilizing our distribution centers and significantly expanded parts assortments in select stores we call mega hubs. Our tests were concluded during fiscal 2015, and both initiatives were expanded to additional locations in fiscal 2016.

Increased delivery frequency focuses on improving our in-stock position of our core store-stocked product by providing deliveries to certain stores multiple times per week. We ended fiscal 2016 with over 1,900 stores receiving deliveries multiple times per week, an increase of approximately 1,000 stores since fiscal 2015.

A mega hub store carries inventory of 80,000 to 100,000 unique SKUs, approximately twice what a hub store carries. Mega hubs provide coverage to both surrounding stores and other hub stores multiple times a day or on an overnight basis. We ended fiscal 2016 with 11 mega hubs, an increase of six since fiscal 2015.

### **Competition**

The sale of automotive parts, accessories and maintenance items is highly competitive in many areas, including name recognition, product availability, customer service, store location and price. AutoZone competes in the aftermarket auto parts industry, which includes both the retail DIY and commercial do-it-for-me (“DIFM”) auto parts and products markets.

Competitors include national, regional and local auto parts chains, independently owned parts stores, online parts stores, wholesale distributors, jobbers, repair shops, car washes and auto dealers, in addition to discount and mass merchandise stores, department stores, hardware stores, supermarkets, drugstores, convenience stores, home stores, and other online retailers that sell aftermarket vehicle parts and supplies, chemicals, accessories, tools and maintenance parts. AutoZone competes on the basis of customer service, including the trustworthy advice of our AutoZoners; merchandise quality, selection and availability; price; product warranty; store layouts, location and convenience; and the strength of our AutoZone brand name, trademarks and service marks.

### **Trademarks and Patents**

We have registered several service marks and trademarks in the United States Patent and Trademark office as well as in certain other countries, including our service marks, “AutoZone” and “Get in the Zone,” and trademarks, “AutoZone,” “Duralast,” “Duralast Gold,” “Duralast Platinum,” “Duralast ProPower,” “Duralast ProPower Plus,” “Duralast ProPower Ultra,” “Duralast ProPower AGM,” “Valucraft,” “ProElite,” “SureBilt,” “ALLDATA,” “AutoAnything,” “IMC,” “Loan-A-Tool” and “Z-net.” We believe that these service marks and trademarks are important components of our marketing and merchandising strategies.

### **Employees**

As of August 27, 2016, we employed over 84,000 persons, approximately 59 percent of whom were employed full-time. About 91 percent of our AutoZoners were employed in stores or in direct field supervision, approximately 5 percent in distribution centers and approximately 4 percent in store support and other functions. Included in the above numbers are approximately 7,500 persons employed in our Mexico and Brazil operations.

We have never experienced any material labor disruption and believe that relations with our AutoZoners are good.

### **AutoZone Websites**

AutoZone’s primary website is at <http://www.autozone.com>. We make available, free of charge, at our investor relations website, <http://www.autozoneinc.com>, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, proxy statements, registration statements and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended, as soon as reasonably feasible after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

### **Executive Officers of the Registrant**

The following list describes our executive officers. The title of each executive officer includes the words “Customer Satisfaction” which reflects our commitment to customer service. Officers are elected by and serve at the discretion of the Board of Directors.

*William C. Rhodes, III, 51—Chairman, President and Chief Executive Officer, Customer Satisfaction*  
William C. Rhodes, III, was named Chairman of AutoZone during fiscal 2007 and has been President, Chief Executive Officer and a director since March 2005. Prior to his appointment as President and Chief Executive Officer, Mr. Rhodes was Executive Vice President – Store Operations and Commercial. Previously, he held several key management positions with the Company. Prior to 1994, Mr. Rhodes was a manager with Ernst &



Young LLP. Mr. Rhodes is a member of the Board of Directors for Dollar General Corporation, a discount retailer offering a broad selection of merchandise, including consumables, seasonal, home products and apparel.

*William T. Giles, 57—Chief Financial Officer and Executive Vice President – Finance, Information Technology and ALLDATA, Customer Satisfaction*

William T. Giles was named Chief Financial Officer and Executive Vice President – Finance, Information Technology and ALLDATA during October 2012. Prior to that, he was Chief Financial Officer and Executive Vice President – Finance, Information Technology and Store Development from 2007 to 2012; Executive Vice President, Chief Financial Officer and Treasurer from June 2006 to December 2006; and Executive Vice President, Chief Financial Officer since May 2006. From 1991 to May 2006, he held several positions with Linens N’ Things, Inc., most recently as the Executive Vice President and Chief Financial Officer. Prior to 1991, he was with Melville, Inc. and PricewaterhouseCoopers. Mr. Giles is a member of the Board of Directors for Brinker International, which owns, operates and franchises the Chili’s Grill & Bar and Maggiano’s Little Italy restaurant concepts.

*Mark A. Finestone, 55—Executive Vice President – Merchandising, Supply Chain and Marketing, Customer Satisfaction*

Mark A. Finestone was named Executive Vice President – Merchandising, Supply Chain and Marketing during October 2015. Previously, he was Senior Vice President – Merchandising and Store Development since 2014, Senior Vice President – Merchandising from 2008 to 2014, and Vice President – Merchandising from 2002 to 2008. Prior to joining AutoZone in 2002, Mr. Finestone worked for May Department Stores for 19 years where he held a variety of leadership roles which included Divisional Vice President, Merchandising.

*William W. Graves, 56—Executive Vice President – Mexico, Brazil, IMC and Store Development, Customer Satisfaction*

William W. Graves was named Executive Vice President – Mexico, Brazil, IMC and Store Development during October 2015. Previously, he was Senior Vice President – Supply Chain and International since 2012. Prior thereto, he was Senior Vice President – Supply Chain from 2006 to 2012 and Vice President – Supply Chain from 2000 to 2006. From 1992 to 2000, Mr. Graves served in various capacities with the Company.

*Thomas B. Newbern, 54—Executive Vice President – Store Operations, Commercial and Loss Prevention, Customer Satisfaction*

Thomas B. Newbern was named Executive Vice President – Store Operations, Commercial and Loss Prevention during October 2015. Prior to that, he was Senior Vice President – Store Operations and Loss Prevention since 2014 and Senior Vice President – Store Operations and Store Development since 2012. Previously, Mr. Newbern held the titles Senior Vice President – Store Operations from 2007 to 2012 and Vice President – Store Operations from 1998 to 2007. Prior thereto, he held several key management positions with the Company.

*Philip B. Daniele, 47—Senior Vice President – Commercial, Customer Satisfaction*

Philip B. Daniele was elected Senior Vice President – Commercial during November 2015. Prior to that, he was Vice President – Commercial since 2013 and Vice President – Merchandising from 2008 to 2013. Previously, he was Vice President – Store Operations from 2005 to 2008. From 1993 until 2008, Mr. Daniele served in various capacities within the Company.

*Ronald B. Griffin, 62—Senior Vice President and Chief Information Officer, Customer Satisfaction*

Ronald B. Griffin was elected Senior Vice President and Chief Information Officer during June 2012. Prior to that, he was Senior Vice President, Global Information Technology at Hewlett-Packard Company. During his tenure at Hewlett-Packard Company, he also served as the Chief Information Officer for the Enterprise Business Division. Prior to that, Mr. Griffin was Executive Vice President and Chief Information Officer for Fleming Companies, Inc. He also spent over 12 years with The Home Depot, Inc., with the last eight years in the role of Chief Information Officer. Mr. Griffin also served at Deloitte & Touche LLP and Delta Air Lines, Inc.

*James C. Griffith, 51—Senior Vice President – Store Operations, Customer Satisfaction*

James C. Griffith was named Senior Vice President – Store Operations in November 2015. Prior to that, he was Vice President – Store Development since October 2010 and Vice President – Store Operations since 2007. Prior

thereto, he held several key management positions within the Company.

*William R. Hackney, 51—Senior Vice President – Merchandising, Customer Satisfaction*

William R. Hackney was named Senior Vice President, Merchandising in October 2015. His career with AutoZone began in 1983, and he has held several key management roles within the Company, including Vice President – Store Operations Support and Vice President – Merchandising.

*Rodney C. Halsell, 48—Senior Vice President – Supply Chain, Customer Satisfaction*

Rodney C. Halsell was named Senior Vice President – Supply Chain during October 2015. Prior to that, he was Vice President – Distribution since 2005. From 1985 to 2005, he held several key management positions and served in various capacities with the Company.

*Charlie Pleas, III, 51—Senior Vice President and Controller, Customer Satisfaction*

Charlie Pleas, III, was elected Senior Vice President and Controller during 2007. Prior to that, he was Vice President and Controller since 2003. Previously, he was Vice President – Accounting since 2000, and Director of General Accounting since 1996. Prior to joining AutoZone, Mr. Pleas was a Division Controller with Fleming Companies, Inc. where he served in various capacities since 1988. Mr. Pleas is a member of the Board of Directors for Kirkland's, Inc., a specialty retailer of home décor and gifts.

*Albert Saltiel, 52—Senior Vice President – Marketing and E-Commerce, Customer Satisfaction*

Albert Saltiel was named Senior Vice President – Marketing and E-Commerce during October 2014. Previously, he was elected Senior Vice President – Marketing since 2013. Prior to that, he was Chief Marketing Officer and a key member of the leadership team at Navistar International Corporation. Mr. Saltiel has also been with Sony Electronics as General Manager, Marketing, and Ford Motor Company where he held multiple marketing roles.

*Richard C. Smith, 52—Senior Vice President – Human Resources, Customer Satisfaction*

Richard C. Smith was elected Senior Vice President – Human Resources in December 2015. He has been an AutoZoner since 1985, previously holding the position of Vice President of Stores since 1997. Prior thereto, he served in various capacities with the Company.

*Kristen C. Wright, 40—Senior Vice President – General Counsel & Secretary, Customer Satisfaction*

Kristen C. Wright was named Senior Vice President – General Counsel & Secretary effective January 2014. She previously held the title of Vice President – Assistant General Counsel & Assistant Secretary from January 2012 to January 2014. Before joining AutoZone, she was a partner with the law firm of Bass, Berry & Sims PLC.

## **Item 1A. Risk Factors**

Our business is subject to a variety of risks. Set forth below are certain of the important risks that we face, the occurrence of which could have a material adverse effect on our business. These risks are not the only ones we face. Our business could also be affected by additional factors that are presently unknown to us or that we currently believe to be immaterial to our business.

### **If demand for our products slows, then our business may be materially adversely affected.**

Demand for the products we sell may be affected by a number of factors we cannot control, including:

- the number and age of vehicles in current service. More vehicles on the road lead to more maintenance and repairs, and vehicles seven years old or older are generally no longer under the original vehicle manufacturers' warranties and tend to need more maintenance and repair than newer vehicles.
- rising energy prices. Increases in energy prices may cause our customers to defer purchases of certain of our products as they use a higher percentage of their income to pay for gasoline and other energy costs and may drive their vehicles less, resulting in less wear and tear and lower demand for repairs and maintenance.

- the economy. In periods of declining economic conditions, both retail and commercial customers may defer vehicle maintenance or repairs. Additionally, such conditions may affect our customers' ability to obtain credit. During periods of expansionary economic conditions, more of our DIY customers may pay others to repair and maintain their cars instead of working on their own vehicles, or they may purchase new vehicles.
- the weather. Mild weather conditions may lower the failure rates of automotive parts, while wet conditions may cause our customers to defer maintenance and repair on their vehicles. Extremely hot or cold conditions may enhance demand for our products due to increased failure rates of our customers' automotive parts.
- technological advances. Advances in automotive technology and parts design can result in cars needing maintenance less frequently and parts lasting longer.

For the long term, demand for our products may be affected by:

- the number of miles vehicles are driven annually. Higher vehicle mileage increases the need for maintenance and repair. Mileage levels may be affected by gas prices and other factors.
- the quality of the vehicles manufactured by the original vehicle manufacturers and the length of the warranties or maintenance offered on new vehicles.
- restrictions on access to telematics and diagnostic tools and repair information imposed by the original vehicle manufacturers or by governmental regulation, which may cause vehicle owners to rely on dealers to perform maintenance and repairs.

All of these factors could result in immediate and longer term declines in the demand for our products, which could adversely affect our sales, cash flows and overall financial condition.

**If we are unable to compete successfully against other businesses that sell the products that we sell, we could lose customers and our sales and profits may decline.**

The sale of automotive parts, accessories and maintenance items is highly competitive, and sales volumes are dependent on many factors, including name recognition, product availability, customer service, store location and price. Competitors are opening locations near our existing locations. AutoZone competes as a provider in both the DIY and DIFM auto parts and accessories markets.

Our competitors include national, regional and local auto parts chains, independently owned parts stores, online parts stores, wholesale distributors, jobbers, repair shops, car washes and auto dealers, in addition to discount and mass merchandise stores, hardware stores, supermarkets, drugstores, convenience stores, home stores and other online retailers that sell aftermarket vehicle parts and supplies, chemicals, accessories, tools and maintenance parts. Although we believe we compete effectively on the basis of customer service, including the knowledge and expertise of our AutoZoners; merchandise quality, selection and availability; product warranty; store layout, location and convenience; price; and the strength of our AutoZone brand name, trademarks and service marks, some of our competitors may gain competitive advantages, such as greater financial and marketing resources allowing them to sell automotive products at lower prices, larger stores with more merchandise, longer operating histories, more frequent customer visits and more effective advertising. With the increasing use of digital tools and social media, and our competitors' increased focus on optimizing customers' online experience, our customers are quickly able to compare prices, product assortment and feedback from other customers before purchasing our products either online, in the physical stores, or through a combination of both offerings. If we are unable to continue to develop successful competitive strategies, or if our competitors develop more effective strategies, we could lose customers and our sales and profits may decline.

**We may not be able to sustain our historic rate of sales growth.**

We have increased our location count in the past five fiscal years, growing from 4,813 locations at August 27, 2011, to 5,814 locations at August 27, 2016, an average location increase per year of 4%. Additionally, we have increased annual revenues in the past five fiscal years from \$8.073 billion in fiscal 2011 to \$10.636 billion in fiscal 2016, an average increase per year of 6%. Annual revenue growth is driven by the opening of new locations and commercial programs and increases in same store sales. We open new locations only after evaluating customer buying trends and market demand/needs, all of which could be adversely affected by persistent unemployment, wage cuts, small business failures and microeconomic conditions unique to the automotive industry. Same store sales are impacted both by customer demand levels and by the prices we are able to charge for our products, which can also be negatively impacted by the economic pressures mentioned above. We cannot provide any assurance that we will continue to open locations at historical rates or continue to achieve increases in same store sales.

**Consolidation among our competitors may negatively impact our business.**

Recently some of our competitors have merged. Consolidation among our competitors could enhance their market share and financial position, provide them with the ability to achieve better purchasing terms and provide more competitive prices to customers for whom we compete, and allow them to utilize merger synergies and cost savings to increase advertising and marketing budgets to more effectively compete for customers. Consolidation by our competitors could also increase their access to local market parts assortment. These consolidated competitors could take sales volume away from us in certain markets, could cause us to change our pricing with a negative impact on our margins or could cause us to spend more money to maintain customers or seek new customers, all of which could negatively impact our business.

**If we cannot profitably increase our market share in the commercial auto parts business, our sales growth may be limited.**

Although we are one of the largest sellers of auto parts in the commercial market, we must effectively compete against national and regional auto parts chains, independently owned parts stores, wholesalers and jobbers in order to increase our commercial market share. Although we believe we compete effectively in the commercial market on the basis of customer service, merchandise quality, selection and availability, price, product warranty, distribution locations and the strength of our AutoZone brand name, trademarks and service marks, some automotive aftermarket chains have been in business for substantially longer periods of time than we have, and as a result have developed long-term customer relationships and have large available inventories. If we are unable to profitably develop new commercial customers, our sales growth may be limited.

**A downgrade in our credit ratings or a general disruption in the credit markets could make it more difficult for us to access funds, refinance our debt, obtain new funding or issue securities.**

Our short-term and long-term debt is rated investment grade by the major rating agencies. These investment-grade credit ratings have historically allowed us to take advantage of lower interest rates and other favorable terms on our short-term credit lines, in our senior debt offerings and in the commercial paper markets. To maintain our investment-grade ratings, we are required to meet certain financial performance ratios. A change by the rating agencies in these ratios, an increase in our debt, and/or a decline in our earnings could result in downgrades in our credit ratings. A downgrade in our credit ratings could limit our access to public debt markets, limit the institutions willing to provide credit facilities to us, result in more restrictive financial and other covenants in our public and private debt and would likely significantly increase our overall borrowing costs and adversely affect our earnings.

Moreover, significant deterioration in the financial condition of large financial institutions in recent years resulted in a severe loss of liquidity and availability of credit in global credit markets and in more stringent borrowing terms. During brief time intervals in recent years, there was limited liquidity in the commercial paper markets, resulting in an absence of commercial paper buyers and extraordinarily high interest rates on commercial paper. We can provide no assurance that credit market events such as those that occurred in recent years will not occur again in the foreseeable future. Conditions and events in the global credit markets could have a material adverse effect on our access to short-term debt and the terms and cost of that debt.

**Significant changes in macroeconomic and geo-political factors could adversely affect our financial condition and results of operations.**

Macroeconomic conditions impact both our customers and our suppliers. Job growth in the United States has remained relatively slow during the past five years; however, towards the end of fiscal 2015 and continuing through fiscal 2016, the unemployment rate has improved to pre-recession levels. Moreover, the United States government continues to operate under historically large deficits and debt burden. Continued distress in global credit markets, business failures, significant geo-political conflicts, continued volatility in energy prices and other factors continue to affect the global economy. Moreover, rising energy prices could impact our merchandise distribution, commercial delivery, utility and product costs. Over the short term, such factors could positively impact our business. Over a longer period of time, all of these macroeconomic and geo-political conditions could adversely affect our sales growth, margins and overhead, which could adversely affect our financial condition and operations.

**Our business depends upon hiring and retaining qualified employees.**

We believe that much of our brand value lies in the quality of the more than 84,000 AutoZoners employed in our stores, distribution centers, store support centers, ALLDATA, AutoAnything and IMC. Our workforce costs represent our largest operating expense, and our business is subject to employment laws and regulations, including requirements related to minimum wage. We cannot be assured that we can continue to hire and retain qualified employees at current wage rates. If we are unable to hire, properly train and/or retain qualified employees, we could experience higher employment costs, reduced sales, losses of customers and diminution of our brand, which could adversely affect our earnings. If we do not maintain competitive wages, our customer service could suffer due to a declining quality of our workforce or, alternatively, our earnings could decrease if we increase our wage rates. A violation or change in employment laws and/or regulations could have a material adverse effect on our results of operations, financial condition and cash flows.

**Inability to acquire and provide quality merchandise at competitive prices could adversely affect our sales and results of operations.**

We are dependent upon our domestic and international vendors continuing to supply us with quality merchandise at favorable prices and payment terms. If our merchandise offerings do not meet our customers' expectations regarding quality and safety, we could experience lost sales, increased costs and exposure to legal and reputational risk. All of our vendors must comply with applicable product safety laws, and we are dependent on them to ensure that the products we buy comply with all safety and quality standards. Events that give rise to actual, potential or perceived product safety concerns could expose us to government enforcement action or private litigation and result in costly product recalls and other liabilities. To the extent our suppliers are subject to added government regulation of their product design and/or manufacturing processes, the cost of the merchandise we purchase may rise. In addition, negative customer perceptions regarding the safety or quality of the products we sell could cause our customers to seek alternative sources for their needs, resulting in lost sales. In those circumstances, it may be difficult and costly for us to rebuild our reputation and regain the confidence of our customers. Moreover, our vendors are impacted by global economic conditions. Credit market and other macroeconomic conditions could have a material adverse effect on the ability of our suppliers to finance and operate their businesses, resulting in increased product costs and difficulties in meeting our inventory demands. If any of our significant vendors experience financial difficulties or otherwise are unable to deliver merchandise to us on a timely basis, or at all, we could have product shortages in our stores that could adversely affect customers' perceptions of us and cause us to lose customers and sales.

We directly imported approximately 10% of our purchases (measured at cost) in fiscal 2016, but many of our domestic vendors directly import their products or components of their products. Changes to the prices and flow of these goods for any reason, such as political unrest or acts of war, currency fluctuations, disruptions in maritime lanes, port labor disputes and economic conditions and instability in the countries in which foreign suppliers are located, the financial instability of suppliers, suppliers' failure to meet our standards, issues with labor practices of our suppliers or labor problems they may experience (such as strikes, stoppages or slowdowns, which could also increase labor costs during and following the disruption), the availability and cost of raw materials to suppliers, increased import duties, merchandise quality or safety issues, transport availability and

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cost, increases in wage rates and taxes, transport security, inflation and other factors relating to the suppliers and the countries in which they are located or from which they import, are beyond our control and could adversely affect our operations and profitability. In addition, the United States' foreign trade policies, tariffs and other impositions on imported goods, trade sanctions imposed on certain countries, the limitation on the importation of certain types of goods or of goods containing certain materials from other countries and other factors relating to foreign trade and port labor agreements are beyond our control. These and other factors affecting our suppliers and our access to products could adversely affect our business and financial performance. As we increase our imports of merchandise from foreign vendors, the risks associated with these imports also will increase.

**Our ability to grow depends in part on new location openings, existing location remodels and expansions and effective utilization of our existing supply chain and hub network.**

Our continued growth and success will depend in part on our ability to open and operate new locations and expand and remodel existing locations to meet customers' needs on a timely and profitable basis. Accomplishing our new and existing location expansion goals will depend upon a number of factors, including the ability to partner with developers and landlords to obtain suitable sites for new and expanded locations at acceptable costs, the hiring and training of qualified personnel, particularly at the location management level, and the integration of new locations into existing operations. There can be no assurance we will be able to achieve our location expansion goals, manage our growth effectively, successfully integrate the planned new locations into our operations or operate our new, remodeled and expanded locations profitably.

In addition, we extensively utilize our hub network, our supply chain and logistics management techniques to efficiently stock our locations. We have made, and plan to continue to make, significant investments in our supply chain to improve our ability to provide the best parts at the right price. If we fail to effectively utilize our existing hubs and/or supply chains or if our investments in our supply chain and global sourcing initiative do not provide the anticipated benefits, we could experience sub-optimal inventory levels in our locations or increase our costs, which could adversely affect our sales volume and/or our margins.

**Our failure to protect our reputation could have a material adverse effect on our brand name and profitability.**

We believe our continued strong sales growth is driven in significant part by our brand name. The value in our brand name and its continued effectiveness in driving our sales growth are dependent to a significant degree on our ability to maintain our reputation for safety, high product quality, friendliness, service, trustworthy advice, integrity and business ethics. Any negative publicity about these areas could damage our reputation and may result in reduced demand for our merchandise. The increasing use of technology also poses a risk as customers are able to quickly compare products and prices and use social media to provide feedback in a manner that is rapidly and broadly dispersed. Our reputation could be impacted if a customer has a bad experience and shares it over social media.

Failure to comply with ethical, social, product, labor, environmental and anti-corruption standards could also jeopardize our reputation and potentially lead to various adverse actions by consumer or environmental groups, employees or regulatory bodies. Failure to comply with applicable laws and regulations, to maintain an effective system of internal controls or to provide accurate and timely financial statement information could also hurt our reputation. If we fail to comply with existing or future laws or regulations, we may be subject to governmental or judicial fines or sanctions, while incurring substantial legal fees and costs. In addition, our capital and operating expenses could increase due to implementation of and compliance with existing and future laws and regulations or remediation measures that may be required if we are found to be noncompliant with any existing or future laws or regulations. The inability to pass through any increased expenses through higher prices would have an adverse effect on our results of operations.

Damage to our reputation or loss of consumer confidence for any of these or other reasons could have a material adverse effect on our results of operations and financial condition, as well as require additional resources to rebuild our reputation.

**Our success in international operations is dependent on our ability to manage the unique challenges presented by international markets.**

The various risks we face in our U.S. operations generally also exist when conducting operations in and sourcing products and materials from outside of the U.S., as well as unique costs and difficulties of managing international operations. Our expansion into international markets may be adversely affected by local laws and customs, U.S. laws applicable to foreign operations and political and economic conditions. Risks inherent in international operations also include potential adverse tax consequences, compliance with the Foreign Corrupt Practices Act and local anti-bribery law, greater difficulty in enforcing intellectual property rights, challenges to identify and gain access to local suppliers and possibly misjudging the response of consumers in foreign countries to our product assortment and marketing strategy.

In addition, our operations in international markets are conducted primarily in the local currency of those countries. Since our consolidated financial statements are denominated in U.S. dollars, amounts of assets, liabilities, net sales and other revenues and expenses denominated in local currencies must be translated into U.S. dollars using exchange rates for the current period. As a result, foreign currency exchange rates and fluctuations in those rates may adversely impact our financial performance.

**Failure to protect the privacy and security of customers', suppliers', AutoZoners' or Company information could damage our reputation, subject us to litigation and cause us to incur substantial costs.**

Our business, like that of most retailers and distributors, involves the receipt, storage and transmission of personal information about our customers, suppliers and AutoZoners, some of which is entrusted to third-party service providers and vendors. Failure to protect the security of our customers', suppliers', employees' and company information could subject us to costly regulatory enforcement actions, expose us to litigation and impair our reputation, which may have a negative impact on our sales. While we and our third-party service providers and vendors take significant steps to protect customer, supplier, employee and other confidential information, including maintaining compliance with payment card industry standards, these security measures may be breached in the future due to cyber-attack, employee error, fraud, trickery, hacking or other intentional or unintentional acts, and unauthorized parties may obtain access to this data. The methods used to obtain unauthorized access are constantly evolving, and may be difficult to anticipate or detect for long periods of time. As the regulatory environment related to information security, data collection and use and privacy becomes increasingly rigorous, compliance with these requirements could also result in additional costs.

**We rely heavily on our information technology systems for our key business processes. Any failure or interruption in these systems could have a material adverse impact on our business.**

We rely extensively on our information technology systems, some of which are managed or provided by third-party service providers, to manage inventory, process transactions and summarize results. Our systems and the third-party systems we rely on are subject to damage or interruption from power outages, telecommunications failures, computer viruses, security breaches, catastrophic events and design or usage errors by our AutoZoners, contractors or third-party service providers. Although we and our third-party service providers work diligently to maintain our respective systems, we may not be successful in doing so. If our systems are damaged or fail to function properly, we may incur substantial costs to repair or replace them, and may experience loss of critical data and interruptions or delays in our ability to manage inventories or process transactions, which could result in lost sales, inability to process purchase orders and/or a potential loss of customer loyalty, which could adversely affect our results of operations.

**Business interruptions may negatively impact our location hours, operability of our computer and other systems, availability of merchandise and otherwise have a material negative effect on our sales and our business.**

War or acts of terrorism, political unrest, hurricanes, windstorms, fires, earthquakes, floods and other natural or other disasters or the threat of any of them, may result in certain of our locations being closed for a period of time or permanently or have a negative impact on our ability to obtain merchandise available for sale in our locations. Some of our merchandise is imported from other countries. If imported goods become difficult or impossible to

bring into the United States, and if we cannot obtain such merchandise from other sources at similar costs, our sales and profit margins may be negatively affected.

In the event that commercial transportation is curtailed or substantially delayed, our business may be adversely impacted, as we may have difficulty shipping merchandise to our distribution centers and locations resulting in lost sales and/or a potential loss of customer loyalty. Transportation issues could also cause us to cancel purchase orders if we are unable to receive merchandise in our distribution centers.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

The following table reflects the square footage and number of leased and owned properties for our AutoZone stores as of August 27, 2016:

	<u>No. of AZ Stores</u>	<u>AZ Store Square Footage</u>
Leased.....	2,989	19,303,087
Owned .....	2,799	18,895,143
Total.....	<u>5,788</u>	<u>38,198,230</u>

We have approximately 4.6 million square feet in distribution centers servicing our AutoZone stores, of which approximately 1.9 million square feet is leased and the remainder is owned. Our nine distribution centers are located in Arizona, California, Georgia, Illinois, Ohio, Pennsylvania, Tennessee, Texas and Mexico. We currently have a second distribution center in Mexico under construction that is expected to open in early fiscal 2017 and two additional domestic distribution centers under development. Of our 26 IMC branches, 25 branches, consisting of 854,228 square feet, are leased, and one branch, consisting of approximately 23 thousand square feet, is owned. Our primary store support center is located in Memphis, Tennessee, and consists of approximately 260,000 square feet. We also have three additional AutoZone store support centers located in Monterrey, Mexico; Chihuahua, Mexico and Sao Paulo, Brazil, and an IMC branch support center located in Canoga Park, California. The ALLDATA headquarters building in Elk Grove, California and the AutoAnything headquarters space in San Diego, California are leased, and we also own or lease other properties that are not material in the aggregate.

**Item 3. Legal Proceedings**

In 2004, we acquired a store site in Mount Ephraim, New Jersey that had previously been the site of a gasoline service station and contained evidence of groundwater contamination. Upon acquisition, we voluntarily reported the groundwater contamination issue to the New Jersey Department of Environmental Protection (“NJDEP”) and entered into a Voluntary Remediation Agreement providing for the remediation of the contamination associated with the property. We have conducted and paid for (at an immaterial cost to us) remediation of contamination on the property. We have also voluntarily investigated and addressed potential vapor intrusion impacts in downgradient residences and businesses. The NJDEP has asserted, in a Directive and Notice to Insurers dated February 19, 2013 and again in an Amended Directive and Notice to Insurers dated January 13, 2014 (collectively the “Directives”), that we are liable for the downgradient impacts under a joint and severable liability theory. By letter dated April 23, 2015, NJDEP has demanded payment from us, and other parties, in the amount of approximately \$296 thousand for costs incurred by NJDEP in connection with contamination downgradient of the property. By letter dated January 29, 2016, we were informed that NJDEP has filed a lien against the property in connection with approximately \$355 thousand in costs incurred by NJDEP in connection with contamination downgradient of the property. We have contested, and will continue to contest, any such assertions due to the existence of other entities/sources of contamination, some of which are named in the Directives and the April 23, 2015 Demand, in the area of the property. Pursuant to the Voluntary Remediation Agreement, upon completion of all remediation required by the agreement, we believe we should be eligible to be reimbursed up to 75 percent of qualified remediation costs by the State of New Jersey. We have asked the state for clarification that the agreement applies to off-site work, and the state is considering the request. Although the aggregate amount of additional costs that we may incur pursuant to the remediation cannot currently be ascertained, we do not

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currently believe that fulfillment of our obligations under the agreement or otherwise will result in costs that are material to our financial condition, results of operations or cash flow.

In July 2014, we received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. We received notice that the District Attorney will seek injunctive and monetary relief. We are cooperating fully with the request and cannot predict the ultimate outcome of these efforts, although we have accrued all amounts we believe to be probable and reasonably estimable. We do not believe the ultimate resolution of this matter will have a material adverse effect on our consolidated financial position, results of operations or cash flows.

In April 2016, we received a letter from the California Air Resources Board seeking payment for alleged violations of the California Health and Safety Code related to the sale of certain aftermarket emission parts in the State of California. We do not believe that any resolution of the matter will have a material adverse effect on our consolidated financial position, results of operations or cash flows.

We are involved in various other legal proceedings incidental to the conduct of our business, including several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. We do not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to our financial condition, results of operations or cash flows.

**Item 4. Mine Safety Disclosures**

Not applicable.

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## PART II

### Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is listed on the New York Stock Exchange under the symbol “AZO.” On October 17, 2016, there were 2,486 stockholders of record, which does not include the number of beneficial owners whose shares were represented by security position listings.

We currently do not pay a dividend on our common stock. Our ability to pay dividends is subject to limitations imposed by Nevada law. Any future payment of dividends would be dependent upon our financial condition, capital requirements, earnings and cash flow.

The following table sets forth the high and low sales prices per share of common stock, as reported by the New York Stock Exchange, for the periods indicated:

	Price Range of Common Stock	
	High	Low
Fiscal Year ended August 27, 2016:		
Fourth quarter .....	\$ 815.98	\$ 742.08
Third quarter .....	\$ 805.40	\$ 748.51
Second quarter .....	\$ 796.09	\$ 695.46
First quarter .....	\$ 797.29	\$ 714.37
Fiscal Year Ended August 29, 2015:		
Fourth quarter .....	\$ 754.90	\$ 662.70
Third quarter .....	\$ 705.00	\$ 612.68
Second quarter .....	\$ 627.30	\$ 566.08
First quarter .....	\$ 576.00	\$ 491.93

During 1998, the Company announced a program permitting the Company to repurchase a portion of its outstanding shares not to exceed a dollar maximum established by the Company’s Board of Directors. The program was most recently amended on September 22, 2016, to increase the repurchase authorization by \$750 million. This brings the total value of shares authorized to \$17.9 billion.

Shares of common stock repurchased by the Company during the quarter ended August 27, 2016, were as follows:

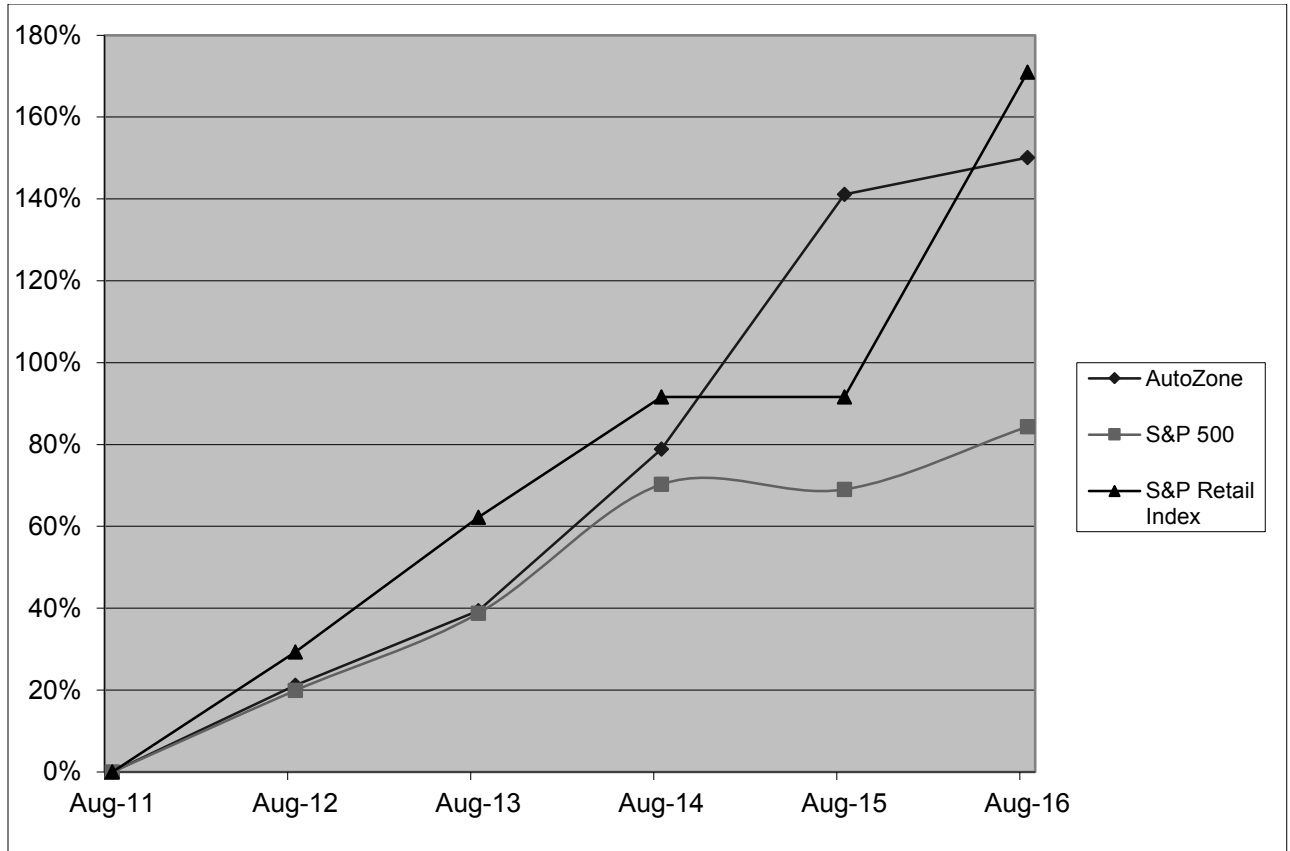
Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value that May Yet Be Purchased Under the Plans or Programs
May 8, 2016, to June 4, 2016.....	123,763	\$ 767.61	123,763	\$ 670,086,276
June 5, 2016, to July 2, 2016 .....	270,246	758.42	270,246	465,125,581
July 3, 2016, to July 30, 2016.....	-	-	-	465,125,581
July 31, 2016, to August 27, 2016.....	<u>88,200</u>	<u>791.09</u>	<u>88,200</u>	<u>395,351,207</u>
Total.....	<u>482,209</u>	<u>\$ 766.76</u>	<u>482,209</u>	<u>\$ 395,351,207</u>

The Company also repurchased, at market value, an additional 12,460 shares in fiscal 2016, 15,594 shares in fiscal 2015 and 16,013 shares in fiscal 2014 from employees electing to sell their stock under the Company’s Sixth Amended and Restated Employee Stock Purchase Plan (the “Employee Plan”), qualified under Section 423 of the Internal Revenue Code, under which all eligible employees may purchase AutoZone’s common stock at 85% of the lower of the market price of the common stock on the first day or last day of each calendar quarter through payroll deductions. Maximum permitted annual purchases are \$15,000 per employee or 10 percent of compensation, whichever is less. Under the Employee Plan, 12,662 shares were sold to employees in fiscal 2016, 14,222 shares in fiscal 2015 and 15,355 shares were sold to employees in fiscal 2014. At August 27, 2016, 192,505 shares of common stock were reserved for future issuance under the Employee Plan.

Once executives have reached the maximum purchases under the Employee Plan, the Fifth Amended and Restated Executive Stock Purchase Plan (the “Executive Plan”) permits all eligible executives to purchase AutoZone’s common stock up to 25 percent of his or her annual salary and bonus. Purchases by executives under the Executive Plan were 1,943 shares in fiscal 2016, 2,229 shares in fiscal 2015 and 3,028 shares in fiscal 2014. At August 27, 2016, 241,753 shares of common stock were reserved for future issuance under the Executive Plan.

**Stock Performance Graph**

The graph below presents changes in the value of AutoZone’s stock as compared to Standard & Poor’s 500 Composite Index (“S&P 500”) and to Standard & Poor’s Retail Index (“S&P Retail Index”) for the five-year period beginning August 27, 2011 and ending August 27, 2016.



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## Item 6. Selected Financial Data

(in thousands, except per share data, same store sales and selected operating data)

	Fiscal Year Ended August				
	2016	2015	2014	2013 <sup>(1)</sup>	2012
<b>Income Statement Data</b>					
Net sales.....	\$ 10,635,676	\$ 10,187,340	\$ 9,475,313	\$ 9,147,530	\$ 8,603,863
Cost of sales, including warehouse and delivery expenses.....	<u>5,026,940</u>	<u>4,860,309</u>	<u>4,540,406</u>	<u>4,406,595</u>	<u>4,171,827</u>
Gross profit.....	5,608,736	5,327,031	4,934,907	4,740,935	4,432,036
Operating, selling, general and administrative expenses.....	<u>3,548,341</u>	<u>3,373,980</u>	<u>3,104,684</u>	<u>2,967,837</u>	<u>2,803,145</u>
Operating profit.....	2,060,395	1,953,051	1,830,223	1,773,098	1,628,891
Interest expense, net.....	147,681	150,439	167,509	185,415	175,905
Income before income taxes.....	1,912,714	1,802,612	1,662,714	1,587,683	1,452,986
Income tax expense.....	<u>671,707</u>	<u>642,371</u>	<u>592,970</u>	<u>571,203</u>	<u>522,613</u>
Net income.....	<u>\$ 1,241,007</u>	<u>\$ 1,160,241</u>	<u>\$ 1,069,744</u>	<u>\$ 1,016,480</u>	<u>\$ 930,373</u>
Diluted earnings per share.....	<u>\$ 40.70</u>	<u>\$ 36.03</u>	<u>\$ 31.57</u>	<u>\$ 27.79</u>	<u>\$ 23.48</u>
Adjusted weighted average shares for diluted earnings per share.....	<u>30,488</u>	<u>32,206</u>	<u>33,882</u>	<u>36,581</u>	<u>39,625</u>
<b>Same Store Sales</b>					
Increase in domestic comparable store net sales <sup>(2)</sup> .....	2.4%	3.8%	2.8%	0.0%	3.9%
<b>Balance Sheet Data</b>					
Current assets.....	\$ 4,239,573	\$ 3,970,294	\$ 3,580,612	\$ 3,278,013	\$ 2,978,946
Working capital (deficit).....	(450,747)	(742,579)	(960,482)	(891,137)	(676,646)
Total assets.....	8,599,787	8,102,349	7,497,163	6,869,167	6,248,934
Current liabilities.....	4,690,320	4,712,873	4,541,094	4,169,150	3,655,592
Debt.....	4,924,119	4,624,876	4,323,106	4,164,078	3,751,478
Long-term capital leases.....	102,451	87,639	83,098	73,925	72,414
Stockholders' (deficit).....	(1,787,538)	(1,701,390)	(1,621,857)	(1,687,319)	(1,548,025)
<b>Selected Operating Data</b>					
Number of locations at beginning of year.....	5,609	5,391	5,201	5,006	4,813
Acquired locations <sup>(3)</sup> .....	—	17	—	—	—
New locations.....	205	202	190	197	193
Closed locations.....	—	1	—	2	—
Net new locations.....	<u>205</u>	<u>201</u>	<u>190</u>	<u>195</u>	<u>193</u>
Relocated locations.....	6	5	8	11	10
Number of locations at end of year.....	<u>5,814</u>	<u>5,609</u>	<u>5,391</u>	<u>5,201</u>	<u>5,006</u>
AutoZone domestic commercial programs.....	4,390	4,141	3,845	3,421	3,053
Inventory per location (in thousands).....	\$ 625	\$ 610	\$ 582	\$ 550	\$ 525
Total AutoZone store square footage (in thousands).....	38,198	36,815	35,424	34,076	32,706
Average square footage per AutoZone store.....	6,600	6,587	6,571	6,552	6,533
Increase in AutoZone store square footage.....	3.8%	3.9%	4.0%	4.2%	4.4%
Average net sales per AutoZone store (in thousands).....	\$ 1,773	\$ 1,761	\$ 1,724	\$ 1,736	\$ 1,716
Net sales per AutoZone store square foot.....	\$ 269	\$ 268	\$ 263	\$ 265	\$ 263
Total employees at end of year (in thousands).....	84	81	76	71	70
Inventory turnover <sup>(4)</sup> .....	1.4x	1.4x	1.5x	1.6x	1.6x
Accounts payable to inventory ratio.....	112.8%	112.9%	114.9%	115.6%	111.4%
After-tax return on invested capital <sup>(5)</sup> .....	31.3%	31.2%	32.1%	32.9%	33.1%
Adjusted debt to EBITDAR <sup>(6)</sup> .....	2.5	2.5	2.5	2.5	2.5
Net cash provided by operating activities (in thousands).....	\$ 1,577,329	\$ 1,525,123	\$ 1,341,234	\$ 1,415,011	\$ 1,223,981
Cash flow before share repurchases and changes in debt (in thousands) <sup>(7)</sup> .....	\$ 1,166,987	\$ 1,018,440	\$ 924,706	\$ 1,007,761	\$ 949,627
Share repurchases (in thousands).....	\$ 1,452,462	\$ 1,271,416	\$ 1,099,212	\$ 1,387,315	\$ 1,362,869
Number of shares repurchased (in thousands).....	1,903	2,010	2,232	3,511	3,795

(1) The fiscal year ended August 31, 2013 consisted of 53 weeks.

(2) The domestic comparable sales increases are based on sales for all AutoZone domestic stores open at least one year. Relocated stores are included in the same store sales computation based on the year the original store was opened. Closed store sales are included in the same store sales computation up to the week it closes, and excluded from the computation for all periods subsequent to closing. In addition, beginning in fiscal 2013, it also includes all sales through our www.autozone.com website, including consumer direct ship-to-home sales. All prior period same store sales have been restated to be comparable. The effect of including sales from AutoZone branded websites was not material to any period.

(3) Includes 17 IMC branches acquired on September 27, 2014.

- (4) *Inventory turnover is calculated as cost of sales divided by the average merchandise inventory balance over the trailing 5 quarters.*
- (5) *After-tax return on invested capital is defined as after-tax operating profit (excluding rent charges) divided by invested capital (which includes a factor to capitalize operating leases). See Reconciliation of Non-GAAP Financial Measures in Management's Discussion and Analysis of Financial Condition and Results of Operations.*
- (6) *Adjusted debt to EBITDAR is defined as the sum of total debt, capital lease obligations and annual rents times six; divided by net income plus interest, taxes, depreciation, amortization, rent and share-based compensation expense. See Reconciliation of Non-GAAP Financial Measures in Management's Discussion and Analysis of Financial Condition and Results of Operations.*
- (7) *Cash flow before share repurchases and changes in debt is defined as the change in cash and cash equivalents less the change in debt plus treasury stock purchases. See Reconciliation of Non-GAAP Financial Measures in Management's Discussion and Analysis of Financial Condition and Results of Operations.*

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

We are the nation's leading retailer, and a leading distributor, of automotive replacement parts and accessories in the United States. We began operations in 1979 and at August 27, 2016, operated 5,297 AutoZone stores in the United States, including Puerto Rico; 483 stores in Mexico; eight stores in Brazil; and 26 IMC branches. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At August 27, 2016, in 4,390 of our domestic AutoZone stores, we also had a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. We also have commercial programs in AutoZone stores in Mexico and Brazil. IMC branches carry an extensive line of original equipment quality import replacement parts. We also sell the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com) and [www.alldatadiy.com](http://www.alldatadiy.com). Additionally, we sell automotive hard parts, maintenance items, accessories and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories, performance and replacement parts through [www.autoanything.com](http://www.autoanything.com), and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com) and [www.imcparts.net](http://www.imcparts.net). We do not derive revenue from automotive repair or installation services.

### **Executive Summary**

We achieved strong performance in fiscal 2016, delivering record net income of \$1.241 billion, a 7.0% increase over the prior year, and sales growth of \$448.3 million, a 4.4% increase over the prior year. Both our retail sales and commercial sales grew this past year, as we continue to build our internal sales force and refine our parts assortment.

Our business is impacted by various factors within the economy that affect both our consumer and our industry, including but not limited to fuel costs, unemployment rates and other economic conditions. Given the nature of these macroeconomic factors, we cannot predict whether or for how long certain trends will continue, nor can we predict to what degree these trends will impact us in the future.

One macroeconomic factor affecting our customers and our industry during fiscal 2016 was gas prices. During fiscal 2016, the average price per gallon of unleaded gasoline in the United States was \$2.14 per gallon, compared to \$2.69 per gallon during fiscal 2015. We believe reduced gas prices gave our customers additional disposable income. With approximately 11 billion gallons of unleaded gas consumption each month across the U.S., each \$1 decrease at the pump contributes approximately \$11 billion of additional spending capacity to consumers each month. Given the unpredictability of gas prices, we cannot predict whether gas prices will increase or decrease, nor can we predict how any future changes in gas prices will impact our sales in future periods.

During fiscal 2016, failure and maintenance related categories represented the largest portion of our sales mix, at approximately 84% of total sales, with failure related categories continuing to be our largest set of categories. While we have not experienced any fundamental shifts in our category sales mix as compared to previous years, in our domestic stores we did experience a slight increase in mix of sales of the failure and discretionary categories as compared to last year. We believe the improvement in these sales categories was driven by

differences in regional weather patterns, improved merchandise assortments due to the products we have added over the last year and lower gas prices. Our sales mix can be impacted by severe or unusual weather over a short term period. Over the long term, we believe the impact of the weather on our sales mix is not significant.

Our primary response to fluctuations in the demand for the products we sell is to adjust our advertising message, store staffing and product assortment. In recent years, we initiated a variety of strategic tests focused on increasing inventory availability in our domestic stores. As part of those tests, we closely studied our hub distribution model, store inventory levels and product assortment, which led to strategic tests on increased frequency of delivery to our domestic stores and significantly expanding parts assortment in select domestic stores we call mega hubs. During fiscal 2015, we concluded our tests on these specific new concepts and continued to roll out these strategic initiatives in fiscal 2016. During fiscal 2016, we continued the implementation of more frequent deliveries from our distribution centers to additional domestic stores and the execution of our mega hub strategy. We expect to continue this effort in fiscal 2017 and beyond.

The two statistics we believe have the closest correlation to our market growth over the long-term are miles driven and the number of seven year old or older vehicles on the road.

#### *Miles Driven*

We believe that as the number of miles driven increases, consumers' vehicles are more likely to need service and maintenance, resulting in an increase in the need for automotive hard parts and maintenance items. While over the long-term we have seen a close correlation between our net sales and the number of miles driven, we have also seen certain time frames of minimal correlation in sales performance and miles driven. During the periods of minimal correlation between net sales and miles driven, we believe net sales have been positively impacted by other factors, including the number of seven year old or older vehicles on the road. Since the beginning of the fiscal year and through June 2016 (latest publicly available information), miles driven increased compared to the same period last year.

#### *Seven Year Old or Older Vehicles*

Between 2008 and 2012, new vehicle sales were significantly lower than historical levels, which we believe contributed to an increasing number of seven year old or older vehicles on the road. We estimate vehicles are driven an average of approximately 12,500 miles each year. In seven years, the average miles driven equates to approximately 87,500 miles. Our experience is that at this point in a vehicle's life, most vehicles are not covered by warranties and increased maintenance is needed to keep the vehicle operating. According to the latest data provided by the Auto Care Association, as of January 1, 2016, the average age of vehicles on the road is 11.6 years as compared to 11.5 years as of January 1, 2015. Although the average age of vehicles continues to increase, it is increasing at a decelerated rate primarily driven by the improvement in new car sales in recent years. However, in the near term, we expect the aging vehicle population to continue to increase as consumers keep their cars longer in an effort to save money during this uncertain economy. As the number of seven year old or older vehicles on the road increases, we expect an increase in demand for the products we sell.

### **Results of Operations**

#### *Fiscal 2016 Compared with Fiscal 2015*

For the fiscal year ended August 27, 2016, we reported net sales of \$10.636 billion compared with \$10.187 billion for the year ended August 29, 2015, a 4.4% increase from fiscal 2015. This growth was driven primarily by domestic same store sales increase of 2.4% and net sales of \$177.0 million from new domestic AutoZone stores. Domestic commercial sales for fiscal 2016 increased \$129.8 million, or 7.1%, over domestic commercial sales for fiscal 2015.

At August 27, 2016, we operated 5,297 domestic AutoZone stores, 483 stores in Mexico, eight stores in Brazil and 26 IMC branches compared with 5,141 domestic AutoZone stores, 441 stores in Mexico, seven stores in Brazil and 20 IMC branches at August 29, 2015. We reported a total auto parts (domestic, Mexico, Brazil and IMC) sales increase of 4.4% for fiscal 2016.

Gross profit for fiscal 2016 was \$5.609 billion, or 52.7% of net sales, compared with \$5.327 billion, or 52.3% of net sales for fiscal 2015. The improvement in gross margin was attributable to lower acquisition costs, partially offset by higher supply chain costs associated with current year inventory initiatives (-18 basis points).

Operating, selling, general and administrative expenses for fiscal 2016 increased to \$3.548 billion, or 33.4% of net sales, from \$3.374 billion, or 33.1% of net sales for fiscal 2015. The increase in operating expenses, as a percentage of sales, was primarily due to higher store payroll.

Interest expense, net for fiscal 2016 was \$147.7 million compared with \$150.4 million during fiscal 2015. This decrease was primarily due to a decline in borrowing rates, partially offset by higher borrowing levels over the comparable year period. Average borrowings for fiscal 2016 were \$4.860 billion, compared with \$4.520 billion for fiscal 2015 and weighted average borrowing rates were 2.7% for fiscal 2016, compared to 3.0% for fiscal 2015.

Our effective income tax rate was 35.1% of pre-tax income for fiscal 2016 compared to 35.6% for fiscal 2015. The decrease in the effective income tax rate was driven by a discrete tax item during fiscal 2016.

Net income for fiscal 2016 increased by 7.0% to \$1.241 billion, and diluted earnings per share increased 13.0% to \$40.70 from \$36.03 in fiscal 2015. The impact of the fiscal 2016 stock repurchases on diluted earnings per share in fiscal 2016 was an increase of approximately \$1.17.

#### *Fiscal 2015 Compared with Fiscal 2014*

For the fiscal year ended August 29, 2015, we reported net sales of \$10.187 billion compared with \$9.475 billion for the year ended August 30, 2014, a 7.5% increase from fiscal 2014. This growth was driven primarily by domestic same store sales increase of 3.8%, net sales of \$185.1 million from new domestic AutoZone stores and the inclusion of IMC sales. Domestic commercial sales for fiscal 2015 increased \$208.4 million, or 12.9%, over domestic commercial sales for fiscal 2014.

At August 29, 2015, we operated 5,141 domestic AutoZone stores, 441 stores in Mexico, seven stores in Brazil and 20 IMC branches compared with 4,984 domestic AutoZone stores, 402 stores in Mexico and five stores in Brazil at August 30, 2014. We reported a total auto parts (domestic, Mexico, Brazil and IMC) sales increase of 7.6% for fiscal 2015.

Gross profit for fiscal 2015 was \$5.327 billion, or 52.3% of net sales, compared with \$4.935 billion, or 52.1% of net sales for fiscal 2014. The improvement in gross margin was attributable to higher merchandise margins, partially offset by the impact of the IMC acquisition finalized during September 2014 (-25 basis points) and higher supply chain costs associated with current year inventory initiatives (-13 basis points).

Operating, selling, general and administrative expenses for fiscal 2015 increased to \$3.374 billion, or 33.1% of net sales, from \$3.105 billion, or 32.8% of net sales for fiscal 2014. The increase in operating expenses, as a percentage of sales, was primarily due to higher legal costs (-14 basis points) and the impact of IMC (-13 basis points).

Interest expense, net for fiscal 2015 was \$150.4 million compared with \$167.5 million during fiscal 2014. This decrease was primarily due to a decline in borrowing rates, partially offset by higher borrowing levels over the comparable year period. Average borrowings for fiscal 2015 were \$4.520 billion, compared with \$4.252 billion for fiscal 2014 and weighted average borrowing rates were 3.0% for fiscal 2015, compared to 3.6% for fiscal 2014.

Our effective income tax rate was 35.6% of pre-tax income for fiscal 2015 compared to 35.7% for fiscal 2014.

Net income for fiscal 2015 increased by 8.5% to \$1.160 billion, and diluted earnings per share increased 14.1% to \$36.03 from \$31.57 in fiscal 2014. The impact of the fiscal 2015 stock repurchases on diluted earnings per share in fiscal 2015 was an increase of approximately \$1.01.

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## Seasonality and Quarterly Periods

Our business is somewhat seasonal in nature, with the highest sales typically occurring in the spring and summer months of February through September, in which average weekly per-store sales historically have been about 15% to 20% higher than in the slower months of December and January. During short periods of time, a store's sales can be affected by weather conditions. Extremely hot or extremely cold weather may enhance sales by causing parts to fail; thereby increasing sales of seasonal products. Mild or rainy weather tends to soften sales, as parts failure rates are lower in mild weather, with elective maintenance deferred during periods of rainy weather. Over the longer term, the effects of weather balance out, as we have locations throughout the United States, Puerto Rico, Mexico and Brazil.

Each of the first three quarters of our fiscal year consists of 12 weeks, and the fourth quarter consisted of 16 weeks in 2016, 2015 and 2014. Because the fourth quarter contains seasonally high sales volume and consists of 16 weeks, compared with 12 weeks for each of the first three quarters, our fourth quarter represents a disproportionate share of the annual net sales and net income. The fourth quarter of fiscal year 2016 represented 32.0% of annual sales and 34.4% of net income; the fourth quarter of fiscal year 2015 represented 32.3% of annual sales and 34.6% of net income; and the fourth quarter of fiscal 2014 represented 32.2% of annual sales and 34.9% of net income.

## Liquidity and Capital Resources

The primary source of our liquidity is our cash flows realized through the sale of automotive parts, products and accessories. Net cash provided by operating activities was \$1.577 billion in 2016, \$1.525 billion in 2015 and \$1.341 billion in fiscal 2014. Cash flows from operations are favorable to last year primarily due to the growth in net income partially offset by an increase in pension contributions.

Our primary capital requirement has been the funding of our continued new-location development program. From the beginning of fiscal 2014 to August 27, 2016, we have opened 597 new locations. Net cash flows used in investing activities were \$505.8 million, compared to \$567.9 million in fiscal 2015 and \$448.0 million in fiscal 2014. We invested \$488.8 million in capital assets in fiscal 2016, compared to \$480.6 million in fiscal 2015 and \$438.1 million in fiscal 2014. The increase in capital expenditures during this time was primarily attributable to the number and types of locations opened and increased investment in our existing locations. We had new location openings of 205 for fiscal 2016, 202 for fiscal 2015 and 190 for fiscal 2014. Cash flows used in the acquisition of IMC were \$75.7 million in fiscal 2015. Cash flows were also used in the purchase of other intangibles for \$10 million in each of fiscal 2016 and fiscal 2015. In fiscal 2014 cash flows were used to purchase intangibles for \$11.1 million. We invest a portion of our assets held by our wholly owned insurance captive in marketable securities. We purchased \$130.2 million in marketable securities in fiscal 2016 and \$49.7 million in each of fiscal 2015 and fiscal 2014. We had proceeds from the sale of marketable securities of \$120.5 million in fiscal 2016, \$46.4 million in fiscal 2015 and \$46.8 million in fiscal 2014.

Net cash used in financing activities was \$1.053 billion in 2016, \$896.7 million in 2015 and \$911.6 million in fiscal 2014. The net cash used in financing activities reflected purchases of treasury stock which totaled \$1.452 billion for fiscal 2016, \$1.271 billion for fiscal 2015 and \$1.099 billion for fiscal 2014. The treasury stock purchases in fiscal 2016, 2015 and 2014 were primarily funded by cash flows from operations and by increases in debt levels. Proceeds from issuance of debt were \$650 million for each of fiscal 2016 and 2015 and \$400 million for fiscal 2014. In fiscal 2016, the proceeds from the issuance of debt were used for general corporate purposes, including for working capital requirements, capital expenditures, store openings and stock repurchases. In fiscal 2015, the proceeds from the issuance of debt were used for the repayment of a portion of our outstanding commercial borrowings, which were used to repay the \$500 million 5.750% Senior Notes due January 2015 and for the acquisition of IMC. In fiscal 2014, the proceeds from the issuance of debt were used for the repayment of a portion of the \$500 million Senior Notes due in January 2014. We used commercial paper borrowings to repay the \$300 million Senior Notes due in November 2015, the \$200 million Senior Notes due in June 2016 and the remainder of the \$500 million Senior Notes due in January 2014. In 2016 we received net proceeds from the issuance of commercial paper and short-term borrowings in the amount of \$149.9 million. Net proceeds from the issuance of commercial paper and short-term borrowings for fiscal 2015 and 2014 were \$153.8 million and \$256.8 million, respectively.



During fiscal 2017, we expect to invest in our business at an increased rate as compared to fiscal 2016. Our investments are expected to be directed primarily to new locations, supply chain infrastructure, enhancements to existing locations and investments in technology. The amount of our investments in our new locations is impacted by different factors, including such factors as whether the building and land are purchased (requiring higher investment) or leased (generally lower investment), located in the United States, Mexico or Brazil, or located in urban or rural areas. During fiscal 2016, 2015 and 2014, our capital expenditures have increased by approximately 2%, 10% and 6%, respectively, as compared to the prior year.

In addition to the building and land costs, our new locations require working capital, predominantly for inventories. Historically, we have negotiated extended payment terms from suppliers, reducing the working capital required and resulting in a high accounts payable to inventory ratio. We plan to continue leveraging our inventory purchases; however, our ability to do so may be limited by our vendors' capacity to factor their receivables from us. Certain vendors participate in financing arrangements with financial institutions whereby they factor their receivables from us, allowing them to receive payment on our invoices at a discounted rate. In recent years, we initiated a variety of strategic tests focused on increasing inventory availability, which increased our inventory per location. Many of our vendors have supported our initiative to update our product assortments by providing extended payment terms. These extended payment terms have allowed us to continue our high accounts payable to inventory ratio. We had an accounts payable to inventory ratio of 112.8% at August 27, 2016, 112.9% at August 29, 2015, and 114.9% at August 30, 2014. The decrease from fiscal 2014 to fiscal 2015 was driven by the inclusion of IMC in fiscal 2015.

Depending on the timing and magnitude of our future investments (either in the form of leased or purchased properties or acquisitions), we anticipate that we will rely primarily on internally generated funds and available borrowing capacity to support a majority of our capital expenditures, working capital requirements and stock repurchases. The balance may be funded through new borrowings. We anticipate that we will be able to obtain such financing in view of our credit ratings and favorable experiences in the debt markets in the past.

Our cash balances are held in various locations around the world. As of August 27, 2016 and August 29, 2015, cash and cash equivalents of \$78.1 million and \$64.9 million, respectively, were held outside of the U.S. and were generally utilized to support liquidity needs in our foreign operations. We intend to continue to permanently reinvest the cash held outside of the U.S. in our foreign operations.

For the fiscal year ended August 27, 2016, our after-tax return on invested capital ("ROIC") was 31.3% as compared to 31.2% for the comparable prior year period. ROIC is calculated as after-tax operating profit (excluding rent charges) divided by invested capital (which includes a factor to capitalize operating leases). We use ROIC to evaluate whether we are effectively using our capital resources and believe it is an important indicator of our overall operating performance. Refer to the "Reconciliation of Non-GAAP Financial Measures" section for further details of our calculation.

#### *Debt Facilities*

On December 19, 2014, we amended and restated our existing revolving credit facility (the "Multi-Year Credit Agreement") by increasing the amount of capital leases allowable to \$225 million, extending the expiration date by two years and renegotiating other terms and conditions. This credit facility is available to primarily support commercial paper borrowings, letters of credit and other short-term unsecured bank loans. The capacity of the credit facility is \$1.25 billion and may be increased to \$1.5 billion prior to the maturity date at our election and subject to bank credit capacity and approval, may include up to \$200 million in letters of credit and may include up to \$225 million in capital leases each fiscal year. Under the revolving credit facility, we may borrow funds consisting of Eurodollar loans or base rate loans. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the revolving credit facility, depending upon our senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. We also have the option to borrow funds under the terms of a swingline loan subfacility. The revolving credit facility expires in December 2019.

On December 19, 2014, we entered into a new revolving credit facility (the "364-Day Credit Agreement"). The credit facility is available to primarily support commercial paper borrowings and other short-term unsecured bank loans. The 364-Day Credit Agreement provides for loans in the principal amount of up to \$500 million. Under the credit facility, we may borrow funds consisting of Eurodollar loans, base rate loans or a combination of both.

Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable margin, as defined in the revolving credit facility, depending upon our senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The original expiration date of the credit facility was December 19, 2015, but in accordance with the credit agreement, in November 2015, we requested, and the banks approved, the extension of the termination date to December 16, 2016. In addition, at least 15 days prior to December 16, 2016, we have the right to convert the credit facility to a term loan, for up to one year from the termination date, subject to a 1% penalty.

As of August 27, 2016, we had no outstanding borrowings under either of the revolving credit facilities and \$3.3 million of outstanding letters of credit under the Multi-Year Credit Agreement.

The revolving credit facility agreements require that our consolidated interest coverage ratio as of the last day of each quarter shall be no less than 2.5:1. This ratio is defined as the ratio of (i) consolidated earnings before interest, taxes and rents to (ii) consolidated interest expense plus consolidated rents. Our consolidated interest coverage ratio as of August 27, 2016 was 5.5:1.

As of August 27, 2016, \$1.198 billion of commercial paper borrowings and the \$400 million 1.300% Notes due January 2017 are classified as long-term in the Consolidated Balance Sheets as we have the ability and intent to refinance on a long-term basis through available capacity in our revolving credit facilities. As of August 27, 2016, we had \$1.708 billion of availability under our \$1.75 billion revolving credit facilities, which would allow us to replace these short-term obligations with long-term financing facilities.

We also maintain a letter of credit facility that allows us to request the participating bank to issue letters of credit on our behalf up to an aggregate amount of \$100 million. The letter of credit facility is in addition to the letters of credit that may be issued under the Multi-Year Credit Agreement. In fiscal 2016, we amended our existing letter of credit facility to decrease the amount that can be requested in letters of credit from \$100 million to \$75 million effective June 2016. This amendment also extended the maturity date from June 2016 to June 2019. As of August 27, 2016 we had \$74.9 million in letters of credit outstanding under the letter of credit facility.

In addition to the outstanding letters of credit issued under the committed facilities discussed above, we had \$27.9 million in letters of credit outstanding as of August 27, 2016. These letters of credit have various maturity dates and were issued on an uncommitted basis.

On April 21, 2016, we issued \$400 million in 3.125% Senior Notes due April 2026 and \$250 million in 1.625% Senior Notes due April 2019 under our shelf registration statement filed with the SEC on April 15, 2015 (the "2015 Shelf Registration"). The 2015 Shelf Registration allows us to sell an indeterminate amount in debt securities to fund general corporate purposes, including repaying, redeeming or repurchasing outstanding debt and for working capital, capital expenditures, new location openings, stock repurchases and acquisitions. Proceeds from the debt issuances were used for general corporate purposes.

On April 29, 2015, we issued \$400 million in 3.250% Senior Notes due April 2025 and \$250 million in 2.500% Senior Notes due April 2021 under the 2015 Shelf Registration. Proceeds from the debt issuances were used to repay a portion of the outstanding commercial paper borrowings, which were used to repay the \$500 million in 5.750% Senior Notes due in January 2015, and for general corporate purposes.

On January 14, 2014, we issued \$400 million in 1.300% Senior Notes due January 2017 under our shelf registration statement filed with the SEC on April 17, 2012. Proceeds from the debt issuance on January 14, 2014, were used to repay a portion of the \$500 million in 6.500% Senior Notes due January 2014. We used commercial paper borrowings to repay the remainder of the 6.500% Senior Notes.

The 5.750% Senior Notes issued in July 2009 and the 7.125% Senior Notes issued during August 2008 (collectively, the “Notes”), are subject to an interest rate adjustment if the debt ratings assigned to the Notes are downgraded. Further, all senior notes contain a provision that repayment of the notes may be accelerated if we experience a change in control (as defined in the agreements). Our borrowings under our senior notes contain minimal covenants, primarily restrictions on liens. Under our revolving credit facilities, covenants include limitations on total indebtedness, restrictions on liens, a maximum debt to earnings ratio and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. These covenants are in addition to the consolidated interest coverage ratio discussed above. All of the repayment obligations under our borrowing arrangements may be accelerated and come due prior to the scheduled payment date if covenants are breached or an event of default occurs.

As of August 27, 2016, we were in compliance with all covenants related to our borrowing arrangements and expect to remain in compliance with those covenants in the future.

For the fiscal year ended August 27, 2016, our adjusted debt to earnings before interest, taxes, depreciation, amortization, rent and share-based compensation expense (“EBITDAR”) ratio was 2.5:1 as compared to 2.5:1 as of the comparable prior year end. We calculate adjusted debt as the sum of total debt, capital lease obligations and rent times six; and we calculate EBITDAR by adding interest, taxes, depreciation, amortization, rent and share-based compensation expense to net income. We target our debt levels to a ratio of adjusted debt to EBITDAR in order to maintain our investment grade credit ratings. We believe this is important information for the management of our debt levels. Refer to the “Reconciliation of Non-GAAP Financial Measures” section for further details of our calculation.

#### *Stock Repurchases*

During 1998, we announced a program permitting us to repurchase a portion of our outstanding shares not to exceed a dollar maximum established by our Board of Directors (the “Board”). On March 22, 2016, the Board voted to increase the authorization by \$750 million to raise the cumulative share repurchase authorization from \$16.4 billion to \$17.15 billion. From January 1998 to August 27, 2016, we have repurchased a total of 140.8 million shares at an aggregate cost of \$16.755 billion. We repurchased 1.9 million shares of common stock at an aggregate cost of \$1.452 billion during fiscal 2016, 2.0 million shares of common stock at an aggregate cost of \$1.271 billion during fiscal 2015 and 2.2 million shares of common stock at an aggregate cost of \$1.099 billion during fiscal 2014. Considering cumulative repurchases as of August 27, 2016, we had \$395.4 million remaining under the Board’s authorization to repurchase our common stock.

On September 22, 2016, the Board voted to increase the authorization by \$750 million. This brings the total value of shares authorized to \$17.9 billion. Subsequent to August 27, 2016, we have repurchased 390,473 shares of common stock at an aggregate cost of \$297.6 million. Considering the cumulative repurchases and the increase in authorization subsequent to August 27, 2016, we have \$847.7 million remaining under the Board’s authorization to repurchase our common stock.

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## Financial Commitments

The following table shows our significant contractual obligations as of August 27, 2016:

<i>(in thousands)</i>	<b>Total Contractual Obligations</b>	<b>Payment Due by Period</b>			
		<b>Less than 1 year</b>	<b>Between 1-3 years</b>	<b>Between 3-5 years</b>	<b>Over 5 years</b>
Debt <sup>(1)</sup> .....	\$ 4,947,500	\$ 1,597,500	\$ 500,000	\$ 750,000	\$ 2,100,000
Interest payments <sup>(2)</sup> .....	692,131	118,975	214,938	181,031	177,187
Operating leases <sup>(3)</sup> .....	2,106,257	274,341	514,564	426,483	890,869
Capital leases <sup>(4)</sup> .....	151,951	44,834	77,338	29,779	—
Self-insurance reserves <sup>(5)</sup> .....	222,188	78,458	71,860	30,923	40,947
Construction commitments .....	106,619	106,619	—	—	—
	<u>\$ 8,226,646</u>	<u>\$ 2,220,727</u>	<u>\$ 1,378,700</u>	<u>\$ 1,418,216</u>	<u>\$ 3,209,003</u>

(1) Debt balances represent principal maturities, excluding interest, discounts and debt issuance costs.

(2) Represents obligations for interest payments on long-term debt.

(3) Operating lease obligations are inclusive of amounts accrued within deferred rent and closed store obligations reflected in our consolidated balance sheets.

(4) Capital lease obligations include related interest.

(5) Self-insurance reserves reflect estimates based on actuarial calculations. Although these obligations do not have scheduled maturities, the timing of future payments are predictable based upon historical patterns. Accordingly, we reflect the net present value of these obligations in our consolidated balance sheets.

We have pension obligations reflected in our consolidated balance sheets that are not reflected in the table above due to the absence of scheduled maturities and the nature of the account. During fiscal 2016, we made contributions of \$52.7 million to the pension plan. We expect to make contributions of approximately \$17.8 million during fiscal 2017; however a change to the expected cash funding may be impacted by a change in interest rates or a change in the actual or expected return on plan assets.

As of August 27, 2016, our defined benefit obligation associated with our pension plans is \$328.5 million and our pension assets are valued at \$289.4 million, resulting in a net pension obligation of \$39.1 million. Amounts recorded in Accumulated other comprehensive loss are \$145.9 million at August 27, 2016. The balance in Accumulated other comprehensive loss will be amortized into pension expense in the future, unless the losses are recovered in future periods through actuarial gains.

Additionally, our tax liability for uncertain tax positions, including interest and penalties, was \$25.8 million at August 27, 2016. Approximately \$4.9 million is classified as current liabilities and \$20.9 million is classified as long-term liabilities. We did not reflect these obligations in the table above as we are unable to make an estimate of the timing of payments of the long-term liabilities due to uncertainties in the timing and amounts of the settlement of these tax positions.

### Off-Balance Sheet Arrangements

The following table reflects outstanding letters of credit and surety bonds as of August 27, 2016:

<i>(in thousands)</i>	<b>Total Other Commitments</b>
Standby letters of credit .....	\$ 106,104
Surety bonds .....	33,381
	<u>\$ 139,485</u>

A substantial portion of the outstanding standby letters of credit (which are primarily renewed on an annual basis) and surety bonds are used to cover reimbursement obligations to our workers' compensation carriers. There are no additional contingent liabilities associated with these instruments as the underlying liabilities are already reflected in our consolidated balance sheets. The standby letters of credit and surety bond arrangements expire within one year, but have automatic renewal clauses.

## Reconciliation of Non-GAAP Financial Measures

“Selected Financial Data” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” include certain financial measures not derived in accordance with generally accepted accounting principles (“GAAP”). These non-GAAP financial measures provide additional information for determining our optimum capital structure and are used to assist management in evaluating performance and in making appropriate business decisions to maximize stockholders’ value.

Non-GAAP financial measures should not be used as a substitute for GAAP financial measures, or considered in isolation, for the purpose of analyzing our operating performance, financial position or cash flows. However, we have presented the non-GAAP financial measures, as we believe they provide additional information that is useful to investors as it indicates more clearly our comparative year-to-year operating results. Furthermore, our management and Compensation Committee of the Board use the above-mentioned non-GAAP financial measures to analyze and compare our underlying operating results and use select measurements to determine payments of performance-based compensation. We have included a reconciliation of this information to the most comparable GAAP measures in the following reconciliation tables.

*Reconciliation of Non-GAAP Financial Measure: Cash Flow Before Share Repurchases and Changes in Debt*  
The following table reconciles net increase (decrease) in cash and cash equivalents to cash flow before share repurchases and changes in debt, which is presented in “Selected Financial Data”:

<i>(in thousands)</i>	<b>Fiscal Year Ended August</b>				
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>
Net increase/(decrease) in cash and cash equivalents .....	\$ 14,425	\$ 50,824	\$ (17,706)	\$ 39,098	\$ 5,487
Less: Increase in debt, excluding deferred financing costs .....	299,900	303,800	156,800	418,652	418,729
Plus: Share repurchases .....	<u>1,452,462</u>	<u>1,271,416</u>	<u>1,099,212</u>	<u>1,387,315</u>	<u>1,362,869</u>
Cash flow before share repurchases and changes in debt.....	<u>\$1,166,987</u>	<u>\$1,018,440</u>	<u>\$ 924,706</u>	<u>\$1,007,761</u>	<u>\$ 949,627</u>

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*Reconciliation of Non-GAAP Financial Measure: After-tax Return on Invested Capital (“ROIC”)*

The following table calculates the percentage of ROIC. ROIC is calculated as after-tax operating profit (excluding rent) divided by invested capital (which includes a factor to capitalize operating leases). The ROIC percentages are presented in “Selected Financial Data” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations”:

<i>(in thousands, except percentages)</i>	<b>Fiscal Year Ended August</b>				
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013<sup>(1)</sup></b>	<b>2012</b>
Net income.....	\$ 1,241,007	\$ 1,160,241	\$ 1,069,744	\$ 1,016,480	\$ 930,373
Adjustments:					
Interest expense .....	147,681	150,439	167,509	185,415	175,905
Rent expense.....	280,490	269,458	253,813	246,340	229,417
Tax effect <sup>(2)</sup> .....	<u>(150,288)</u>	<u>(149,483)</u>	<u>(150,412)</u>	<u>(155,432)</u>	<u>(145,916)</u>
After-tax return.....	<u>\$ 1,518,890</u>	<u>\$ 1,430,655</u>	<u>\$ 1,340,654</u>	<u>\$ 1,292,803</u>	<u>\$ 1,189,779</u>
Average debt <sup>(3)</sup> .....	\$ 4,820,402	\$ 4,458,114	\$ 4,258,796	\$ 3,930,975	\$ 3,492,672
Average (deficit) <sup>(4)</sup> .....	(1,774,329)	(1,619,596)	(1,709,778)	(1,581,832)	(1,372,342)
Rent x 6 <sup>(5)</sup> .....	1,682,940	1,616,748	1,522,878	1,478,040	1,376,502
Average capital lease obligations <sup>(6)</sup> .....	<u>131,008</u>	<u>126,096</u>	<u>108,475</u>	<u>102,729</u>	<u>96,027</u>
Invested capital.....	<u>\$ 4,860,021</u>	<u>\$ 4,581,362</u>	<u>\$ 4,180,371</u>	<u>\$ 3,929,912</u>	<u>\$ 3,592,859</u>
ROIC.....	<u>31.3%</u>	<u>31.2%</u>	<u>32.1%</u>	<u>32.9%</u>	<u>33.1%</u>

(1) The fiscal year ended August 31, 2013 consisted of 53 weeks.

(2) The effective tax rate during fiscal 2016, 2015, 2014, 2013 and 2012 was 35.1% 35.6% 35.7%, 36.0% and 36.0%, respectively.

(3) Average debt is equal to the average of our debt measured as of the previous five quarters.

(4) Average equity is equal to the average of our stockholders’ (deficit) measured as of the previous five quarters.

(5) Rent is multiplied by a factor of six to capitalize operating leases in the determination of pre-tax invested capital.

(6) Average capital lease obligations is computed as the average of our capital lease obligations over the previous five quarters.

### Reconciliation of Non-GAAP Financial Measure: Adjusted Debt to EBITDAR

The following table calculates the ratio of adjusted debt to EBITDAR. Adjusted debt to EBITDAR is calculated as the sum of total debt, capital lease obligations and annual rents times six; divided by net income plus interest, taxes, depreciation, amortization, rent and share-based compensation expense. The adjusted debt to EBITDAR ratios are presented in “Selected Financial Data” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations”:

<i>(in thousands, except ratios)</i>	Fiscal Year Ended August				
	2016	2015	2014	2013 <sup>(1)</sup>	2012
Net income.....	\$ 1,241,007	\$ 1,160,241	\$ 1,069,744	\$ 1,016,480	\$ 930,373
Add: Interest expense.....	147,681	150,439	167,509	185,415	175,905
Income tax expense.....	671,707	642,371	592,970	571,203	522,613
EBIT.....	2,060,395	1,953,051	1,830,223	1,773,098	1,628,891
Add: Depreciation and amortization expense.....	297,397	269,919	251,267	227,251	211,831
Rent expense.....	280,490	269,458	253,813	246,340	229,417
Share-based expense.....	39,825	40,995	39,390	37,307	33,363
EBITDAR.....	<u>\$ 2,678,107</u>	<u>\$ 2,533,423</u>	<u>\$ 2,374,693</u>	<u>\$ 2,283,996</u>	<u>\$ 2,103,502</u>
Debt.....	\$ 4,924,119	\$ 4,624,876	\$ 4,323,106	\$ 4,164,078	\$ 3,751,478
Capital lease obligations.....	147,285	128,167	119,603	106,171	102,256
Rent x 6.....	1,682,940	1,616,748	1,522,878	1,478,040	1,376,502
Adjusted debt.....	<u>\$ 6,754,344</u>	<u>\$ 6,369,791</u>	<u>\$ 5,965,587</u>	<u>\$ 5,748,289</u>	<u>\$ 5,230,236</u>
Adjusted debt to EBITDAR.....	<u>2.5</u>	<u>2.5</u>	<u>2.5</u>	<u>2.5</u>	<u>2.5</u>

(1) The fiscal year ended August 31, 2013 consisted of 53 weeks.

### Recent Accounting Pronouncements

See Note A of the Notes to Consolidated Financial Statements for a discussion on recent accounting pronouncements.

### Critical Accounting Policies and Estimates

Preparation of our consolidated financial statements requires us to make estimates and assumptions affecting the reported amounts of assets and liabilities at the date of the financial statements, reported amounts of revenues and expenses during the reporting period and related disclosures of contingent liabilities. In the notes to our consolidated financial statements, we describe our significant accounting policies used in preparing the consolidated financial statements. Our policies are evaluated on an ongoing basis and are drawn from historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results could differ under different assumptions or conditions. Our senior management has identified the critical accounting policies for the areas that are materially impacted by estimates and assumptions and have discussed such policies with the Audit Committee of our Board. The following items in our consolidated financial statements represent our critical accounting policies that require significant estimation or judgment by management:

#### *Inventory Reserves and Cost of Sales*

##### LIFO

We state our inventories at the lower of cost or market. Inventory cost has been determined using the last-in, first-out (“LIFO”) method for domestic inventories and the weighted average cost method for Mexico and Brazil inventories. Due to price deflation on our merchandise purchases, we have exhausted our LIFO reserve balance. Our policy is not to write up inventory in excess of replacement cost, which is based on average cost. The difference between LIFO cost and replacement cost, which will be reduced upon experiencing price inflation on our merchandise purchases, was \$364.1 million at August 27, 2016.

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### Inventory Obsolescence and Shrinkage

Our inventory, primarily hard parts, maintenance items, accessories and non-automotive products, is used on vehicles that have rather long lives; and therefore, the risk of obsolescence is minimal and the majority of excess inventory has historically been returned to our vendors for credit. In the isolated instances where less than full credit will be received for such returns and where we anticipate that items will be sold at retail prices that are less than recorded costs, we record a charge (less than \$3 million in each of the last three years) through cost of sales for the difference. These charges are based on management's judgment, including estimates and assumptions regarding marketability of products and the market value of inventory to be sold in future periods.

Historically, we have not encountered material exposure to inventory obsolescence or excess inventory, nor have we experienced material changes to our estimates. However, we may be exposed to material losses should our vendors alter their policy with regard to accepting excess inventory returns.

Additionally, we reduce inventory for projected losses related to shrinkage, which is estimated based on historical losses and current inventory loss trends resulting from previous physical inventories. Shrinkage may occur due to theft, loss or inaccurate records for the receipt of goods, among other things. Throughout the year, we take physical inventory counts of our stores and distribution centers to verify these estimates. We make assumptions regarding upcoming physical inventory counts that may differ from actual results.

Each quarter, we evaluate the accrued shrinkage in light of the actual shrink results from physical inventory counts. To the extent our actual physical inventory count results differ from our estimates, we may experience material adjustments to our financial statements. Historically, we have not experienced material adjustments to our shrinkage estimates and do not believe there is a reasonable likelihood that there will be a material change in the future estimates or assumptions we use. Over the last three years, there has been less than a 50 basis point fluctuation in our shrinkage rate (shrink loss as a percent of sales).

A 10% difference in our inventory reserves as of August 27, 2016, would have affected net income by approximately \$6.2 million in fiscal 2016.

### *Vendor Allowances*

We receive various payments and allowances from our vendors through a variety of programs and arrangements, including allowances for warranties, advertising and general promotion of vendor products. Vendor allowances are treated as a reduction of inventory, unless they are provided as a reimbursement of specific, incremental, identifiable costs incurred by the Company in selling the vendor's products. Approximately 87% of the vendor funds received are recorded as a reduction of the cost of inventories and recognized as a reduction to cost of sales as these inventories are sold.

Based on our vendor agreements, a significant portion of vendor funding we receive is earned as we purchase inventory. Therefore, we record receivables for funding earned but not yet received as we purchase inventory. During the year, we regularly review the receivables from vendors to ensure vendors are able to meet their obligations. We generally have not recorded a reserve against these receivables as we have not experienced significant losses and have legal right of offset with our vendors for payments owed them. Historically, we have had write-offs less than \$150 thousand in each of the last three years.

### *Goodwill and Intangibles*

We evaluate goodwill and indefinite-lived intangibles for impairment annually in the fourth quarter of each fiscal year or whenever events or changes in circumstances indicate the carrying values exceed the current fair values. We evaluate the likelihood of impairment by considering qualitative factors, such as macroeconomic, industry, market, or any other factors that could impact the reporting unit's fair value. If these factors indicate impairment, we perform a quantitative assessment to determine if the carrying value exceeds the fair value. Goodwill is evaluated at the reporting unit level and involves valuation methods including forecasting future financial performance, estimates of discount rates and other factors. If the carrying value of the reporting unit's goodwill exceeds the fair value, we recognize an impairment loss.

Indefinite-lived intangibles are evaluated by comparing the carrying amount of the asset to the future discounted cash flows that the asset is expected to generate. If the carrying value of the indefinite-lived intangible asset



exceeds the fair value based on the future discounted cash flows, we recognize an impairment loss. These impairment analyses require a significant amount of subjective judgment by management, and as a result these estimates are uncertain and our actual results may be different from our estimates.

The carrying value of goodwill at August 27, 2016 and August 29, 2015 was \$391.9 million. No impairment charges were recognized in fiscal 2016, 2015 and 2014.

#### *Self-Insurance Reserves*

We retain a significant portion of the risks associated with workers' compensation, employee health, general and products liability, property and vehicle liability; and we obtain third party insurance to limit the exposure related to certain of these risks. Our self-insurance reserve estimates totaled \$214.4 million at August 27, 2016, and \$205.3 million at August 29, 2015. This change is primarily reflective of our growing operations, including inflation, increases in health care costs, the number of vehicles and the number of hours worked, as well as our historical claims experience.

The assumptions made by management in estimating our self-insurance reserves include consideration of historical cost experience, judgments about the present and expected levels of cost per claim and retention levels. We utilize various methods, including analyses of historical trends and actuarial methods, to estimate the cost to settle reported claims and claims incurred but not yet reported. The actuarial methods develop estimates of the future ultimate claim costs based on the claims incurred as of the balance sheet date. When estimating these liabilities, we consider factors, such as the severity, duration and frequency of claims, legal costs associated with claims, healthcare trends and projected inflation of related factors. In recent history, our methods for determining our exposure have remained consistent, and our historical trends have been appropriately factored into our reserve estimates. As we obtain additional information and refine our methods regarding the assumptions and estimates we use to recognize liabilities incurred, we will adjust our reserves accordingly.

Management believes that the various assumptions developed and actuarial methods used to determine our self-insurance reserves are reasonable and provide meaningful data and information that management uses to make its best estimate of our exposure to these risks. Arriving at these estimates, however, requires a significant amount of subjective judgment by management, and as a result these estimates are uncertain and our actual exposure may be different from our estimates. For example, changes in our assumptions about health care costs, the severity of accidents and the incidence of illness, the average size of claims and other factors could cause actual claim costs to vary materially from our assumptions and estimates, causing our reserves to be overstated or understated. For instance, a 10% change in our self-insurance liability would have affected net income by approximately \$13.9 million for fiscal 2016.

Our liabilities for workers' compensation, certain general and product liability, property and vehicle claims do not have scheduled maturities; however, the timing of future payments is predictable based on historical patterns and is relied upon in determining the current portion of these liabilities. Accordingly, we reflect the net present value of the obligations we determine to be long-term using the risk-free interest rate as of the balance sheet date. If the discount rate used to calculate the present value of these reserves changed by 50 basis points, net income would have been affected by approximately \$2.1 million for fiscal 2016. Our liability for health benefits is classified as current, as the historical average duration of claims is approximately six weeks.

#### *Income Taxes*

Our income tax returns are audited by state, federal and foreign tax authorities, and we are typically engaged in various tax examinations at any given time. Tax contingencies often arise due to uncertainty or differing interpretations of the application of tax rules throughout the various jurisdictions in which we operate. The contingencies are influenced by items such as tax audits, changes in tax laws, litigation, appeals and prior experience with similar tax positions. We regularly review our tax reserves for these items and assess the adequacy of the amount we have recorded. As of August 27, 2016, we had approximately \$25.8 million reserved for uncertain tax positions.

We evaluate potential exposures associated with our various tax filings by estimating a liability for uncertain tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires us to estimate

and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement.

We believe our estimates to be reasonable and have not experienced material adjustments to our reserves in the previous three years; however, actual results could differ from our estimates, and we may be exposed to gains or losses that could be material. Specifically, management has used judgment and made assumptions to estimate the likely outcome of uncertain tax positions. Additionally, to the extent we prevail in matters for which a liability has been established, or must pay in excess of recognized reserves, our effective tax rate in any particular period could be materially affected.

#### *Pension Obligation*

Prior to January 1, 2003, substantially all full-time employees were covered by a qualified defined benefit pension plan. The benefits under the plan were based on years of service and the employee's highest consecutive five-year average compensation. On January 1, 2003, the plan was frozen. Accordingly, pension plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan. On January 1, 2003, our supplemental, unqualified defined benefit pension plan for certain highly compensated employees was also frozen. Accordingly, plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan. As the plan benefits are frozen, the annual pension expense and recorded liabilities are not impacted by increases in future compensation levels, but are impacted by the use of two key assumptions in the calculation of these balances:

*Expected long-term rate of return on plan assets:* For the fiscal year ended August 27, 2016, we have assumed a 7.0% long-term rate of return on our plan assets. This estimate is a judgmental matter in which management considers the composition of our asset portfolio, our historical long-term investment performance and current market conditions. We review the expected long-term rate of return on an annual basis, and revise it accordingly. Additionally, we monitor the mix of investments in our portfolio to ensure alignment with our long-term strategy to manage pension cost and reduce volatility in our assets. In August 2014, our Investment Committee approved a revised asset allocation target for the investments held by the pension plan. Based on the revised asset allocation target, the expected long-term rate of return on plan assets changed from 7.5% for the year ended August 30, 2014, to 7.0% for the years ending August 29, 2015 and August 27, 2016. At August 27, 2016, our plan assets totaled \$289.4 million in our qualified plan. Our assets are generally valued using the net asset values, which are determined by valuing investments at the closing price or last trade reported on such date on the major market on which the individual securities are traded. We have no assets in our nonqualified plan. A 50 basis point change in our expected long term rate of return would impact annual pension expense by approximately \$1.4 million for the qualified plan.

*Discount rate used to determine benefit obligations:* This rate is highly sensitive and is adjusted annually based on the interest rate for long-term, high-quality, corporate bonds as of the measurement date using yields for maturities that are in line with the duration of our pension liabilities. For fiscal 2016, we assumed a discount rate of 3.7%. A decrease in the discount rate increases our projected benefit obligation and pension expense. A 50 basis point change in the discount rate at August 27, 2016 would impact annual pension expense/income by approximately \$1.8 million for the qualified plan and \$24 thousand for the nonqualified plan.

## Item 7A. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to market risk from, among other things, changes in interest rates, foreign exchange rates and fuel prices. From time to time, we use various derivative instruments to reduce interest rate and fuel price risks. To date, based upon our current level of foreign operations, no derivative instruments have been utilized to reduce foreign exchange rate risk. All of our hedging activities are governed by guidelines that are authorized by the Board. Further, we do not buy or sell derivative instruments for trading purposes.

### *Interest Rate Risk*

Our financial market risk results primarily from changes in interest rates. At times, we reduce our exposure to changes in interest rates by entering into various interest rate hedge instruments such as interest rate swap contracts, treasury lock agreements and forward-starting interest rate swaps.

We have historically utilized interest rate swaps to convert variable rate debt to fixed rate debt and to lock in fixed rates on future debt issuances. We reflect the current fair value of all interest rate hedge instruments as a component of either other current assets or accrued expenses and other. Our interest rate hedge instruments are designated as cash flow hedges.

Unrealized gains and losses on interest rate hedges are deferred in stockholders' deficit as a component of Accumulated other comprehensive loss. These deferred gains and losses are recognized in income as a decrease or increase to interest expense in the period in which the related cash flows being hedged are recognized in expense. However, to the extent that the change in value of an interest rate hedge instrument does not perfectly offset the change in the value of the cash flow being hedged, that ineffective portion is immediately recognized in earnings.

The fair value of our debt was estimated at \$5.117 billion as of August 27, 2016, and \$4.696 billion as of August 29, 2015, based on the quoted market prices for the same or similar debt issues or on the current rates available to us for debt having the same remaining maturities. Such fair value is greater than the carrying value of debt by \$192.7 million and \$70.7 million at August 27, 2016 and August 29, 2015, respectively. We had \$1.198 billion of variable rate debt outstanding at August 27, 2016, and \$1.048 billion of variable rate debt outstanding at August 29, 2015. In fiscal 2016, at this borrowing level for variable rate debt, a one percentage point increase in interest rates would have had an unfavorable impact on our pre-tax earnings and cash flows of approximately \$12.0 million. The primary interest rate exposure on variable rate debt is based on LIBOR. We had outstanding debt of \$3.727 billion, net of unamortized debt issuance costs of \$23.4 million, at August 27, 2016, and \$3.577 billion, net of unamortized debt issuance costs of \$22.7 million, at August 29, 2015. A one percentage point increase in interest rates would reduce the fair value of our fixed rate debt by approximately \$178.9 million at August 27, 2016.

### *Fuel Price Risk*

From time to time, we utilize fuel swap contracts in order to lower fuel cost volatility in our operating results. Historically, the instruments were executed to economically hedge a portion of our diesel and unleaded fuel exposure. However, we have not designated the fuel swap contracts as hedging instruments; and therefore, the contracts have not qualified for hedge accounting treatment. In fiscal 2015, we entered into a fuel swap to economically hedge the commodity cost associated with our unleaded fuel usage. The notional amount of the contract was 2.9 million gallons and terminated March 31, 2015. The swap had no significant impact on the results of operations. We did not enter into any fuel swap contracts during fiscal 2016 or 2014.

### *Foreign Currency Risk*

Foreign currency exposures arising from transactions include firm commitments and anticipated transactions denominated in a currency other than our entities' functional currencies. To minimize our risk, we generally enter into transactions denominated in the respective functional currencies. We are exposed to Brazilian reals, Canadian dollars, euros, Chinese yuan renminbi and British pounds, but our primary foreign currency exposure arises from Mexican peso-denominated revenues and profits and their translation into U.S. dollars. Foreign currency exposures arising from transactions denominated in currencies other than the functional currency are not material.

We view our investments in Mexican subsidiaries as long-term. As a result, we generally do not hedge these net investments. The net asset exposure in the Mexican subsidiaries translated into U.S. dollars using the year-end exchange rates was \$398.0 million at August 27, 2016 and \$366.7 million at August 29, 2015. The year-end exchange rates with respect to the Mexican peso decreased by approximately 9% against the U.S. dollar during fiscal 2016 and decreased by approximately 29% during fiscal 2015. The potential loss in value of our net assets in the Mexican subsidiaries resulting from a hypothetical 10 percent adverse change in quoted foreign currency exchange rates at August 27, 2016 and August 29, 2015, would be approximately \$36.2 million and approximately \$33.3 million, respectively. Any changes in our net assets in the Mexican subsidiaries relating to foreign currency exchange rates would be reflected in the foreign currency translation component of Accumulated other comprehensive loss, unless the Mexican subsidiaries are sold or otherwise disposed.

A hypothetical 10 percent adverse change in average exchange rates would not have a material impact on our results of operations.

**Item 8. Financial Statements and Supplementary Data**

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## Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended). Our internal control over financial reporting includes, among other things, defined policies and procedures for conducting and governing our business, sophisticated information systems for processing transactions and properly trained staff. Mechanisms are in place to monitor the effectiveness of our internal control over financial reporting, including regular testing performed by the Company's internal audit team. Actions are taken to correct deficiencies as they are identified. Our procedures for financial reporting include the active involvement of senior management, our Audit Committee and a staff of highly qualified financial and legal professionals.

Management, with the participation of our principal executive and financial officers, assessed our internal control over financial reporting as of August 27, 2016, the end of our fiscal year. Management based its assessment on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 2013 framework.

Based on this assessment, management has concluded that our internal control over financial reporting was effective as of August 27, 2016.

Our independent registered public accounting firm, Ernst & Young LLP, audited the effectiveness of our internal control over financial reporting. Ernst & Young LLP's attestation report on the Company's internal control over financial reporting as of August 27, 2016 is included in this Annual Report on Form 10-K.

/s/ WILLIAM C. RHODES, III

William C. Rhodes, III  
Chairman, President and  
Chief Executive Officer  
(Principal Executive Officer)

/s/ WILLIAM T. GILES

William T. Giles  
Chief Financial Officer and Executive  
Vice President – Finance, Information  
Technology and ALLDATA  
(Principal Financial Officer)

### Certifications

#### *Compliance with NYSE Corporate Governance Listing Standards*

On January 11, 2016, the Company submitted to the New York Stock Exchange the Annual CEO Certification required pursuant to Section 303A.12(a) of the New York Stock Exchange Listed Company Manual.

#### *Rule 13a-14(a) Certifications of Principal Executive Officer and Principal Financial Officer*

The Company has filed, as exhibits to its Annual Report on Form 10-K for the fiscal year ended August 27, 2016, the certifications of its Principal Executive Officer and Principal Financial Officer required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of AutoZone, Inc.

We have audited AutoZone, Inc.'s internal control over financial reporting as of August 27, 2016, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 2013 framework (the "COSO criteria"). AutoZone, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on AutoZone, Inc.'s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, AutoZone, Inc. maintained, in all material respects, effective internal control over financial reporting as of August 27, 2016, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of AutoZone, Inc. as of August 27, 2016 and August 29, 2015, and the related consolidated statements of income, comprehensive income, stockholders' deficit, and cash flows for each of the three years in the period ended August 27, 2016 of AutoZone, Inc. and our report dated October 24, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Memphis, Tennessee  
October 24, 2016

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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of AutoZone, Inc.

We have audited the accompanying consolidated balance sheets of AutoZone, Inc. as of August 27, 2016 and August 29, 2015, and the related consolidated statements of income, comprehensive income, stockholders' deficit, and cash flows for each of the three years in the period ended August 27, 2016. These financial statements are the responsibility of AutoZone, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of AutoZone, Inc. as of August 27, 2016 and August 29, 2015 and the consolidated results of its operations and its cash flows for each of the three years in the period ended August 27, 2016, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), AutoZone, Inc.'s internal control over financial reporting as of August 27, 2016, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 2013 framework and our report dated October 24, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Memphis, Tennessee  
October 24, 2016

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## Consolidated Statements of Income

	Year Ended		
	August 27, 2016 (52 weeks)	August 29, 2015 (52 weeks)	August 30, 2014 (52 weeks)
<i>(in thousands, except per share data)</i>			
Net sales .....	\$10,635,676	\$10,187,340	\$ 9,475,313
Cost of sales, including warehouse and delivery expenses .....	<u>5,026,940</u>	<u>4,860,309</u>	<u>4,540,406</u>
Gross profit .....	5,608,736	5,327,031	4,934,907
Operating, selling, general and administrative expenses .....	<u>3,548,341</u>	<u>3,373,980</u>	<u>3,104,684</u>
Operating profit .....	2,060,395	1,953,051	1,830,223
Interest expense, net .....	<u>147,681</u>	<u>150,439</u>	<u>167,509</u>
Income before income taxes .....	1,912,714	1,802,612	1,662,714
Income tax expense .....	671,707	642,371	592,970
Net income .....	<u>\$ 1,241,007</u>	<u>\$ 1,160,241</u>	<u>\$ 1,069,744</u>
Weighted average shares for basic earnings per share .....	29,889	31,560	33,267
Effect of dilutive stock equivalents .....	<u>599</u>	<u>646</u>	<u>615</u>
Weighted average shares for diluted earnings per share .....	30,488	32,206	33,882
Basic earnings per share .....	<u>\$ 41.52</u>	<u>\$ 36.76</u>	<u>\$ 32.16</u>
Diluted earnings per share .....	<u>\$ 40.70</u>	<u>\$ 36.03</u>	<u>\$ 31.57</u>

See Notes to Consolidated Financial Statements.

## Consolidated Statements of Comprehensive Income

	Year Ended		
	August 27, 2016 (52 weeks)	August 29, 2015 (52 weeks)	August 30, 2014 (52 weeks)
<i>(in thousands)</i>			
Net income .....	\$1,241,007	\$ 1,160,241	\$ 1,069,744
Other comprehensive loss:			
Pension liability adjustments, net of taxes <sup>(1)</sup> .....	(18,095)	(6,975)	(12,959)
Foreign currency translation adjustments .....	(39,524)	(113,652)	4,647
Unrealized gains (losses) on marketable securities, net of taxes <sup>(2)</sup> .....	146	(102)	101
Net derivative activity, net of taxes <sup>(3)</sup> .....	<u>(538)</u>	<u>114</u>	<u>96</u>
Total other comprehensive loss .....	<u>(58,011)</u>	<u>(120,615)</u>	<u>(8,115)</u>
Comprehensive income .....	<u>\$ 1,182,996</u>	<u>\$ 1,039,626</u>	<u>\$ 1,061,629</u>

(1) Pension liability adjustments are presented net of taxes of \$11,394 in 2016, \$4,638 in 2015 and \$8,287 in 2014.

(2) Unrealized gains (losses) on marketable securities are presented net of taxes of \$79 in 2016, \$55 in 2015 and \$54 in 2014.

(3) Net derivative activities are presented net of taxes of \$315 in 2016, \$68 in 2015 and \$87 in 2014.

See Notes to Consolidated Financial Statements.

## Consolidated Balance Sheets

<i>(in thousands)</i>	August 27, 2016	August 29, 2015
<b>Assets</b>		
Current assets:		
Cash and cash equivalents .....	\$ 189,734	\$ 175,309
Accounts receivable .....	287,680	247,872
Merchandise inventories.....	3,631,916	3,421,635
Other current assets .....	130,243	121,847
Deferred income taxes .....	—	3,631
Total current assets .....	<u>4,239,573</u>	<u>3,970,294</u>
Property and equipment:		
Land.....	998,460	966,916
Buildings and improvements.....	3,169,575	2,989,399
Equipment .....	1,550,792	1,422,949
Leasehold improvements.....	434,615	395,714
Construction in progress.....	<u>176,673</u>	<u>116,729</u>
	6,330,115	5,891,707
Less: Accumulated depreciation and amortization .....	<u>2,596,861</u>	<u>2,386,075</u>
	3,733,254	3,505,632
Goodwill.....	391,887	391,887
Deferred income taxes .....	36,855	42,615
Other long-term assets .....	<u>198,218</u>	<u>191,921</u>
	<u>626,960</u>	<u>626,423</u>
	<u>\$ 8,599,787</u>	<u>\$ 8,102,349</u>
<b>Liabilities and Stockholders' Deficit</b>		
Current liabilities:		
Accounts payable .....	\$ 4,095,854	\$ 3,864,168
Accrued expenses and other .....	551,625	531,561
Income taxes payable .....	42,841	58,082
Deferred income taxes .....	—	259,062
Total current liabilities .....	<u>4,690,320</u>	<u>4,712,873</u>
Long-term debt .....	4,924,119	4,624,876
Deferred income taxes .....	284,500	—
Other long-term liabilities.....	488,386	465,990
Commitments and contingencies .....	—	—
Stockholders' deficit:		
Preferred stock, authorized 1,000 shares; no shares issued .....	—	—
Common stock, par value \$.01 per share, authorized 200,000 shares; 30,329 shares issued and 29,118 shares outstanding in 2016 and 32,098 shares issued and 30,659 shares outstanding in 2015 .....	303	321
Additional paid-in capital .....	1,054,647	938,355
Retained deficit .....	(1,602,186)	(1,418,738)
Accumulated other comprehensive loss .....	(307,529)	(249,518)
Treasury stock, at cost .....	<u>(932,773)</u>	<u>(971,810)</u>
Total stockholders' deficit .....	<u>(1,787,538)</u>	<u>(1,701,390)</u>
	<u>\$ 8,599,787</u>	<u>\$ 8,102,349</u>

See Notes to Consolidated Financial Statements.

## Consolidated Statements of Cash Flows

<i>(in thousands)</i>	Year Ended		
	August 27, 2016 (52 weeks)	August 29, 2015 (52 weeks)	August 30, 2014 (52 weeks)
Cash flows from operating activities:			
Net income .....	\$ 1,241,007	\$ 1,160,241	\$ 1,069,744
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization of property and equipment and intangibles .....	297,397	269,919	251,267
Amortization of debt origination fees .....	7,980	6,230	6,856
Income tax benefit from exercise of stock options .....	(63,731)	(47,895)	(23,771)
Deferred income taxes .....	45,019	35,971	(14,698)
Share-based compensation expense .....	39,825	40,995	39,390
Pension plan contributions .....	(52,721)	(17,077)	(16,910)
Changes in operating assets and liabilities:			
Accounts receivable .....	(41,447)	(36,466)	(27,963)
Merchandise inventories .....	(227,518)	(266,776)	(276,834)
Accounts payable and accrued expenses .....	271,198	291,736	285,269
Income taxes payable .....	50,122	74,487	46,555
Other, net .....	<u>10,198</u>	<u>13,758</u>	<u>2,329</u>
Net cash provided by operating activities .....	1,577,329	1,525,123	1,341,234
Cash flows from investing activities:			
Capital expenditures .....	(488,791)	(480,579)	(438,116)
Acquisition of business, net of cash .....	-	(75,744)	-
Purchase of intangibles .....	(10,000)	(10,000)	(11,112)
Purchase of marketable securities .....	(130,170)	(49,740)	(49,736)
Proceeds from sale of marketable securities .....	120,472	46,411	46,796
Proceeds from disposal of capital assets and other, net .....	<u>2,654</u>	<u>1,741</u>	<u>4,200</u>
Net cash used in investing activities .....	(505,835)	(567,911)	(447,968)
Cash flows from financing activities:			
Net proceeds of commercial paper .....	149,900	153,800	256,800
Proceeds from issuance of debt .....	650,000	650,000	400,000
Repayment of debt .....	(500,000)	(500,000)	(500,000)
Net proceeds from sale of common stock .....	80,289	66,717	42,034
Purchase of treasury stock .....	(1,452,462)	(1,271,416)	(1,099,212)
Income tax benefit from exercise of stock options .....	63,731	47,895	23,771
Payments of capital lease obligations .....	(36,320)	(34,986)	(32,656)
Other, net .....	<u>(7,935)</u>	<u>(8,712)</u>	<u>(2,294)</u>
Net cash used in financing activities .....	(1,052,797)	(896,702)	(911,557)
Effect of exchange rate changes on cash .....	<u>(4,272)</u>	<u>(9,686)</u>	<u>585</u>
Net increase (decrease) in cash and cash equivalents .....	14,425	50,824	(17,706)
Cash and cash equivalents at beginning of year .....	<u>175,309</u>	<u>124,485</u>	<u>142,191</u>
Cash and cash equivalents at end of year .....	<u>\$ 189,734</u>	<u>\$ 175,309</u>	<u>\$ 124,485</u>
Supplemental cash flow information:			
Interest paid, net of interest cost capitalized .....	<u>\$ 136,731</u>	<u>\$ 137,630</u>	<u>\$ 166,477</u>
Income taxes paid .....	<u>\$ 582,384</u>	<u>\$ 539,152</u>	<u>\$ 556,974</u>
Assets acquired through capital lease .....	<u>\$ 94,052</u>	<u>\$ 71,047</u>	<u>\$ 64,927</u>

See Notes to Consolidated Financial Statements.

## Consolidated Statements of Stockholders' Deficit

<i>(in thousands)</i>	Common Shares Issued	Common Stock	Additional Paid-in Capital	Retained Deficit	Accumulated Other Comprehensive Loss	Treasury Stock	Total
Balance at August 31, 2013	36,768	\$ 368	\$ 814,457	\$ (1,378,936)	\$ (120,788)	\$ (1,002,420)	\$ (1,687,319)
Net income				1,069,744			1,069,744
Total other comprehensive income					(8,115)		(8,115)
Purchase of 2,232 shares of treasury stock						(1,099,212)	(1,099,212)
Retirement of treasury shares	(3,153)	(32)	(73,995)	(1,219,931)		1,293,958	-
Issuance of common stock under stock options and stock purchase plans	243	3	42,031				42,034
Share-based compensation expense			37,240				37,240
Income tax benefit from exercise of stock options			23,771				23,771
Balance at August 30, 2014	33,858	339	843,504	(1,529,123)	(128,903)	(807,674)	(1,621,857)
Net income				1,160,241			1,160,241
Total other comprehensive loss					(120,615)		(120,615)
Purchase of 2,010 shares of treasury stock						(1,271,416)	(1,271,416)
Retirement of treasury shares	(2,125)	(21)	(57,403)	(1,049,856)		1,107,280	-
Issuance of common stock under stock options and stock purchase plans	365	3	66,714				66,717
Share-based compensation expense			37,645				37,645
Income tax benefit from exercise of stock options			47,895				47,895
Balance at August 29, 2015	32,098	321	938,355	(1,418,738)	(249,518)	(971,810)	(1,701,390)
Net income				1,241,007			1,241,007
Total other comprehensive loss					(58,011)		(58,011)
Purchase of 1,903 shares of treasury stock						(1,452,462)	(1,452,462)
Retirement of treasury shares	(2,132)	(21)	(67,023)	(1,424,455)		1,491,499	-
Issuance of common stock under stock options and stock purchase plans	363	3	80,286				80,289
Share-based compensation expense			39,298				39,298
Income tax benefit from exercise of stock options			63,731				63,731
Balance at August 27, 2016	<u>30,329</u>	<u>\$ 303</u>	<u>\$ 1,054,647</u>	<u>\$ (1,602,186)</u>	<u>\$ (307,529)</u>	<u>\$ (932,773)</u>	<u>\$ (1,787,538)</u>

See Notes to Consolidated Financial Statements.

## Notes to Consolidated Financial Statements

### Note A – Significant Accounting Policies

**Business:** AutoZone, Inc. and its wholly owned subsidiaries (“AutoZone” or the “Company”) are principally a retailer and distributor of automotive parts and accessories. At the end of fiscal 2016, the Company operated 5,297 AutoZone stores in the United States (“U.S.”), including Puerto Rico; 483 stores in Mexico; eight stores in Brazil and 26 IMC branches. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At the end of fiscal 2016, 4,390 of the domestic AutoZone stores had a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. AutoZone stores in Mexico and Brazil also have commercial programs. IMC branches carry an extensive line of original equipment quality import replacement parts. The Company also sells the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com) and [www.alldatadiy.com](http://www.alldatadiy.com). Additionally, the Company sells automotive hard parts, maintenance items, accessories and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories, performance and replacement parts through [www.autoanything.com](http://www.autoanything.com), and its commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com) and [www.imcparts.net](http://www.imcparts.net). The Company does not derive revenue from automotive repair or installation services.

**Fiscal Year:** The Company’s fiscal year consists of 52 or 53 weeks ending on the last Saturday in August. Fiscal 2016, fiscal 2015 and fiscal 2014 each had 52 weeks.

**Basis of Presentation:** The consolidated financial statements include the accounts of AutoZone, Inc. and its wholly owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation. Certain reclassifications have been made to the prior years’ Consolidated Statements of Cash Flows to conform to the current year’s presentation due to significant pension plan contributions made in fiscal 2016.

**Use of Estimates:** Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent liabilities to prepare these financial statements. Actual results could differ from those estimates.

**Cash and Cash Equivalents:** Cash equivalents consist of investments with original maturities of 90 days or less at the date of purchase. Cash equivalents include proceeds due from credit and debit card transactions with settlement terms of less than five days. Credit and debit card receivables included within cash and cash equivalents were \$46.8 million at August 27, 2016 and \$45.1 million at August 29, 2015.

Cash balances are held in various locations around the world. Cash and cash equivalents of \$78.1 million and \$64.9 million were held outside of the U.S. as of August 27, 2016, and August 29, 2015, respectively, and were generally utilized to support liquidity needs in foreign operations. The Company intends to continue to permanently reinvest the cash held outside of the U.S. in its foreign operations.

**Accounts Receivable:** Accounts receivable consists of receivables from commercial customers and vendors, and are presented net of an allowance for uncollectible accounts. AutoZone routinely grants credit to certain of its commercial customers. The risk of credit loss in its trade receivables is substantially mitigated by the Company’s credit evaluation process, short collection terms and sales to a large number of customers, as well as the low dollar value per transaction for most of its sales. Allowances for potential credit losses are determined based on historical experience and current evaluation of the composition of accounts receivable. Historically, credit losses have been within management’s expectations and the allowances for uncollectible accounts were \$7.4 million at August 27, 2016, and \$5.9 million at August 29, 2015.

**Merchandise Inventories:** Inventories are stated at the lower of cost or market. Merchandise inventories include related purchasing, storage and handling costs. Inventory cost has been determined using the last-in, first-out (“LIFO”) method for domestic inventories and the weighted average cost method for Mexico and Brazil inventories. Due to price deflation on the Company’s merchandise purchases, the Company has exhausted its LIFO reserve balance. The Company’s policy is not to write up inventory in excess of replacement cost, which is based on average cost. The difference between LIFO cost and replacement cost, which will be reduced upon

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experiencing price inflation on the Company's merchandise purchases, was \$364.1 million at August 27, 2016, and \$332.6 million at August 29, 2015.

**Marketable Securities:** The Company invests a portion of its assets held by the Company's wholly owned insurance captive in marketable debt securities and classifies them as available-for-sale. The Company includes these securities within the Other current assets and Other long-term assets captions in the accompanying Consolidated Balance Sheets and records the amounts at fair market value, which is determined using quoted market prices at the end of the reporting period. A discussion of marketable securities is included in "Note E – Fair Value Measurements" and "Note F – Marketable Securities."

**Property and Equipment:** Property and equipment is stated at cost. Depreciation and amortization are computed principally using the straight-line method over the following estimated useful lives: buildings, 40 to 50 years; building improvements, 5 to 15 years; equipment, 3 to 10 years; and leasehold improvements, over the shorter of the asset's estimated useful life or the remaining lease term, which includes any reasonably assured renewal periods. Depreciation and amortization include amortization of assets under capital lease.

**Impairment of Long-Lived Assets:** The Company evaluates the recoverability of its long-lived assets whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When such an event occurs, the Company compares the sum of the undiscounted expected future cash flows of the asset (asset group) with the carrying amounts of the asset. If the undiscounted expected future cash flows are less than the carrying value of the assets, the Company measures the amount of impairment loss as the amount by which the carrying amount of the assets exceeds the fair value of the assets. There were no material impairment losses recorded in the three years ended August 27, 2016.

**Goodwill:** The cost in excess of fair value of identifiable net assets of businesses acquired is recorded as goodwill. Goodwill has not been amortized since fiscal 2001, but an analysis is performed at least annually to compare the fair value of the reporting unit to the carrying amount to determine if any impairment exists. The Company performs its annual impairment assessment in the fourth quarter of each fiscal year, unless circumstances dictate more frequent assessments. Refer to "Note N – Goodwill and Intangibles" for additional disclosures regarding the Company's goodwill and impairment assessment.

**Intangible Assets:** Intangible assets consist of assets from the acquisitions of IMC and AutoAnything and assets purchased relating to ALLDATA operations, and include technology, non-compete agreements, customer relationships and trade names. Amortizing intangible assets are amortized over periods ranging from 3 to 10 years. Trade names are non-amortizing intangibles as their lives are indefinite. These assets are reviewed at least annually for impairment by comparing the carrying amount to fair value. The Company performs its annual impairment assessment in the fourth quarter of each fiscal year, unless circumstances dictate more frequent assessments. Refer to "Note N – Goodwill and Intangibles" for additional disclosures regarding the Company's intangible assets and impairment assessment.

**Derivative Instruments and Hedging Activities:** AutoZone is exposed to market risk from, among other things, changes in interest rates, foreign exchange rates and fuel prices. From time to time, the Company uses various derivative instruments to reduce such risks. To date, based upon the Company's current level of foreign operations, no derivative instruments have been utilized to reduce foreign exchange rate risk. All of the Company's hedging activities are governed by guidelines that are authorized by AutoZone's Board of Directors (the "Board"). Further, the Company does not buy or sell derivative instruments for trading purposes.

AutoZone's financial market risk results primarily from changes in interest rates. At times, AutoZone reduces its exposure to changes in interest rates by entering into various interest rate hedge instruments such as interest rate swap contracts, treasury lock agreements and forward-starting interest rate swaps. All of the Company's interest rate hedge instruments are designated as cash flow hedges. Refer to "Note H – Derivative Financial Instruments" for additional disclosures regarding the Company's derivative instruments and hedging activities. Cash flows related to these instruments designated as qualifying hedges are reflected in the accompanying Consolidated Statements of Cash Flows in the same categories as the cash flows from the items being hedged. Accordingly, cash flows relating to the settlement of interest rate derivatives hedging the forecasted issuance of debt have been reflected upon settlement as a component of financing cash flows. The resulting gain or loss from such settlement is deferred to Accumulated other comprehensive loss and reclassified to interest expense over the term of the

underlying debt. This reclassification of the deferred gains and losses impacts the interest expense recognized on the underlying debt that was hedged and is therefore reflected as a component of operating cash flows in periods subsequent to settlement.

**Foreign Currency:** The Company accounts for its Mexican, Brazilian, Canadian, European, Chinese and British operations using the Mexican peso, Brazilian real, Canadian dollar, euro, Chinese yuan renminbi and British pound as the functional currencies, respectively, and converts its financial statements from these currencies to U.S. dollars. The cumulative loss on currency translation is recorded as a component of Accumulated other comprehensive loss (see “Note G – Accumulated Other Comprehensive Loss”).

**Self-Insurance Reserves:** The Company retains a significant portion of the risks associated with workers’ compensation, employee health, general, products liability, property and vehicle insurance. Through various methods, which include analyses of historical trends and utilization of actuaries, the Company estimates the costs of these risks. The costs are accrued based upon the aggregate of the liability for reported claims and an estimated liability for claims incurred but not reported. Estimates are based on calculations that consider historical lag and claim development factors. The long-term portions of these liabilities are recorded at the Company’s estimate of their net present value.

**Deferred Rent:** The Company recognizes rent expense on a straight-line basis over the course of the lease term, which includes any reasonably assured renewal periods, beginning on the date the Company takes physical possession of the property (see “Note O – Leases”). Differences between this calculated expense and cash payments are recorded as a liability within the Accrued expenses and other and Other long-term liabilities captions in the accompanying Consolidated Balance Sheets, based on the terms of the lease. Deferred rent approximated \$121.7 million as of August 27, 2016, and \$113.7 million as of August 29, 2015.

**Financial Instruments:** The Company has financial instruments, including cash and cash equivalents, accounts receivable, other current assets and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short maturities. A discussion of the carrying values and fair values of the Company’s debt is included in “Note I – Financing,” marketable securities is included in “Note F – Marketable Securities,” and derivatives is included in “Note H – Derivative Financial Instruments.”

**Income Taxes:** The Company accounts for income taxes under the liability method. Deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Our effective tax rate is based on income by tax jurisdiction, statutory rates and tax saving initiatives available to the Company in the various jurisdictions in which we operate.

The Company recognizes liabilities for uncertain income tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires the Company to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. It is inherently difficult and subjective to estimate such amounts, as the Company must determine the probability of various possible outcomes. The Company reevaluates these uncertain tax positions on a quarterly basis or when new information becomes available to management. These reevaluations are based on factors including, but not limited to, changes in facts or circumstances, changes in tax law, successfully settled issues under audit, expirations due to statutes and new audit activity. Such a change in recognition or measurement could result in the recognition of a tax benefit or an increase to the tax accrual.

The Company classifies interest related to income tax liabilities, and if applicable, penalties, as a component of Income tax expense. The income tax liabilities and accrued interest and penalties that are expected to be payable within one year of the balance sheet date are presented within the Accrued expenses and other caption in the accompanying Consolidated Balance Sheets. The remaining portion of the income tax liabilities and accrued interest and penalties are presented within the Other long-term liabilities caption in the accompanying Consolidated Balance Sheets because payment of cash is not anticipated within one year of the balance sheet date. Refer to “Note D – Income Taxes” for additional disclosures regarding the Company’s income taxes.

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**Sales and Use Taxes:** Governmental authorities assess sales and use taxes on the sale of goods and services. The Company excludes taxes collected from customers in its reported sales results; such amounts are included within the Accrued expenses and other caption until remitted to the taxing authorities.

**Dividends:** The Company currently does not pay a dividend on its common stock. The ability to pay dividends is subject to limitations imposed by Nevada law. Under Nevada law, any future payment of dividends would be dependent upon the Company's financial condition, capital requirements, earnings and cash flow.

**Revenue Recognition:** The Company recognizes sales at the time the sale is made and the product is delivered to the customer. Revenue from sales are presented net of allowances for estimated sales returns, which are based on historical return rates.

A portion of the Company's transactions include the sale of auto parts that contain a core component. The core component represents the recyclable portion of the auto part. Customers are not charged for the core component of the new part if a used core is returned at the point of sale of the new part; otherwise the Company charges customers a specified amount for the core component. The Company refunds that same amount upon the customer returning a used core to the store at a later date. The Company does not recognize sales or cost of sales for the core component of these transactions when a used part is returned or expected to be returned from the customer.

**Vendor Allowances and Advertising Costs:** The Company receives various payments and allowances from its vendors through a variety of programs and arrangements. Monies received from vendors include rebates, allowances and promotional funds. The amounts to be received are subject to the terms of the vendor agreements, which generally do not state an expiration date, but are subject to ongoing negotiations that may be impacted in the future based on changes in market conditions, vendor marketing strategies and changes in the profitability or sell-through of the related merchandise.

Rebates and other miscellaneous incentives are earned based on purchases or product sales and are accrued ratably over the purchase or sale of the related product. These monies are generally recorded as a reduction of merchandise inventories and are recognized as a reduction to cost of sales as the related inventories are sold.

For arrangements that provide for reimbursement of specific, incremental, identifiable costs incurred by the Company in selling the vendors' products, the vendor funds are recorded as a reduction to Operating, selling, general and administrative expenses in the period in which the specific costs were incurred.

The Company expenses advertising costs as incurred. Advertising expense, net of vendor promotional funds, was \$98.3 million in fiscal 2016, \$98.0 million in fiscal 2015 and \$84.7 million in fiscal 2014. Vendor promotional funds, which reduced advertising expense, amounted to \$21.4 million in fiscal 2016, \$22.0 million in fiscal 2015 and \$28.4 million in fiscal 2014.

**Cost of Sales and Operating, Selling, General and Administrative Expenses:** The following illustrates the primary costs classified in each major expense category:

*Cost of Sales*

- Total cost of merchandise sold, including:
  - Freight expenses associated with moving merchandise inventories from the Company's vendors to the distribution centers;
  - Vendor allowances that are not reimbursements for specific, incremental, identifiable costs
- Costs associated with operating the Company's supply chain, including payroll and benefit costs, warehouse occupancy costs, transportation costs and depreciation; and
- Inventory shrinkage



*Operating, Selling, General and Administrative Expenses*

- Payroll and benefit costs for store and store support employees;
- Occupancy costs of store and store support facilities;
- Depreciation and amortization related to retail and store support assets;
- Transportation costs associated with commercial and hub deliveries;
- Advertising;
- Self insurance costs; and
- Other administrative costs, such as credit card transaction fees, legal costs, supplies and travel and lodging

**Warranty Costs:** The Company or the vendors supplying its products provide the Company's customers limited warranties on certain products that range from 30 days to lifetime. In most cases, the Company's vendors are primarily responsible for warranty claims. Warranty costs relating to merchandise sold under warranty not covered by vendors are estimated and recorded as warranty obligations at the time of sale based on each product's historical return rate. These obligations, which are often funded by vendor allowances, are recorded within the Accrued expenses and other caption in the Consolidated Balance Sheets. For vendor allowances that are in excess of the related estimated warranty expense for the vendor's products, the excess is recorded as a reduction in inventory cost and recognized as a reduction to cost of sales as the related inventory is sold.

**Shipping and Handling Costs:** The Company does not generally charge customers separately for shipping and handling. Substantially all the costs the Company incurs to ship products to our stores are included in cost of sales.

**Pre-opening Expenses:** Pre-opening expenses, which consist primarily of payroll and occupancy costs, are expensed as incurred.

**Earnings per Share:** Basic earnings per share is based on the weighted average outstanding common shares. Diluted earnings per share is based on the weighted average outstanding common shares adjusted for the effect of common stock equivalents, which are primarily stock options. There were 19,880 stock options excluded from the diluted earnings per share calculation because they would have been anti-dilutive as of August 27, 2016. There were 1,640 stock options excluded for the year ended August 29, 2015, and 1,000 stock options excluded for the year ended August 30, 2014, because they would have been anti-dilutive.

**Share-Based Payments:** Share-based payments include stock option grants and certain other transactions under the Company's stock plans. The Company recognizes compensation expense for its share-based payments over the requisite service period based on the fair value of the awards. See "Note B – Share-Based Payments" for further discussion.

**Risk and Uncertainties:** In fiscal 2016, one class of similar products accounted for approximately 11 percent of the Company's total revenues, and one vendor supplied approximately 10 percent of the Company's total purchases. No other class of similar products accounted for 10 percent or more of total revenues, and no other individual vendor provided more than 10 percent of total purchases.

**Recently Adopted Accounting Pronouncements :**

In November 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2015-17, *Income Taxes – Balance Sheet Classification of Deferred Taxes (Topic 740)*. ASU 2015-17 requires all deferred tax liabilities and assets to be presented in the balance sheet as noncurrent. The Company early adopted this standard prospectively during the year ended August 27, 2016. The adoption of this standard resulted in reclassifying current deferred income tax assets to noncurrent deferred income tax assets and current deferred income tax liabilities to noncurrent deferred income tax liabilities. No prior periods were retrospectively adjusted.

**Recently Issued Accounting Pronouncements:** In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. Under ASU 2014-09, an entity will recognize revenue to depict the transfer of promised goods or services to customers at an amount that reflects what it expects in exchange for the goods or services. It also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The Company is in the process of evaluating the impact of the provisions of ASU 2014-09 on its consolidated financial statements. This update will be effective for the Company at the beginning of its fiscal 2019 year.

In September 2015, the FASB issued ASU 2015-16, *Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments*. ASU 2015-16 requires an acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined, including the cumulative effect of the change in provisional amount, as if the accounting had been completed at the acquisition date. The Company does not expect the provisions of ASU 2015-16 to have a material impact on its consolidated financial statements. This update will be effective for the Company beginning with its fiscal 2017 first quarter.

In January 2016, the FASB issued ASU 2016-01, *Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*. ASU 2016-01 requires that all financial assets and liabilities not accounted for under the equity method be measured at fair value with the changes in fair value recognized in net income. The amendments in this update also require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. In addition, the amendments in this update supersede the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. The Company can early adopt the provision requiring it to recognize in other comprehensive income the fair value change from instrument-specific credit risk measured using the fair value option for financial instruments. Except for this early application guidance, early adoption is not permitted. The Company is still evaluating the effects of the provisions of ASU 2016-01 on its consolidated financial statements. This update will be effective for the Company beginning with its fiscal 2019 first quarter.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. ASU 2016-02 requires an entity to recognize a right-of-use asset and lease liability for all leases with terms of more than 12 months. Recognition, measurement and presentation of expenses will depend on classification as a finance or operating lease. The amendments also require certain quantitative and qualitative disclosures about leasing arrangements. Early adoption is permitted. The updated guidance requires a modified retrospective adoption. The Company is still evaluating the effects of the provisions of ASU 2016-02 on its consolidated financial statements. This update will be effective for the Company beginning with its fiscal 2020 first quarter.

In March 2016, the FASB issued ASU 2016-04, *Liabilities - Extinguishments of Liabilities (Subtopic 405-20): Recognition of Breakage for Certain Prepaid Stored-Value Products*. ASU 2016-04 requires that breakage of both financial and nonfinancial liabilities related to the sale of prepaid stored-value products be accounted for consistent with the revenue recognition guidance in Topic 606. This guidance requires an entity to derecognize the liability related to expected breakage in proportion to the pattern of rights expected to be exercised by the consumer only if it is probable that a significant reversal of the recognized breakage amount will not occur. Changes to an entity's estimated breakage amount must be accounted for as a change in accounting estimate. Early adoption is permitted. The Company does not expect the provisions of ASU 2016-04 to have a material impact on its financial statements. This update will be effective for the Company beginning with its fiscal 2019 first quarter.

In March 2016, the FASB issued ASU 2016-09, *Compensation – Stock Compensation (Topic 718): Improvement to Employee Share-based Payment Accounting*. ASU 2016-09 simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. Early adoption is permitted. The Company expects to adopt the provisions of ASU 2016-09 beginning with its fiscal 2017 first quarter. The Company does not expect the provisions to have a material impact on its consolidated financial statements except for the income tax consequences, which will be dependent on the volume of future option exercise activity.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (A Consensus of the Emerging Issues Task Force)*. ASU 2016-15 provides guidance on the classification of certain cash receipts and payments in the statement of cash flows. The guidance must be applied retrospectively to all periods presented but may be applied prospectively if retrospective application would be impracticable. Early adoption is permitted. The Company is in the process of evaluating the impact of the provisions of ASU 2016-15 on its consolidated financial statements. This update will be effective for the Company at the beginning of its fiscal 2019 year.

The Company believes that no other new accounting guidance that was issued during fiscal 2016 will be relevant to the readers of its financial statements.

## **Note B – Share-Based Payments**

Total share-based compensation expense (a component of Operating, selling, general and administrative expenses) was \$39.8 million for fiscal 2016, \$41.0 million for fiscal 2015 and \$39.4 million for fiscal 2014. As of August 27, 2016, share-based compensation expense for unvested awards not yet recognized in earnings was \$41.3 million and will be recognized over a weighted average period of 2.2 years. Tax deductions in excess of recognized compensation cost are classified as a financing cash inflow.

On December 15, 2010, the Company's stockholders approved the 2011 Equity Incentive Award Plan (the "2011 Plan"), allowing the Company to provide equity-based compensation to non-employee directors and employees for their service to AutoZone or its subsidiaries or affiliates. Prior to the Company's adoption of the 2011 Plan, equity-based compensation was provided to employees under the 2006 Stock Option Plan and to non-employee directors under the 2003 Director Compensation Plan (the "2003 Comp Plan") and the 2003 Director Stock Option Plan (the "2003 Option Plan").

During fiscal 2016, the Company's stockholders approved the Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan (the "Amended 2011 Equity Plan"). The Amended 2011 Equity Plan imposes a maximum limit on the compensation, measured as the sum of any cash compensation and the aggregate grant date fair value of awards granted under the Amended 2011 Equity Plan, which may be paid to non-employee directors for such service during any calendar year. The Amended 2011 Equity Plan also applies a ten-year term on the Amended 2011 Equity Plan through December 16, 2025 and extends the Company's ability to grant incentive stock options through October 7, 2025.

The Company grants options to purchase common stock to certain of its employees under its plan at prices equal to the market value of the stock on the date of grant. Options have a term of 10 years or 10 years and one day from grant date. Employee options generally vest in equal annual installments on the first, second, third and fourth anniversaries of the grant date and generally have 30 or 90 days after the service relationship ends, or one year after death, to exercise all vested options. The fair value of each option grant is separately estimated for each vesting date. The fair value of each option is amortized into compensation expense on a straight-line basis between the grant date for the award and each vesting date.

In addition to the 2011 Plan, on December 15, 2010, the Company adopted the 2011 Director Compensation Program (the "2011 Program"), which stated that non-employee directors would receive their compensation in awards of restricted stock units under the 2011 Plan. Under the 2011 Program, restricted stock units are granted the first day of each calendar quarter. The number of restricted stock units granted each quarter is determined by dividing one-fourth of the amount of the annual retainer by the fair market value of the shares of common stock as of the grant date. The restricted stock units are fully vested on the date they are issued and are paid in shares of the Company's common stock subsequent to the non-employee director ceasing to be a member of the Board.

The 2011 Program replaced the 2003 Comp Plan and the 2003 Option Plan. Under the 2003 Comp Plan, non-employee directors could receive no more than one-half of their director fees immediately in cash, and the remainder of the fees was required to be taken in common stock or stock appreciation rights. The director had the option to elect to receive up to 100% of the fees in stock or defer all or part of the fees in units with value equivalent to the value of shares of common stock as of the grant date. At August 27, 2016, the Company had \$13.6 million accrued related to 17,990 outstanding units issued under the 2003 Comp Plan and prior plans, and

there was \$13.1 million accrued related to 17,990 outstanding units issued as of August 29, 2015. No additional shares of stock or units will be issued in future years under the 2003 Comp Plan.

Under the 2003 Option Plan, each non-employee director received an option grant on January 1 of each year, and each new non-employee director received an option to purchase 3,000 shares upon election to the Board, plus a portion of the annual directors' option grant prorated for the portion of the year actually served. These stock option grants were made at the fair market value as of the grant date and generally vested three years from the grant date. There were 24,000 and 32,000 outstanding options under the 2003 Option Plan as of August 27, 2016 and August 29, 2015, respectively. No additional shares of stock will be issued in future years under the 2003 Option Plan.

During the second quarter of fiscal 2014, the Company adopted the 2014 Director Compensation Program (the "Program"), which states that non-employee directors will receive their compensation in awards of restricted stock units under the 2011 Plan, with an option for a certain portion of a director's compensation to be paid in cash at the non-employee director's election. The Program replaces the 2011 Program. Under the Program, restricted stock units are granted January 1 of each year (the "Grant Date"). The number of restricted stock units is determined by dividing the amount of the annual retainer by the fair market value of the shares of common stock as of the Grant Date. The restricted stock units are fully vested on January 1 of each year and are paid in shares of the Company's common stock on the earlier to occur of the fifth anniversary of the Grant Date or the date the non-employee director ceases to be a member of the Board ("Separation from Service"). Non-employee directors may elect to defer receipt of the restricted stock units until their Separation from Service. The cash portion of the award, if elected, is paid ratably over the remaining calendar quarters.

The Company has estimated the fair value of all stock option awards as of the date of the grant by applying the Black-Scholes-Merton multiple-option pricing valuation model. The application of this valuation model involves assumptions that are judgmental and highly sensitive in the determination of compensation expense. The following table presents the weighted average for key assumptions used in determining the fair value of options granted and the related share-based compensation expense:

	Year Ended		
	August 27, 2016	August 29, 2015	August 30, 2014
Expected price volatility .....	18%	20%	23%
Risk-free interest rates .....	1.5%	1.4%	1.0%
Weighted average expected lives ( <i>in years</i> ).....	5.7	5.1	5.2
Forfeiture rate.....	10%	9%	9%
Dividend yield.....	0%	0%	0%

The following methodologies were applied in developing the assumptions used in determining the fair value of options granted:

*Expected price volatility* – This is a measure of the amount by which a price has fluctuated or is expected to fluctuate. The Company uses actual historical changes in the market value of its stock to calculate the volatility assumption as it is management's belief that this is the best indicator of future volatility. The Company calculates daily market value changes from the date of grant over a past period representative of the expected life of the options to determine volatility. An increase in the expected volatility will increase compensation expense.

*Risk-free interest rate* – This is the U.S. Treasury rate for the week of the grant having a term equal to the expected life of the option. An increase in the risk-free interest rate will increase compensation expense.

*Expected lives* – This is the period of time over which the options granted are expected to remain outstanding and is based on historical experience. Separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. Options granted have a maximum term of ten years or ten years and one day. An increase in the expected life will increase compensation expense.

*Forfeiture rate* – This is the estimated percentage of options granted that are expected to be forfeited or canceled before becoming fully vested. This estimate is based on historical experience at the time of valuation and reduces expense ratably over the vesting period. An increase in the forfeiture rate will decrease compensation expense. This estimate is evaluated periodically based on the extent to which actual forfeitures differ, or are expected to differ, from the previous estimate.

*Dividend yield* – The Company has not made any dividend payments nor does it have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease compensation expense.

The weighted average grant date fair value per share of options granted was \$156.20 during fiscal 2016, \$106.27 during fiscal 2015 and \$96.97 during fiscal 2014. The intrinsic value of options exercised was \$178.0 million in fiscal 2016, \$154.8 million in fiscal 2015 and \$70.6 million in fiscal 2014. The total fair value of options vested was \$32.2 million in fiscal 2016, \$30.6 million in fiscal 2015 and \$27.7 million in fiscal 2014.

The Company generally issues new shares when options are exercised. The following table summarizes information about stock option activity for the year ended August 27, 2016:

	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in thousands)
Outstanding – August 29, 2015.....	1,769,429	\$ 327.90		
Granted .....	378,415	745.81		
Exercised .....	(334,799)	239.94		
Cancelled .....	<u>(53,637)</u>	518.17		
Outstanding – August 27, 2016.....	<u>1,759,408</u>	428.72	6.39	\$ 572,011
Exercisable.....	<u>957,159</u>	293.50	4.87	440,261
Expected to vest .....	<u>722,024</u>	590.04	8.20	117,997
Available for future grants .....	<u>1,149,507</u>			

The Company recognized \$2.0 million in expense related to the discount on the selling of shares to employees and executives under various share purchase plans in fiscal 2016, \$2.1 million in fiscal 2015 and \$1.7 million in fiscal 2014. The Sixth Amended and Restated AutoZone, Inc. Employee Stock Purchase Plan (the “Employee Plan”), which is qualified under Section 423 of the Internal Revenue Code, permits all eligible employees to purchase AutoZone’s common stock at 85% of the lower of the market price of the common stock on the first day or last day of each calendar quarter through payroll deductions. Maximum permitted annual purchases are \$15,000 per employee or 10 percent of compensation, whichever is less. Under the Employee Plan, 12,662 shares were sold to employees in fiscal 2016, 14,222 shares were sold to employees in fiscal 2015 and 15,355 shares were sold to employees in fiscal 2014. The Company repurchased 12,460 shares at market value in fiscal 2016, 15,594 shares at market value in fiscal 2015 and 16,013 shares at market value in fiscal 2014 from employees electing to sell their stock. Issuances of shares under the Employee Plan are netted against repurchases and such repurchases are not included in share repurchases disclosed in “Note K – Stock Repurchase Program.” At August 27, 2016, 192,505 shares of common stock were reserved for future issuance under the Employee Plan.

Once executives have reached the maximum purchases under the Employee Plan, the Fifth Amended and Restated Executive Stock Purchase Plan (the “Executive Plan”) permits all eligible executives to purchase AutoZone’s common stock in an amount up to 25 percent of his or her annual salary and bonus. Purchases under the Executive Plan were 1,943 shares in fiscal 2016, 2,229 shares in fiscal 2015 and 3,028 shares in fiscal 2014. At August 27, 2016, 241,753 shares of common stock were reserved for future issuance under the Executive Plan.

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## Note C – Accrued Expenses and Other

Accrued expenses and other consisted of the following:

<i>(in thousands)</i>	<b>August 27, 2016</b>	<b>August 29, 2015</b>
Accrued compensation, related payroll taxes and benefits .....	\$ 180,012	\$ 177,218
Property, sales and other taxes .....	95,293	86,824
Medical and casualty insurance claims (current portion).....	78,458	79,485
Capital lease obligations .....	44,834	40,528
Accrued interest .....	34,179	35,828
Accrued gift cards .....	24,129	22,358
Accrued sales and warranty returns .....	19,527	17,223
Other .....	<u>75,193</u>	<u>72,097</u>
	<u>\$ 551,625</u>	<u>\$ 531,561</u>

The Company retains a significant portion of the insurance risks associated with workers' compensation, employee health, general, products liability, property and vehicle insurance. A portion of these self-insured losses is managed through a wholly owned insurance captive. The Company maintains certain levels for stop-loss coverage for each self-insured plan in order to limit its liability for large claims. The limits are per claim and are \$1.5 million for workers' compensation and property, \$2.0 million for vehicles, \$0.7 million for employee health and \$1.0 million for general and products liability.

## Note D – Income Taxes

The components of income from continuing operations before income taxes are as follows:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Domestic .....	\$ 1,737,727	\$ 1,676,640	\$ 1,550,203
International .....	<u>174,987</u>	<u>125,972</u>	<u>112,511</u>
	<u>\$ 1,912,714</u>	<u>\$ 1,802,612</u>	<u>\$ 1,662,714</u>

The provision for income tax expense consisted of the following:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Current:			
Federal .....	\$ 534,621	\$ 522,073	\$ 516,983
State .....	39,223	41,921	54,481
International.....	<u>52,844</u>	<u>42,406</u>	<u>36,204</u>
	626,688	606,400	607,668
Deferred:			
Federal .....	48,509	38,299	(762)
State .....	9,453	941	(7,752)
International.....	<u>(12,943)</u>	<u>(3,269)</u>	<u>(6,184)</u>
	<u>45,019</u>	<u>35,971</u>	<u>(14,698)</u>
Income tax expense .....	<u>\$ 671,707</u>	<u>\$ 642,371</u>	<u>\$ 592,970</u>

A reconciliation of the provision for income taxes to the amount computed by applying the federal statutory tax rate of 35% to income before income taxes is as follows:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Federal tax at statutory U.S. income tax rate .....	35.0%	35.0%	35.0%
State income taxes, net .....	1.6%	1.5%	1.8%
Other .....	<u>(1.5%)</u>	<u>(0.9%)</u>	<u>(1.1%)</u>
Effective tax rate .....	<u>35.1%</u>	<u>35.6%</u>	<u>35.7%</u>

Significant components of the Company's deferred tax assets and liabilities were as follows:

<i>(in thousands)</i>	<b>August 27, 2016</b>	<b>August 29, 2015</b>
Deferred tax assets:		
Net operating loss and credit carryforwards .....	\$ 50,859	\$ 49,088
Accrued benefits .....	93,212	85,266
Pension .....	13,397	21,104
Other .....	<u>55,203</u>	<u>56,125</u>
Total deferred tax assets .....	212,671	211,583
Less: Valuation allowances .....	<u>(13,338)</u>	<u>(8,833)</u>
Net deferred tax asset .....	199,333	202,750
Deferred tax liabilities:		
Property and equipment .....	(93,943)	(68,920)
Inventory .....	(315,563)	(294,242)
Prepaid Expenses .....	(27,395)	(27,134)
Other .....	<u>(10,077)</u>	<u>(25,270)</u>
Total deferred tax liabilities .....	<u>(446,978)</u>	<u>(415,566)</u>
Net deferred tax liability .....	<u>\$ (247,645)</u>	<u>\$ (212,816)</u>

Deferred taxes are not provided for temporary differences of \$572.0 million at August 27, 2016, and \$431.9 million at August 29, 2015, representing earnings of non-U.S. subsidiaries that are intended to be permanently reinvested. If a tax liability associated with these undistributed earnings had been recorded it would have been approximately \$35.0 million and \$12.0 million at August 27, 2016 and August 29, 2015, respectively.

At August 27, 2016 and August 29, 2015, the Company had deferred tax assets of \$25.2 million and \$19.5 million, respectively, from net operating loss (“NOL”) carryforwards available to reduce future taxable income totaling approximately \$122.0 million and \$113.6 million, respectively. Certain NOLs have no expiration date and others will expire, if not utilized, in various years from fiscal 2017 through 2035. At August 27, 2016 and August 29, 2015, the Company had deferred tax assets for income tax credit carryforwards of \$25.7 million and \$29.6 million, respectively. Certain income tax credit carryforwards have no expiration and others will expire, if not utilized, in various years from fiscal 2023 through 2026.

At August 27, 2016 and August 29, 2015, the Company had a valuation allowance of \$13.3 million and \$8.8 million, respectively, on deferred tax assets associated with NOL and tax credit carryforwards for which management has determined it is more likely than not that the deferred tax asset will not be realized. Management believes it is more likely than not that the remaining deferred tax assets will be fully realized.

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A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

<i>(in thousands)</i>	<b>August 27, 2016</b>	<b>August 29, 2015</b>
Beginning balance.....	\$ 28,434	\$ 33,128
Additions based on tax positions related to the current year .....	7,172	5,707
Additions for tax positions of prior years .....	95	625
Reductions for tax positions of prior years .....	(2,405)	(1,268)
Reductions due to settlements .....	(858)	(5,312)
Reductions due to statute of limitations.....	(4,712)	(4,446)
Ending balance.....	<u>\$ 27,726</u>	<u>\$ 28,434</u>

Included in the August 27, 2016 and the August 29, 2015 balances are \$15.5 million and \$16.8 million, respectively, of unrecognized tax benefits that, if recognized, would reduce the Company's effective tax rate.

The Company accrues interest on unrecognized tax benefits as a component of income tax expense. Penalties, if incurred, would be recognized as a component of income tax expense. The Company had \$2.8 million and \$2.9 million accrued for the payment of interest and penalties associated with unrecognized tax benefits at August 27, 2016 and August 29, 2015, respectively.

The Company files U.S. federal, U.S. state and local and international income tax returns. With few exceptions, the Company is no longer subject to state and local or Non-U.S. examinations by tax authorities for fiscal year 2012 and prior. The Company is typically engaged in various tax examinations at any given time by U.S. federal, state and local and international taxing jurisdictions. As of August 27, 2016, the Company estimates that the amount of unrecognized tax benefits could be reduced by approximately \$3.9 million over the next 12 months as a result of tax audit settlements. While the Company believes that it is adequately accrued for possible audit adjustments, the final resolution of these examinations cannot be determined at this time and could result in final settlements that differ from current estimates.

#### **Note E – Fair Value Measurements**

The Company has adopted ASC Topic 820, *Fair Value Measurement*, which defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosure requirements about fair value measurements. This standard defines fair value as the price received to transfer an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC Topic 820 establishes a framework for measuring fair value by creating a hierarchy of valuation inputs used to measure fair value, and although it does not require additional fair value measurements, it applies to other accounting pronouncements that require or permit fair value measurements.

The hierarchy prioritizes the inputs into three broad levels:

*Level 1 inputs* — unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. An active market for the asset or liability is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide ongoing pricing information.

*Level 2 inputs* — inputs other than quoted market prices included in Level 1 that are observable, either directly or indirectly, for the asset or liability. Level 2 inputs include, but are not limited to, quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted market prices that are observable for the asset or liability, such as interest rate curves and yield curves observable at commonly quoted intervals, volatilities, credit risk and default rates.

*Level 3 inputs* — unobservable inputs for the asset or liability.



*Financial Assets & Liabilities Measured at Fair Value on a Recurring Basis*

The Company's assets and liabilities measured at fair value on a recurring basis were as follows:

<i>(in thousands)</i>	<b>August 27, 2016</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Fair Value</b>
Other current assets.....	\$ 7,326	\$ –	\$ –	\$ 7,326
Other long-term assets .....	<u>65,350</u>	<u>25,675</u>	<u>–</u>	<u>91,025</u>
	<u>\$ 72,676</u>	<u>\$ 25,675</u>	<u>\$ –</u>	<u>\$ 98,351</u>

<i>(in thousands)</i>	<b>August 29, 2015</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Fair Value</b>
Other current assets.....	\$ 8,790	\$ –	\$ –	\$ 8,790
Other long-term assets .....	<u>63,342</u>	<u>16,295</u>	<u>–</u>	<u>79,637</u>
	<u>\$ 72,132</u>	<u>\$ 16,295</u>	<u>\$ –</u>	<u>\$ 88,427</u>

At August 27, 2016, the fair value measurement amounts for assets and liabilities recorded in the accompanying Consolidated Balance Sheet consisted of short-term marketable securities of \$7.3 million, which are included within Other current assets and long-term marketable securities of \$91.0 million, which are included in Other long-term assets. The Company's marketable securities are typically valued at the closing price in the principal active market as of the last business day of the quarter or through the use of other market inputs relating to the securities, including benchmark yields and reported trades.

A discussion on how the Company's cash flow hedges are valued is included in "Note H – Derivative Financial Instruments," while the fair value of the Company's pension plan assets are disclosed in "Note L – Pension and Savings Plans."

*Non-Financial Assets Measured at Fair Value on a Non-Recurring Basis*

Non-financial assets are required to be measured at fair value on a non-recurring basis in certain circumstances, including the event of impairment. The assets could include assets acquired in an acquisition as well as property, plant and equipment that are determined to be impaired. During fiscal 2016 and fiscal 2015, the Company did not have any significant non-financial assets measured at fair value on a non-recurring basis in periods subsequent to initial recognition.

*Financial Instruments not Recognized at Fair Value*

The Company has financial instruments, including cash and cash equivalents, accounts receivable, other current assets and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short maturities. The fair value of the Company's debt is disclosed in "Note I – Financing."

**Note F – Marketable Securities**

The Company's basis for determining the cost of a security sold is the "Specific Identification Model." Unrealized gains (losses) on marketable securities are recorded in Accumulated other comprehensive loss. The Company's available-for-sale marketable securities consisted of the following:

<i>(in thousands)</i>	<b>August 27, 2016</b>			
	<b>Amortized Cost Basis</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Corporate securities.....	\$ 37,789	\$ 198	\$ (6)	\$ 37,981
Government bonds .....	33,497	24	(35)	33,486
Mortgage-backed securities.....	6,865	18	(29)	6,854
Asset-backed securities and other.....	<u>20,015</u>	<u>26</u>	<u>(11)</u>	<u>20,030</u>
	<u>\$ 98,166</u>	<u>\$ 266</u>	<u>\$ (81)</u>	<u>\$ 98,351</u>

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<i>(in thousands)</i>	August 29, 2015			
	Amortized Cost Basis	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Corporate securities .....	\$ 34,859	\$ 51	\$ (40)	\$ 34,870
Government bonds .....	33,098	31	(7)	33,122
Mortgage-backed securities .....	9,287	17	(99)	9,205
Asset-backed securities and other .....	11,223	9	(2)	11,230
	<u>\$ 88,467</u>	<u>\$ 108</u>	<u>\$ (148)</u>	<u>\$ 88,427</u>

The debt securities held at August 27, 2016, had effective maturities ranging from less than one year to approximately three years. The Company did not realize any material gains or losses on its sale of marketable securities during fiscal 2016, fiscal 2015 or fiscal 2014.

The Company holds 49 securities that are in an unrealized loss position of approximately \$81 thousand at August 27, 2016. The Company has the intent and ability to hold these investments until recovery of fair value or maturity, and does not deem the investments to be impaired on an other than temporary basis. In evaluating whether the securities are deemed to be impaired on an other than temporary basis, the Company considers factors such as the duration and severity of the loss position, the credit worthiness of the investee, the term to maturity and its intent and ability to hold the investments until maturity or until recovery of fair value.

Included above in total marketable securities are \$61.8 million and \$45.6 million of marketable securities transferred by the Company's insurance captive to a trust account to secure its obligations to an insurance company related to future workers' compensation and casualty losses as of August 27, 2016 and August 29, 2015, respectively.

#### Note G – Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss includes certain adjustments to pension liabilities, foreign currency translation adjustments, certain activity for interest rate swaps and treasury rate locks that qualify as cash flow hedges and unrealized gains (losses) on available-for-sale securities. Changes in Accumulated other comprehensive loss consisted of the following:

<i>(in thousands)</i>	Pension Liability	Foreign Currency <sup>(3)</sup>	Net Unrealized Gain on Securities	Derivatives	Total
Balance at August 30, 2014 .....	\$ (63,820)	\$ (57,836)	\$ 76	\$ (7,323)	\$ (128,903)
Other comprehensive (loss) before reclassifications .....	(12,345)	(113,652)	(80)	–	(126,077)
Amounts reclassified from Accumulated other comprehensive loss <sup>(1)</sup> .....	<u>5,370<sup>(2)</sup></u>	<u>–</u>	<u>(22)<sup>(4)</sup></u>	<u>114<sup>(5)</sup></u>	<u>5,462</u>
Balance at August 29, 2015 .....	(70,795)	(171,488)	(26)	(7,209)	(249,518)
Other comprehensive (loss) income before reclassifications .....	(24,542)	(39,524)	206	(2,687)	(66,547)
Amounts reclassified from Accumulated other comprehensive loss <sup>(1)</sup> .....	<u>6,447<sup>(2)</sup></u>	<u>–</u>	<u>(60)<sup>(4)</sup></u>	<u>2,149<sup>(5)</sup></u>	<u>8,536</u>
Balance at August 27, 2016 .....	<u>\$ (88,890)</u>	<u>\$ (211,012)</u>	<u>\$ 120</u>	<u>\$ (7,747)</u>	<u>\$ (307,529)</u>

(1) Amounts in parentheses indicate debits to Accumulated other comprehensive loss.

(2) Represents amortization of pension liability adjustments, net of taxes of \$4,059 in fiscal 2016 and \$3,571 in fiscal 2015, which is recorded in Operating, selling, general and administrative expenses on the Consolidated Statements of Income. See "Note L – Pension and Savings Plans" for further discussion.

(3) Foreign currency is not shown net of additional U.S. tax as earnings of non-U.S. subsidiaries are intended to be permanently reinvested.

- (4) Represents realized losses on marketable securities, net of taxes of \$33 in fiscal 2016 and \$12 in fiscal 2015, which is recorded in Operating, selling, general and administrative expenses on the Consolidated Statements of Income. See “Note F – Marketable Securities” for further discussion.
- (5) Represents gains and losses on derivatives, net of taxes of \$315 in fiscal 2016 and \$68 in fiscal 2015, which is recorded in Interest expense, net, on the Consolidated Statements of Income. See “Note H – Derivative Financial Instruments” for further discussion.

The 2016 pension actuarial loss of \$24.5 million and the 2015 pension actuarial loss of \$12.3 million include amounts not yet reflected in periodic pension costs primarily driven by changes in the discount rate.

#### **Note H – Derivative Financial Instruments**

The Company periodically uses derivatives to hedge exposures to interest rates. The Company does not hold or issue financial instruments for trading purposes. For transactions that meet the hedge accounting criteria, the Company formally designates and documents the instrument as a hedge at inception and quarterly thereafter assesses the hedges to ensure they are effective in offsetting changes in the cash flows of the underlying exposures. Derivatives are recorded in the Company’s Consolidated Balance Sheet at fair value, determined using available market information or other appropriate valuation methodologies. In accordance with ASC Topic 815, *Derivatives and Hedging*, the effective portion of a financial instrument’s change in fair value is recorded in Accumulated other comprehensive loss for derivatives that qualify as cash flow hedges and any ineffective portion of an instrument’s change in fair value is recognized in earnings.

At August 27, 2016, the Company had \$12.3 million recorded in Accumulated other comprehensive loss related to net realized losses associated with terminated interest rate swap and treasury rate lock derivatives which were designated as hedging instruments. Net losses are amortized into Interest expense over the remaining life of the associated debt. During the fiscal year ended August 27, 2016, the Company reclassified \$1.8 million of net losses from Accumulated other comprehensive loss to Interest expense. In the fiscal year ended August 29, 2015, the Company reclassified \$182 thousand of net losses from Accumulated other comprehensive loss to Interest expense. The Company expects to reclassify \$2.2 million of net losses from Accumulated other comprehensive loss to Interest expense over the next 12 months.

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## Note I – Financing

The Company’s debt consisted of the following:

<i>(in thousands)</i>	<b>August 27, 2016</b>	<b>August 29, 2015</b>
5.500% Senior Notes due November 2015, effective interest rate of 4.86%....	\$ –	\$ 300,000
6.950% Senior Notes due June 2016, effective interest rate of 7.09% .....	–	200,000
1.300% Senior Notes due January 2017, effective interest rate of 1.43%.....	400,000	400,000
7.125% Senior Notes due August 2018, effective interest rate of 7.28%.....	250,000	250,000
1.625% Senior Notes due April 2019, effective interest rate of 1.77%.....	250,000	–
4.000% Senior Notes due November 2020, effective interest rate of 4.43%....	500,000	500,000
2.500% Senior Notes due April 2021, effective interest rate of 2.62%.....	250,000	250,000
3.700% Senior Notes due April 2022, effective interest rate of 3.85%.....	500,000	500,000
2.875% Senior Notes due January 2023, effective interest rate of 3.21% .....	300,000	300,000
3.125% Senior Notes due July 2023, effective interest rate of 3.26%.....	500,000	500,000
3.250% Senior Notes due April 2025, effective interest rate 3.36%.....	400,000	400,000
3.125% Senior Notes due April 2026, effective interest rate of 3.28%.....	400,000	–
Commercial paper, weighted average interest rate of 0.72% and 0.45% at August 27, 2016 and August 29, 2015, respectively .....	<u>1,197,500</u>	<u>1,047,600</u>
Total debt before discounts and debt issuance costs.....	4,947,500	4,647,600
Less: Discounts and debt issuance costs.....	<u>23,381</u>	<u>22,724</u>
Long-term debt.....	<u>\$ 4,924,119</u>	<u>\$ 4,624,876</u>

As of August 27, 2016, \$1.198 billion of commercial paper borrowings and the \$400 million 1.300% Senior Notes due January 2017 are classified as long-term in the accompanying Consolidated Balance Sheets as the Company has the ability and intent to refinance on a long-term basis through available capacity in its revolving credit facilities. As of August 27, 2016, the Company had \$1.708 billion of availability under its \$1.75 billion revolving credit facilities, which would allow it to replace these short-term obligations with long-term financing facilities.

On December 19, 2014, the Company amended and restated its existing revolving credit facility (the “Multi-Year Credit Agreement”) by increasing the amount of capital leases allowable to \$225 million, extending the expiration date by two years and renegotiating other terms and conditions. This credit facility is available to primarily support commercial paper borrowings, letters of credit and other short-term unsecured bank loans. The capacity of the credit facility is \$1.25 billion and may be increased to \$1.5 billion prior to the maturity date at the Company’s election and subject to bank credit capacity and approval, may include up to \$200 million in letters of credit and may include up to \$225 million in capital leases each fiscal year. Under the revolving credit facility, the Company may borrow funds consisting of Eurodollar loans or base rate loans. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the revolving credit facility, depending upon the Company’s senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The Company also has the option to borrow funds under the terms of a swingline loan subfacility. The revolving credit facility expires in December 2019.

On December 19, 2014, the Company entered into a new revolving credit facility (the “364-Day Credit Agreement”). The credit facility is available to primarily support commercial paper borrowings and other short-term unsecured bank loans. The 364-Day Credit Agreement provides for loans in the principal amount of up to \$500 million. Under the credit facility, the Company may borrow funds consisting of Eurodollar loans, base rate loans or a combination of both. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable margin, as defined in the revolving credit facility, depending upon the Company’s senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The original expiration date of the credit facility was December 19, 2015, but in accordance with the credit agreement, in November 2015, the Company requested, and the banks approved, the extension of the termination date to December 16, 2016. In addition, at least 15 days prior to December 16, 2016, the Company has the right to convert the credit facility to a term loan for up to one year from the termination date, subject to a 1% penalty.

The revolving credit facility agreements require that the Company's consolidated interest coverage ratio as of the last day of each quarter shall be no less than 2.5:1. This ratio is defined as the ratio of (i) consolidated earnings before interest, taxes and rents to (ii) consolidated interest expense plus consolidated rents. The Company's consolidated interest coverage ratio as of August 27, 2016 was 5.5:1.

As of August 27, 2016, the Company had no outstanding borrowings under either of the revolving credit facilities and \$3.3 million of outstanding letters of credit under the Multi-Year Credit Agreement.

The Company also maintains a letter of credit facility that allows it to request the participating bank to issue letters of credit on its behalf up to an aggregate amount of \$100 million. The letter of credit facility is in addition to the letters of credit that may be issued under the Multi-Year Credit Agreement. In fiscal 2016, the Company amended its existing letter of credit facility to decrease the amount that can be requested in letters of credit from \$100 million to \$75 million effective June 2016. This amendment also extended the maturity date from June 2016 to June 2019. As of August 27, 2016, the Company had \$74.9 million in letters of credit outstanding under the letter of credit facility.

In addition to the outstanding letters of credit issued under the committed facilities discussed above, the Company had \$27.9 million in letters of credit outstanding as of August 27, 2016. These letters of credit have various maturity dates and were issued on an uncommitted basis.

On April 21, 2016, the Company issued \$400 million in 3.125% Senior Notes due April 2026 and \$250 million in 1.625% Senior Notes due April 2019 under its shelf registration statement filed with the SEC on April 15, 2015 (the "2015 Shelf Registration"). The 2015 Shelf Registration allows the Company to sell an indeterminate amount in debt securities to fund general corporate purposes, including repaying, redeeming or repurchasing outstanding debt and for working capital, capital expenditures, new location openings, stock repurchases and acquisitions. Proceeds from the debt issuances were used for general corporate purposes.

On April 29, 2015, the Company issued \$400 million in 3.250% Senior Notes due April 2025 and \$250 million in 2.500% Senior Notes due April 2021 under its 2015 Shelf Registration. Proceeds from the debt issuances were used to repay a portion of the Company's outstanding commercial paper borrowings, which were used to repay the \$500 million in 5.750% Senior Notes due in January 2015, and for general corporate purposes.

On January 14, 2014, the Company issued \$400 million in 1.300% Senior Notes due January 2017 under its shelf registration statement filed with the SEC on April 17, 2012. Proceeds from the debt issuance on January 14, 2014, were used to repay a portion of the Company's \$500 million in 6.500% Senior Notes due January 2014. The Company used commercial paper borrowings to repay the remainder of the 6.500% Senior Notes.

The 5.750% Senior Notes issued in July 2009 and 7.125% Senior Notes issued during August 2008 (collectively, the "Notes") are subject to an interest rate adjustment if the debt ratings assigned to the Notes are downgraded. Further, all senior notes contain a provision that repayment of the notes may be accelerated if we experience a change in control (as defined in the agreements). Our borrowings under our senior notes contain minimal covenants, primarily restrictions on liens. Under our revolving credit facilities, covenants include limitations on total indebtedness, restrictions on liens, a minimum fixed charge coverage ratio and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. All of the repayment obligations under our borrowing arrangements may be accelerated and come due prior to the scheduled payment date if covenants are breached or an event of default occurs.

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As of August 27, 2016, the Company was in compliance with all covenants related to its borrowing arrangements. All of the Company's debt is unsecured. Scheduled maturities of debt are as follows:

<i>(in thousands)</i>	<b>Scheduled Maturities</b>
2017 .....	\$ 1,597,500
2018 .....	250,000
2019 .....	250,000
2020 .....	—
2021 .....	750,000
Thereafter .....	<u>2,100,000</u>
Subtotal.....	4,947,500
Discount and debt issuance costs.....	<u>23,381</u>
Total Debt	<u>\$ 4,924,119</u>

The fair value of the Company's debt was estimated at \$5.117 billion as of August 27, 2016, and \$4.696 billion as of August 29, 2015, based on the quoted market prices for the same or similar issues or on the current rates available to the Company for debt of the same terms (Level 2). Such fair value is greater than the carrying value of debt by \$192.7 million at August 27, 2016 and \$70.7 million at August 29, 2015, which reflect their face amount, adjusted for any unamortized debt issuance costs and discounts.

#### Note J – Interest Expense

Net interest expense consisted of the following:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Interest expense.....	\$ 150,961	\$ 153,007	\$ 170,400
Interest income.....	(2,371)	(1,605)	(1,850)
Capitalized interest.....	<u>(909)</u>	<u>(963)</u>	<u>(1,041)</u>
	<u>\$ 147,681</u>	<u>\$ 150,439</u>	<u>\$ 167,509</u>

#### Note K – Stock Repurchase Program

During 1998, the Company announced a program permitting the Company to repurchase a portion of its outstanding shares not to exceed a dollar maximum established by the Board. The program was amended on March 22, 2016 to increase the repurchase authorization to \$17.15 billion from \$16.4 billion. From January 1998 to August 27, 2016, the Company has repurchased a total of 140.8 million shares at an aggregate cost of \$16.755 billion.

The Company's share repurchase activity consisted of the following:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Amount .....	\$ 1,452,462	\$ 1,271,416	\$ 1,099,212
Shares.....	1,903	2,010	2,232

During fiscal year 2016, the Company retired 2.1 million shares of treasury stock, which had previously been repurchased under the Company's share repurchase program. The retirement increased Retained deficit by \$1.424 billion and decreased Additional paid-in capital by \$67.0 million. During the comparable prior year period, the

Company retired 2.1 million shares of treasury stock, which increased Retained deficit by \$1.050 billion and decreased Additional paid-in capital by \$57.4 million.

On September 22, 2016, the Board voted to increase the authorization by \$750 million. This brings the total value of shares authorized to \$17.9 billion. Subsequent to August 27, 2016, the Company has repurchased 390,473 shares of common stock at an aggregate cost of \$297.6 million. Considering the cumulative repurchases and the increase in authorization subsequent to August 27, 2016, the Company has \$847.7 million remaining under the Board's authorization to repurchase its common stock.

#### **Note L – Pension and Savings Plans**

Prior to January 1, 2003, substantially all full-time employees were covered by a defined benefit pension plan. The benefits under the plan were based on years of service and the employee's highest consecutive five-year average compensation. On January 1, 2003, the plan was frozen. Accordingly, pension plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan.

On January 1, 2003, the Company's supplemental defined benefit pension plan for certain highly compensated employees was also frozen. Accordingly, plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan.

The Company has recognized the unfunded status of the defined pension plans in its Consolidated Balance Sheets, which represents the difference between the fair value of pension plan assets and the projected benefit obligations of its defined benefit pension plans. The net unrecognized actuarial losses and unrecognized prior service costs are recorded in Accumulated other comprehensive loss. These amounts will be subsequently recognized as net periodic benefit cost pursuant to the Company's historical accounting policy for amortizing such amounts. Further, actuarial gains and losses that arise in subsequent periods and are not recognized as net periodic benefit cost in the same periods will be recognized as a component of other comprehensive income. Those amounts will be subsequently recognized as a component of net periodic benefit cost on the same basis as the amounts previously recognized in Accumulated other comprehensive loss.

The Company's investment strategy for pension plan assets is to utilize a diversified mix of domestic and international equity and fixed income portfolios to earn a long-term investment return that meets the Company's pension plan obligations. The pension plan assets are invested primarily in listed securities, and the pension plans hold only a minimal investment in AutoZone common stock that is entirely at the discretion of third-party pension fund investment managers. The Company's largest holding classes, fixed income bonds and U.S. equities, are invested with a fund manager that holds diversified portfolios. Accordingly, the Company does not have any significant concentrations of risk in particular securities, issuers, sectors, industries or geographic regions. Alternative investment strategies were fully liquidated during fiscal 2016. The Company's investment managers are prohibited from using derivatives for speculative purposes and are not permitted to use derivatives to leverage a portfolio.

The following is a description of the valuation methodologies used for the Company's investments measured at fair value:

*U.S., international, emerging and high yield equities* – These investments are commingled funds and are valued using the net asset values, which are determined by valuing investments at the closing price or last trade reported on the major market on which the individual securities are traded. These investments are subject to annual audits.

*Alternative investments* – This category represents a hedge fund of funds made up of various investments in limited partnerships, limited liability companies and corporations. The fair value of the hedge fund of funds is determined using valuations provided by third party administrators for each of the underlying funds.

*Fixed income securities* – The fair values of corporate, U.S. government securities and other fixed income securities are estimated by using bid evaluation pricing models or quoted prices of securities with similar characteristics.

*Cash and cash equivalents* – These investments include cash equivalents valued using exchange rates provided by an industry pricing vendor and commingled funds valued using the net asset value. These investments also include cash.

The fair values of investments by level and asset category and the weighted-average asset allocations of the Company's pension plans at the measurement date are presented in the following table:

<b>August 27, 2016</b>						
<i>(in thousands)</i>	<b>Fair Value</b>	<b>Asset Allocation</b>		<b>Fair Value Hierarchy</b>		
		<b>Actual</b>	<b>Target</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
U.S. equities .....	\$ 66,008	22.9%	26.0%	\$ –	\$ 66,008	\$ –
International equities.....	42,023	14.5	17.0	–	42,023	–
Emerging equities .....	22,848	7.9	8.5	–	22,848	–
High yield securities.....	21,445	7.4	8.5	–	21,445	–
Alternative investments.....	–	–	–	–	–	–
Fixed income securities.....	99,336	34.3	40.0	–	99,336	–
Cash and cash equivalents.....	<u>37,726</u>	<u>13.0</u>	<u>–</u>	<u>–</u>	<u>37,726</u>	<u>–</u>
	<u>\$289,386</u>	<u>100.0%</u>	<u>100.0%</u>	<u>\$ –</u>	<u>\$289,386</u>	<u>\$ –</u>

<b>August 29, 2015</b>						
<i>(in thousands)</i>	<b>Fair Value</b>	<b>Asset Allocation</b>		<b>Fair Value Hierarchy</b>		
		<b>Actual</b>	<b>Target</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
U.S. equities .....	\$ 60,286	25.3%	25.8%	\$ –	\$ 60,286	\$ –
International equities.....	38,725	16.2	17.2	–	38,725	–
Emerging equities .....	16,393	6.9	8.5	–	16,393	–
High yield securities.....	19,310	8.1	8.5	–	19,310	–
Alternative investments.....	307	0.1	–	–	–	307
Fixed income securities.....	93,362	39.1	40.0	–	93,362	–
Cash and cash equivalents.....	<u>10,372</u>	<u>4.3</u>	<u>–</u>	<u>–</u>	<u>10,372</u>	<u>–</u>
	<u>\$238,755</u>	<u>100.0%</u>	<u>100.0%</u>	<u>\$ –</u>	<u>\$238,448</u>	<u>\$ 307</u>

The asset allocations in the charts above include \$48.0 million and \$11.5 million in cash contributions made in the last month prior to the balance sheet date of August 27, 2016, and August 29, 2015, respectively. Subsequent to August 27, 2016, and August 29, 2015, these cash contributions were allocated to the pension plan investments in accordance with the targeted asset allocation.

In August 2014, the Company's Investment Committee approved a revised asset allocation target for the investments held by the pension plan. Based on the revised asset allocation target, the expected long-term rate of return on plan assets changed from 7.5% for the year ended August 30, 2014, to 7.0% for the years ending August 29, 2015 and August 27, 2016.

During fiscal 2016, the Company fully liquidated the Level 3 assets.



The following table sets forth the plans' funded status and amounts recognized in the Company's Consolidated Balance Sheets:

<i>(in thousands)</i>	<b>August 27, 2016</b>	<b>August 29, 2015</b>
<b>Change in Projected Benefit Obligation:</b>		
Projected benefit obligation at beginning of year .....	\$ 296,123	\$ 300,966
Interest cost .....	11,272	12,338
Actuarial (gains) losses .....	39,842	(1,056)
Benefits paid .....	<u>(18,726)</u>	<u>(16,125)</u>
Benefit obligations at end of year .....	<u>\$ 328,511</u>	<u>\$ 296,123</u>
<b>Change in Plan Assets:</b>		
Fair value of plan assets at beginning of year .....	\$ 238,755	\$ 243,407
Actual return on plan assets .....	16,636	(5,604)
Employer contributions .....	52,721	17,077
Benefits paid .....	<u>(18,726)</u>	<u>(16,125)</u>
Fair value of plan assets at end of year .....	<u>\$ 289,386</u>	<u>\$ 238,755</u>
<b>Amount Recognized in the Statement of Financial Position:</b>		
Current liabilities .....	\$ (276)	\$ (253)
Long-term liabilities .....	<u>(38,849)</u>	<u>(57,115)</u>
Net amount recognized .....	<u>\$ (39,125)</u>	<u>\$ (57,368)</u>
<b>Amount Recognized in Accumulated Other Comprehensive Loss and not yet reflected in Net Periodic Benefit Cost:</b>		
Net actuarial loss .....	<u>\$ (145,948)</u>	<u>\$ (116,735)</u>
Accumulated other comprehensive loss .....	<u>\$ (145,948)</u>	<u>\$ (116,735)</u>
<b>Amount Recognized in Accumulated Other Comprehensive Loss and not yet reflected in Net Periodic Benefit Cost and expected to be amortized in next year's Net Periodic Benefit Cost:</b>		
Net actuarial loss .....	<u>\$ (13,874)</u>	<u>\$ (10,506)</u>
Amount recognized .....	<u>\$ (13,874)</u>	<u>\$ (10,506)</u>

Net periodic benefit expense consisted of the following:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Interest cost .....	\$ 11,272	\$ 12,338	\$ 13,070
Expected return on plan assets .....	(16,512)	(16,281)	(15,386)
Recognized net actuarial losses .....	<u>10,506</u>	<u>8,941</u>	<u>6,879</u>
Net periodic benefit expense .....	<u>\$ 5,266</u>	<u>\$ 4,998</u>	<u>\$ 4,563</u>

The blended actuarial assumptions used in determining the projected benefit obligation include the following:

	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
Discount rate to determine benefit obligation .....	3.72%	4.50%	4.28%
Discount rate to determine net interest cost .....	3.90%	4.28%	5.19%
Expected long-term rate of return on plan assets .....	7.00%	7.00%	7.50%

As the plan benefits are frozen, increases in future compensation levels no longer impact the calculation and there is no service cost.

The discount rate to determine the projected benefit obligation is determined as of the measurement date and is based on the calculated yield of a portfolio of high-grade corporate bonds with cash flows that generally match the Company's expected benefit payments in future years.

During fiscal 2016, the Company changed the method used to estimate the interest cost component of net periodic benefit cost. Previously, the Company estimated interest cost using a single weighted-average discount rate derived from the yield curve used to measure the benefit obligation. The Company elected to utilize a spot rate approach by applying specific spot rates along the yield curve to calculate interest costs instead of a single weighted-average discount rate. This calculation is believed to be more refined under the applicable accounting standard. The impact of this change to net periodic benefit cost is a reduction of \$1.8 million in fiscal 2016. The Company accounted for this change as a change in accounting estimate and accounted for it prospectively.

The expected long-term rate of return on plan assets is based on the historical relationships between the investment classes and the capital markets, updated for current conditions.

The Company makes annual contributions in amounts at least equal to the minimum funding requirements of the Employee Retirement Income Security Act of 1974. The Company contributed \$52.7 million to the plans in fiscal 2016, \$17.1 million to the plans in fiscal 2015 and \$16.9 million to the plans in fiscal 2014. The Company expects to contribute approximately \$17.8 million to the plans in fiscal 2017; however, a change to the expected cash funding may be impacted by a change in interest rates, a change in the actual or expected return on plan assets or through other plans initiated by management.

Based on current assumptions about future events, benefit payments are expected to be paid as follows for each of the following fiscal years. Actual benefit payments may vary significantly from the following estimates:

<i>(in thousands)</i>	<b>Benefit Payments</b>
2017 .....	\$ 12,066
2018 .....	11,803
2019 .....	12,546
2020 .....	13,273
2021 .....	13,889
2022 – 2026.....	76,204

The Company has a 401(k) plan that covers all domestic employees who meet the plan's participation requirements. The plan features include Company matching contributions, immediate 100% vesting of Company contributions and a savings option up to 25% of qualified earnings. The Company makes matching contributions, per pay period, up to a specified percentage of employees' contributions as approved by the Board. The Company made matching contributions to employee accounts in connection with the 401(k) plan of \$19.7 million in fiscal 2016, \$17.7 million in fiscal 2015 and \$15.6 million in fiscal 2014.

#### **Note M – Acquisition**

Effective September 27, 2014, the Company acquired the outstanding stock of Interamerican Motor Corporation ("IMC"), the second largest distributor of quality import replacement parts in the United States, for \$75.7 million, net of cash. IMC specializes in parts coverage for European and Asian cars. With this acquisition, the Company continues to grow its share in the aftermarket import car parts market. The results of operations from IMC have been included in the Company's Auto Parts Locations business activities since the date of acquisition. Pro forma results of operations related to the acquisition of IMC are not presented as IMC's results are not material to the Company's consolidated statements of income. The purchase price allocation resulted in goodwill of \$24.1 million and intangible assets totaling \$3.6 million. Goodwill generated from the acquisition is primarily attributable to expected synergies and the assembled workforce.

## Note N – Goodwill and Intangibles

The changes in the carrying amount of goodwill are as follows:

<i>(in thousands)</i>	<b>Auto Parts Locations</b>	<b>Other</b>	<b>Total</b>
Net balance as of August 30, 2014.....	\$ 302,645	\$ 65,184	\$ 367,829
Goodwill added through acquisition <sup>(1)</sup> .....	24,058	–	24,058
Goodwill adjustments.....	–	–	–
Net balance as of August 29, 2015.....	326,703	65,184	391,887
Goodwill added through acquisition.....	–	–	–
Goodwill adjustments.....	–	–	–
Net balance as of August 27, 2016.....	<u>\$ 326,703</u>	<u>\$ 65,184</u>	<u>\$ 391,887</u>

(1) See “Note M – Acquisition” for discussion of the acquisition completed during the first quarter of fiscal 2015.

The Company performs its annual goodwill and intangibles impairment test in the fourth quarter of each fiscal year. In the fourth quarter of fiscal 2016 and fiscal 2015, the Company concluded that its goodwill was not impaired. Total accumulated goodwill impairment for both August 27, 2016 and August 29, 2015 is \$18.3 million.

The carrying amounts of intangible assets are included in Other long-term assets as follows:

<i>(in thousands)</i>	<b>August 27, 2016</b>			
	<b>Estimated Useful Life</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Amount</b>
Amortizing intangible assets:				
Technology.....	3-5 years	\$ 10,570	\$ (7,988)	\$ 2,582
Noncompete agreements.....	5 years	1,300	(963)	337
Customer relationships.....	3-10 years	49,676	(18,514)	31,162
		<u>\$ 61,546</u>	<u>\$ (27,465)</u>	34,081
Non-amortizing intangible asset:				
Trade names.....				26,900
Total intangible assets other than goodwill.....				<u>\$ 60,981</u>

<i>(in thousands)</i>	<b>August 29, 2015</b>			
	<b>Estimated Useful Life</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Amount</b>
Amortizing intangible assets:				
Technology.....	3-5 years	\$ 10,570	\$ (5,757)	\$ 4,813
Noncompete agreements.....	5 years	1,300	(703)	597
Customer relationships.....	3-10 years	49,676	(12,256)	37,420
		<u>\$ 61,546</u>	<u>\$ (18,716)</u>	42,830
Non-amortizing intangible asset:				
Trade names.....				26,900
Total intangible assets other than goodwill.....				<u>\$ 69,730</u>

During fiscal 2015, the Company recorded an increase to intangible assets of \$3.6 million related to the acquisition of IMC.

During fiscal 2014, the Company purchased \$30.2 million of intangible assets relating to the rights to certain customer relationships and technology assets relating to its ALLDATA operations. Additionally, during fiscal 2016 and 2015, the Company made an installment payment of \$10 million in each year related to certain customer relationships purchased during 2014 relating to its ALLDATA operations.

As part of its annual impairment test, the Company evaluates the AutoAnything and IMC trade names for impairment in the fourth quarter of each fiscal year. In the fourth quarter of fiscal 2016 and 2015, the Company concluded that AutoAnything's and IMC's trade names were not impaired. Trade names at August 27, 2016 and August 29, 2015 reflect a total accumulated impairment of \$4.1 million.

Amortization expense of intangible assets for each of the years ended August 27, 2016 and August 29, 2015 was \$8.7 million.

Total future amortization expense for intangible assets that have finite lives, based on the existing intangible assets and their current estimated useful lives as of August 27, 2016, is estimated as follows:

<i>(in thousands)</i>	<b>Total</b>
2017.....	\$ 8,482
2018.....	6,855
2019.....	6,203
2020.....	6,203
2021.....	3,474
Thereafter .....	2,864
	<u>\$ 34,081</u>

**Note O – Leases**

The Company leases some of its retail stores, distribution centers, facilities, land and equipment, including vehicles. Other than vehicle leases, most of the leases are operating leases, which include renewal options made at the Company's election and provisions for percentage rent based on sales. Rental expense was \$280.5 million in fiscal 2016, \$269.5 million in fiscal 2015 and \$253.8 million in fiscal 2014. Percentage rentals were insignificant.

The Company records rent for all operating leases on a straight-line basis over the lease term, including any reasonably assured renewal periods and the period of time prior to the lease term that the Company is in possession of the leased space for the purpose of installing leasehold improvements. Differences between recorded rent expense and cash payments are recorded as a liability in Accrued expenses and other and Other long-term liabilities in the accompanying Consolidated Balance Sheets, based on the terms of the lease. The deferred rent approximated \$121.7 million on August 27, 2016, and \$113.7 million on August 29, 2015.

The Company has a fleet of vehicles used for delivery to its commercial customers and stores and travel for members of field management. The majority of these vehicles are held under capital lease. At August 27, 2016, the Company had capital lease assets of \$148.5 million, net of accumulated amortization of \$59.5 million, and capital lease obligations of \$147.3 million, of which \$44.8 million is classified as Accrued expenses and other as it represents the current portion of these obligations. At August 29, 2015, the Company had capital lease assets of \$132.3 million, net of accumulated amortization of \$63.7 million, and capital lease obligations of \$128.2 million, of which \$40.5 million is classified as Accrued expenses and other as it represents the current portion of these obligations.

Future minimum annual rental commitments under non-cancelable operating leases and capital leases were as follows at the end of fiscal 2016:

<i>(in thousands)</i>	<b>Operating Leases</b>	<b>Capital Leases</b>
2017 .....	\$ 274,341	\$ 44,834
2018 .....	266,301	42,978
2019 .....	248,263	34,360
2020 .....	225,276	21,333
2021 .....	201,207	8,446
Thereafter .....	890,869	—
Total minimum payments required .....	<u>\$ 2,106,257</u>	151,951
Less: Interest .....		<u>(4,666)</u>
Present value of minimum capital lease payments.....		<u>\$ 147,285</u>

In connection with the Company's December 2001 sale of the TruckPro business, the Company subleased some properties to the purchaser for an initial term of not less than 20 years. The Company's remaining aggregate rental obligation at August 27, 2016 of \$10.6 million is included in the above table, but the obligation is offset by the sublease rental agreement.

#### **Note P – Commitments and Contingencies**

Construction commitments, primarily for new distribution centers and stores, totaled approximately \$106.6 million at August 27, 2016.

The Company had \$106.1 million in outstanding standby letters of credit and \$33.4 million in surety bonds as of August 27, 2016, which all have expiration periods of less than one year. A substantial portion of the outstanding standby letters of credit (which are primarily renewed on an annual basis) and surety bonds are used to cover reimbursement obligations to our workers' compensation carriers. There are no additional contingent liabilities associated with these instruments as the underlying liabilities are already reflected in the consolidated balance sheet. The standby letters of credit and surety bonds arrangements have automatic renewal clauses.

#### **Note Q – Litigation**

In July 2014, the Company received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. The Company received notice that the District Attorney will seek injunctive and monetary relief. The Company is cooperating fully with the request and cannot predict the ultimate outcome of these efforts, although the Company has accrued all amounts it believes to be probable and reasonably estimable. The Company does not believe the ultimate resolution of this matter will have a material adverse effect on its consolidated financial position, results of operations or cash flows.

In April 2016, the Company received a letter from the California Air Resources Board seeking payment for alleged violations of the California Health and Safety Code related to the sale of certain aftermarket emission parts in the State of California. The Company does not believe that any resolution of the matter will have a material adverse effect on its consolidated financial position, results of operations or cash flows.

The Company is involved in various other legal proceedings incidental to the conduct of its business, including several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. The Company does not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to its consolidated financial condition, results of operations or cash flows.

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## Note R – Segment Reporting

Four of the Company's operating segments (Domestic Auto Parts, Mexico, Brazil and IMC) are aggregated as one reportable segment: Auto Parts Locations. The criteria the Company used to identify the reportable segment are primarily the nature of the products the Company sells and the operating results that are regularly reviewed by the Company's chief operating decision maker to make decisions about the resources to be allocated to the business units and to assess performance. The accounting policies of the Company's reportable segment are the same as those described in Note A.

The Auto Parts Locations segment is a retailer and distributor of automotive parts and accessories through the Company's 5,814 locations in the United States, Puerto Rico, Mexico and Brazil. Each location carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products.

The Other category reflects business activities of three operating segments that are not separately reportable due to the materiality of these operating segments. The operating segments include ALLDATA, which produces, sells and maintains diagnostic and repair information software used in the automotive repair industry; E-commerce, which includes direct sales to customers through www.autozone.com; and AutoAnything, which includes direct sales to customers through www.autoanything.com.

The Company evaluates its reportable segment primarily on the basis of net sales and segment profit, which is defined as gross profit. The following table shows segment results for the following fiscal years:

<i>(in thousands)</i>	<b>Year Ended</b>		
	<b>August 27, 2016</b>	<b>August 29, 2015</b>	<b>August 30, 2014</b>
<b>Net Sales:</b>			
Auto Parts Locations .....	\$10,261,112	\$ 9,824,876	\$ 9,132,169
Other .....	374,564	362,464	343,144
Total .....	<u>\$10,635,676</u>	<u>\$10,187,340</u>	<u>\$ 9,475,313</u>
<b>Segment Profit:</b>			
Auto Parts Locations .....	\$ 5,410,477	\$ 5,132,624	\$ 4,744,501
Other .....	198,259	194,407	190,406
Gross profit .....	5,608,736	5,327,031	4,934,907
Operating, selling, general and administrative expenses.....	(3,548,341)	(3,373,980)	(3,104,684)
Interest expense, net.....	(147,681)	(150,439)	(167,509)
Income before income taxes.....	<u>\$ 1,912,714</u>	<u>\$ 1,802,612</u>	<u>\$ 1,662,714</u>
<b>Segment Assets:</b>			
Auto Parts Locations .....	\$ 8,351,883	\$ 7,883,720	\$ 7,279,665
Other .....	247,904	218,629	217,498
Total .....	<u>\$ 8,599,787</u>	<u>\$ 8,102,349</u>	<u>\$ 7,497,163</u>
<b>Capital Expenditures:</b>			
Auto Parts Locations .....	\$ 470,631	\$ 464,246	\$ 423,951
Other .....	18,160	16,333	14,165
Total .....	<u>\$ 488,791</u>	<u>\$ 480,579</u>	<u>\$ 438,116</u>
<b>Auto Parts Locations Sales by Product Grouping:</b>			
Failure.....	\$ 4,913,423	\$ 4,650,271	\$ 4,274,528
Maintenance items.....	3,721,240	3,618,779	3,362,969
Discretionary .....	1,626,449	1,555,826	1,494,672
Auto Parts Locations net sales.....	<u>\$10,261,112</u>	<u>\$ 9,824,876</u>	<u>\$ 9,132,169</u>

**Note S – Quarterly Summary** <sup>(1)</sup>  
(Unaudited)

<i>(in thousands, except per share data)</i>	Twelve Weeks Ended			Sixteen Weeks Ended
	November 21, 2015	February 13, 2016	May 7, 2016	August 27, 2016 <sup>(2)</sup>
Net sales .....	\$ 2,386,043	\$ 2,257,192	\$ 2,593,672	\$ 3,398,769
Gross profit .....	1,252,934	1,190,596	1,370,458	1,794,748
Operating profit.....	437,995	382,660	536,374	703,366
Income before income taxes.....	402,985	349,828	502,323	657,577
Net income .....	258,112	228,613	327,515	426,768
Basic earnings per share.....	8.46	7.58	10.99	14.58
Diluted earnings per share.....	8.29	7.43	10.77	14.30

<i>(in thousands, except per share data)</i>	Twelve Weeks Ended			Sixteen Weeks Ended
	November 22, 2014	February 14, 2015	May 9, 2015	August 29, 2015 <sup>(2)</sup>
Net sales .....	\$ 2,260,264	\$ 2,143,651	\$ 2,493,021	\$ 3,290,404
Gross profit .....	1,176,661	1,120,033	1,302,789	1,727,548
Operating profit.....	408,562	361,269	513,949	669,272
Income before income taxes.....	371,502	326,733	482,170	622,207
Net income .....	238,310	211,723	309,071	401,137
Basic earnings per share.....	7.42	6.64	9.77	13.02
Diluted earnings per share.....	7.27	6.51	9.57	12.75

- (1) The sum of quarterly amounts may not equal the annual amounts reported due to rounding. In addition, the earnings per share amounts are computed independently for each quarter while the full year is based on the annual weighted average shares outstanding.
- (2) The fourth quarter for fiscal 2016 and fiscal 2015 are based on a 16-week period. All other quarters presented are based on a 12-week period.

**Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

**Item 9A. Controls and Procedures**

As of August 27, 2016, an evaluation was performed under the supervision and with the participation of AutoZone’s management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as amended. Based on that evaluation, our management, including the Chief Executive Officer and the Chief Financial Officer, concluded that our disclosure controls and procedures were effective. During or subsequent to the quarter ended August 27, 2016, there were no changes in our internal controls that have materially affected, or are reasonably likely to materially affect, internal controls over financial reporting.

**Item 9B. Other Information**

Not applicable.

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## PART III

### **Item 10. Directors, Executive Officers and Corporate Governance**

The information set forth in Part I of this document in the section entitled “Executive Officers of the Registrant,” is incorporated herein by reference in response to this item. Additionally, the information contained in AutoZone, Inc.’s Proxy Statement dated October 24, 2016, in the sections entitled “Proposal 1 – Election of Directors” and “Section 16(a) Beneficial Ownership Reporting Compliance,” is incorporated herein by reference in response to this item.

The Company has adopted a Code of Ethical Conduct for Financial Executives that applies to its chief executive officer, chief financial officer, chief accounting officer and other financial executives. The Company has filed a copy of this Code of Ethical Conduct as Exhibit 14.1 to this Form 10-K. The Company has also made the Code of Ethical Conduct available on its investor relations website at <http://www.autozoneinc.com>.

### **Item 11. Executive Compensation**

The information contained in AutoZone, Inc.’s Proxy Statement dated October 24, 2016, in the section entitled “Executive Compensation,” is incorporated herein by reference in response to this item.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information contained in AutoZone, Inc.’s Proxy Statement dated October 24, 2016, in the sections entitled “Security Ownership of Management and Board of Directors” and “Security Ownership of Certain Beneficial Owners,” is incorporated herein by reference in response to this item.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

Not applicable.

### **Item 14. Principal Accounting Fees and Services**

The information contained in AutoZone, Inc.’s Proxy Statement dated October 24, 2016, in the section entitled “Proposal 2 – Ratification of Independent Registered Public Accounting Firm,” is incorporated herein by reference in response to this item.



## PART IV

### Item 15. Exhibits, Financial Statement Schedules

The following information required under this item is filed as part of this report:

#### (a) Financial Statements

The following financial statements, related notes and reports of independent registered public accounting firm are filed with this Annual Report on Form 10-K in Part II, Item 8:

Reports of Independent Registered Public Accounting Firm  
Consolidated Statements of Income for the fiscal years ended August 27, 2016, August 29, 2015, and August 30, 2014  
Consolidated Statements of Comprehensive Income for the fiscal years ended ended August 27, 2016, August 29, 2015, and August 30, 2014  
Consolidated Balance Sheets as of August 27, 2016, and August 29, 2015  
Consolidated Statements of Cash Flows for the fiscal years ended ended August 27, 2016, August 29, 2015, and August 30, 2014  
Consolidated Statements of Stockholders' Deficit for the fiscal years ended ended August 27, 2016, August 29, 2015, and August 30, 2014  
Notes to Consolidated Financial Statements

#### (b) Exhibits

The Exhibit Index following this document's signature pages is incorporated herein by reference in response to this item.

#### (c) Financial Statement Schedules

Schedules are omitted because the information is not required or because the information required is included in the financial statements or notes thereto.

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AUTOZONE, INC.

By: /s/ WILLIAM C. RHODES, III  
William C. Rhodes, III  
Chairman, President and  
Chief Executive Officer  
(Principal Executive Officer)

Dated: October 24, 2016

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Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

<b>SIGNATURE</b>	<b>TITLE</b>	<b>DATE</b>
<u>/s/ WILLIAM C. RHODES, III</u> William C. Rhodes, III	Chairman, President and Chief Executive Officer (Principal Executive Officer)	October 24, 2016
<u>/s/ WILLIAM T. GILES</u> William T. Giles	Chief Financial Officer and Executive Vice President – Finance, Information Technology and ALLDATA (Principal Financial Officer)	October 24, 2016
<u>/s/ CHARLIE PLEAS, III</u> Charlie Pleas, III	Senior Vice President and Controller (Principal Accounting Officer)	October 24, 2016
<u>/s/ DOUGLAS H. BROOKS</u> Douglas H. Brooks	Director	October 24, 2016
<u>/s/ LINDA A. GOODSPEED</u> Linda A. Goodspeed	Director	October 24, 2016
<u>/s/ SUE E. GOVE</u> Sue E. Gove	Director	October 24, 2016
<u>/s/ EARL G. GRAVES, JR.</u> Earl G. Graves, Jr.	Director	October 24, 2016
<u>/s/ ENDERSON GUIMARAES</u> Enderson Guimaraes	Director	October 24, 2016
<u>/s/ J.R. HYDE, III</u> J.R. Hyde, III	Director	October 24, 2016
<u>/s/ D. BRYAN JORDAN</u> D. Bryan Jordan	Director	October 24, 2016
<u>/s/ W. ANDREW MCKENNA</u> W. Andrew McKenna	Director	October 24, 2016
<u>/s/ GEORGE R. MRKONIC, JR.</u> George R. Mrkonic, Jr.	Director	October 24, 2016
<u>/s/ LUIS P. NIETO</u> Luis P. Nieto	Director	October 24, 2016

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## EXHIBIT INDEX

The following exhibits are filed as part of this Annual Report on Form 10-K:

- 3.1 Restated Articles of Incorporation of AutoZone, Inc. Incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for the quarter ended February 13, 1999.
- 3.2 Sixth Amended and Restated By-laws of AutoZone, Inc. Incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K dated October 7, 2015.
- 4.1 Indenture dated as of August 8, 2003, between AutoZone, Inc. and Bank One Trust Company, N.A. Incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-3 (No. 333-107828) filed August 11, 2003.
- 4.2 Officers' Certificate dated August 4, 2008, pursuant to Section 3.2 of the Indenture dated August 11, 2003, setting forth the terms of the 7.125% Senior Notes due 2018. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated August 4, 2008.
- 4.3 Form of 7.125% Senior Note due 2018. Incorporated by reference from the Form 8-K dated August 4, 2008.
- 4.4 Officers' Certificate dated November 15, 2010, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 4.000% Notes due 2020. Incorporated by reference to 4.1 to the Current Report on Form 8-K dated November 15, 2010.
- 4.5 Form of 4.000% Senior Note due 2020. Incorporated by reference from the Form 8-K dated November 15, 2010.
- 4.6 Officers' Certificate dated April 24, 2012, pursuant to section 3.2 of the indenture dated August 8, 2003, setting forth the terms of the 3.700% Senior Notes due 2022. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated April 24, 2012.
- 4.7 Form of 3.700% Senior Notes due 2022. Incorporated by reference from the Form 8-K dated April 24, 2012.
- 4.8 Officers' Certificate dated November 13, 2012, pursuant to section 3.2 of the indenture dated August 8, 2003, setting forth the terms of the 2.875% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated November 13, 2012.
- 4.9 Form of 2.875% Senior Notes due 2023. Incorporated by reference from the Form 8-K dated November 13, 2012.
- 4.10 Officers' Certificate dated April 29, 2013, pursuant to section 3.2 of the indenture dated August 8, 2003, setting forth the terms of the 3.125% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated April 29, 2013.
- 4.11 Form of 3.125% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to the Form 8-K dated April 29, 2013.
- 4.12 Officer's Certificate dated January 14, 2014, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 1.300% Senior Notes due 2017. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated January 14, 2014.
- 4.13 Form of 1.300% Note due 2017. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated January 14, 2014.
- 4.14 Officers' Certificate dated April 29, 2015, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 2.500% Senior Notes due 2021. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated April 29, 2015.

- 4.15 Form of 2.500% Note due 2021. Incorporated by reference to Exhibit 4.3 to the Current Report on Form 8-K dated April 29, 2015.
- 4.16 Officers' Certificate dated April 29, 2015, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 3.250% Senior Notes due 2025. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated April 29, 2015.
- 4.17 Form of 3.250% Note due 2025. Incorporated by reference to Exhibit 4.4 to the Current Report on Form 8-K dated April 29, 2015.
- 4.18 Officers' Certificate dated April 21, 2016, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 1.625% Senior Notes due 2019. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated April 21, 2016.
- 4.19 Form of 1.625% Senior Notes due 2019. Incorporated by reference to Exhibit 4.3 to the Current Report on Form 8-K dated April 21, 2016.
- 4.20 Officers' Certificate dated April 21, 2016, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 3.125% Senior Notes due 2026. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated April 21, 2016.
- 4.21 Form of 3.125% Senior Notes due 2026. Incorporated by reference to Exhibit 4.4 to the Current Report on Form 8-K dated April 21, 2016.
- \*10.1 Second Amended and Restated 1998 Director Compensation Plan. Incorporated by reference to Exhibit 10.2 to the Annual Report on Form 10-K for the fiscal year ended August 26, 2000.
- \*10.2 Third Amended and Restated 1996 Stock Option Plan. Incorporated by reference to Exhibit 10.3 to the Annual Report on Form 10-K for the fiscal year ended August 30, 2003.
- \*10.3 Form of Incentive Stock Option Agreement. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q for the quarter ended November 23, 2002.
- \*10.4 Form of Non-Qualified Stock Option Agreement. Incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the quarter ended November 23, 2002.
- \*10.5 AutoZone, Inc. 2003 Director Stock Option Plan. Incorporated by reference to Appendix C to the definitive proxy statement dated November 1, 2002, for the Annual Meeting of Stockholders held December 12, 2002.
- \*10.6 AutoZone, Inc. 2003 Director Compensation Plan. Incorporated by reference to Appendix D to the definitive proxy statement dated November 1, 2002, for the Annual Meeting of Stockholders held December 12, 2002.
- \*10.7 Third Amendment to the AutoZone, Inc. Executive Deferred Compensation Plan. Incorporated by reference to Exhibit 10.1 to the Form 8-K dated December 12, 2012.
- \*10.8 AutoZone, Inc. 2006 Stock Option Plan. Incorporated by reference to Appendix A to the definitive proxy statement dated October 25, 2006, for the Annual Meeting of Stockholders held December 13, 2006.
- \*10.9 Form of Stock Option Agreement. Incorporated by reference to Exhibit 10.26 to the Annual Report on Form 10-K for the fiscal year ended August 25, 2007.
- \*10.10 AutoZone, Inc. Fifth Amended and Restated Executive Stock Purchase Plan. Incorporated by reference to Exhibit 10.11 to the Annual Report on Form 10-K dated October 22, 2012.
- \*10.11 Amended and Restated AutoZone, Inc. 2003 Director Compensation Plan. Incorporated by reference to Exhibit 99.2 to the Current Report on Form 8-K dated January 4, 2008.

- \*10.12 Amended and Restated AutoZone, Inc. 2003 Director Stock Option Plan. Incorporated by reference to Exhibit 99.3 to the Current Report on Form 8-K dated January 4, 2008.
- \*10.13 AutoZone, Inc. Enhanced Severance Pay Plan. Incorporated by reference to Exhibit 99.1 to the Current Report on Form 8-K dated February 15, 2008.
- \*10.14 Form of non-compete and non-solicitation agreement signed by each of the following current and former executive officers: Philip B. Daniele, III, Mark A. Finestone, William T. Giles, William W. Graves, Ronald B. Griffin, James C. Griffith, William R. Hackney, Rodney C. Halsell, Thomas B. Newbern, Charlie Pleas, III, Larry M. Roesel, Albert Saltiel, Richard C. Smith, Mike A. Womack and Kristen C. Wright; and by AutoZone, Inc. Incorporated by reference to Exhibit 99.2 to the Current Report on Form 8-K dated February 15, 2008.
- \*10.15 Form of non-compete and non-solicitation agreement approved by AutoZone's Compensation Committee for execution by non-executive officers. Incorporated by reference to Exhibit 99.3 to the Current Report on Form 8-K dated February 15, 2008.
- \*10.16 Agreement dated February 14, 2008, between AutoZone, Inc. and William C. Rhodes, III. Incorporated by reference to Exhibit 99.4 to the Current Report on Form 8-K dated February 15, 2008.
- \*10.17 Form of non-compete and non-solicitation agreement signed by each of the following current and former officers: Jennie E. Anderson, Edward Beltran, Craig Blackwell, Brian L. Campbell, Cathy Culnane, Anthony J. Dudek, Robert A. Durkin, Bill Edwards, Joseph Espinosa, Duane Findley, Preston B. Frazer, Tim Goddard, Stephany L. Goodnight, Eric S. Gould, Troy Hitchcock, Chris Hunter, Joyce Johns, David Klein, Thomas A. Kliman, Maria M. Leggett, Dennis LeRiche, Mitchell Major, Grantland E. McGee, Jr., John M. Mosunic, J. Scott Murphy, Jeffrey H. Nix, Raymond A. Pohlman, Elizabeth Rabun, Joe L. Sellers, Jr., Brett Shanaman, Jamey Traywick, Kevin Williams, Doug Wines, Solomon Woldelessie and Larry Yeske; and by AutoZone, Inc. Incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the quarter ended May 3, 2008.
- \*10.18 Second Amended and Restated Employment and Non-Compete Agreement between AutoZone, Inc. and Harry L. Goldsmith dated December 29, 2008. Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K dated December 30, 2008.
- \*10.19 AutoZone, Inc. 2010 Executive Incentive Compensation Plan, incorporated by reference to Exhibit A to the definitive proxy statement dated October 26, 2009, for the Annual Meeting of Stockholders held December 16, 2009.
- \*10.20 AutoZone, Inc. 2011 Equity Incentive Award Plan, incorporated by reference to Exhibit A to the definitive proxy statement dated October 25, 2010, for the Annual Meeting of Stockholders held December 15, 2010.
- \*10.21 Form of Stock Option Agreement under the 2006 Stock Option Plan, effective September 2010. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.22 Form of Stock Option Agreement under the 2006 Stock Option Plan for certain executive officers, effective September 2010. Incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.23 Form of Letter Agreement dated as of December 14, 2010, amending certain Stock Option Agreements of executive officers. Incorporated by reference to Exhibit 10.4 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.24 AutoZone, Inc. 2011 Director Compensation Program. Incorporated by reference to Exhibit 10.5 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.25 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q dated March 17, 2011.

- \*10.26 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan for officers effective September 27, 2011. Incorporated by reference to Exhibit 10.37 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.27 First Amended and Restated AutoZone, Inc. Enhanced Severance Pay Plan. Incorporated by reference to Exhibit 10.4 to the Quarterly Report on Form 10-Q dated March 17, 2011.
- 10.28 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan for officers effective September 27, 2011. Incorporated by reference to Exhibit 10.37 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.29 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan for certain executive officers effective September 27, 2011. Incorporated by reference to Exhibit 10.38 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.30 Amended and Restated Credit Agreement dated as of September 13, 2011 among AutoZone, Inc. as Borrower, the several Lenders from time to time party thereto, and Bank of America, N.A. as Administrative Agent and Swingline Lender, JPMorgan Chase Bank, N.A. as Syndication Agent, arranged by Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC as Joint Lead Arrangers and Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities LLC, SunTrust Robinson Humphrey, Inc., U.S. Bank National Association, Wells Fargo Securities, LLC and Barclays Capital as Joint Book Runners. Incorporated by reference to Exhibit 10.39 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.31 Sixth Amended and Restated AutoZone, Inc. Employee Stock Purchase Plan. Incorporated by reference to Exhibit 10.40 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.32 Second Amended AutoZone, Inc. Executive Deferred Compensation Plan. Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K dated December 14, 2011.
- \*10.33 Offer letter dated May 23, 2012, to Mike A. Womack. Incorporated by reference to Exhibit 10.38 of Annual Report on Form 10-K dated October 22, 2012.
- \*10.34 Offer letter dated April 26, 2012, to Ronald B. Griffin. Incorporated by reference to Exhibit 10.39 of Annual Report on Form 10-K dated October 22, 2012.
- \*10.35 Amended Non-Compete Agreement between AutoZone, Inc. and Jon A. Bascom dated May 25, 2012. Incorporated by reference to Exhibit 10.40 of Annual Report on Form 10-K dated October 22, 2012.
- \*10.36 Offer letter dated February 7, 2013, to Albert Saltiel. Incorporated by reference to Exhibit 10.2 of the Quarterly Report on Form 10-Q dated June 12, 2013.
- \*10.37 Third Amendment to the AutoZone, Inc. Executive Deferred Compensation Plan incorporated by reference to Exhibit 10.1 to the Form 8-K dated December 12, 2012.
- 10.38 Master Extension, New Commitment and Amendment Agreement dated as of December 4, 2013 among AutoZone, Inc. as Borrower; Bank of America, N.A. as Administrative Agent and Swingline Lender; JPMorgan Chase Bank, N.A. as Syndication Agent; Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC as Joint Lead Arrangers; Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities LLC, SunTrust Robinson Humphrey, Inc., U.S. Bank National Association, Wells Fargo Securities, LLC and Barclay's Capital as Joint Book Runners; SunTrust Bank, U.S. Bank National Association, Wells Fargo Bank, National Association and Barclay's Bank PLC as Documentation Agents; and the several lenders party thereto. Incorporated by reference to Exhibit 10.1 of the Quarterly Report on Form 10-Q dated December 18, 2013.
- \*10.39 Amended and Restated AutoZone, Inc. AutoZone, Inc. Executive Deferred Compensation Plan dated December 17, 2013. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q dated March 25, 2014.

- \*10.40 AutoZone, Inc. Director Compensation Program effective January 1, 2014. Incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q dated March 25, 2014.
- 10.41 Second Amended and Restated Credit Agreement dated as of December 19, 2014, among AutoZone, Inc., as Borrower, the lenders party thereto and Bank of America, N.A. as Administrative Agent, incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K dated December 22, 2014.
- 10.42 364-Day Credit Agreement Dated as of December 19, 2014, among AutoZone, Inc. as Borrower, the lenders party thereto and Wells Fargo Bank National Association as Administrative Agent, incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K dated December 22, 2014.
- \*10.43 Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan dated December 16, 2015. Incorporated by reference to Exhibit A to the definitive proxy statement dated October 26, 2015, for the Annual Meeting of Stockholders held December 16, 2015.
- 12.1 Computation of Ratio of Earnings to Fixed Charges.
- 14.1 Code of Ethical Conduct. Incorporated by reference to Exhibit 14.1 of the Annual Report on Form 10-K for the fiscal year ended August 30, 2003.
- 21.1 Subsidiaries of the Registrant.
- 23.1 Consent of Ernst & Young LLP.
- 31.1 Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Document
- 101.LAB XBRL Taxonomy Extension Labels Document
- 101.PRE XBRL Taxonomy Extension Presentation Document
- 101.DEF XBRL Taxonomy Extension Definition Document
- \* Management contract or compensatory plan or arrangement.



**Computation of Ratio of Earnings to Fixed Charges**  
(Unaudited)

<i>(in thousands, except ratios)</i>	Fiscal Year Ended August				
	2016 (52 weeks)	2015 (52 weeks)	2014 (52 weeks)	2013 (53 weeks)	2012 (52 weeks)
<b>Earnings:</b>					
Income before income taxes.....	\$ 1,912,714	\$ 1,802,612	\$ 1,662,714	\$ 1,587,683	\$ 1,452,986
Fixed charges .....	238,389	236,996	249,513	265,108	250,056
Less: Capitalized interest .....	(909)	(963)	(1,041)	(1,303)	(1,245)
Adjusted earnings .....	<u>\$ 2,150,194</u>	<u>\$ 2,038,645</u>	<u>\$ 1,911,186</u>	<u>\$ 1,851,488</u>	<u>\$ 1,701,797</u>
<b>Fixed charges:</b>					
Gross interest expense.....	\$ 142,981	\$ 146,777	\$ 163,544	\$ 180,085	\$ 170,481
Amortization of debt expense .....	7,980	6,230	6,856	8,239	8,066
Interest portion of rent expense .....	<u>87,428</u>	<u>83,989</u>	<u>79,113</u>	<u>76,784</u>	<u>71,509</u>
Fixed charges.....	<u>\$ 238,389</u>	<u>\$ 236,996</u>	<u>\$ 249,513</u>	<u>\$ 265,108</u>	<u>\$ 250,056</u>
Ratio of earnings to fixed charges.....	<u>9.0</u>	<u>8.6</u>	<u>7.7</u>	<u>7.0</u>	<u>6.8</u>

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## SUBSIDIARIES OF THE REGISTRANT

NAME	STATE OR COUNTRY OF ORGANIZATION OR INCORPORATION
ALLDATA LLC	Nevada
AutoAnything, Inc.	Nevada
AutoZone.com, Inc.	Virginia
AutoZone de México, S. de R.L. de C.V.	Mexico
AutoZone Development LLC	Nevada
AutoZone IP LLC	Nevada
AutoZone Northeast LLC	Nevada
AutoZone Parts, Inc.	Nevada
AutoZone Puerto Rico, Inc.	Puerto Rico
AutoZone Stores LLC	Nevada
AutoZone Texas LLC	Nevada
AutoZone West LLC	Nevada
Interamerican Motor Corporation	California
Riverside Captive Insurance Company	Arizona

In addition, 27 subsidiaries operating in the United States and 25 subsidiaries operating outside of the United States have been omitted as they would not, considered in the aggregate as a single subsidiary, constitute a significant subsidiary as defined by Rule 1-02(w) of Regulation S-X.

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the following Registration Statements:

- Registration Statement (Form S-8 No. 333-19561) pertaining to the AutoZone, Inc. 1996 Stock Option Plan
- Registration Statement (Form S-8 No. 333-42797) pertaining to the AutoZone, Inc. Amended and Restated Employee Stock Purchase Plan
- Registration Statement (Form S-8 No. 333-48981) pertaining to the AutoZone, Inc. 1998 Director Stock Option Plan
- Registration Statement (Form S-8 No. 333-48979) pertaining to the AutoZone, Inc. 1998 Director Compensation Plan
- Registration Statement (Form S-8 No. 333-88245) pertaining to the AutoZone, Inc. Second Amended and Restated 1996 Stock Option Plan
- Registration Statement (Form S-8 No. 333-88243) pertaining to the AutoZone, Inc. Amended and Restated 1998 Director Stock Option Plan
- Registration Statement (Form S-8 No. 333-88241) pertaining to the AutoZone, Inc. Amended and Restated Director Compensation Plan
- Registration Statement (Form S-8 No. 333-75142) pertaining to the AutoZone, Inc. Third Amended and Restated 1998 Director Stock Option Plan
- Registration Statement (Form S-8 No. 333-75140) pertaining to the AutoZone, Inc. Executive Stock Purchase Plan
- Registration Statement (Form S-3 No. 333-83436) pertaining to a shelf registration to sell 15,000,000 shares of common stock owned by certain selling stockholders
- Registration Statement (Form S-8 No. 333-103665) pertaining to the AutoZone, Inc. 2003 Director Compensation Plan
- Registration Statement (Form S-8 No. 333-103666) pertaining to the AutoZone, Inc. 2003 Director Stock Option Plan
- Registration Statement (Form S-8 No. 333-139559) pertaining to the AutoZone, Inc. 2006 Stock Option Plan
- Registration Statement (Form S-3ASR No. 333-152592) pertaining to a shelf registration to sell debt securities
- Registration Statement (Form S-8 No. 333-171186) pertaining to the AutoZone, Inc. 2011 Equity Incentive Award Plan
- Registration Statement (Form S-3ASR No. 333-180768) pertaining to a shelf registration to sell debt securities
- Registration Statement (Form S-3ASR No. 333-203439) pertaining to a shelf registration to sell debt securities

of our reports dated October 24, 2016, with respect to the consolidated financial statements of AutoZone, Inc. and the effectiveness of internal control over financial reporting of AutoZone, Inc., included in this Annual Report (Form 10-K) of AutoZone, Inc. for the year ended August 27, 2016

/s/Ernst & Young LLP

Memphis, Tennessee  
October 24, 2016

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**CERTIFICATION PURSUANT TO  
RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, William C. Rhodes, III, certify that:

1. I have reviewed this Annual Report on Form 10-K of AutoZone, Inc. (“registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 24, 2016

/s/ WILLIAM C. RHODES, III  
 William C. Rhodes, III  
 Chairman, President and  
 Chief Executive Officer  
 (Principal Executive Officer)

**CERTIFICATION PURSUANT TO  
RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, William T. Giles, certify that:

1. I have reviewed this Annual Report on Form 10-K of AutoZone, Inc. (“registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 24, 2016

/s/ WILLIAM T. GILES  
 William T. Giles  
 Chief Financial Officer and Executive  
 Vice President – Finance, Information  
 Technology and ALLDATA  
 (Principal Financial Officer)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of AutoZone, Inc. (the "Company") on Form 10-K for the fiscal year ended August 27, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William C. Rhodes, III, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (i) the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 24, 2016

/s/ WILLIAM C. RHODES, III

William C. Rhodes, III  
Chairman, President and  
Chief Executive Officer  
(Principal Executive Officer)

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of AutoZone, Inc. (the “Company”) on Form 10-K for the fiscal year ended August 27, 2016, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, William T. Giles, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (i) the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 24, 2016

/s/ WILLIAM T. GILES

William T. Giles  
Chief Financial Officer and Executive  
Vice President – Finance, Information  
Technology and ALLDATA  
(Principal Financial Officer)

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## Corporate information



# AutoZone's CEO Team

Our 2016 leadership team is comprised of 50 individuals who work tirelessly to support and continue to enhance the AutoZone that exists today. We lead as a team and we win as a team. Through their support and guidance, but most importantly through the commitment and passion of our 84,000+ AutoZoners, the Company is well positioned for future growth and prosperity.

## Officers Customer Satisfaction

**William C. Rhodes, III<sup>†</sup>**  
Chairman, President and  
Chief Executive Officer

## Executive Vice Presidents Customer Satisfaction

**Mark A. Finestone<sup>†</sup>**  
Merchandising, Supply  
Chain, and Marketing

**William T. Giles<sup>†</sup>**  
Chief Financial Officer,  
Information Technology  
and ALLDATA

**William W. Graves<sup>†</sup>**  
Mexico, Brazil, IMC, and  
Store Development

**Thomas B. Newbern<sup>†</sup>**  
Store Operations,  
Commercial and Loss  
Prevention

## Senior Vice Presidents Customer Satisfaction

**Philip B. Daniele<sup>†</sup>**  
Commercial

**James C. Griffith<sup>†</sup>**  
Store Operations

**Rodney C. Halsell<sup>†</sup>**  
Supply Chain

**Albert Saltiel<sup>†</sup>**  
Marketing and  
E-Commerce

**Kristen Collier Wright<sup>†</sup>**  
General Counsel and  
Secretary

**Ronald B. Griffin<sup>†</sup>**  
Chief Information  
Officer, IT

**William R. Hackney<sup>†</sup>**  
Merchandising

**Charlie Pleas, III<sup>†</sup>**  
Controller

**Richard C. Smith<sup>†</sup>**  
Human Resources

## Vice Presidents Customer Satisfaction

**Jennie E. Anderson**  
Operations Support

**Joseph Espinosa**  
Stores

**Robert C. Hunter**  
Merchandising Pricing and  
Analysis

**Dennis W. LeRiche**  
Stores

**Joe L. Sellers, Jr.**  
Merchandising

**Edward Beltran**  
Stores

**Duane Findley**  
Stores

**Domingo Hurtado**  
President, AutoZone de  
México

**Mitchell C. Major**  
President, ALLDATA

**Brett L. Shanaman**  
Marketing

**B. Craig Blackwell**  
Stores

**Preston B. Frazer**  
Loss Prevention

**Joyce L. Johns**  
Internal Audit

**Grant E. McGee**  
Stores

**Jamey Traywick**  
E-Commerce

**Brian L. Campbell**  
Tax, Treasury and  
Investor Relations

**Timothy J. Goddard**  
Store Development

**David Klein**  
President, AutoAnything

**John M. Mosunic**  
President, Interamerican  
Motor Corporation

**Kevin A. Williams**  
Assistant General Counsel,  
Assistant Secretary

**Catherine M. Culnane**  
IT

**Stephany L. Goodnight**  
Replenishment

**Kenneth S. Klein**  
Merchandising

**J. Scott Murphy**  
Strategic Planning and  
Business Development

**Solomon A. Woldelassie**  
Transportation

**Anthony J. Dudek**  
IT

**Eric S. Gould**  
Commercial Sales

**Thomas A. Kliman**  
Tax

**Raymond A. Pohlman**  
Government and  
Community Relations

**Lawrence H. Yeske**  
Commercial Support

**Robert A. Durkin**  
Distribution

**Matt Henson**  
Field Human Resources

**Maria M. Leggett**  
Assistant General Counsel,  
Assistant Secretary

**Anthony D. Rose, Jr.**  
Visual Merchandising

**William R. Edwards II**  
Merchandising

**Troy L. Hitchcock**  
Merchandising

## Board of Directors

**Douglas H. Brooks** <sup>(2)</sup>

Former Chairman, President and  
CEO – Brinker International

**Linda A. Goodspeed** <sup>(1,2)</sup>

Managing Partner and COO  
WealthStrategies Financial Advisors

**Sue E. Gove** <sup>(1,3\*)</sup>

President  
Excelsior Advisors, LLC

**Earl G. Graves, Jr.** <sup>(2\*,†)</sup>

President and CEO  
Black Enterprise

**Enderson Guimaraes** <sup>(3)</sup>

President and COO  
Laureate Education Inc.

**J.R. Hyde, III**

AutoZone Founder  
Lead Director  
GTx, Inc.

**D. Bryan Jordan** <sup>(1,3)</sup>

Chairman, President and CEO  
First Horizon National Corporation

**W. Andrew McKenna** <sup>(1\*,2)</sup>

Retired

**George R. Mrkonic, Jr.** <sup>(1,2)</sup>

Non-Executive Chairman  
Paperchase Products Limited

**Luis P. Nieto** <sup>(1,3)</sup>

President  
Nieto Advisory LLC

**William C. Rhodes, III**

Chairman, President and CEO  
AutoZone, Inc.

(1) Audit Committee, (2) Compensation Committee, (3) Nomination and Corporate Governance Committee, \* Committee Chair, † Lead Director

### Transfer Agent and Registrar

Computershare Investor Services  
P.O. Box 43069  
Providence, RI 02940-3069  
(877) 282-1168  
(781) 575-2723  
[www.computershare.com](http://www.computershare.com)

### Annual Meeting

The Annual Meeting of Stockholders of AutoZone will be held at 8:00 a.m. CST, on December 14, 2016, at the J.R. Hyde III Store Support Center, 123 South Front Street, Memphis, Tennessee.

### Investor Relations Website

[www.autozoneinc.com](http://www.autozoneinc.com)

### Company Websites

[www.autozone.com](http://www.autozone.com)  
[www.autozonepro.com](http://www.autozonepro.com)  
[www.alldata.com](http://www.alldata.com)  
[www.autoanything.com](http://www.autoanything.com)  
[www.imcparts.net](http://www.imcparts.net)

### Stock Exchange Listing

New York Stock Exchange  
Ticker Symbol: AZO

### Auditors

Ernst & Young, LLP  
Memphis, Tennessee

### Code of Ethical Conduct

AutoZone's Code of Ethical Conduct is available on its Investor Relations website at [www.autozoneinc.com](http://www.autozoneinc.com).

### Form of 10-K / Quarterly Report

Stockholders may obtain, free of charge, a copy of AutoZone's annual report on Form 10-K, its quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission and quarterly press releases by contacting

- Investor Relations  
P.O. Box 2198  
Memphis, TN 38101
- Phoning (901) 495-7185 or
- Emailing [investor.relations@autozone.com](mailto:investor.relations@autozone.com)

Copies of all documents filed by AutoZone with the Securities and Exchange Commission, including Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, are also available at the SEC's EDGAR server at [www.sec.gov](http://www.sec.gov).

### Stockholders of Record

As of August 27, 2016, there were 2,493 stockholders of record, excluding the number of beneficial owners whose shares were represented by security position listing.



123 S. Front Street  
Memphis, TN 38103-3607  
(901) 495-6500  
[www.autozone.com](http://www.autozone.com)

